

FIG. 1A

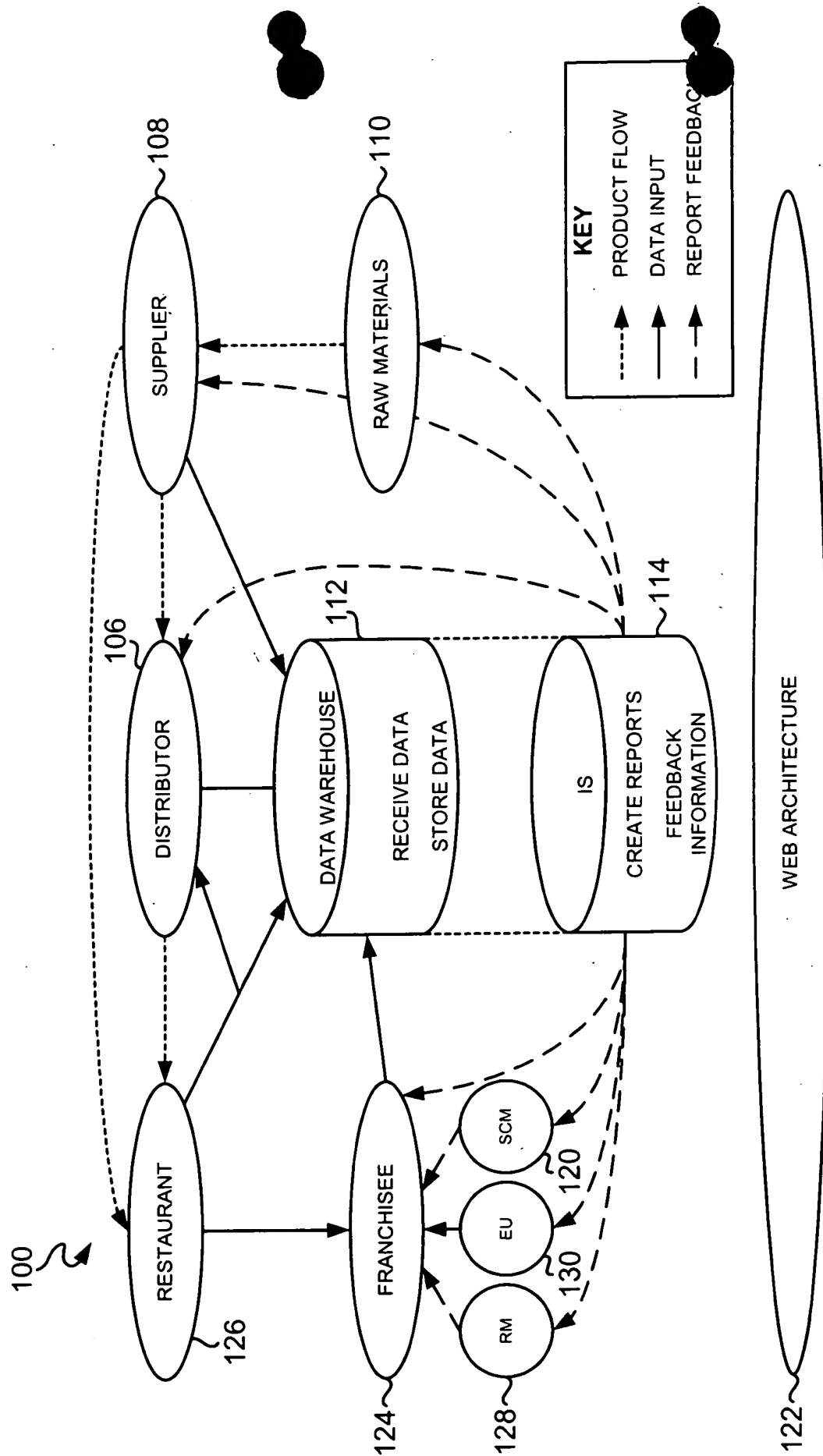


FIG. 1B

09815864-032301

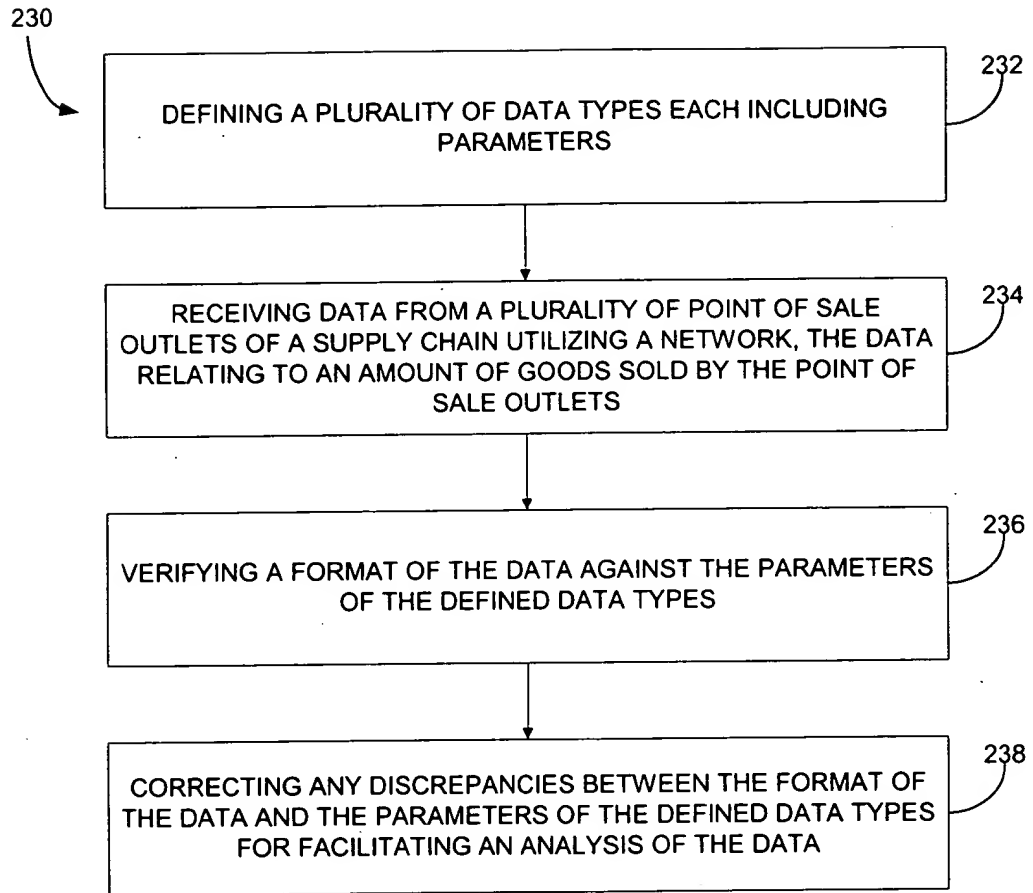


FIG. 2

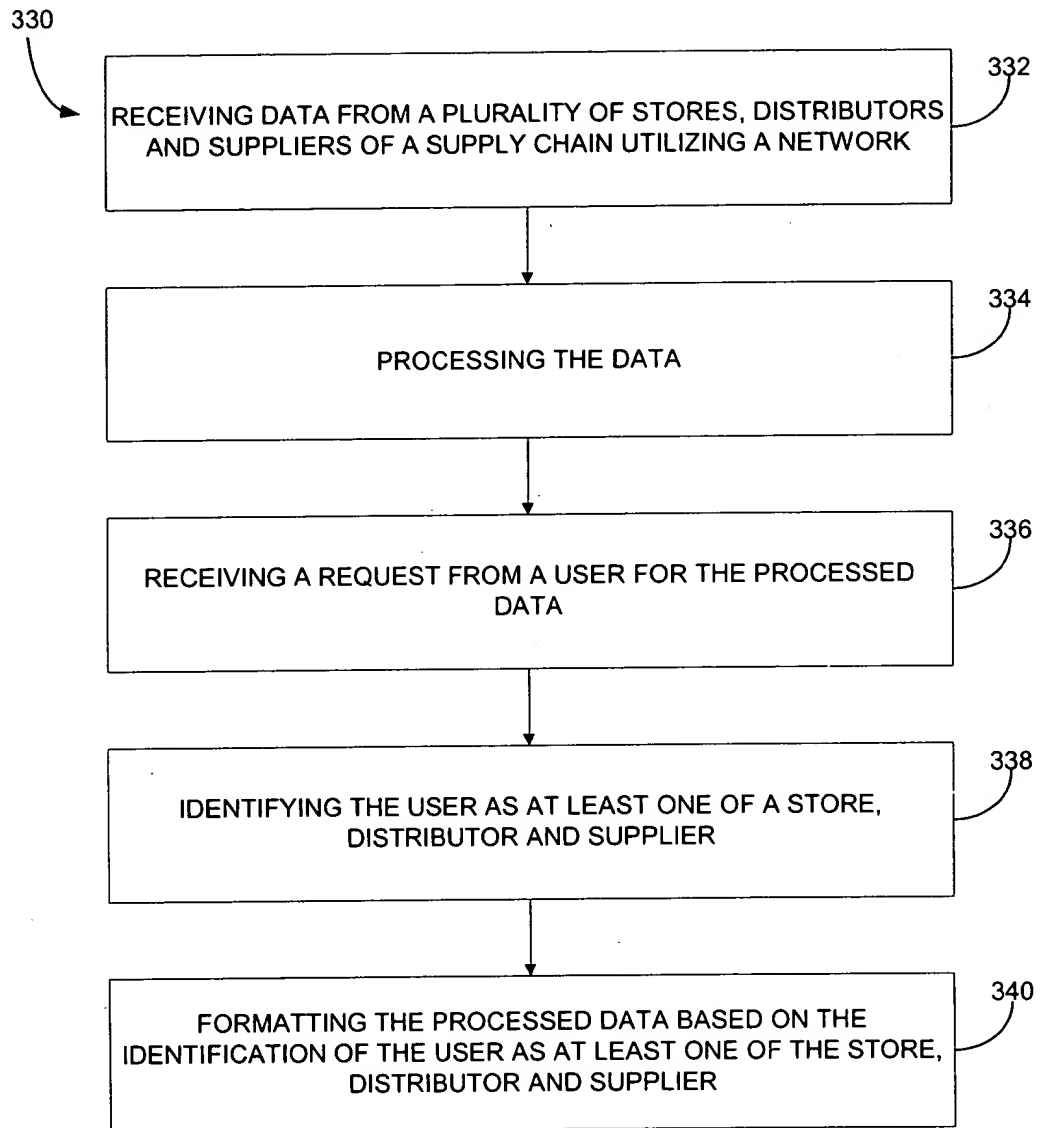


FIG. 3

0981564-03230
40220-49351860

400

410

406

402

404

408

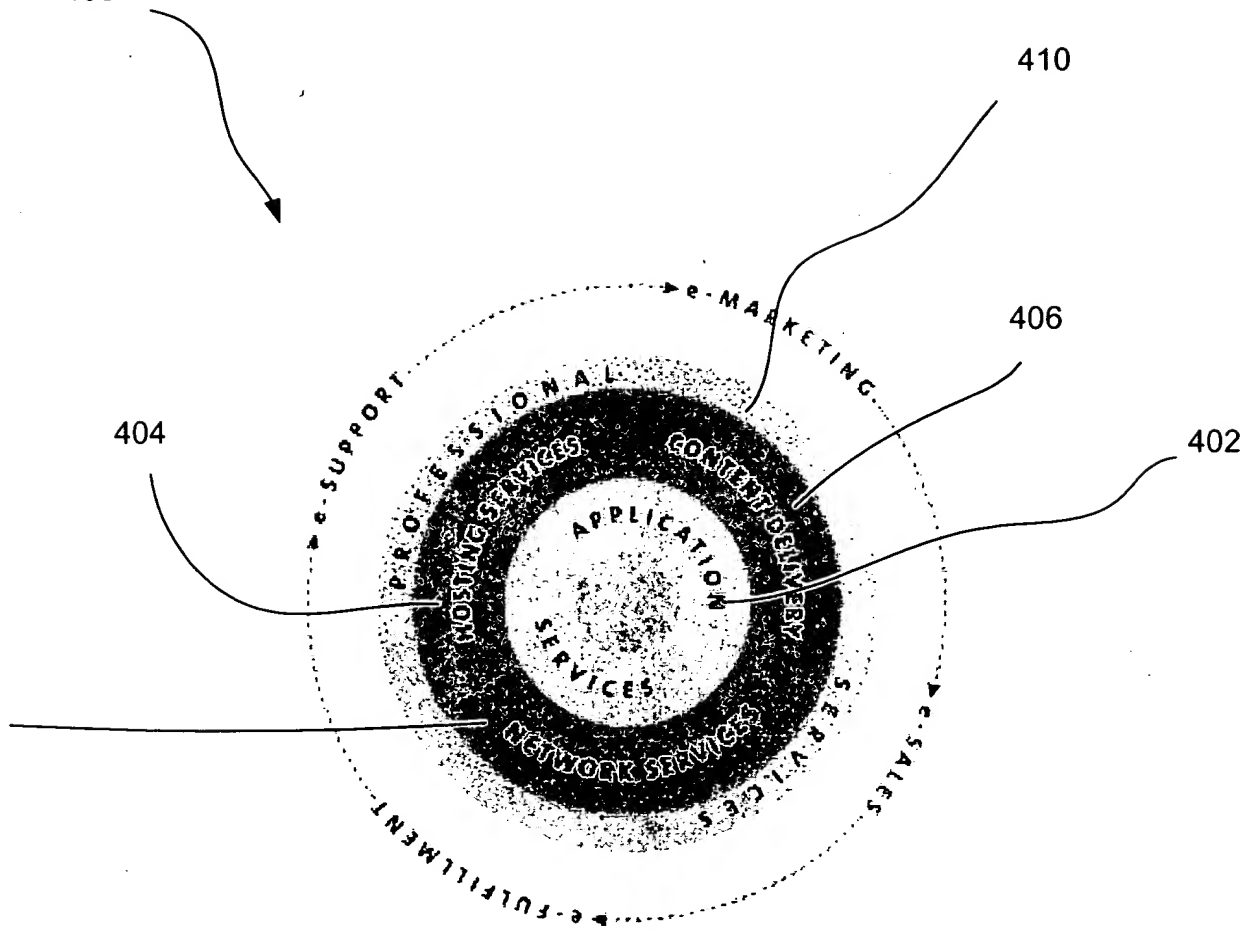


Fig. 4

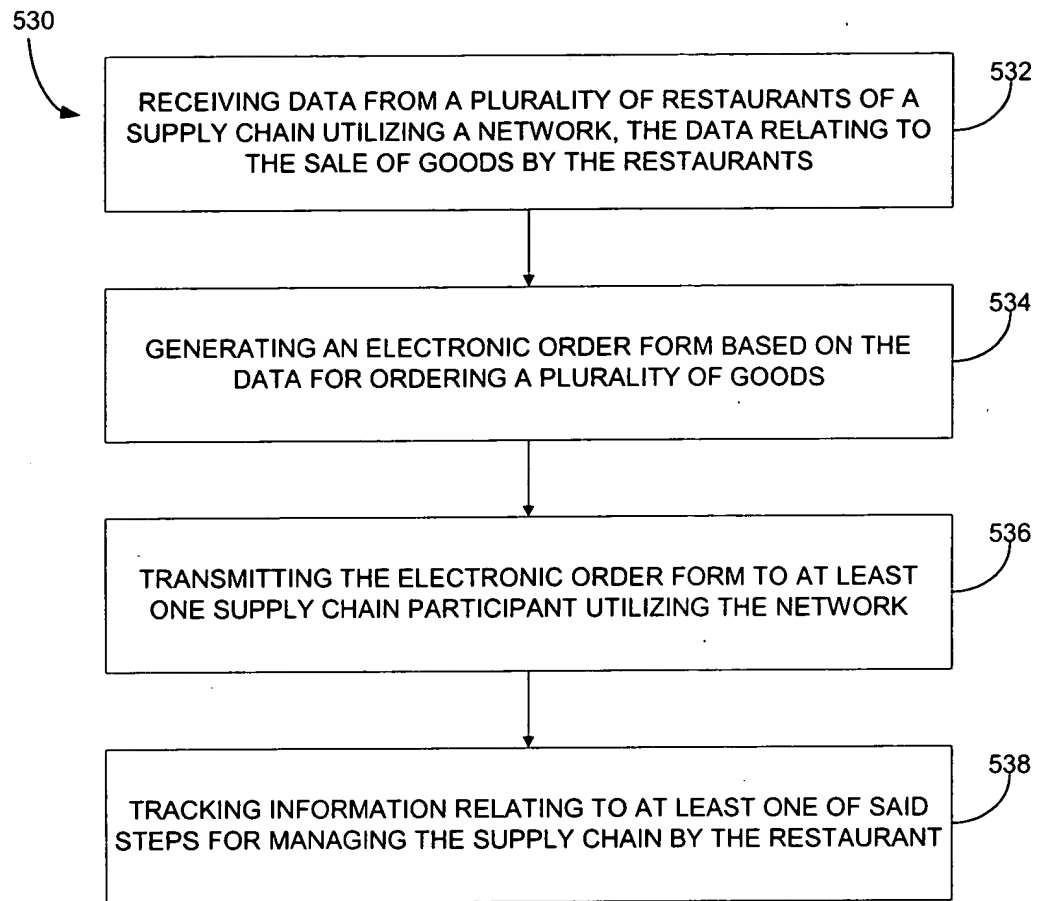


FIG. 5

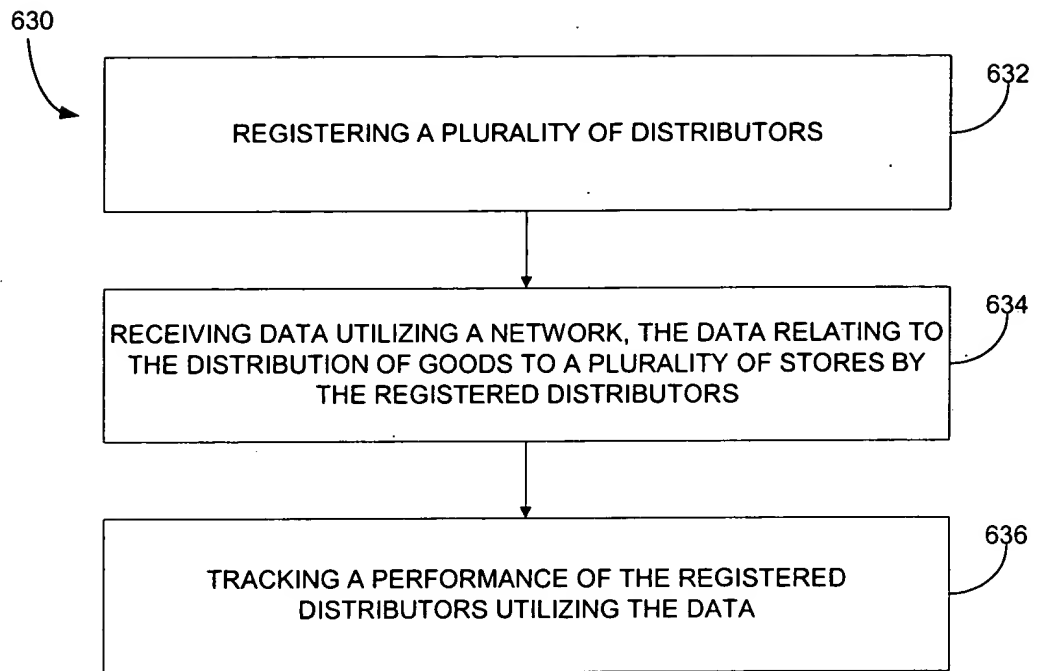


FIG. 6

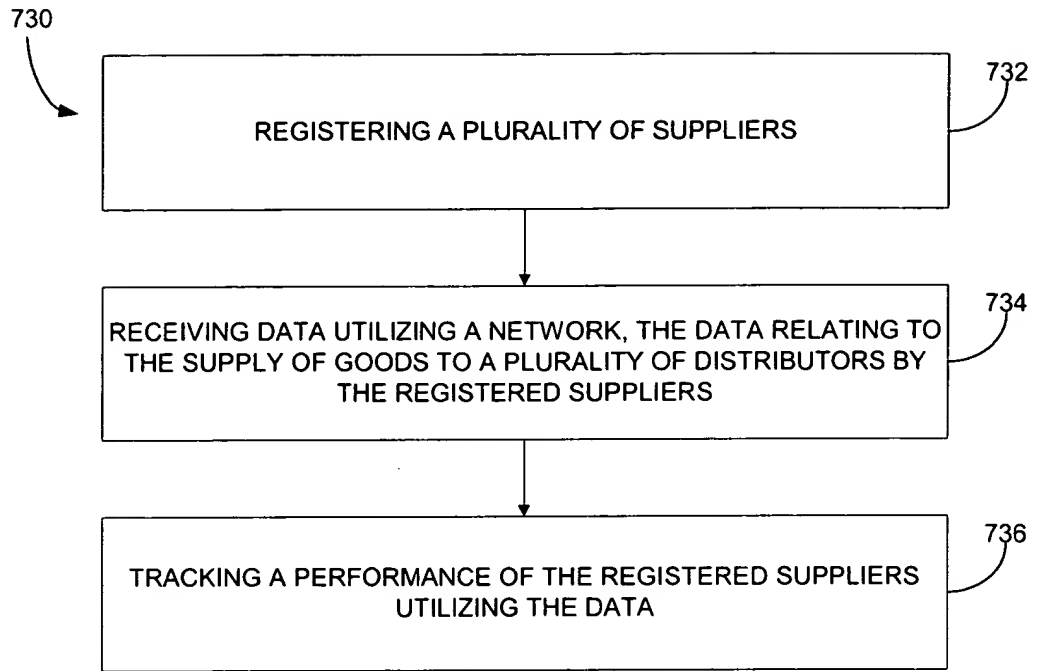


FIG. 7

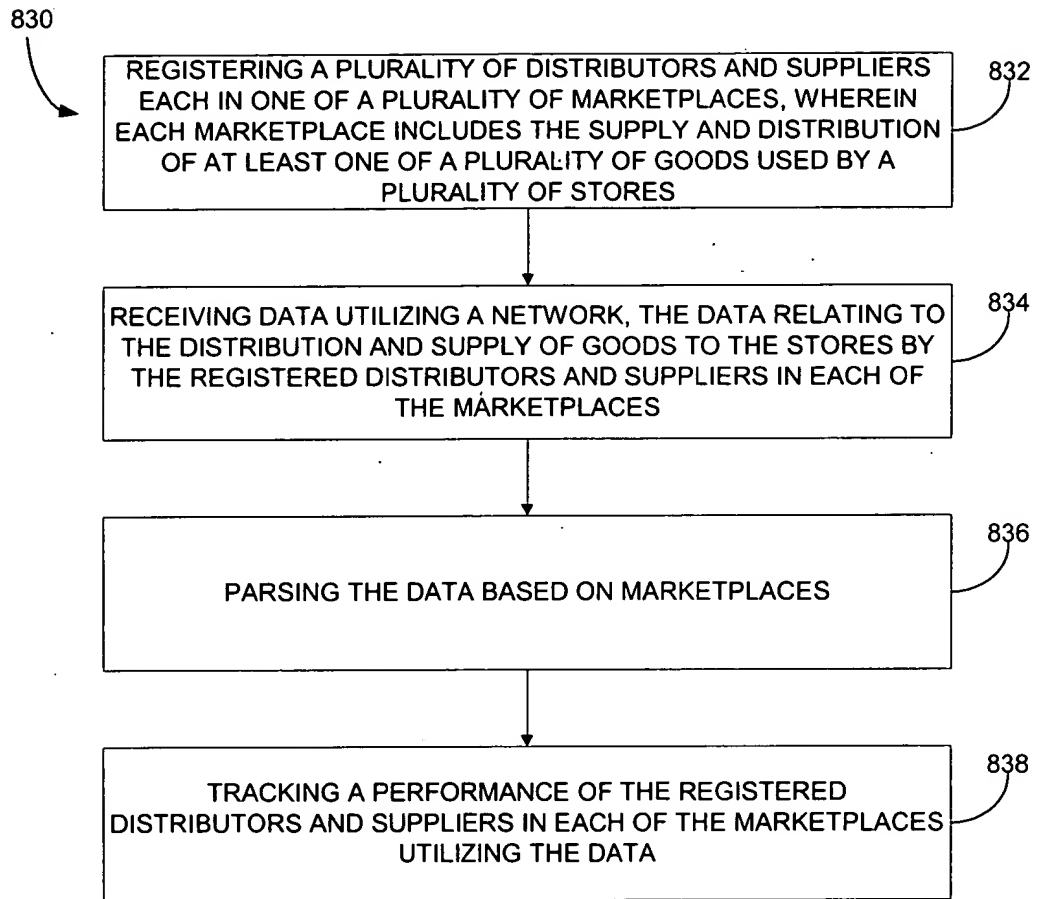


FIG. 8

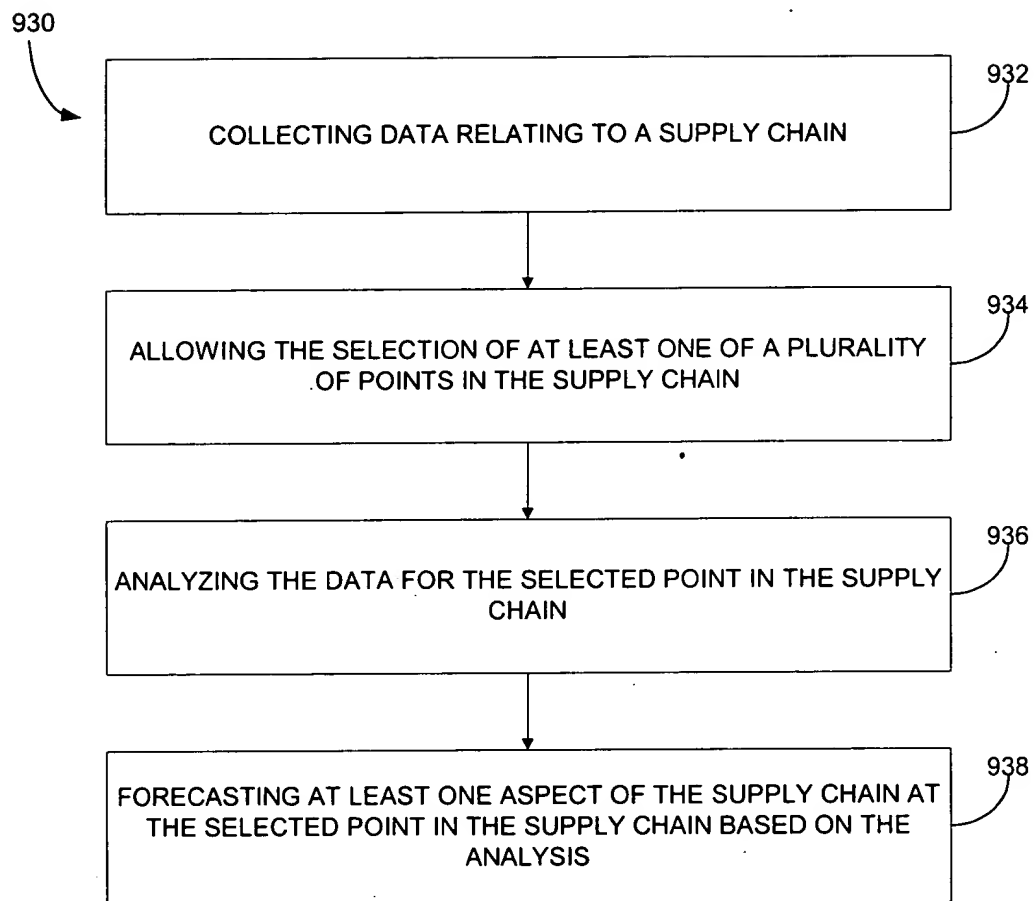


FIG. 9

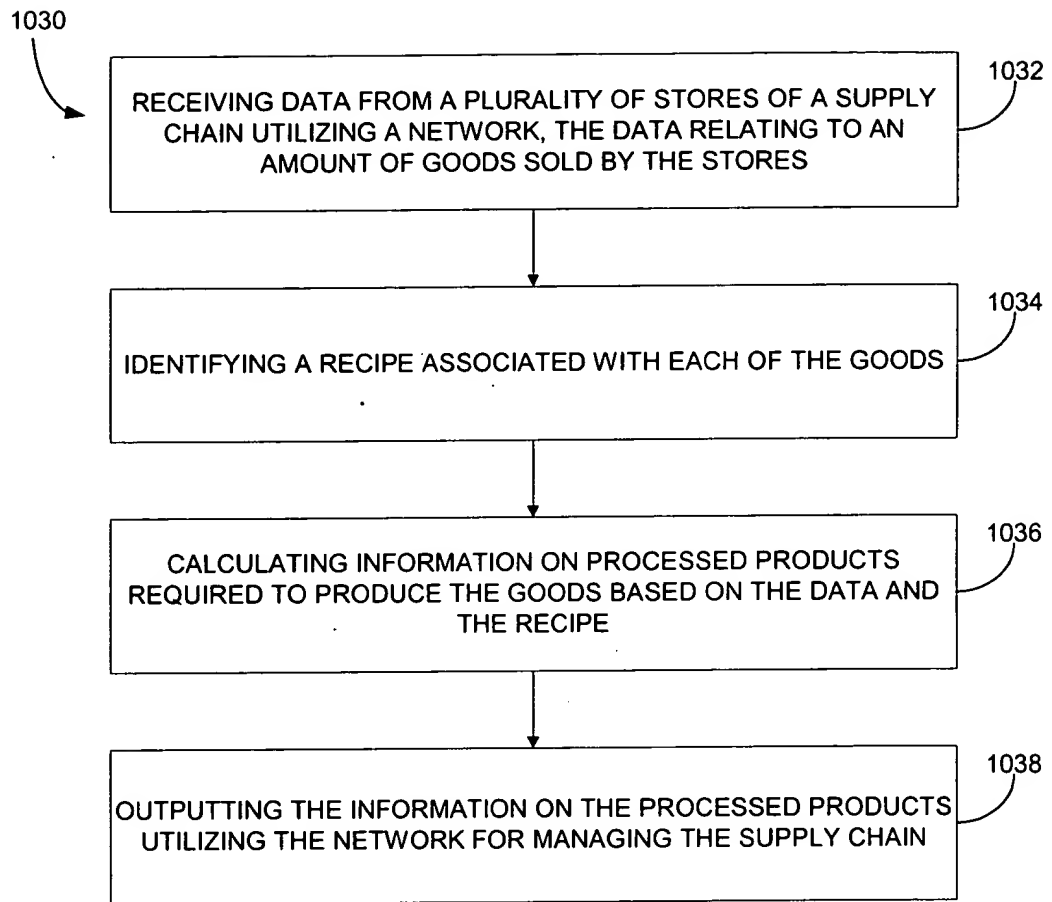


FIG. 10

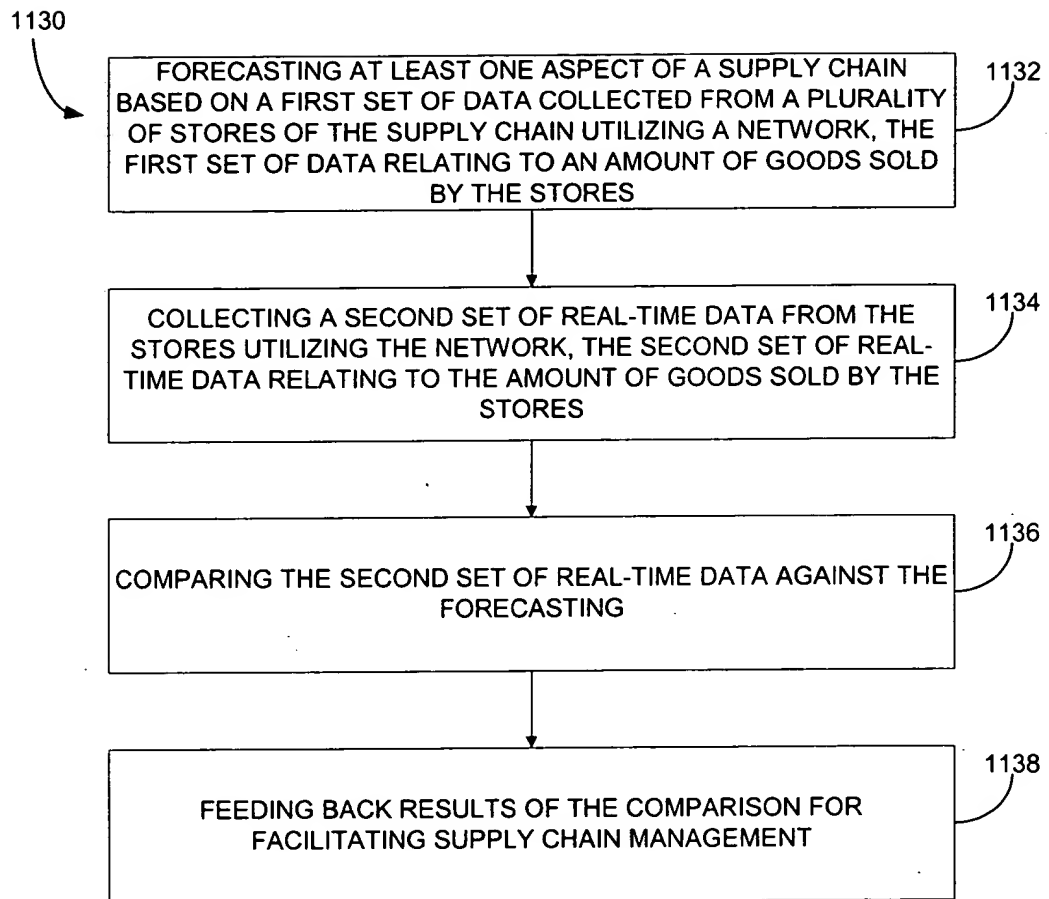


FIG. 11

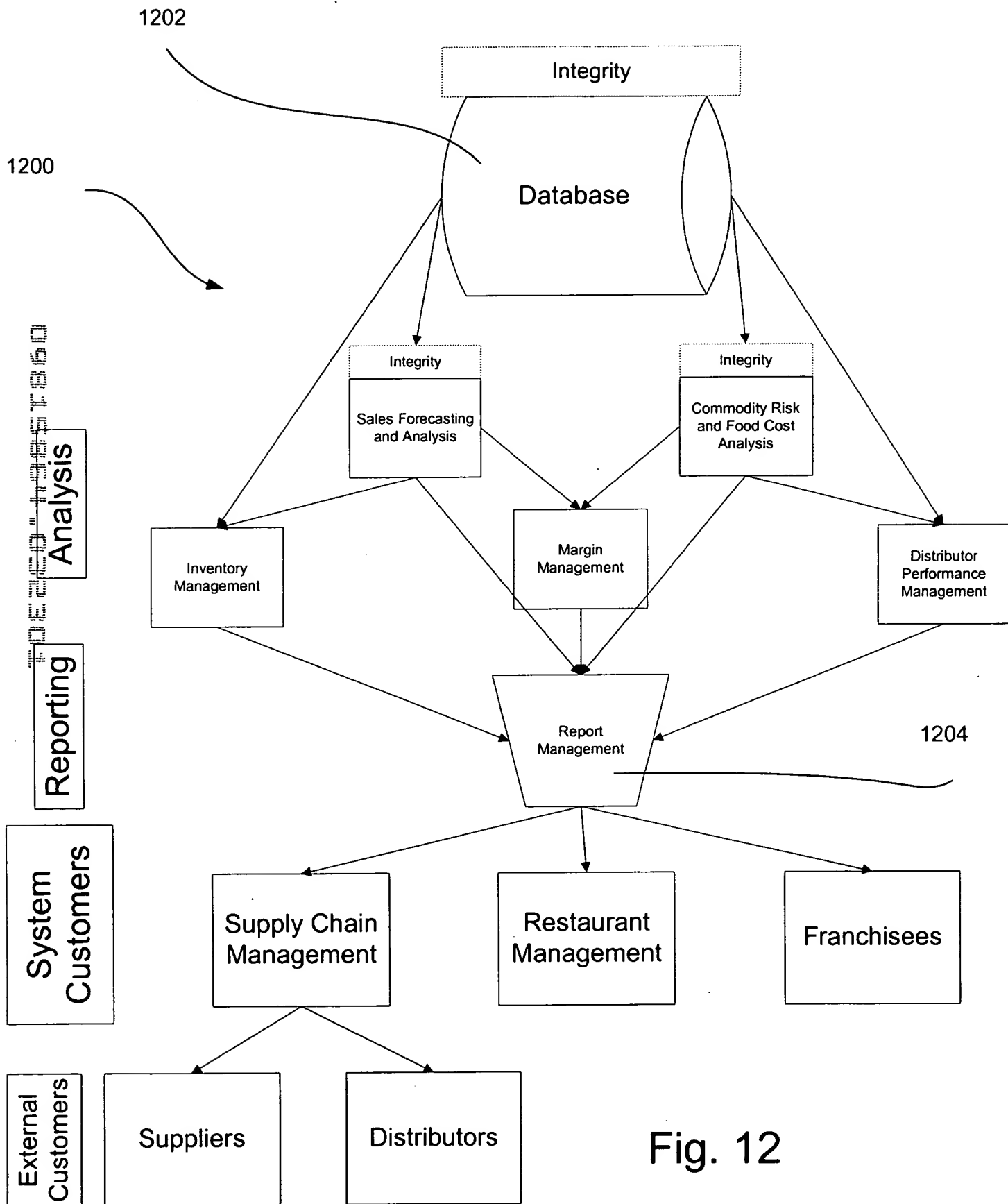


Fig. 12

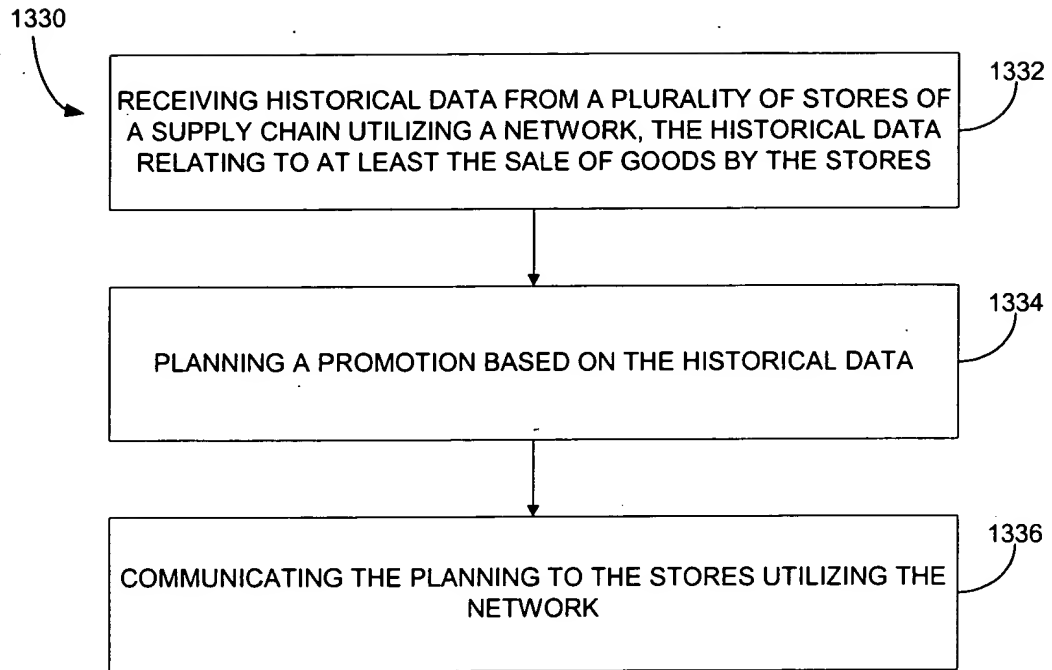


FIG. 13

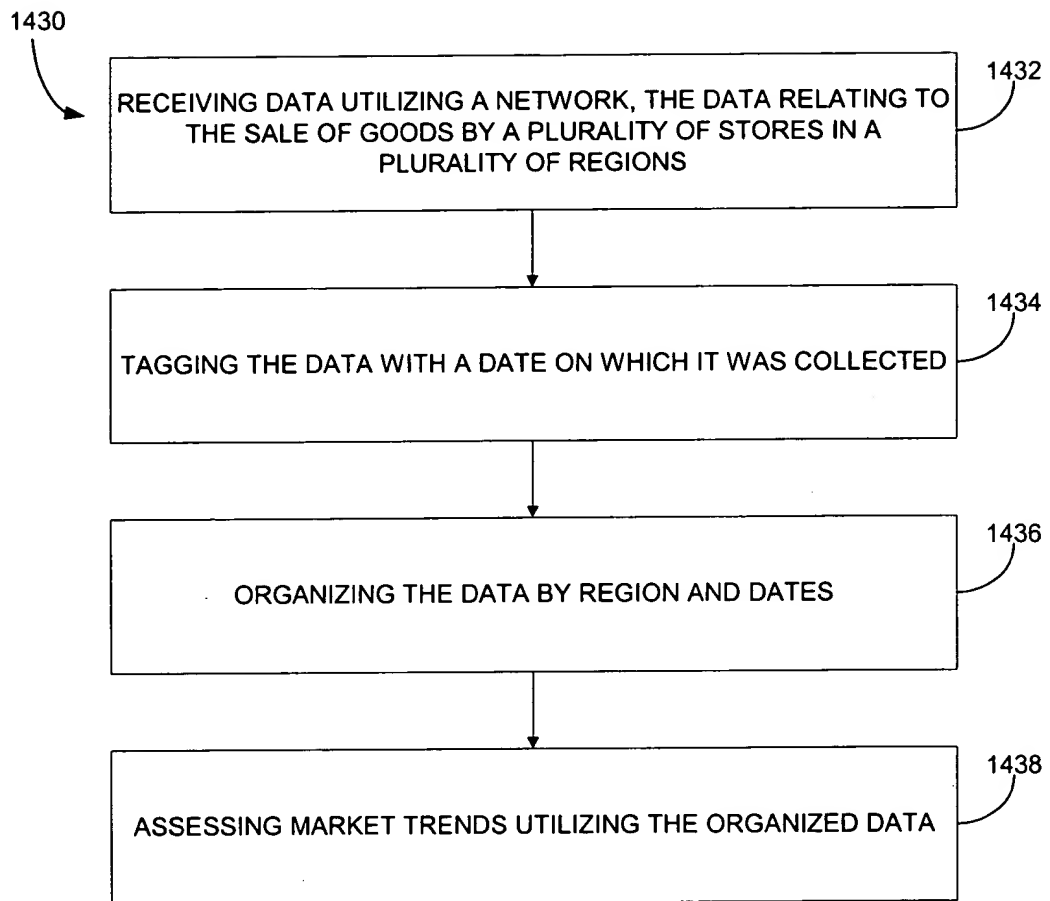


FIG. 14

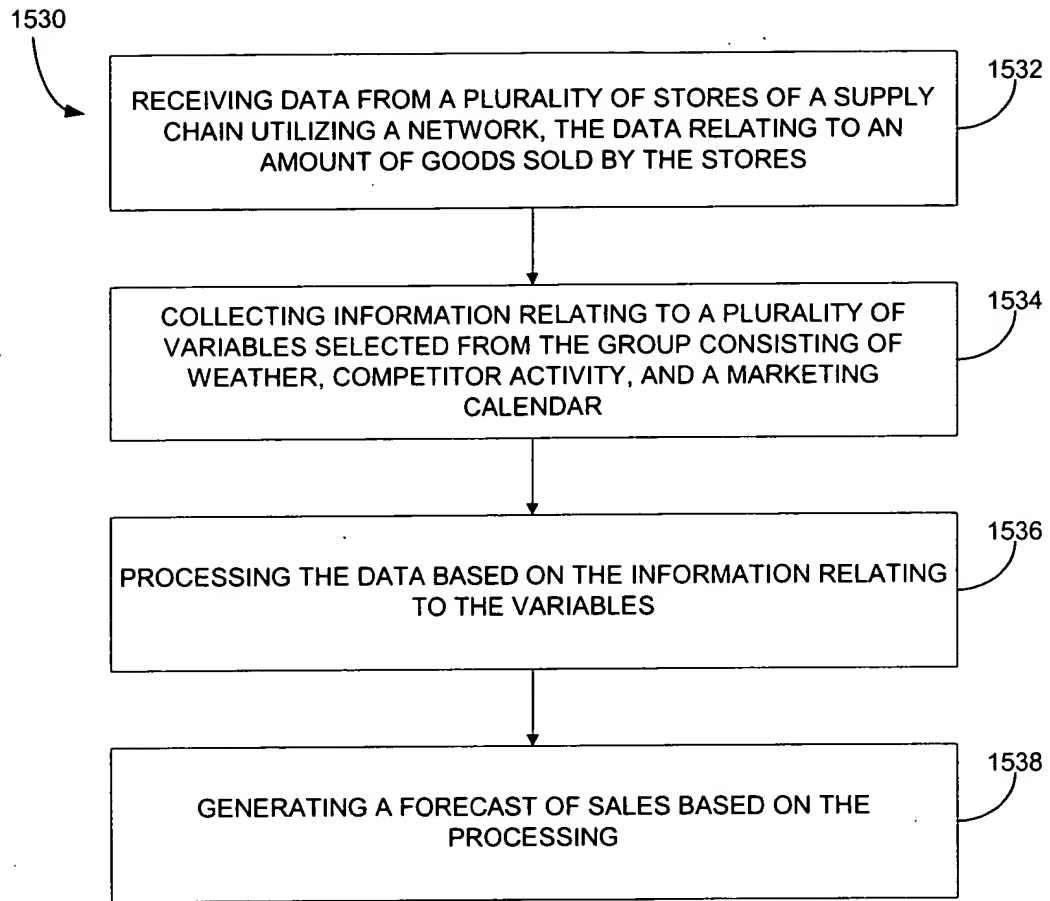


FIG. 15

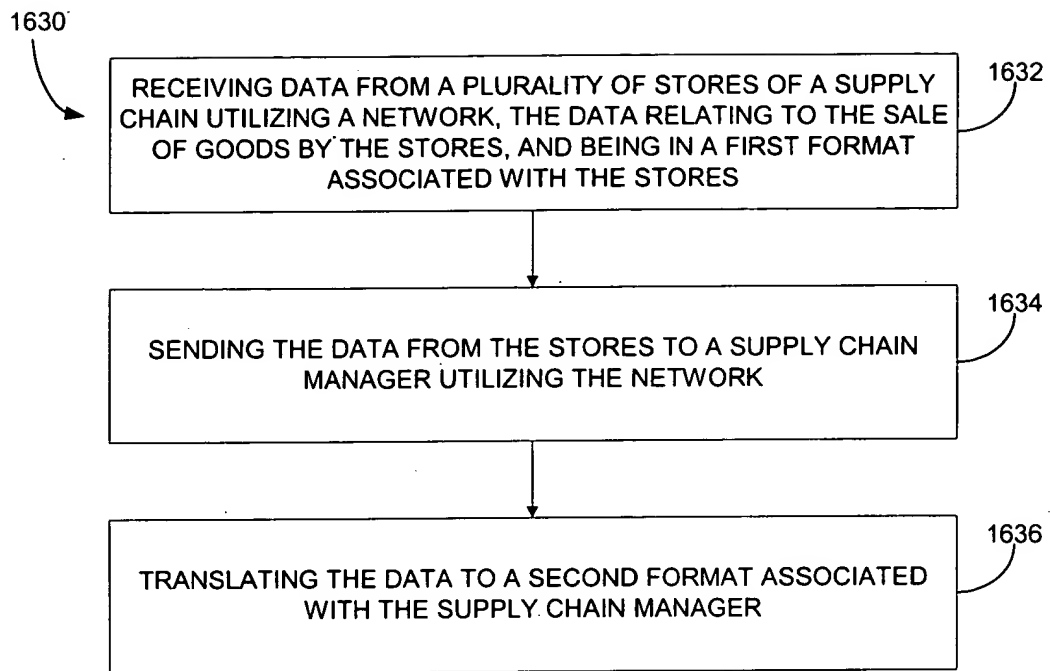


FIG. 16

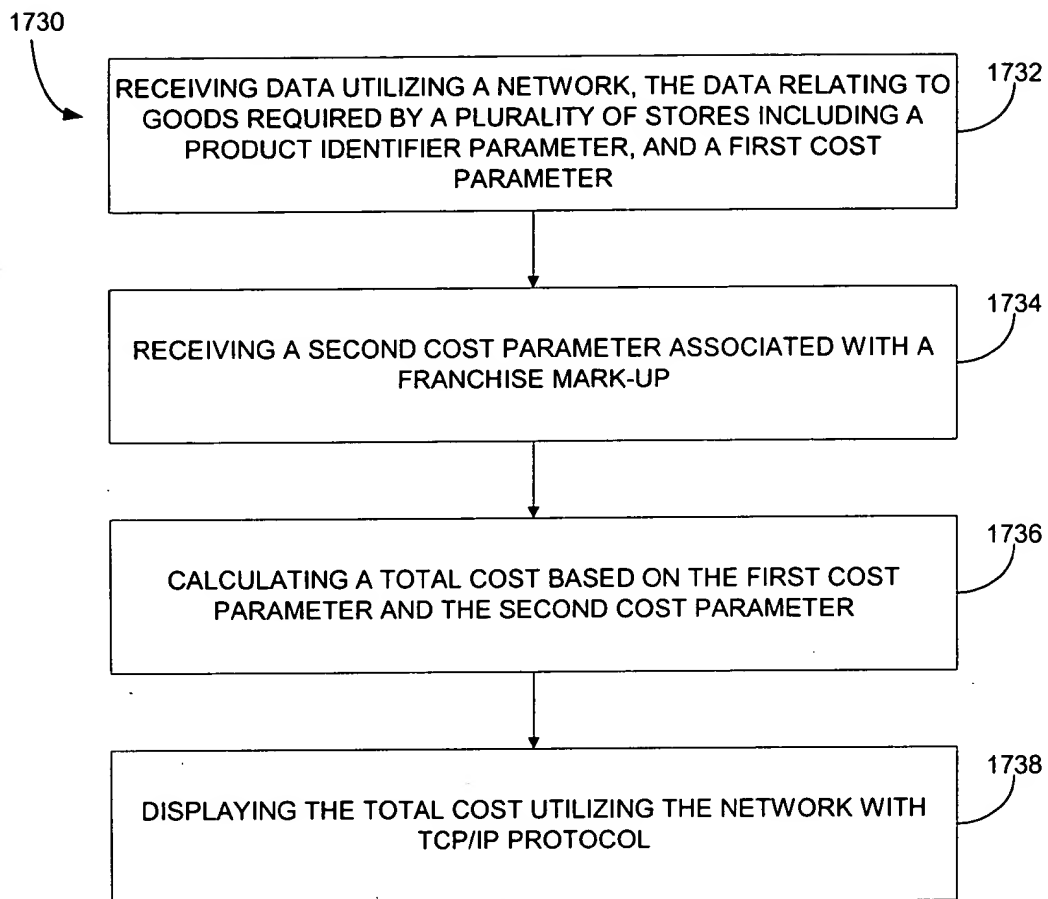


FIG. 17

091564:032301
T0E2E0:485T850

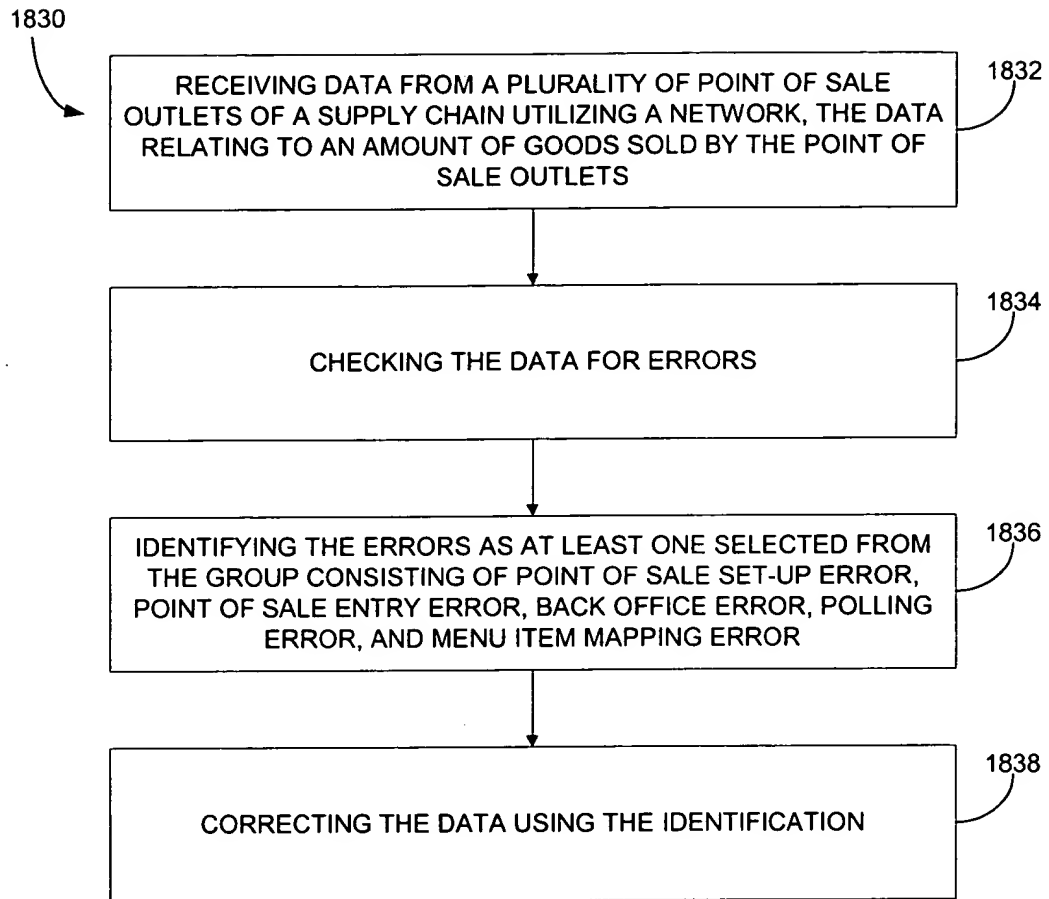


FIG. 18

0915064.032301

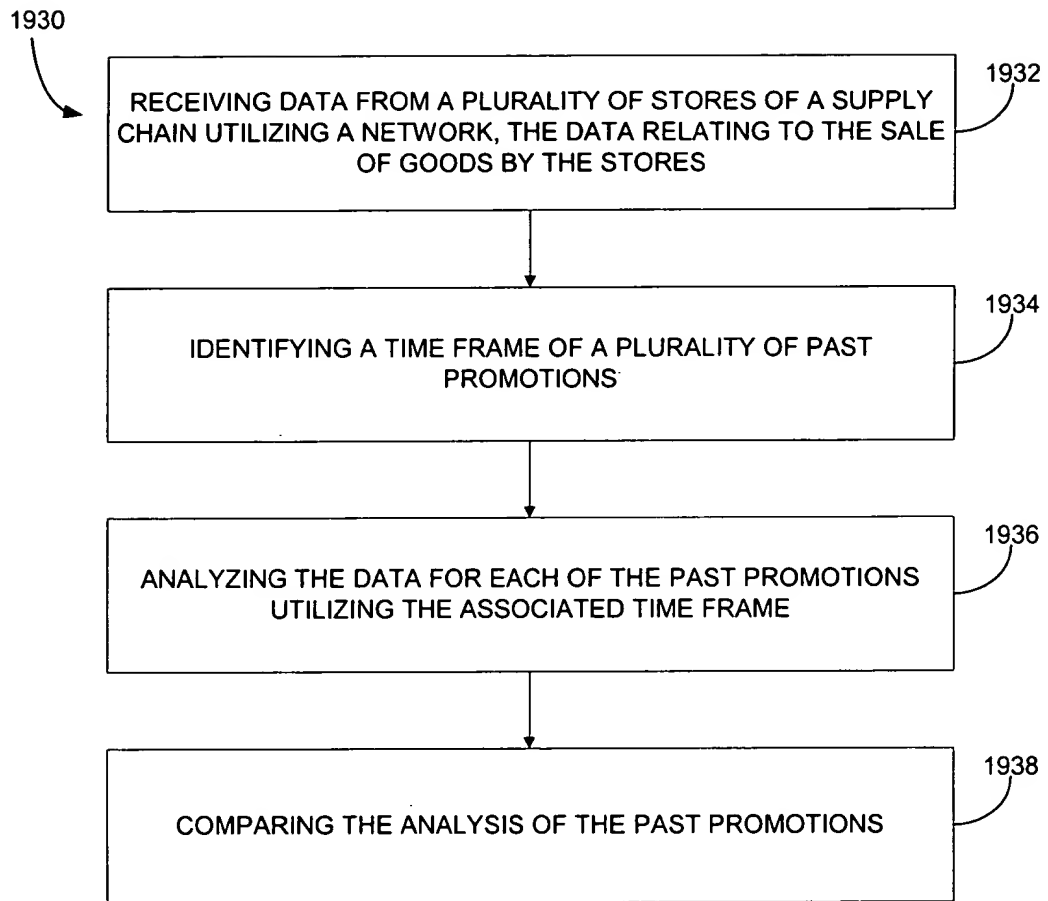


FIG. 19

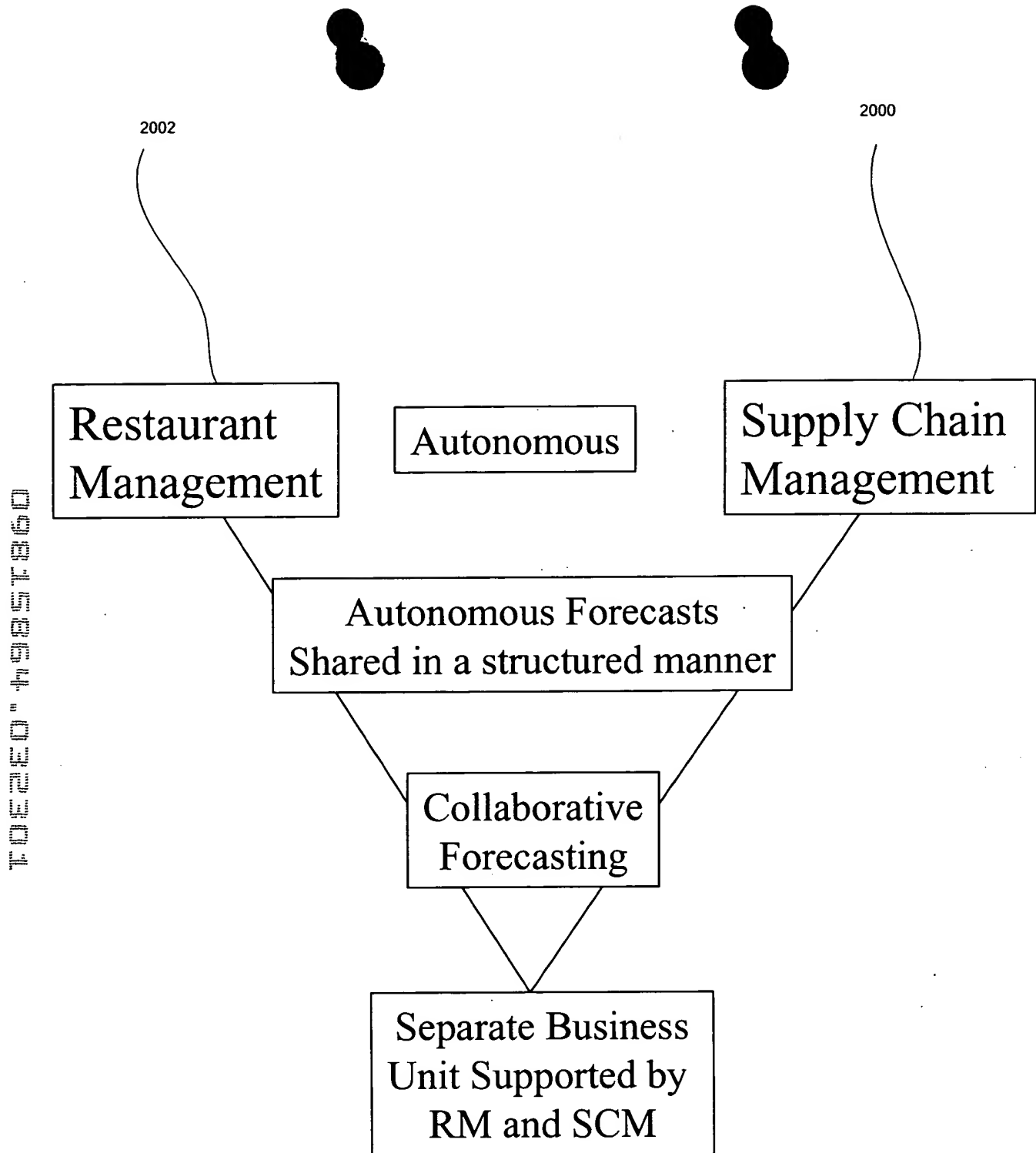


Fig. 20

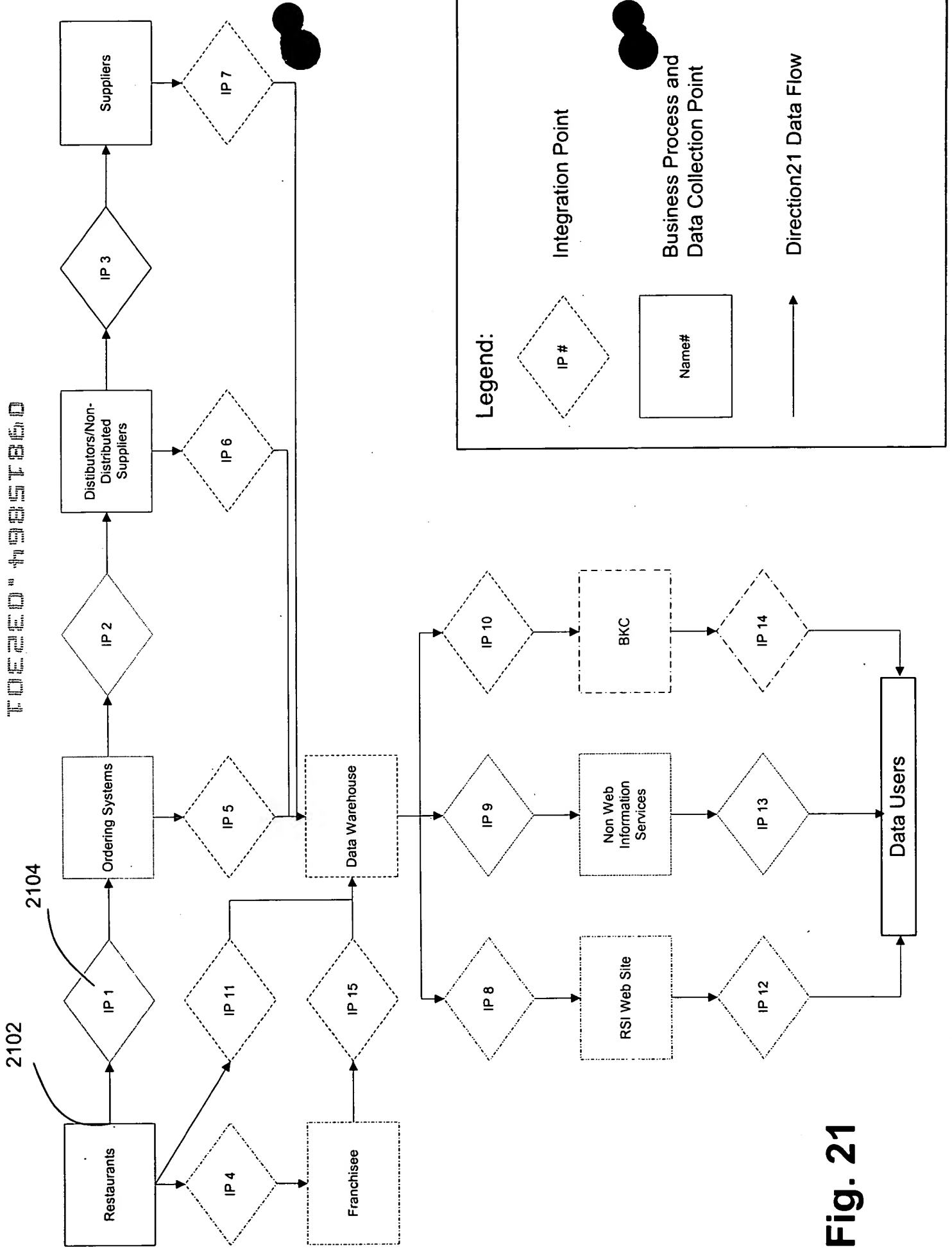


Fig. 21

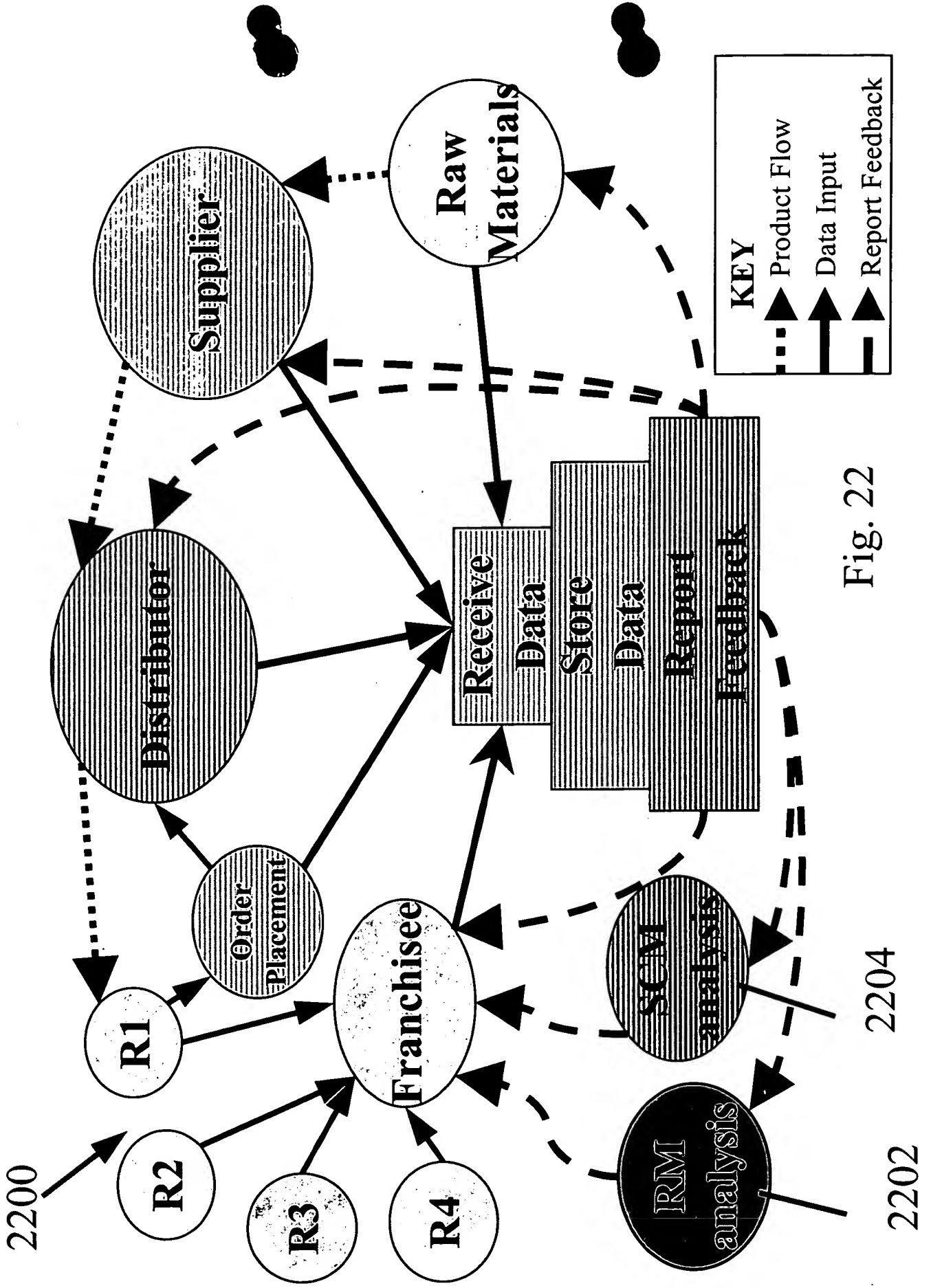


Fig. 22

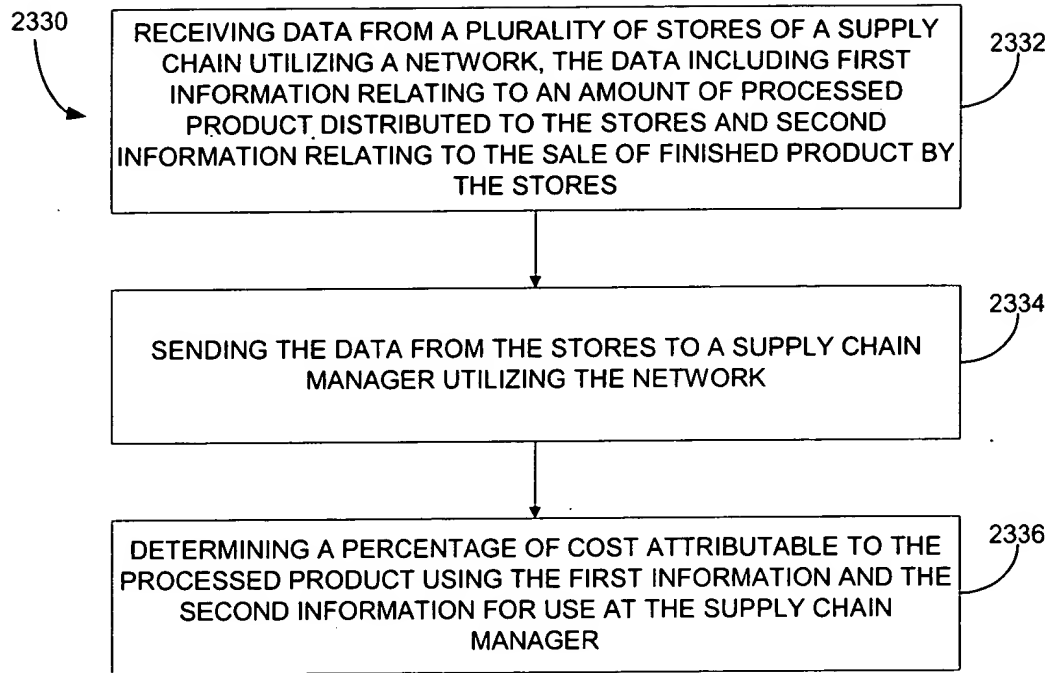


FIG. 23

FIG. 24

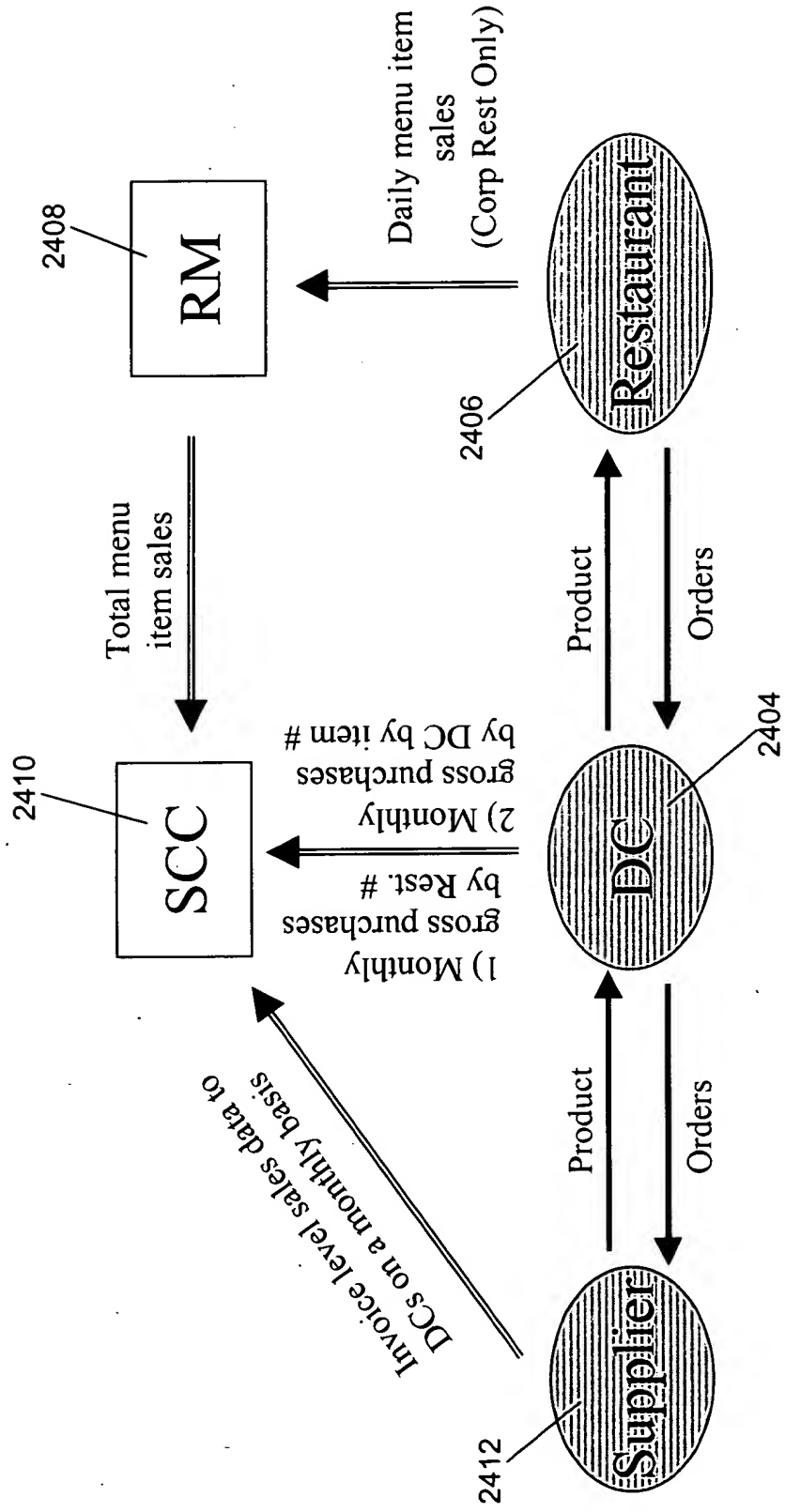


FIG. 25

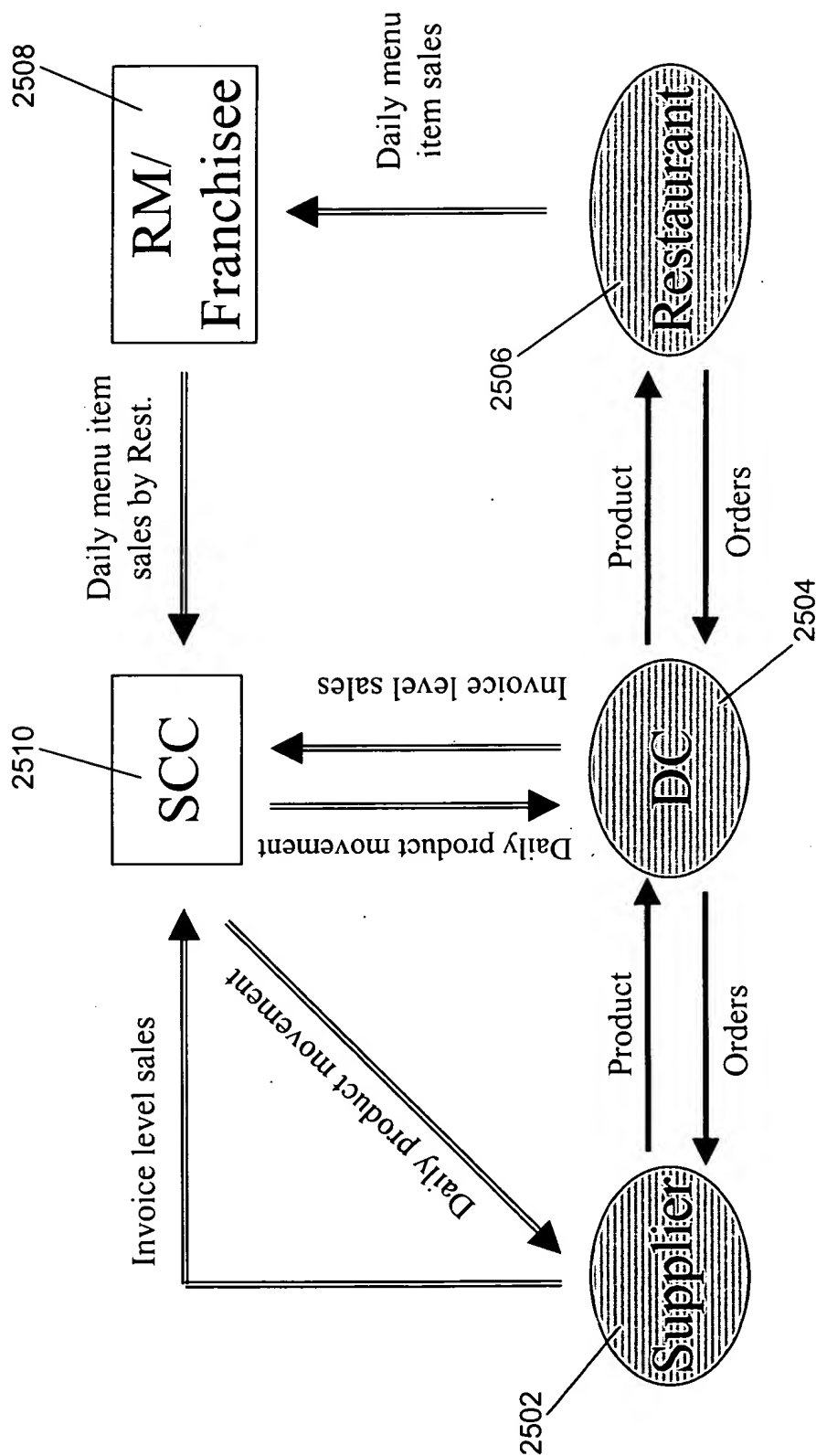


FIG. 26

[illegible]

FIG. 27

2700

Promotional Monitor - System & Regional

		History				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales (\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu/Item Sales for Key Products (units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YVWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YVWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702

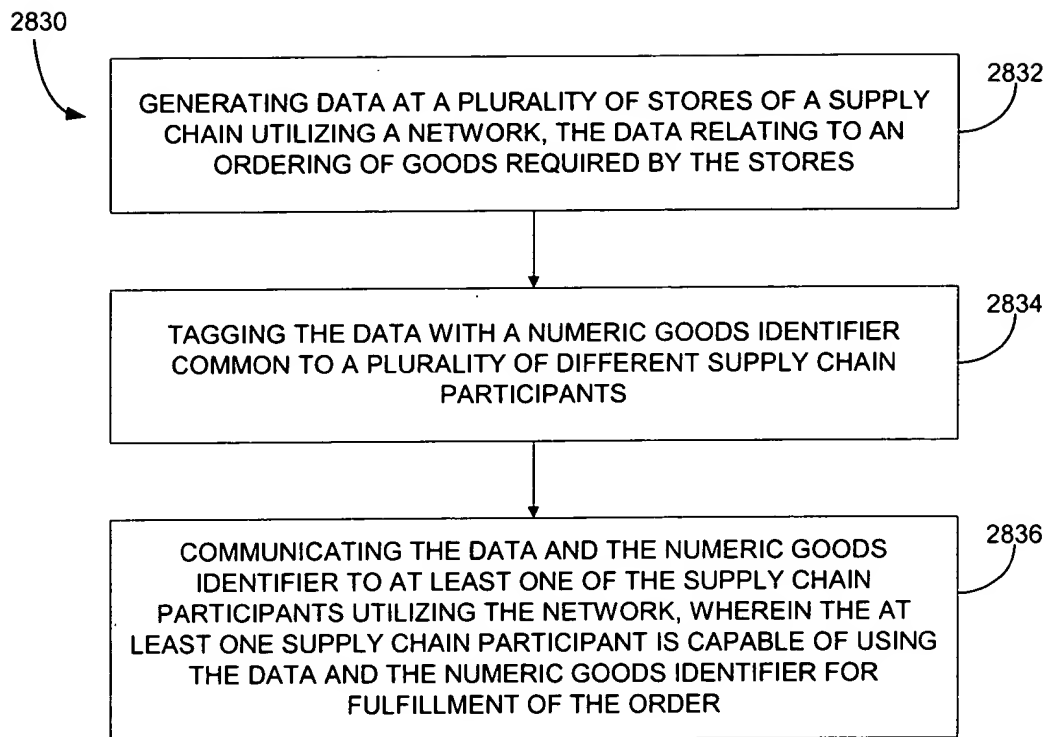


FIG. 28

09815164-032301

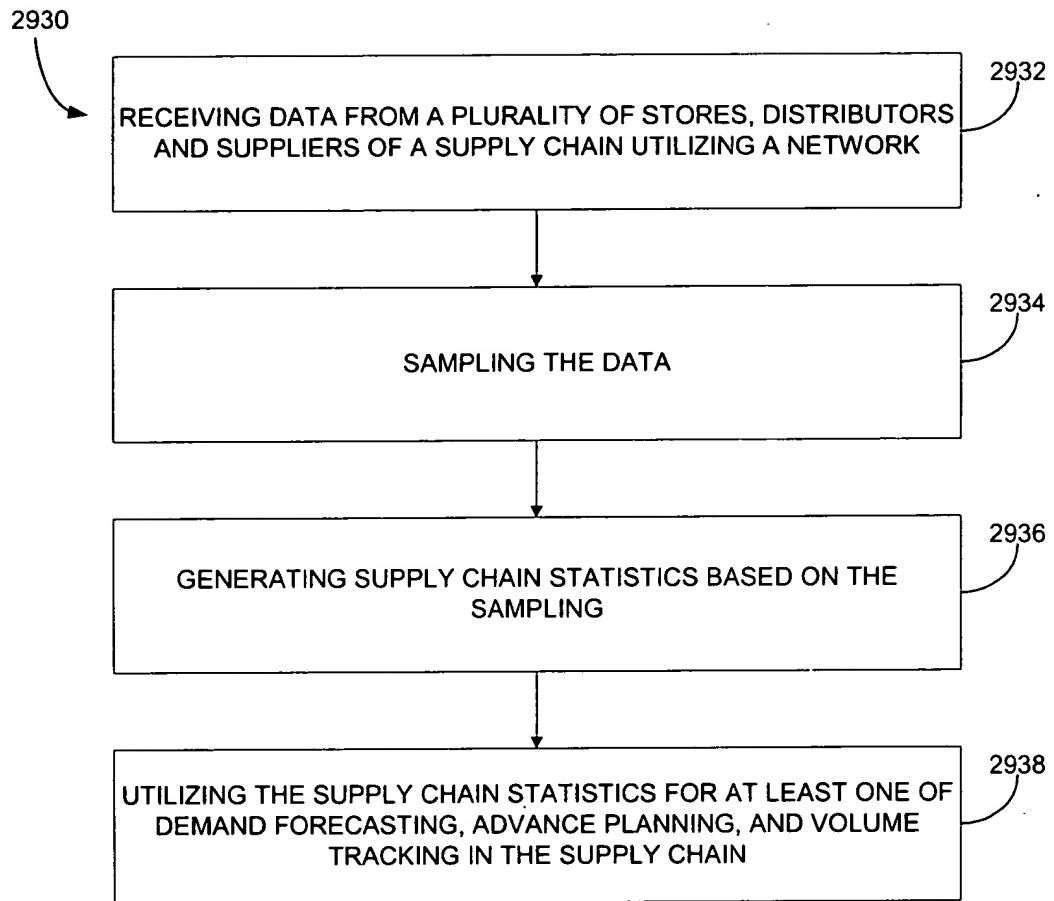


FIG. 29

3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

Delivery Order Fill Rate

Total Cases Ordered: 65712

3002

Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
Cases:	154	68	62	284		568
Percent	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

3100

Alliant - Monthly DC Data Feed Performance August 2000 Mock Report

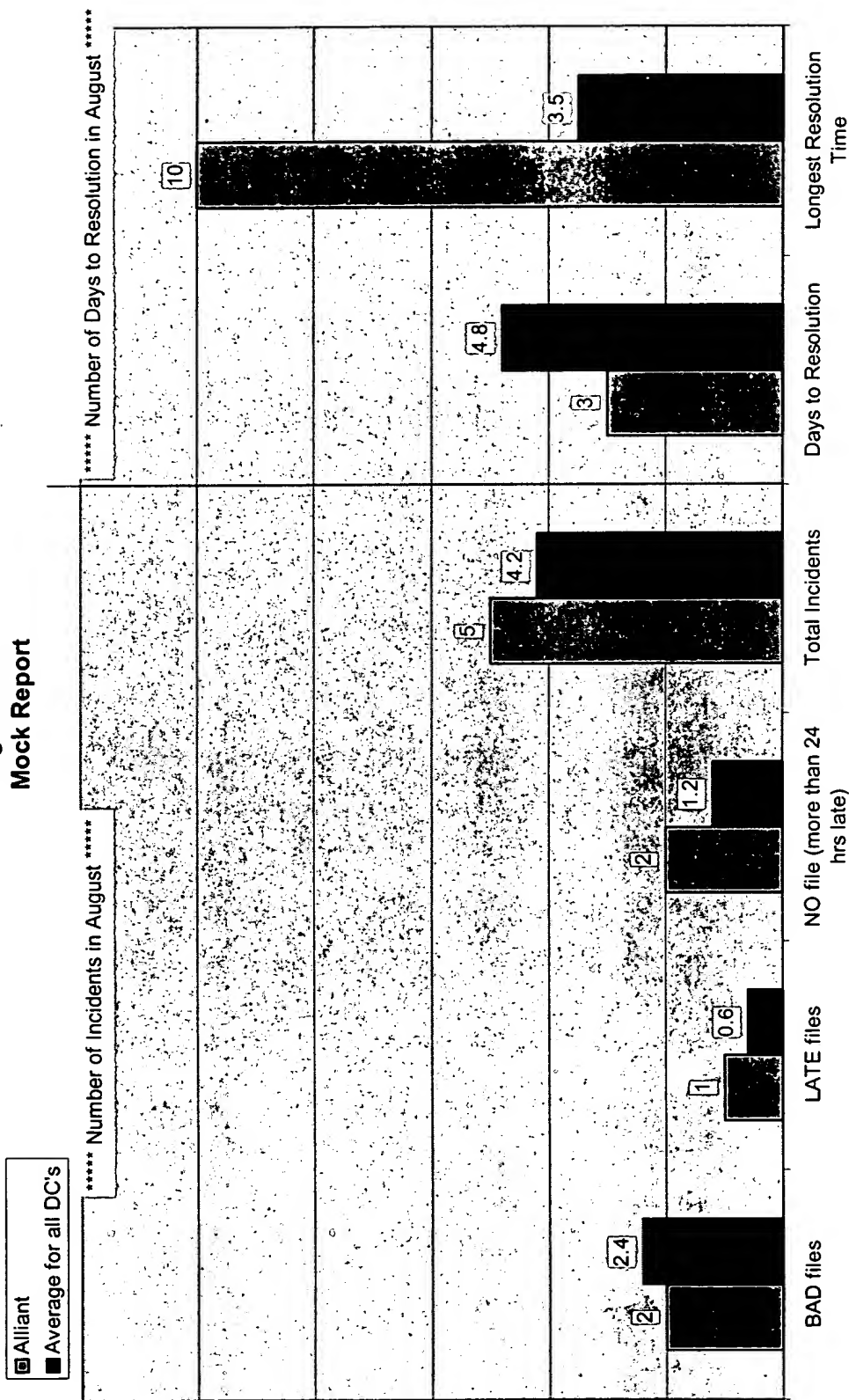


FIG. 31



Service Level Reporting

August

3200

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%	90.06%	
Alliant-Topeka			
Alliant-Wixom	98.05%	86.71%	
King-Atlanta	99.34%	92.91%	78.70%
King-Jacksonville	98.45%	91.56%	80.60%
King-Louisville	98.78%	84.53%	88.68%
Maines-29 Conklin	98.41%		79.25%
Maines-30 Cleveland			
Maines-Long Island	98.41%		
Maines-New England	98.36%		
MBM-Fullerton	98.13%	84.15%	79.83%
MBM-Lewisville	98.51%	92.88%	#DIV/0!
MBM-Orlando	98.43%	93.60%	#DIV/0!
MBM-Rocky Mount	99.13%	92.48%	#DIV/0!
McCabe's	99.69%	89.72%	88.64%
McLane-Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.	99.60%	86.04%	85.37%
PFD Supply	98.16%	90.73%	80.12%
PFG-Victoria	99.42%	#DIV/0!	
PYA-Monarch	98.20%	87.73%	
Reinhart-Cedar Rapids	98.05%	98.05%	
Reinhart-Oak Creek	98.31%	93.68%	
Reinhart-Rogers	99.50%	85.49%	
Restaurants NW	99.03%	99.07%	80.47%
Shamrock Commerce City	99.54%	94.83%	85.13%
Shamrock-Phoenix	98.81%	83.86%	
Sigma-Harrisburg	99.69%		82.85%
Sigma-Stockton	98.63%		
Sysco	99.68%	100.00%	82.47%

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	98.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32

FIG. 33

3300

Vendor:

XYZ Company

Time Period:

Aug-00

3300

Delivery Statistics:

DC Requested Lead-Time
DC Adherence to Lead-Time
Days Delivery Late
On-Time Delivery Percentage
Hours Delivery Late

4
95%
1.7
95%
0.93

Invoice, Payment and Pricing:

Days for Payment
Monthly FOB Variance
Monthly Freight Variance
Monthly Total Variance

12
\$ 30,152
\$ 3,594
\$ 33,746

Invoice Accuracy:

Invoice Fill Rate
PO Accepted Rate
Perfect Order Percentage

97.25%
99.00%
92.34%

Inventory Management:

Average Days On Hand

SKU #1
SKU #2

19
22

Max Days On Hand

SKU #1
SKU #2

40
32

Monthly Carrying Cost

SKU #1
SKU #2

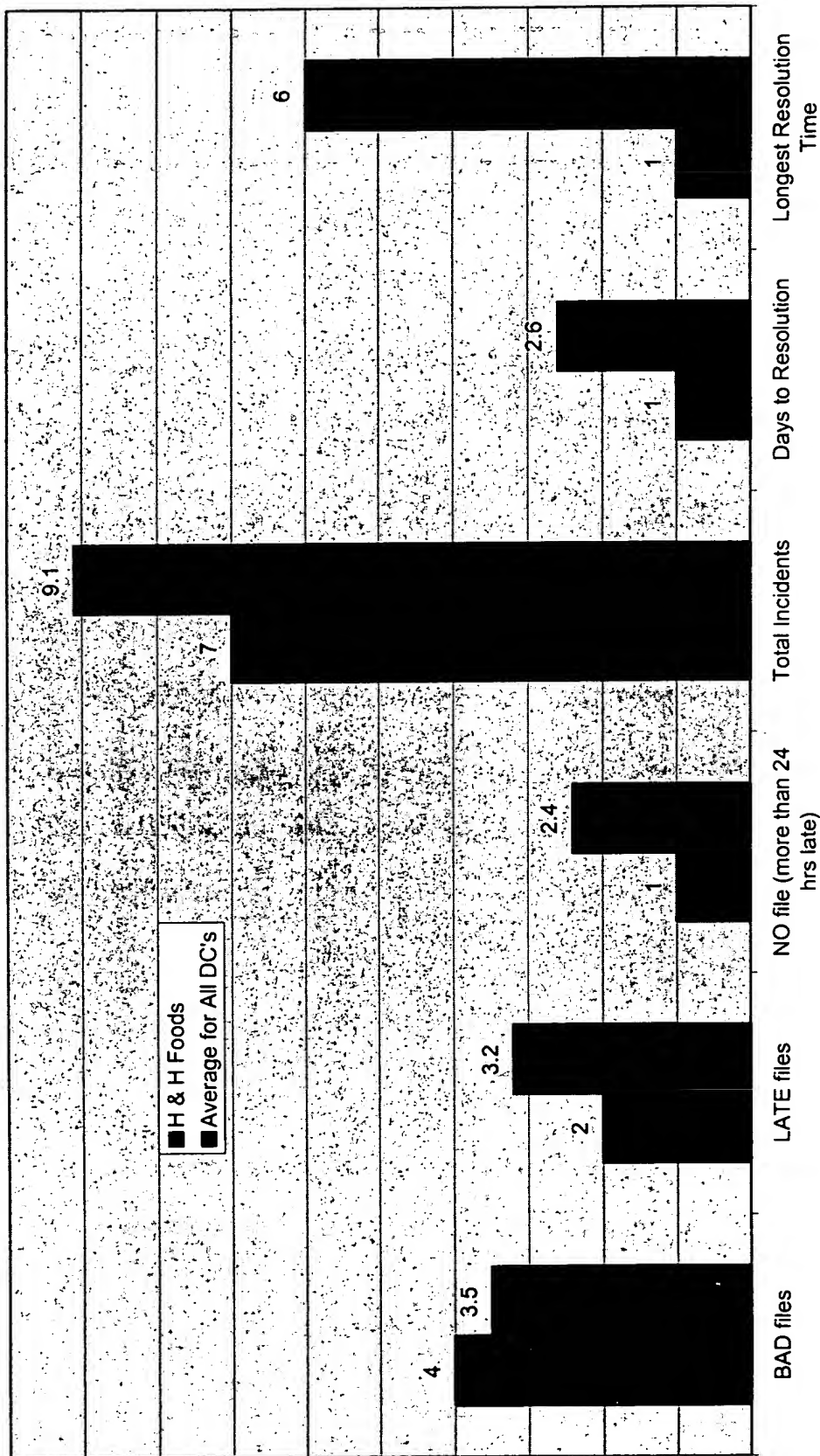
\$ 42,513
\$ 12,589
1.25%

Average as % FOB

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400





3500

FIG. 35 Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES	\$11904		2433%
COMARKINSTRUMENTS INC.	\$24861		
WHITEFORD FOODS INC.	\$0	9743%	2241%
LEPAGE BAKERY/COUNTRY KITCHEN	\$3700		
NGR SYSTEM MEDIA	\$0	9211%	2116%
SIGNATURE MEATS GROUP	\$0		1194%
SCHWEBEL'S BAKING CO.	\$0	9511%	1150%
MAUICUP	\$0		
MIRAPLASTICS	\$0		1125%
DIXIE PRODUCE & PACKAGING			
NORLAK INC.			
FORT JAMES OPERATING COMPANY	\$0		1146%
FRESH ADVANTAGE KC	\$0	9816%	1190%
SILVER KING MEAT CORP.			
TYSON FOODS	\$0		
READY ACCESS			
GEORGIA PACIFIC TISSUE			2144%
CLOUGHERTY PACKING		9416%	2151%
BEVERAGE AIR	\$0	9341%	
COMPONENT HARDWARE GROUP INC.			2106%
GOGA GOLA USA	\$0		
TOASTMASTER	\$11909	9315%	1155%
GRANT COUNTY FOODS		8613%	2120%
FRESH EXPRESS	\$0		
TAYLOR FARMS			1104%
MODULAR DISPENSING SYSTEM	\$0		
CENTURY PRODUCTS LLC	\$3428		
ROSE PACKING COMPANY		9313%	2198%

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.

3600

Mock Report/1

	FY01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
--	------	--------	--------	--------	--------	--------	--------	--------	--------

Food Cost Index

Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59	0.30						
Good/(Bad)									

Total Dollar Purchases (in Millions) /2

Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

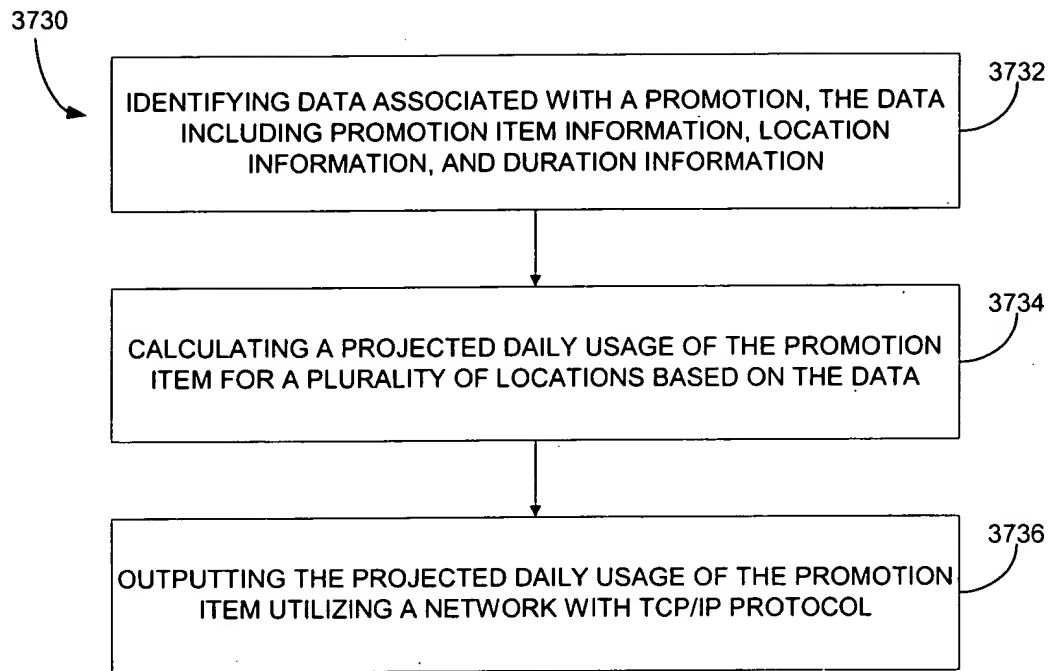


FIG. 37

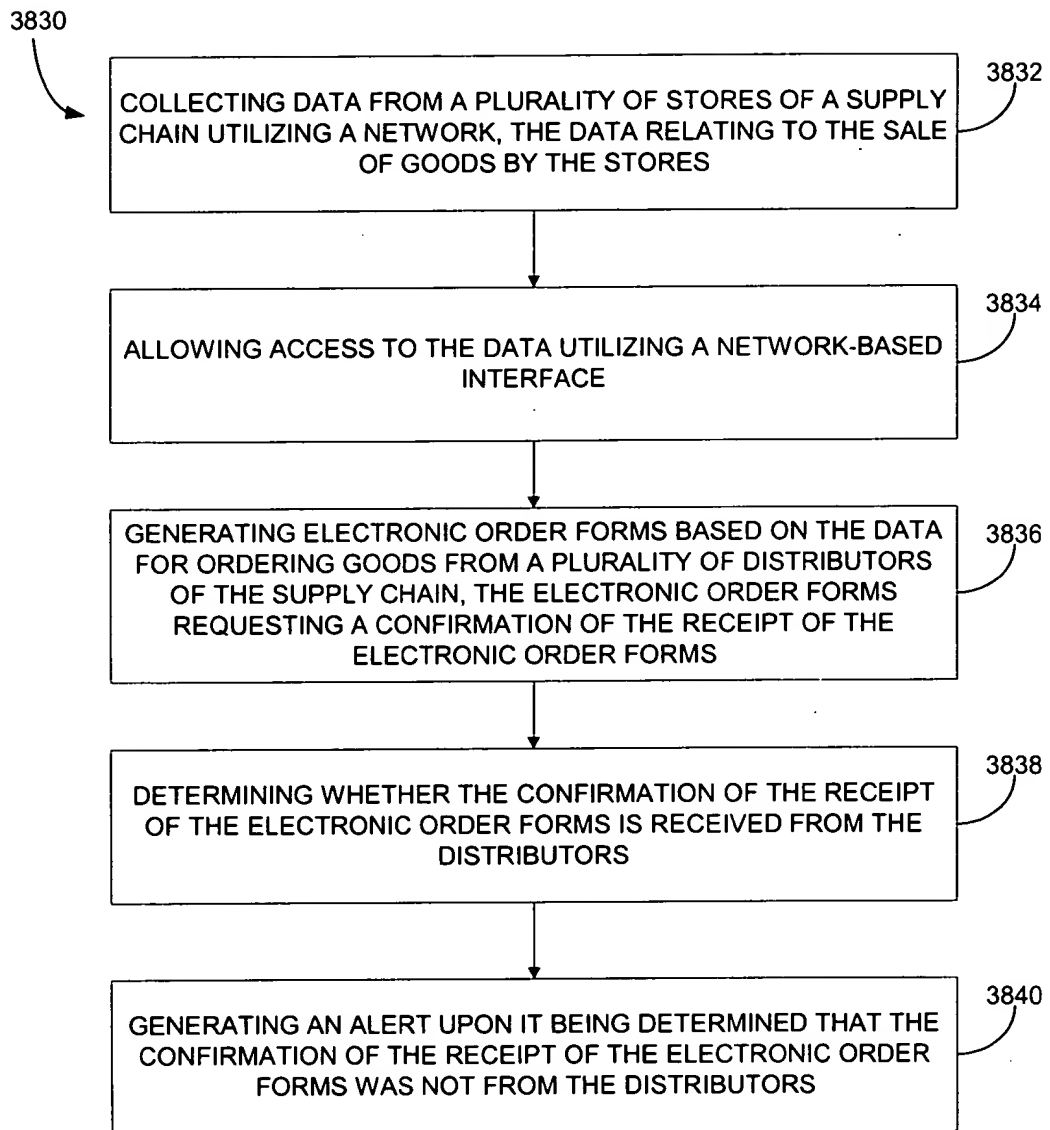


FIG. 38

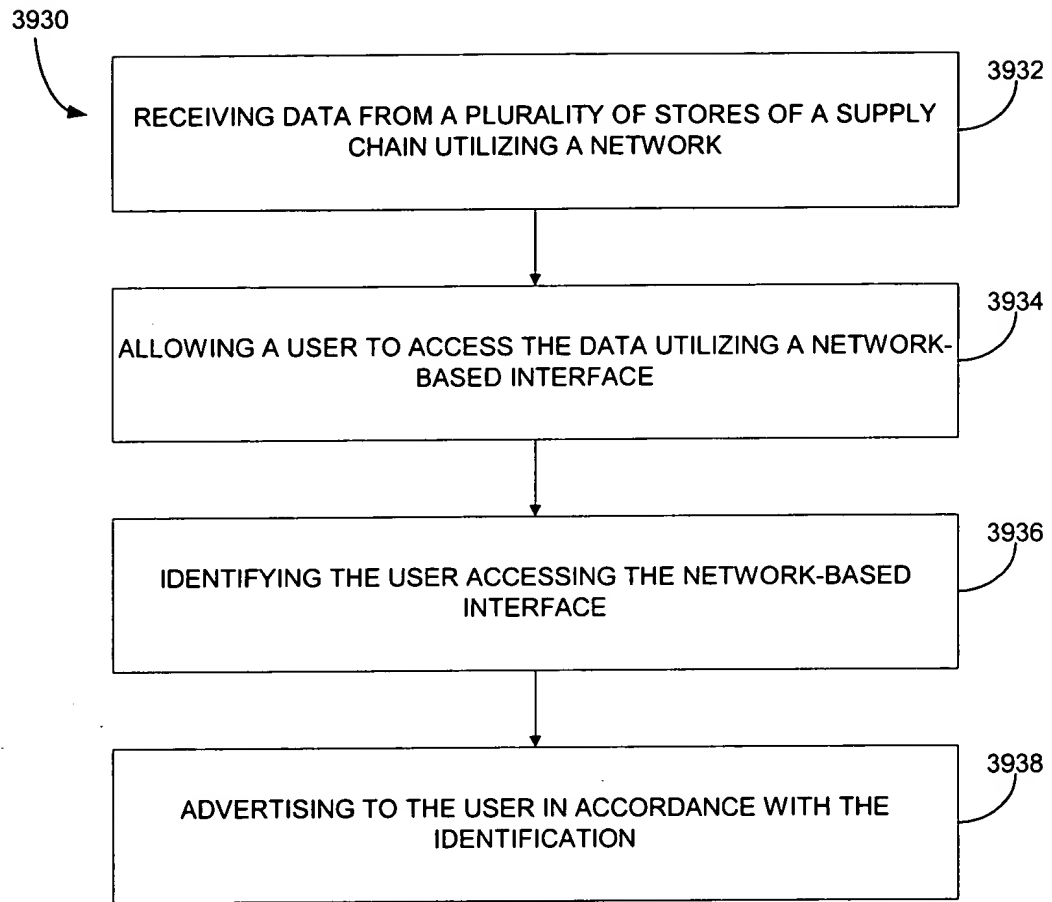


FIG. 39

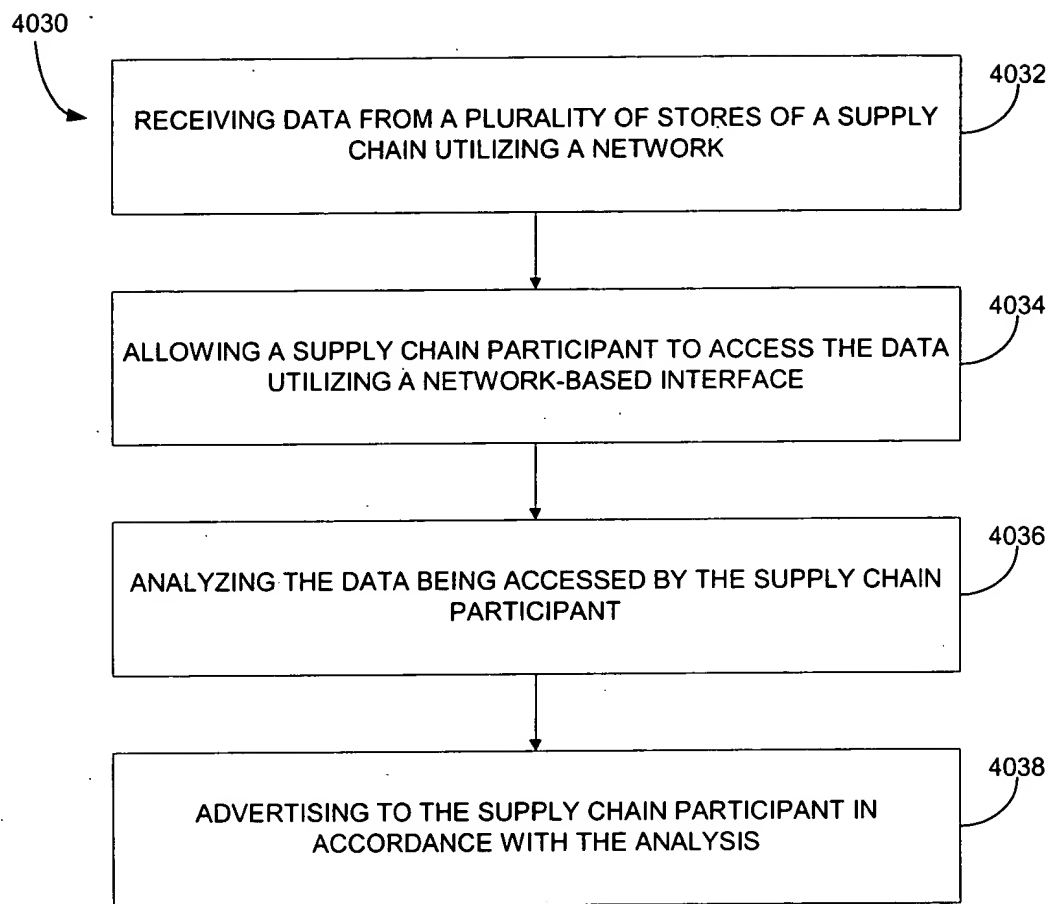


FIG. 40

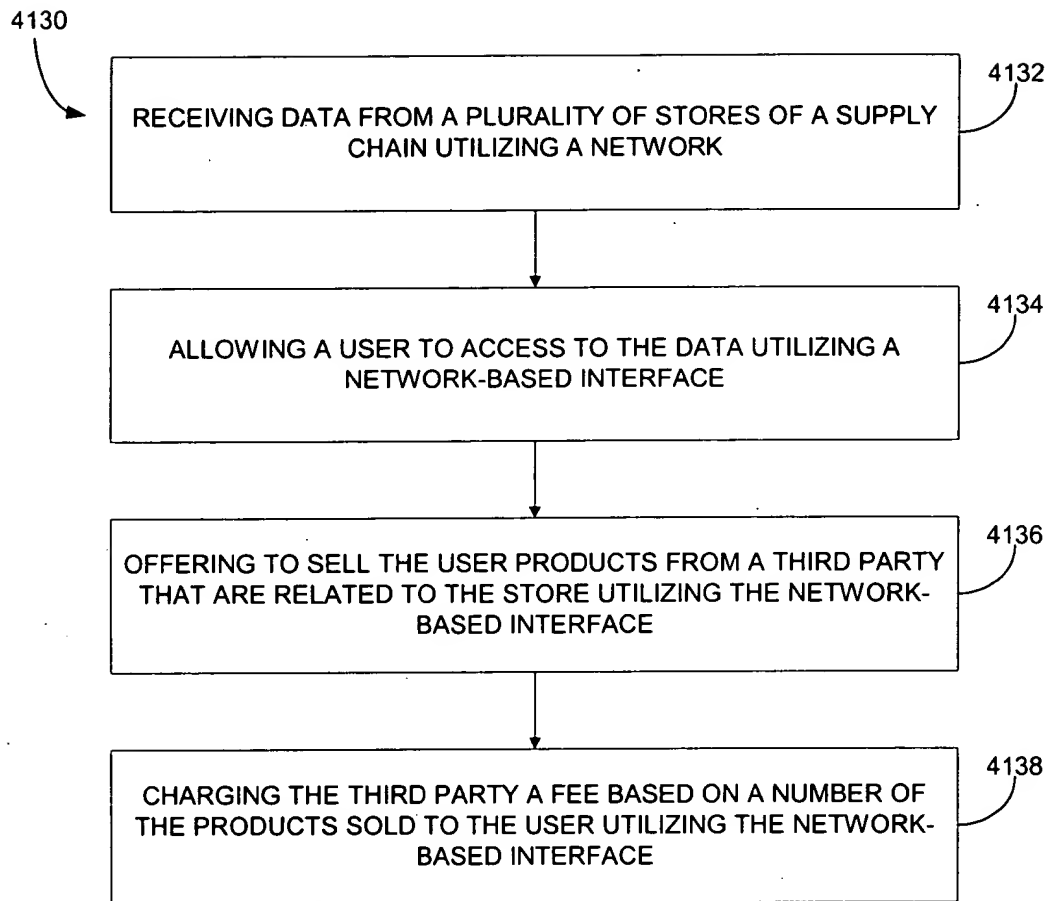


FIG. 41

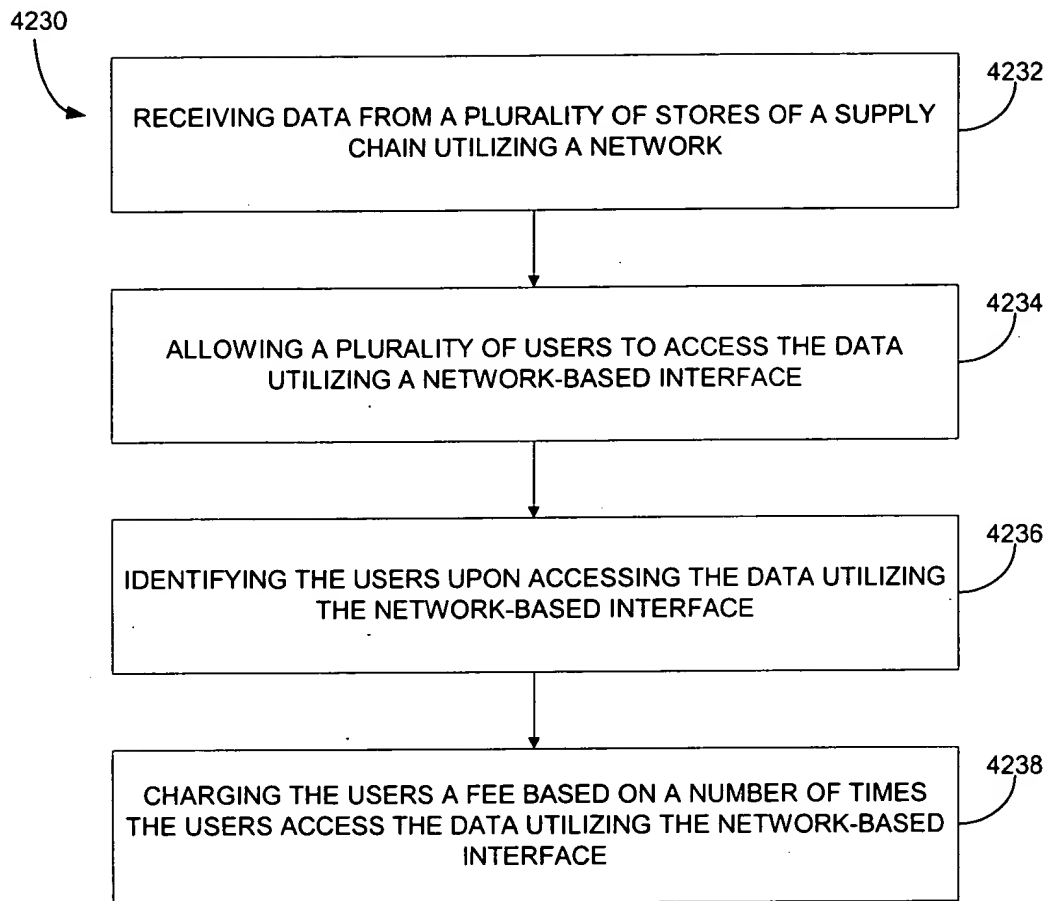


FIG. 42

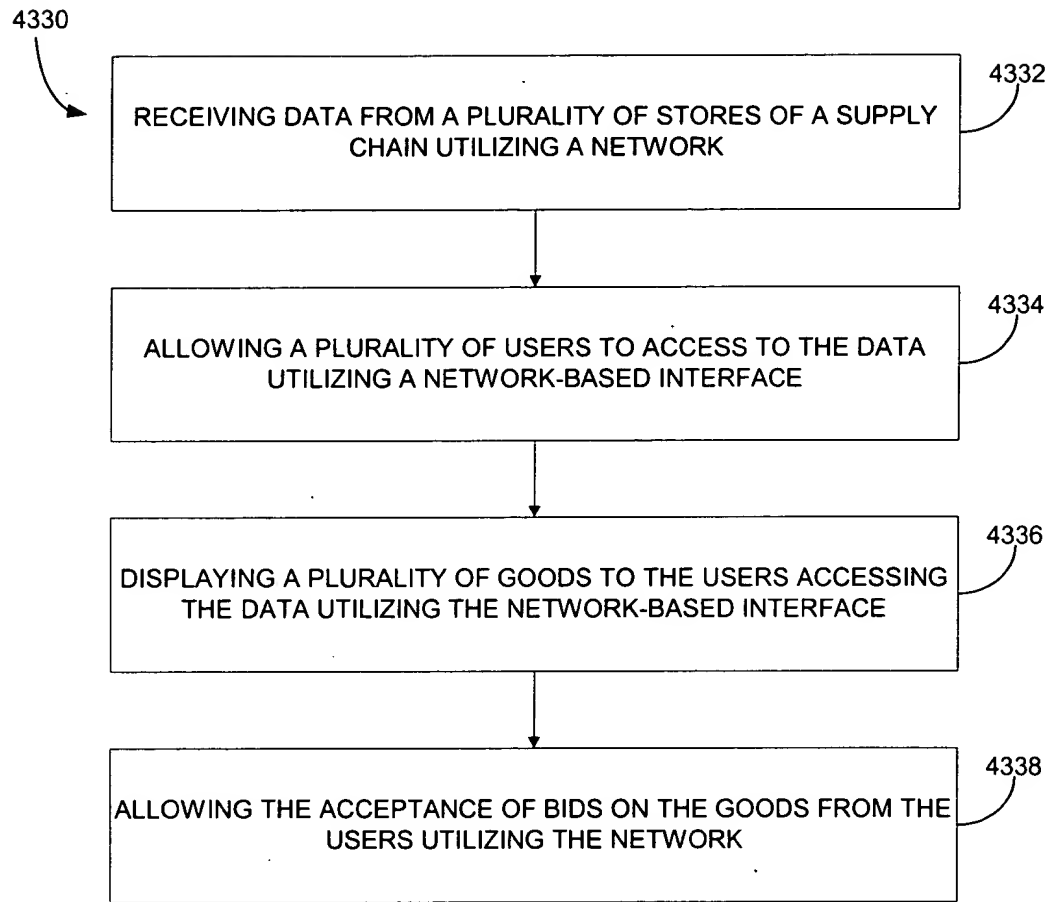


FIG. 43A

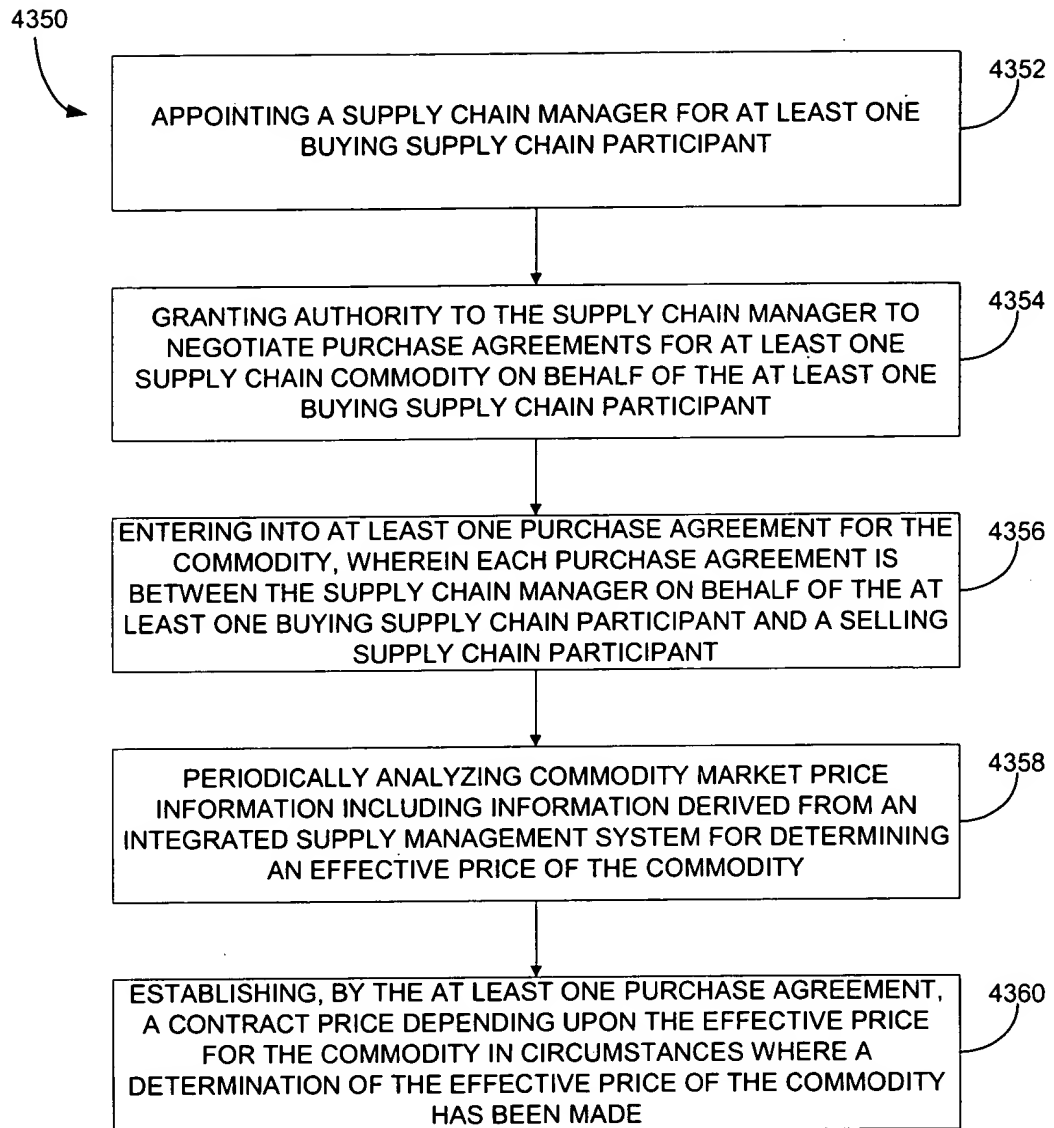


FIG. 43B

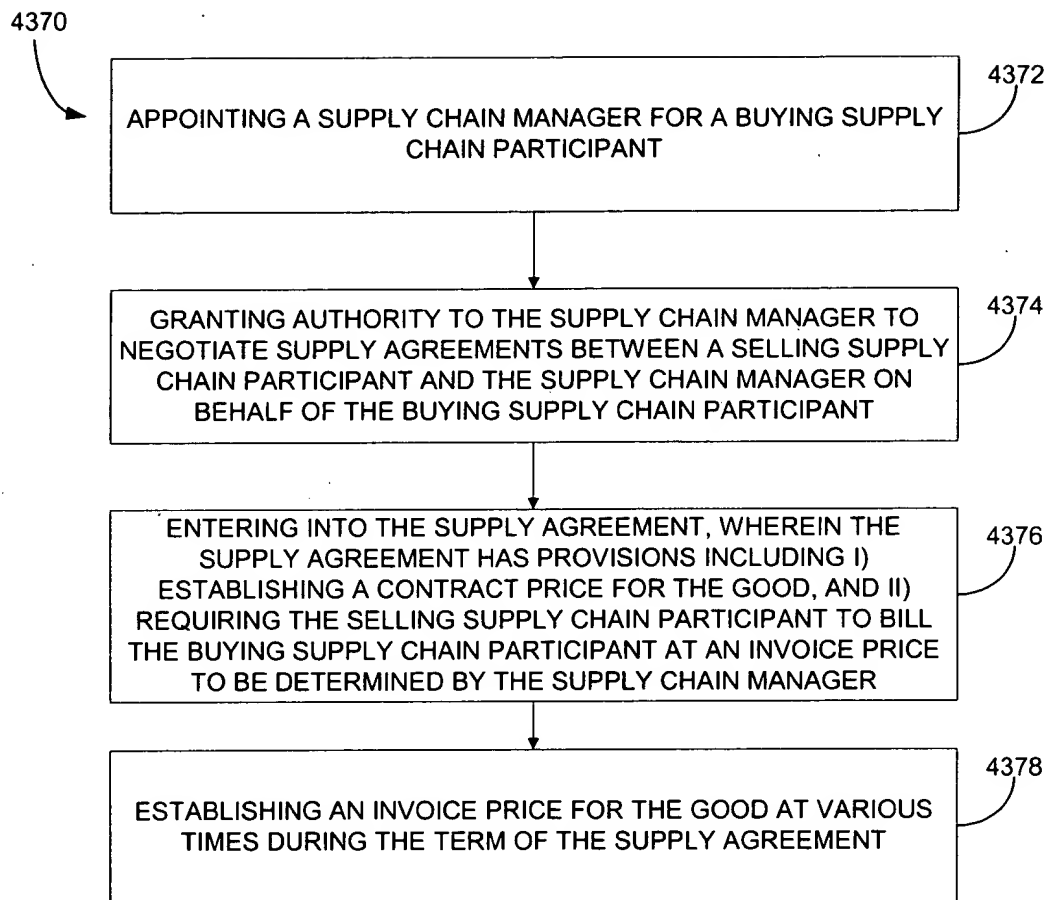


FIG. 43C

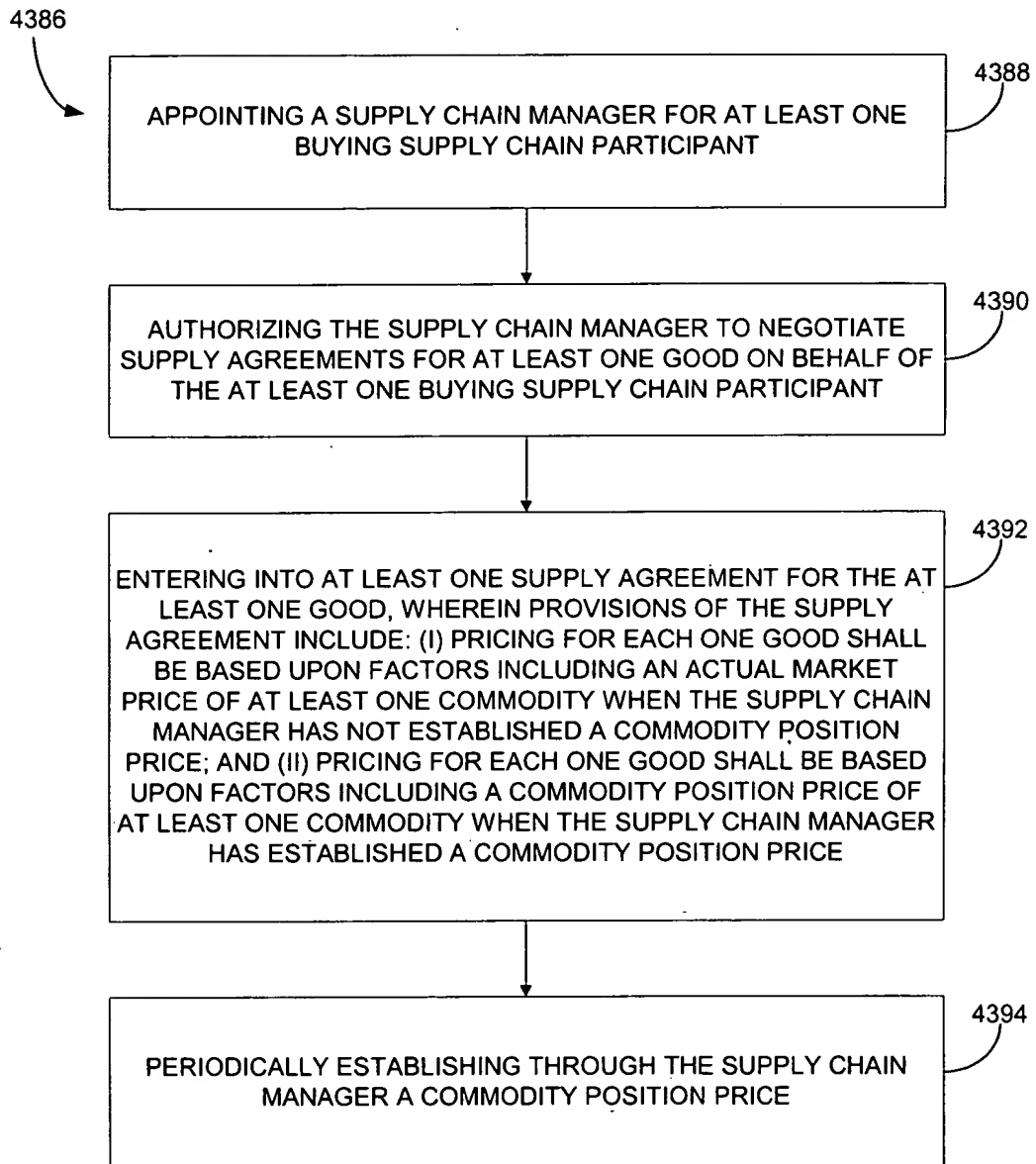


FIG. 43D

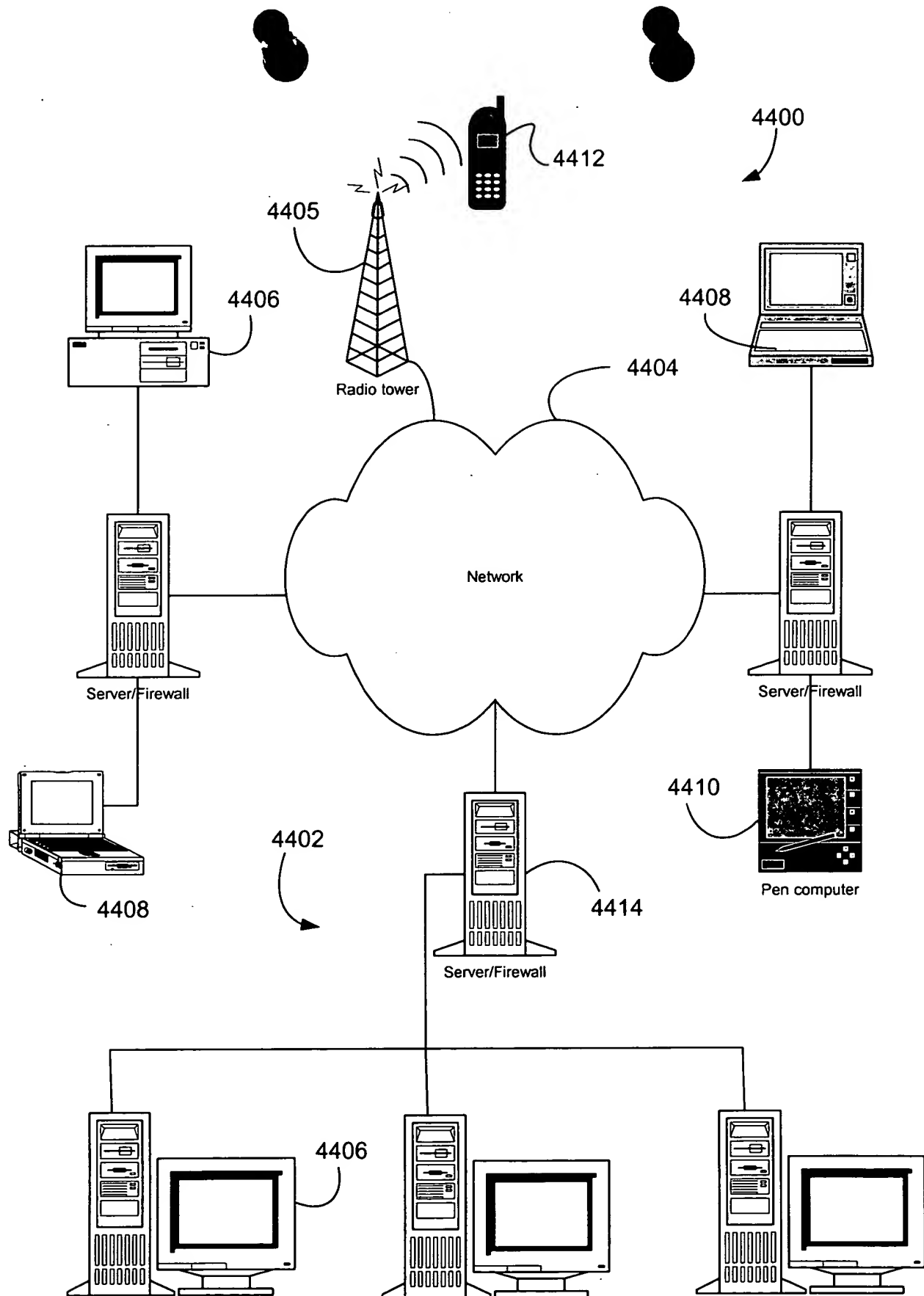


FIG. 44

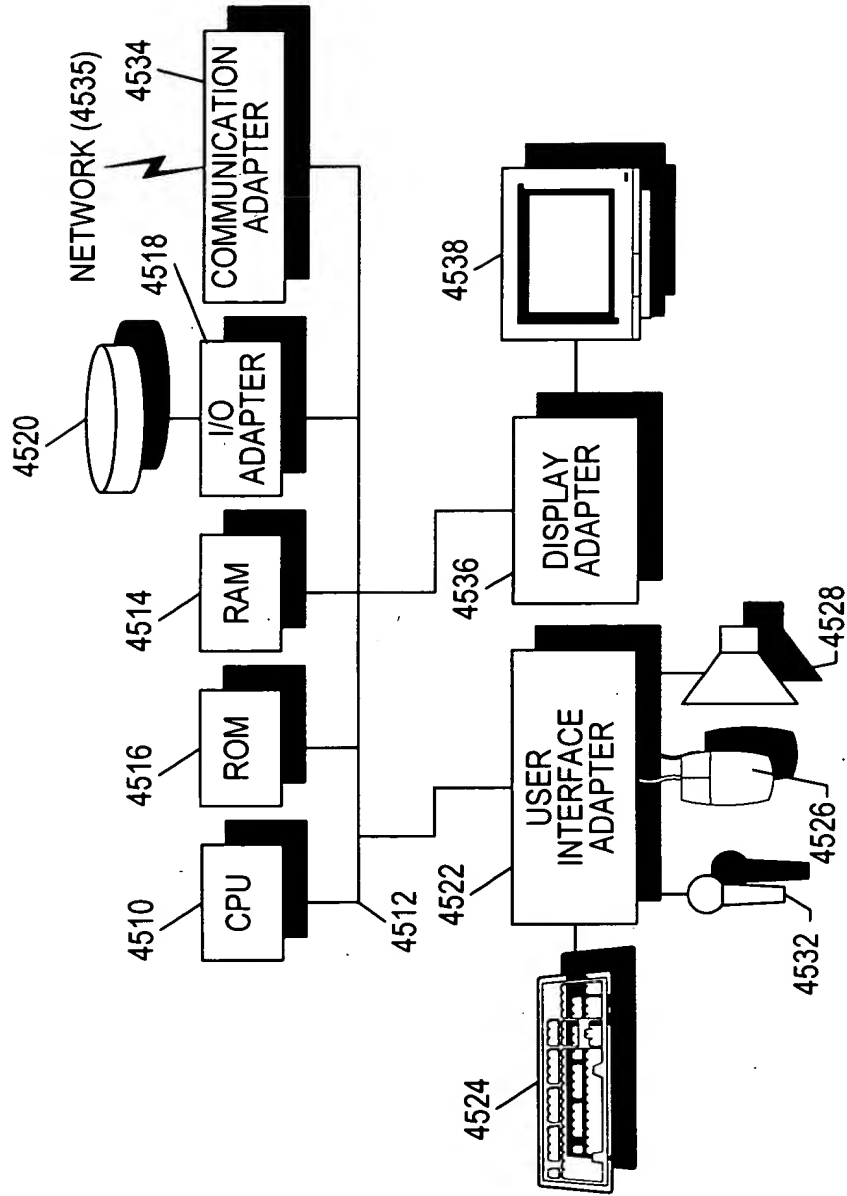


FIG. 45

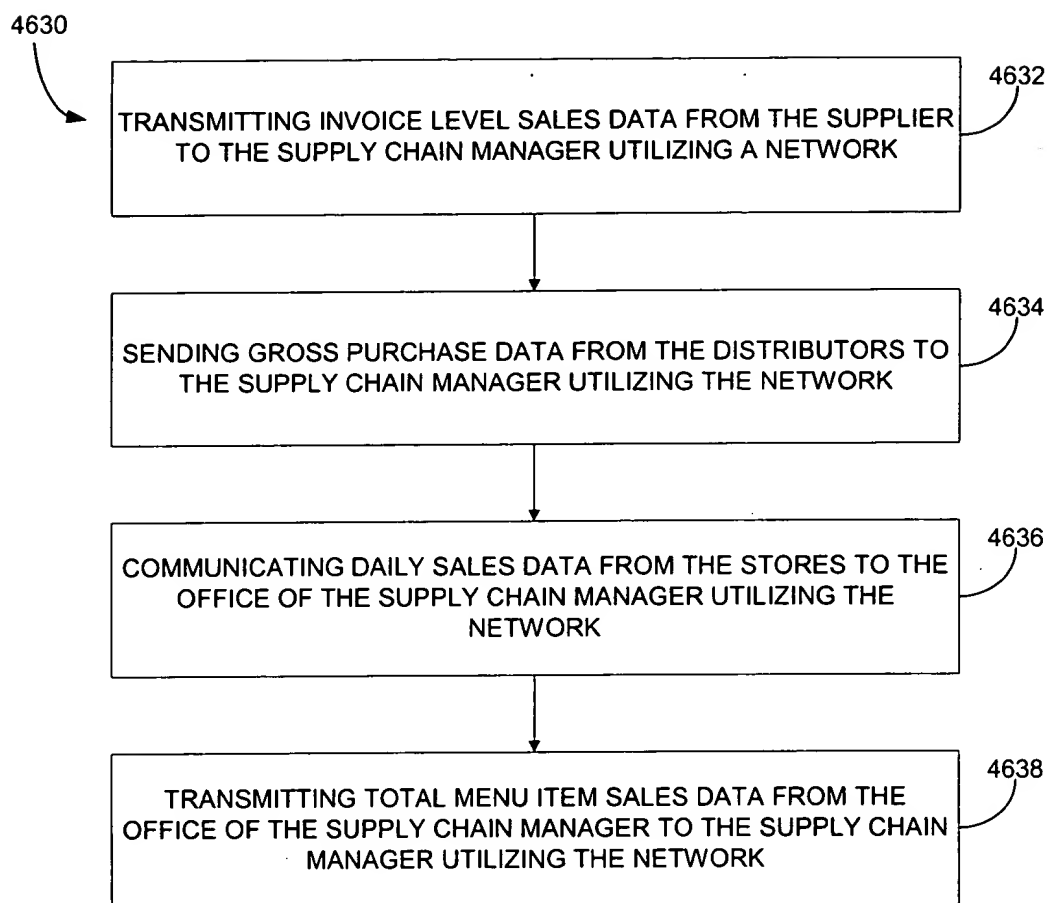


FIG. 46

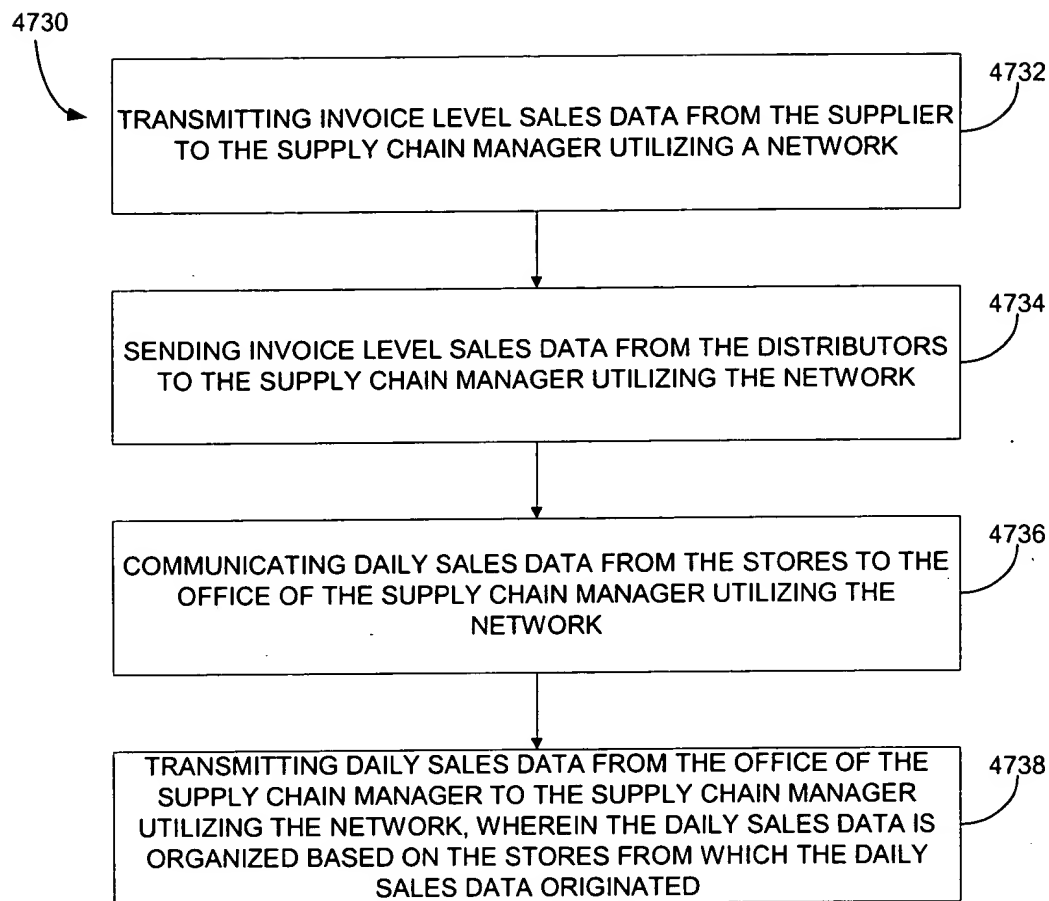


FIG. 47

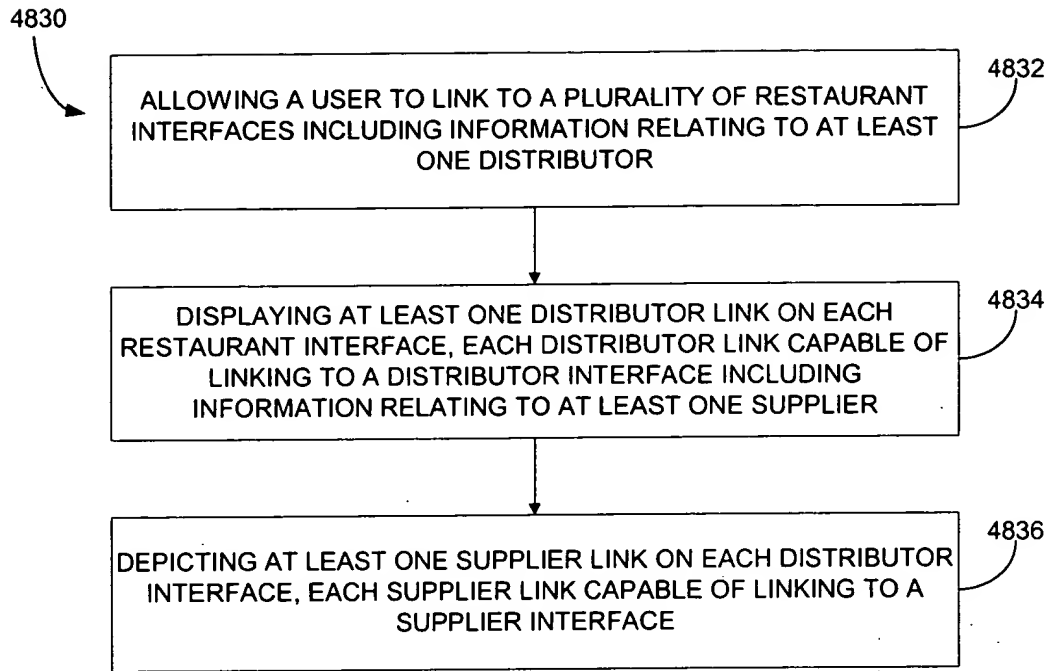


FIG. 48

FIG. 49

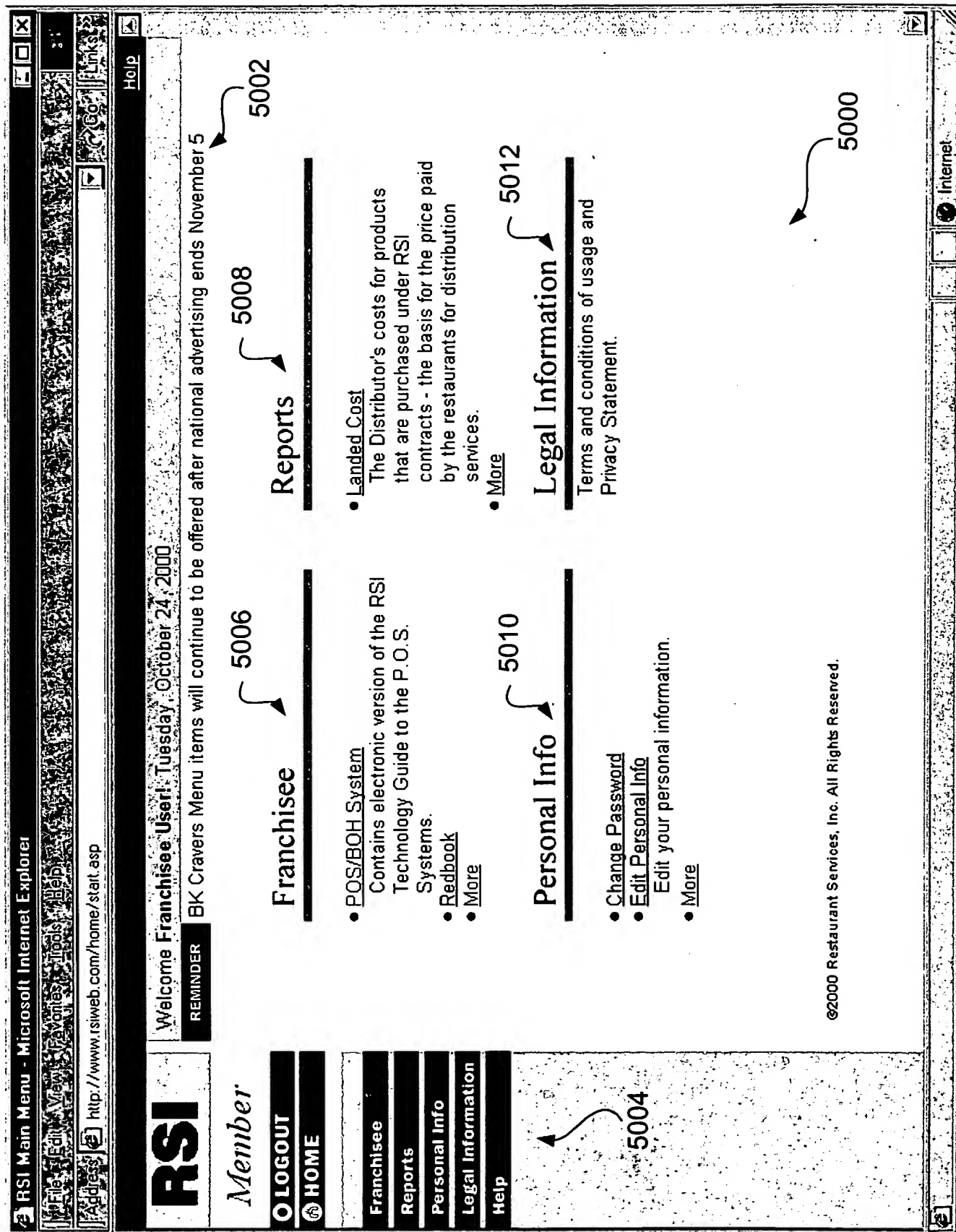


FIG. 50

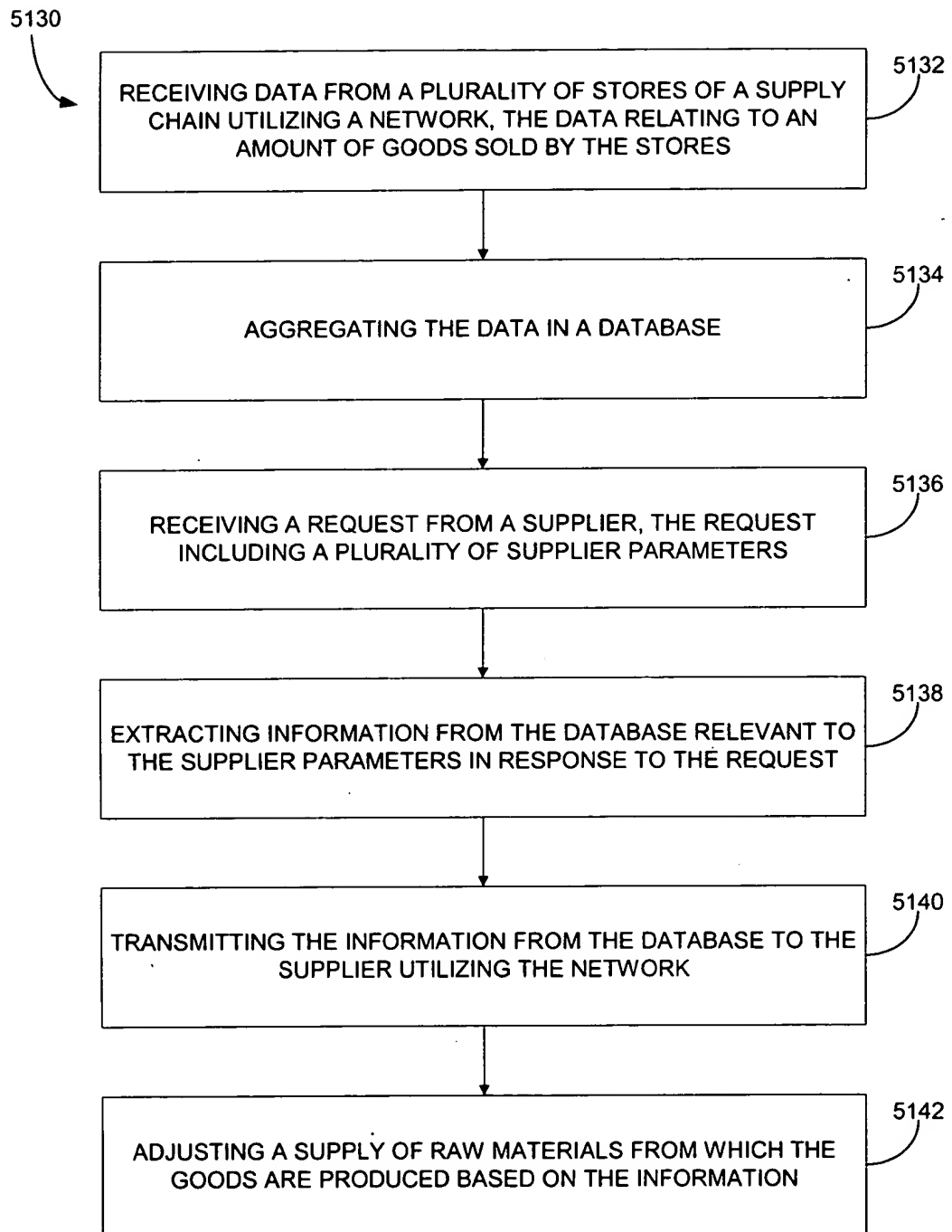


FIG. 51

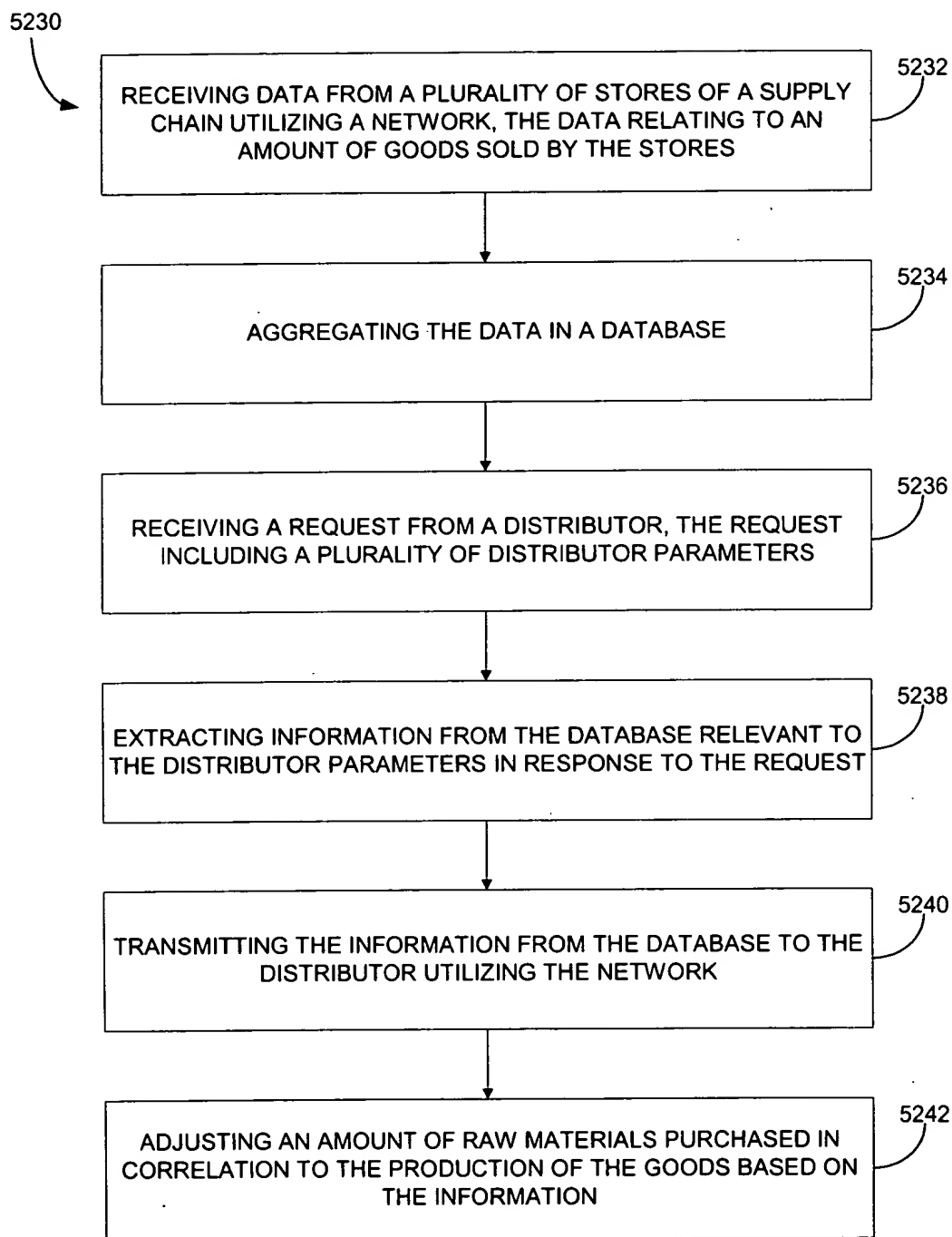


FIG. 52

Printer Friendly Version

POS Implied Daily Usage - Distributor
Tuesday, October 24, 2000

5300

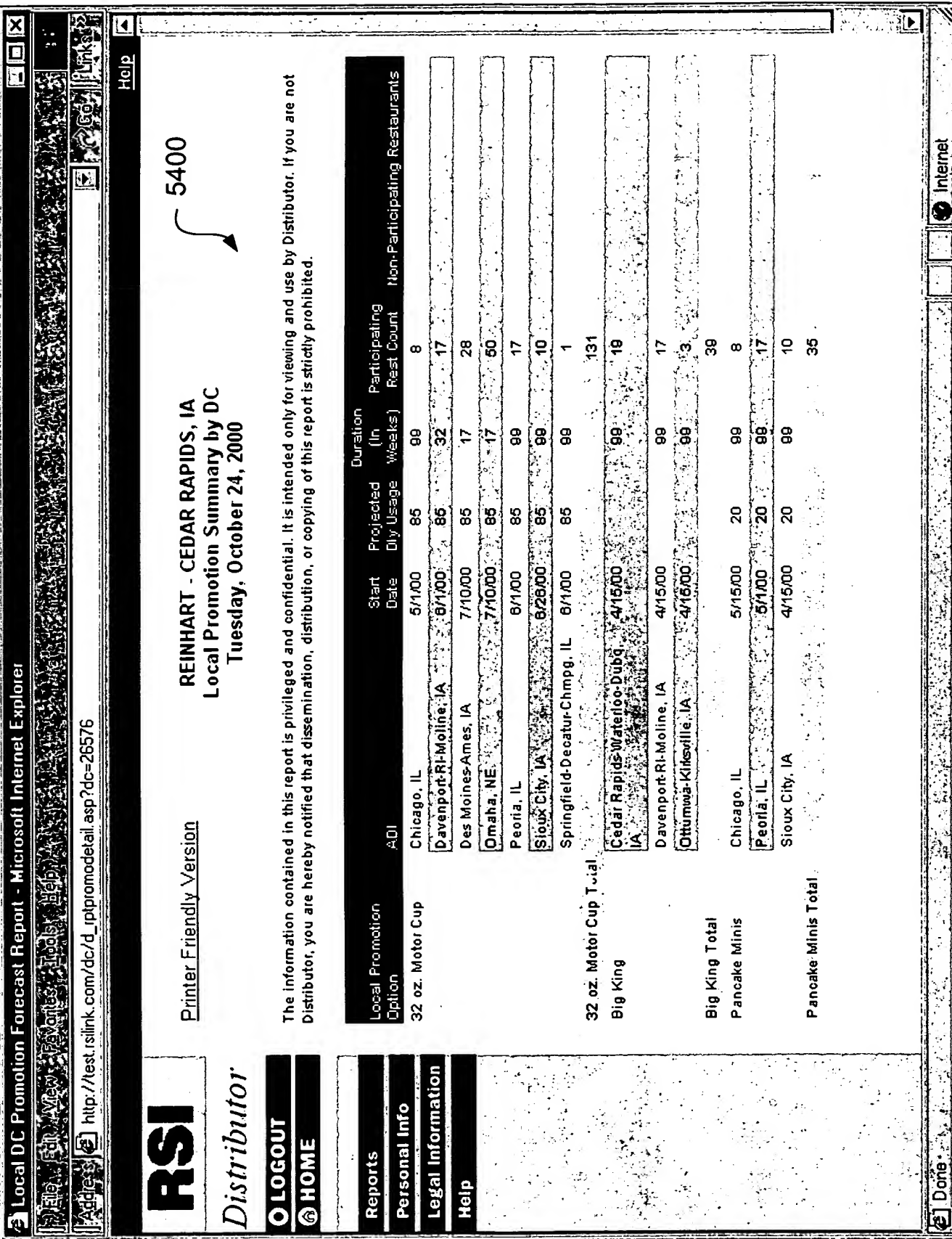
Distribution Company: REINHART FOODSERVICE

Distribution Center: REINHART - CEDAR RAPIDS, IA

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor User. If you are not Distributor User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

DC Item		% Chg 14 Day Avg	14 Day Rolling (Total Cases)														Week Ending Total			
Item Description	10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	10/9	10/2	9/25	9/18		
Number of Restaurants Served by DC			200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	197	
18988 SAUCE: BBQ BULK BULLSEYE	0.00%	13	21	23	18	9	16	14	13	14	19	15	13	13	108	98	80	72		
20788 MUSTARD: BULK BK	0.00%	12	19	20	16	14	14	14	13	14	19	16	15	14	110	104	104	100		
24340 MAYONNAISE: BULK BK	0.00%	134	197	211	173	166	164	163	160	200	208	176	165	161	1184	1148	1142	1109		
24988 STRAW: WRAPPED 7.75" BK	0.00%	21	33	34	27	25	24	24	24	34	33	27	24	24	189	179	186	178		
26318 FORK: WRAPPED BULK BK	0.00%	10	14	12	10	6	8	6	11	12	11	10	6	6	70	71	69	68		
25462 KNIFE: WRAPPED BULK BK	0.00%	3	3	3	3	2	2	2	2	3	3	3	2	2	18	15	8	9		
27682 KETCHUP: BULK BAG IN BOX	0.00%	89	134	142	116	104	102	101	100	136	139	116	108	102	798	771	776	743		
27890 KETCHUP: PACKETS 10g BK	0.00%	127	194	206	180	143	142	139	144	197	197	180	142	140	1112	1070	1078	1044		

FIG. 53



POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.rsiweb.com/supplier/s_rptposdaily.asp?report=true

Go Links

RSI

Supplier

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

POS Implied Daily Usage - Supplier

Supplier: TYSON FOODS Retrieve

5500

Printer Friendly Version

POS Implied Daily Usage - Supplier

Tuesday, October 24, 2000

Supplier: TYSON FOODS

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FOB Point	DC No	RSI Item No	Item Description	% Chg 14 Day Avg	14 Day Rolling (Total Cases)														Week Ending Total			
					10/9	10/2	9/25	9/18	10/15	10/8	10/1	9/24	10/9	10/2	9/25	9/18						
Total of DC Locations																						
6		CHICKEN PATTY		0.00%																		
7		CHICKEN BK BROILER		0.00%																		
8		CHICKEN TENDERS		0.00%																		
		CHICKN																				
Total					790	774	786	781	330	327	354	344	1,815	1,808	1,418	1,203						

Done Internet

FIG. 55

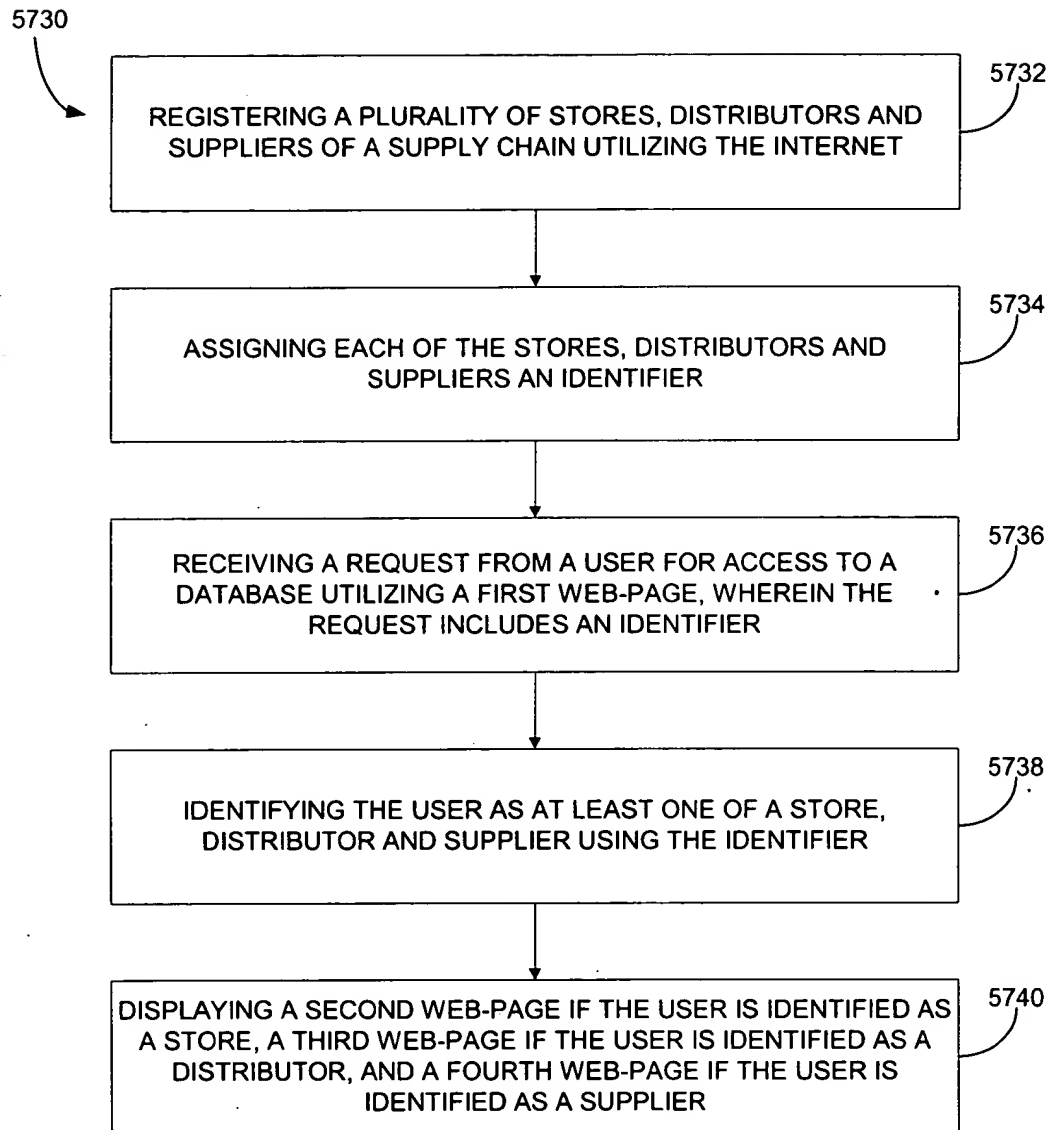


FIG. 57

FIG. 58

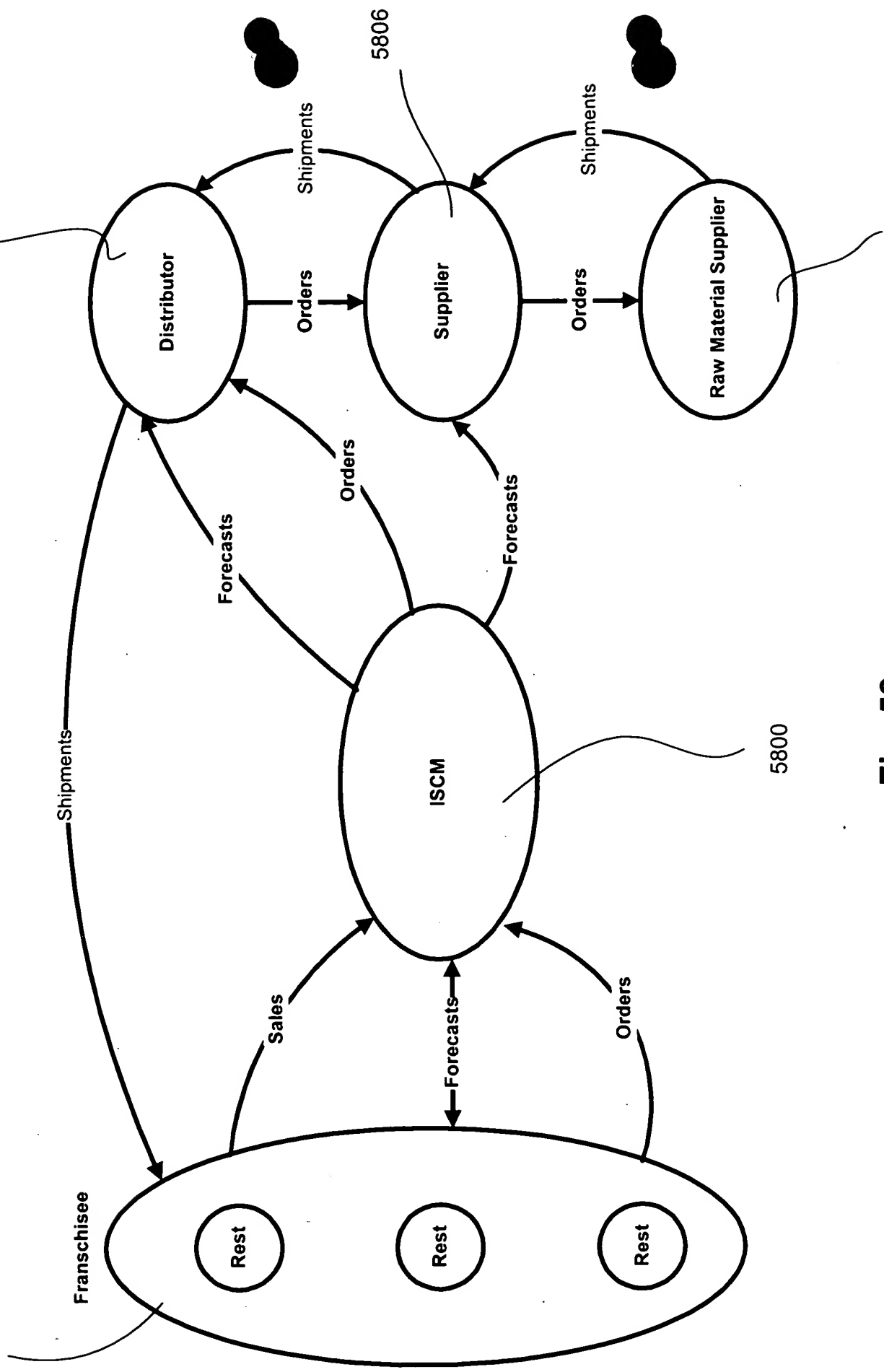


Fig. 58

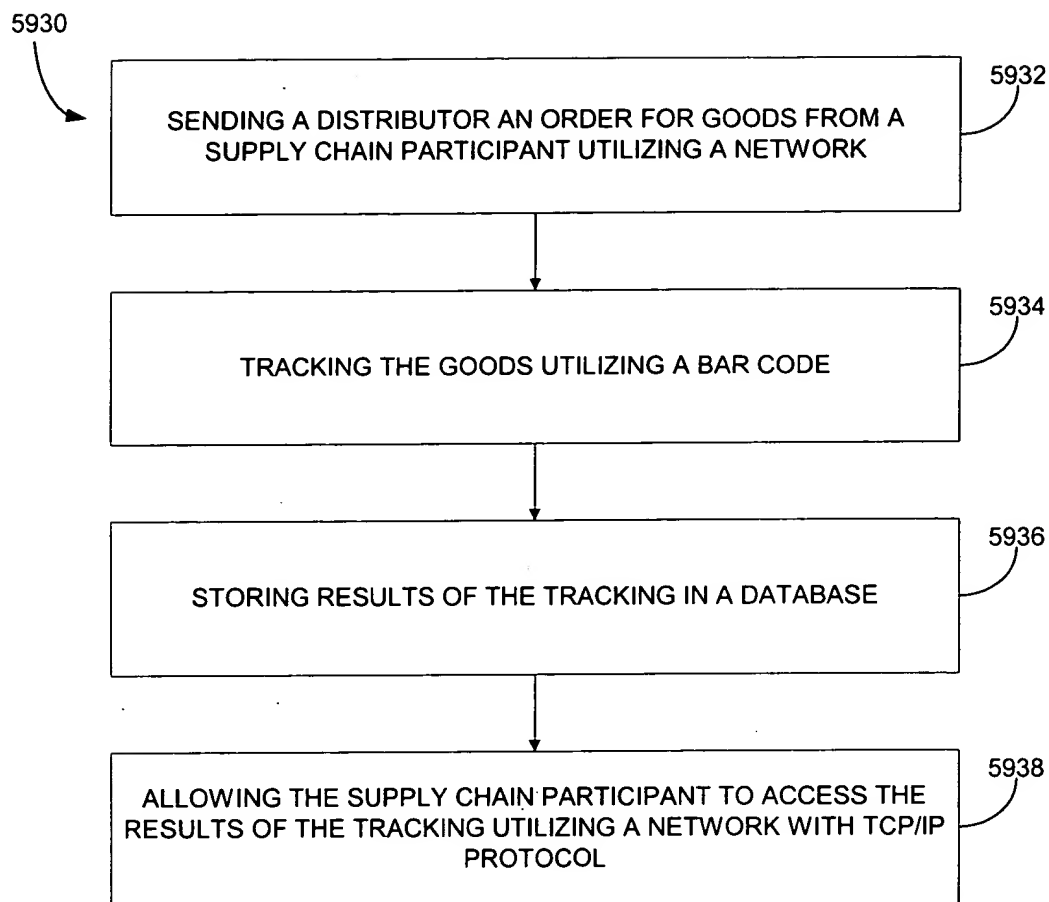


FIG. 59

6002

6004

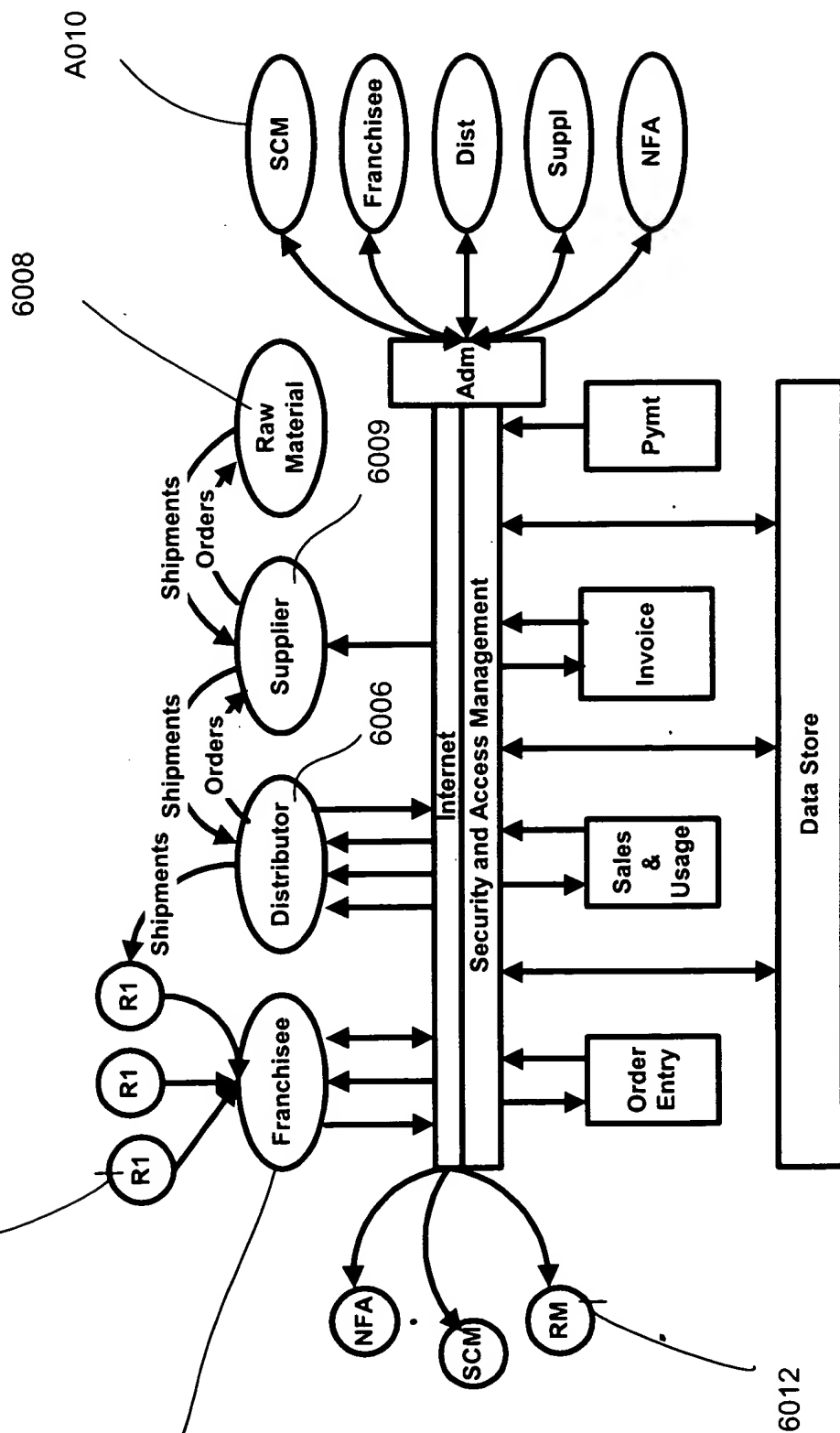


Fig. 60

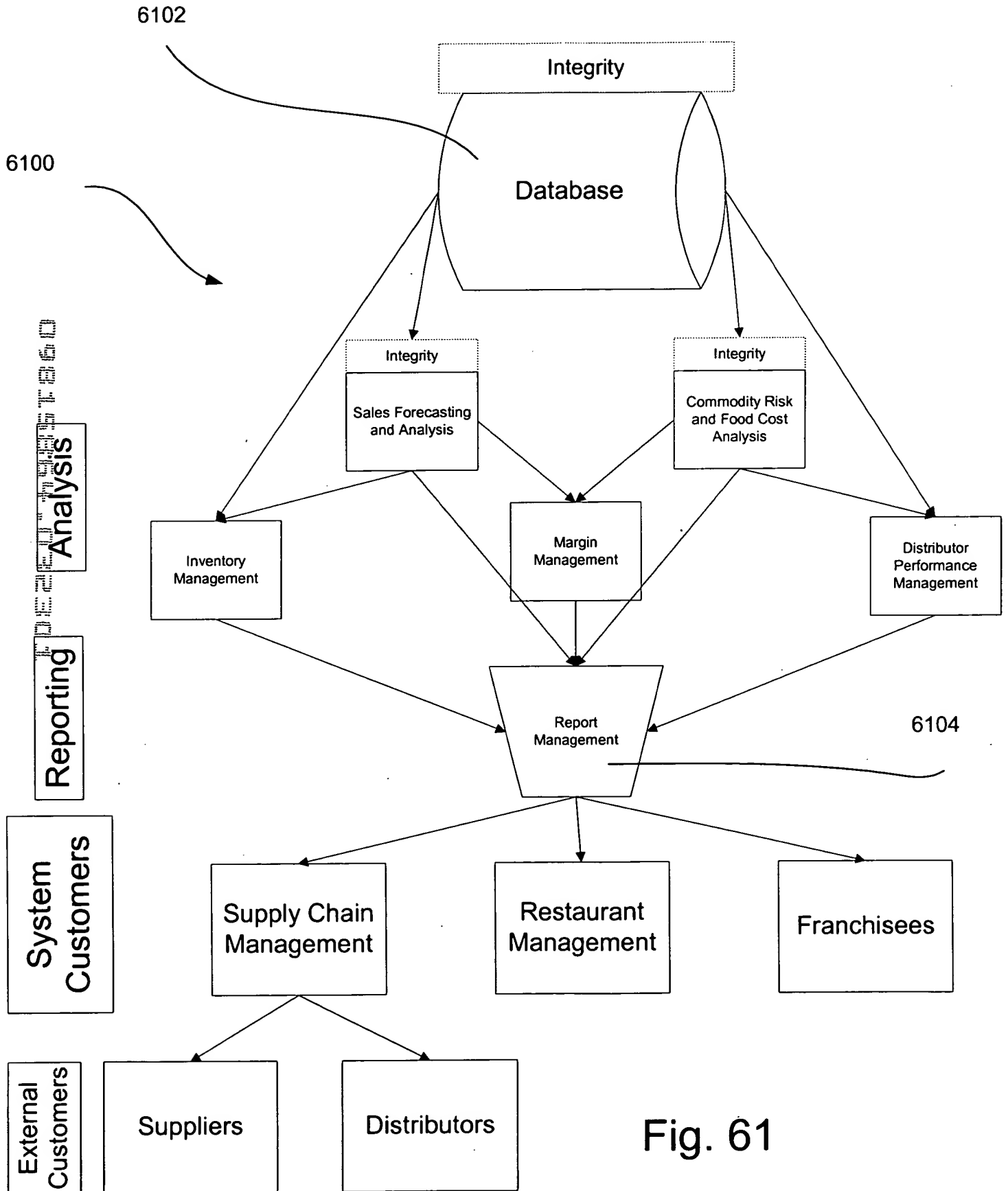


Fig. 61

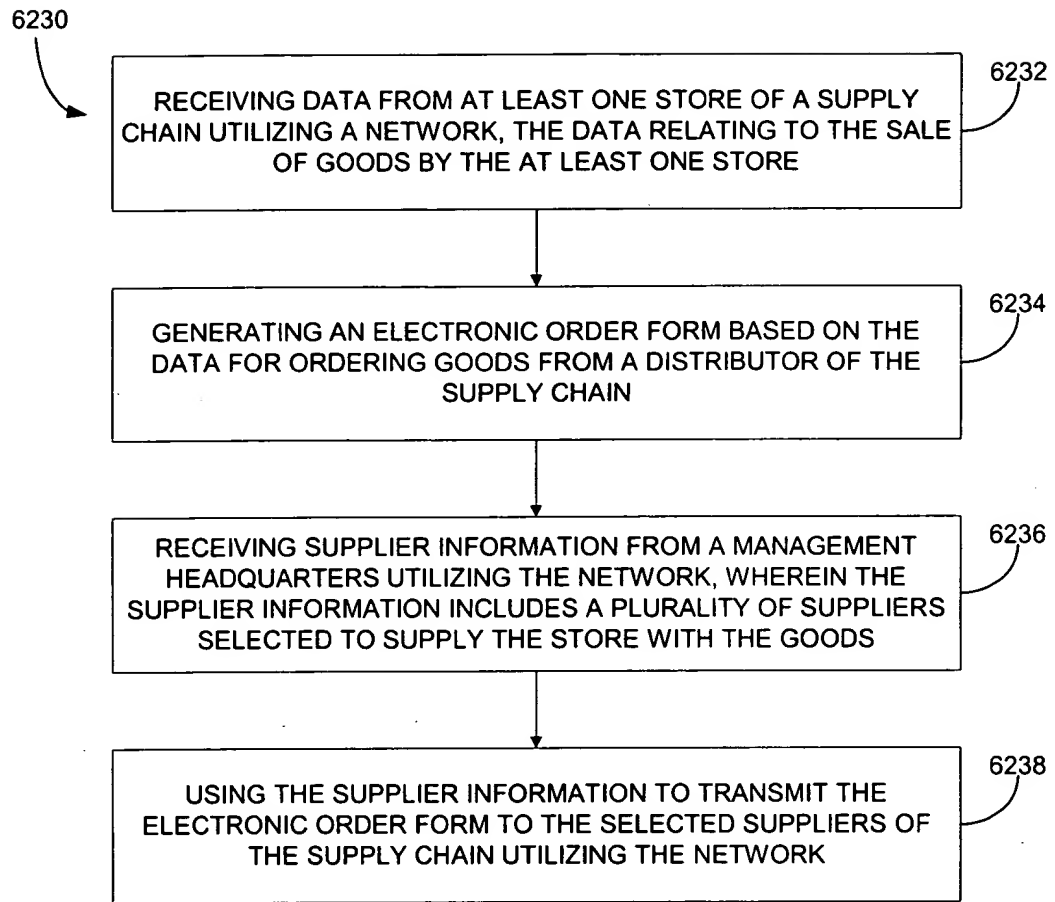


FIG. 62

6300

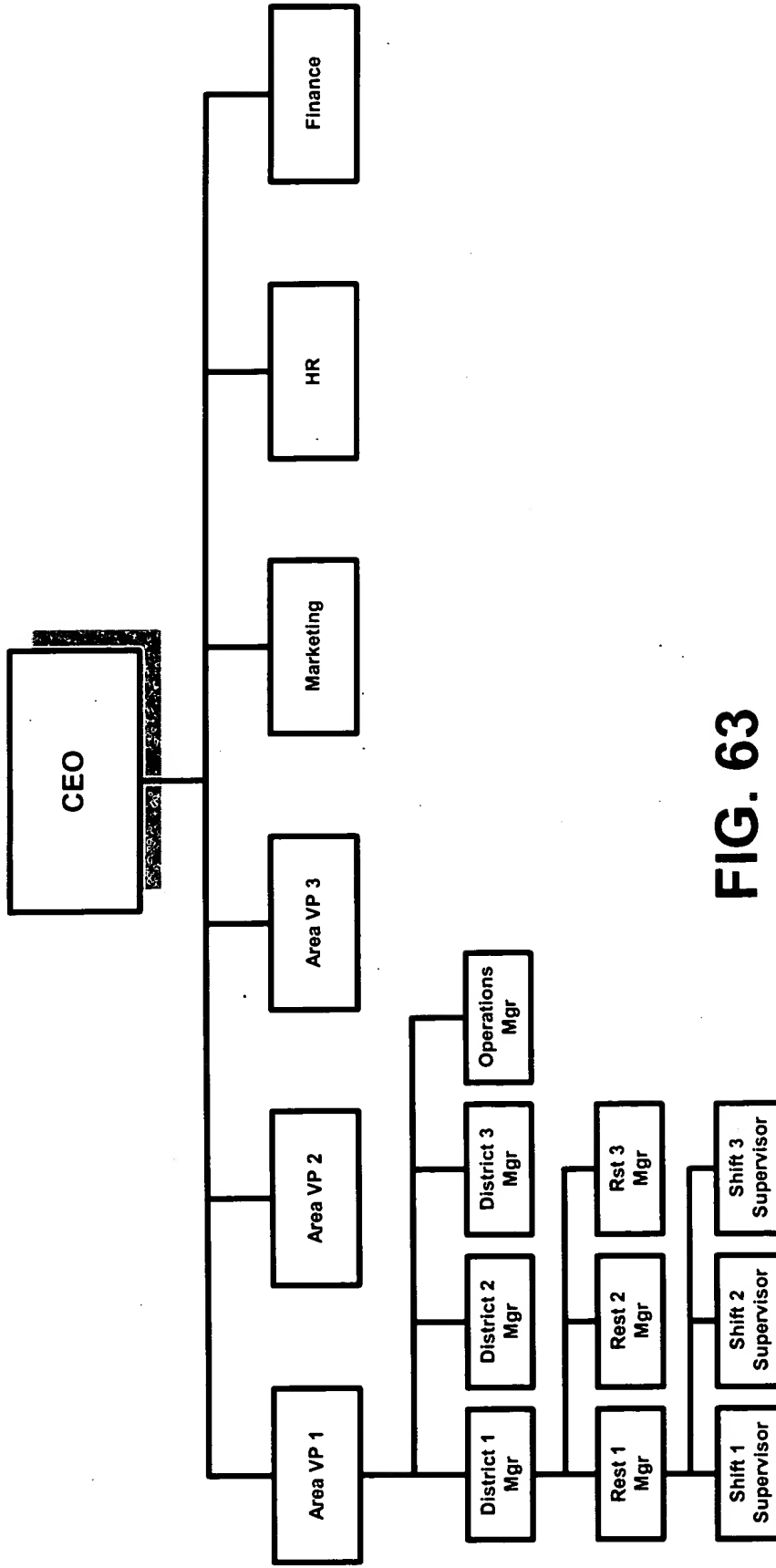


FIG. 63

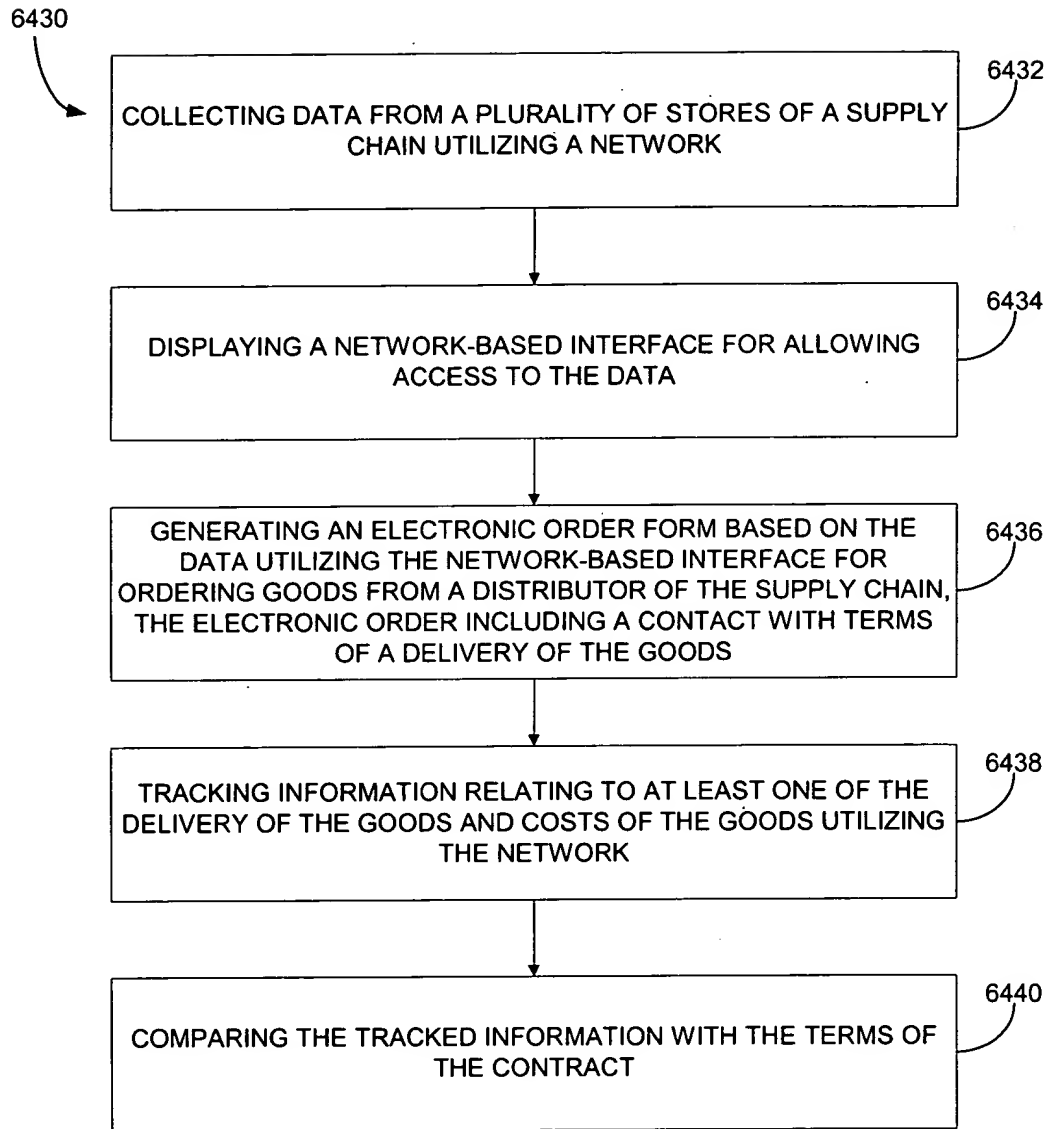


FIG. 64

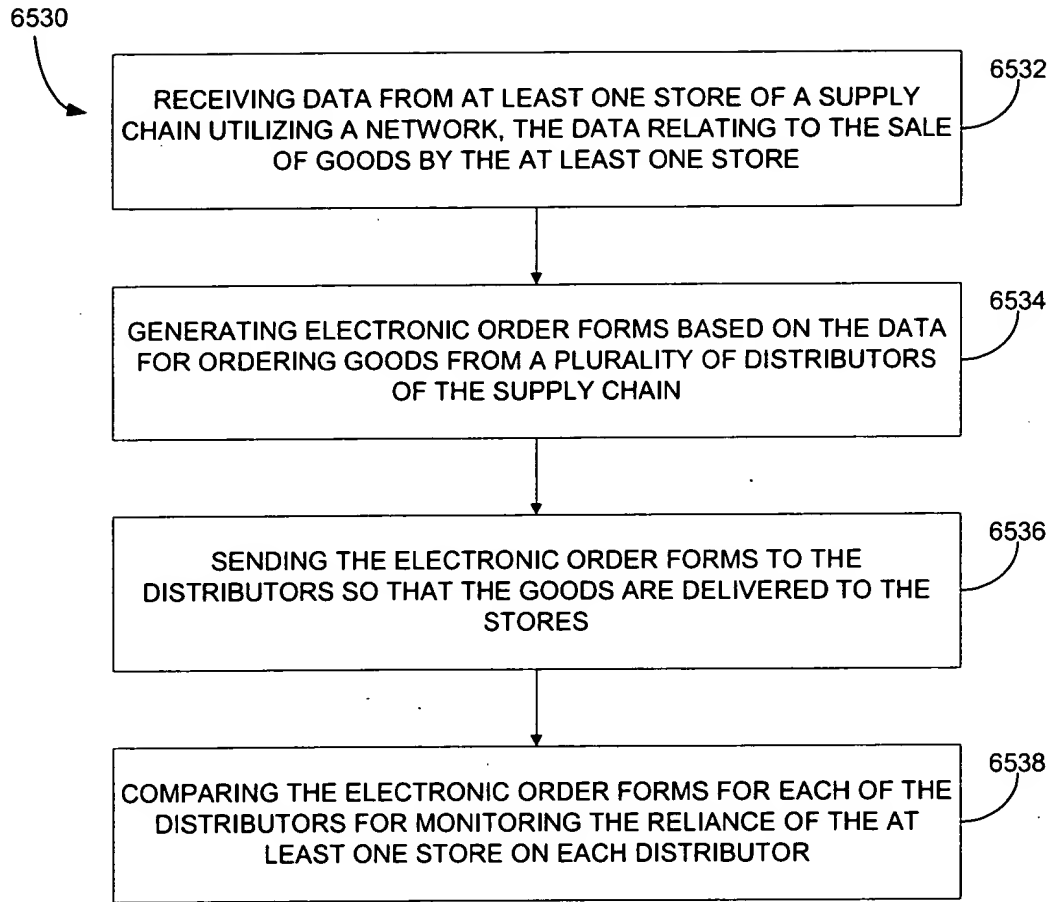


FIG. 65

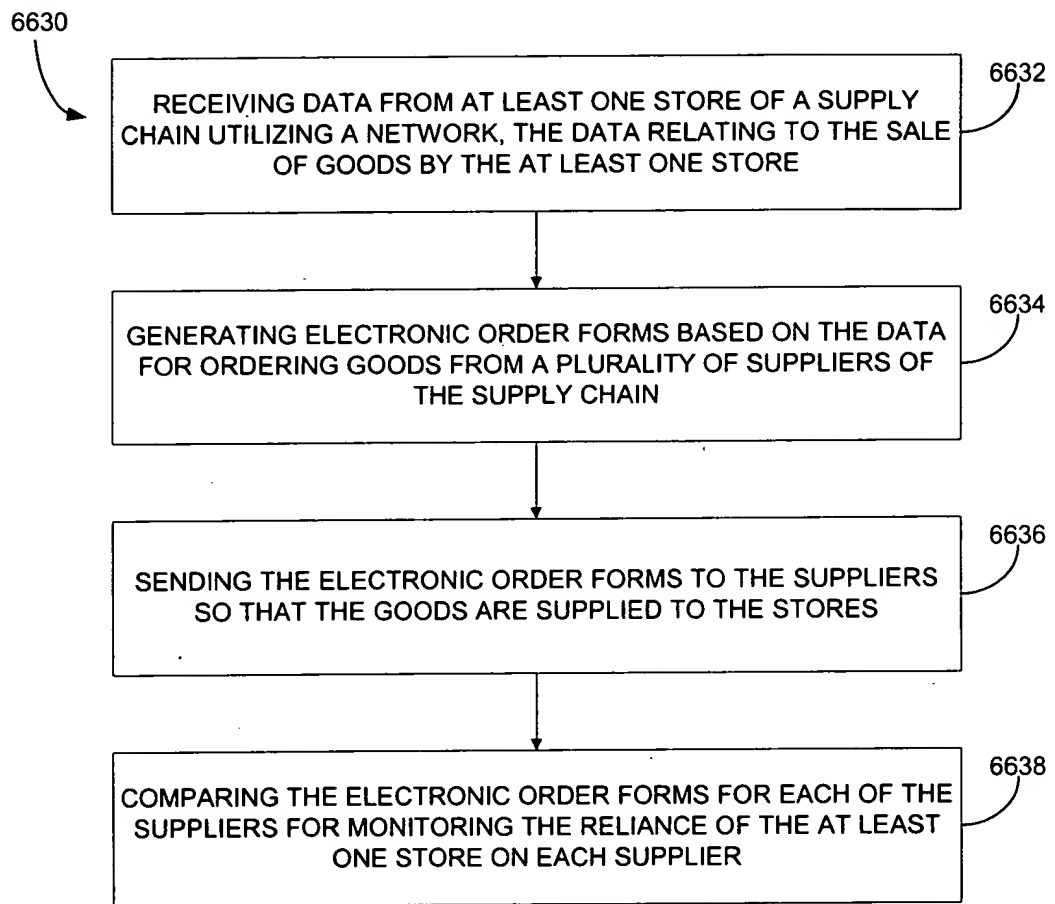


FIG. 66

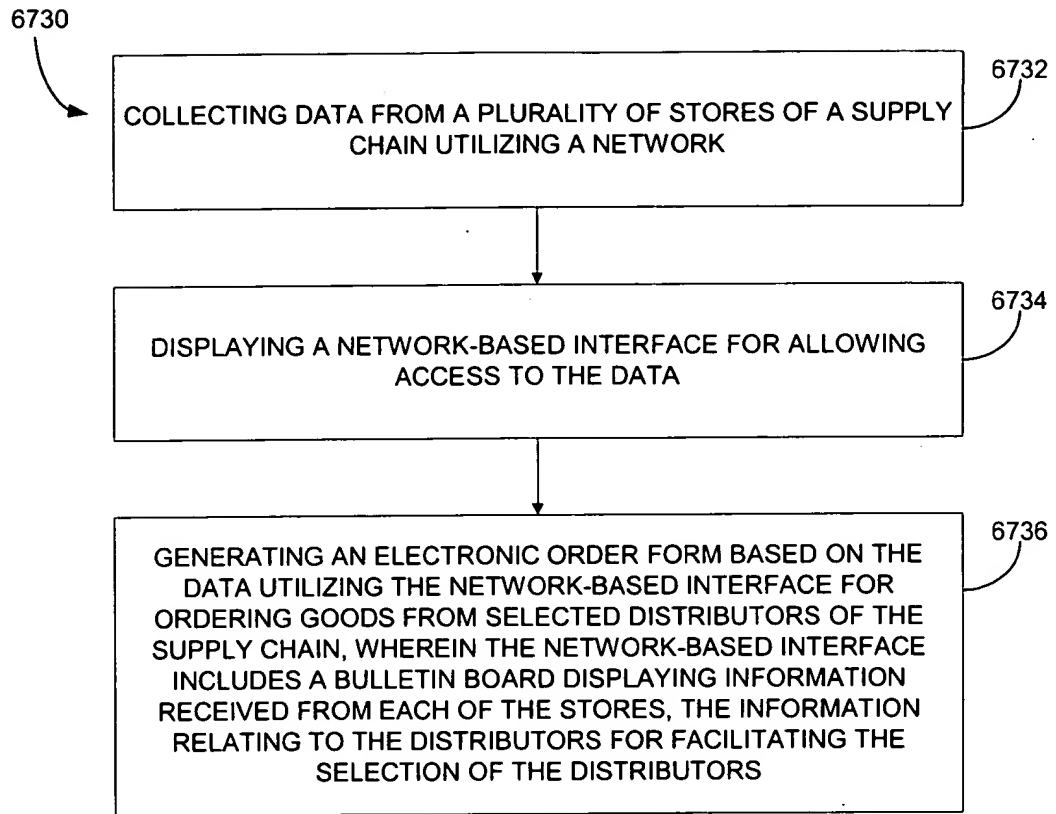


FIG. 67

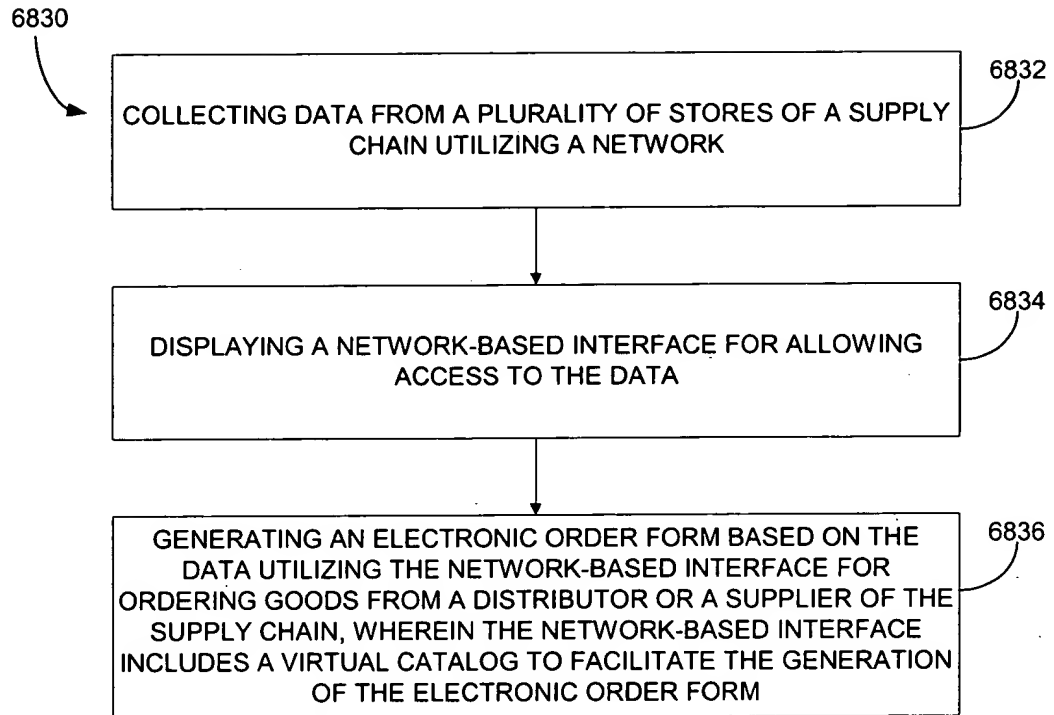


FIG. 68

6900

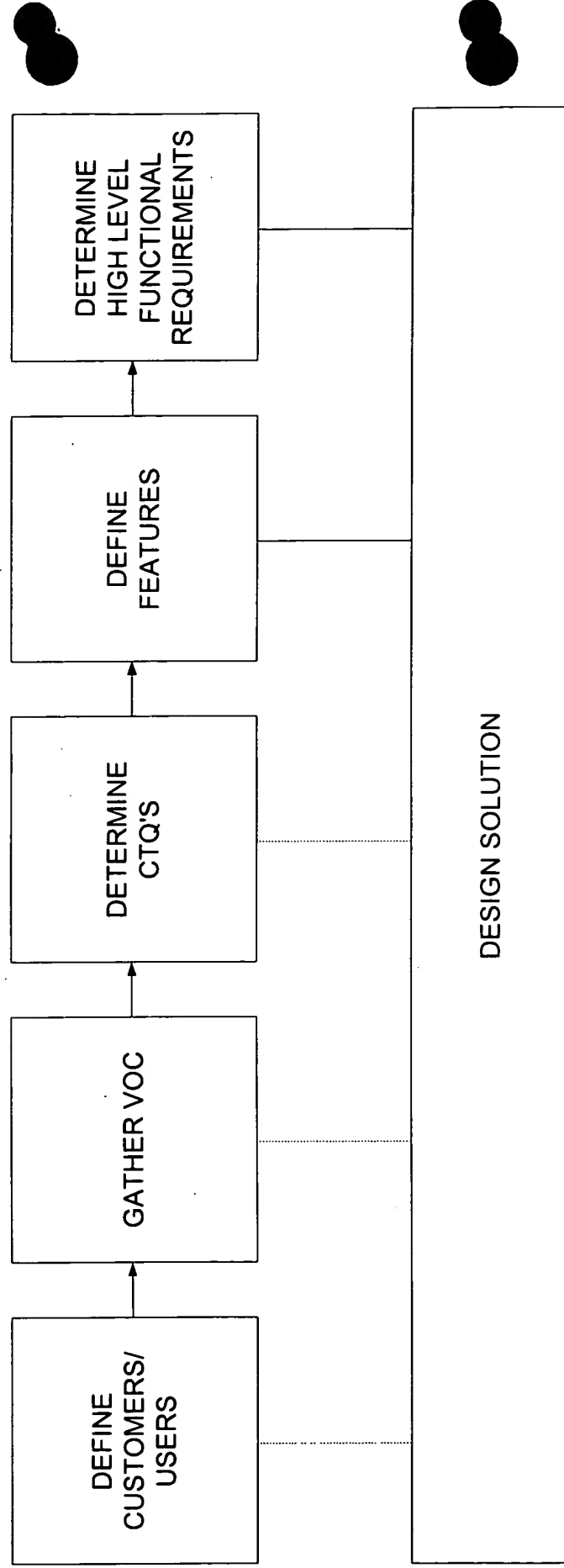


FIG. 69

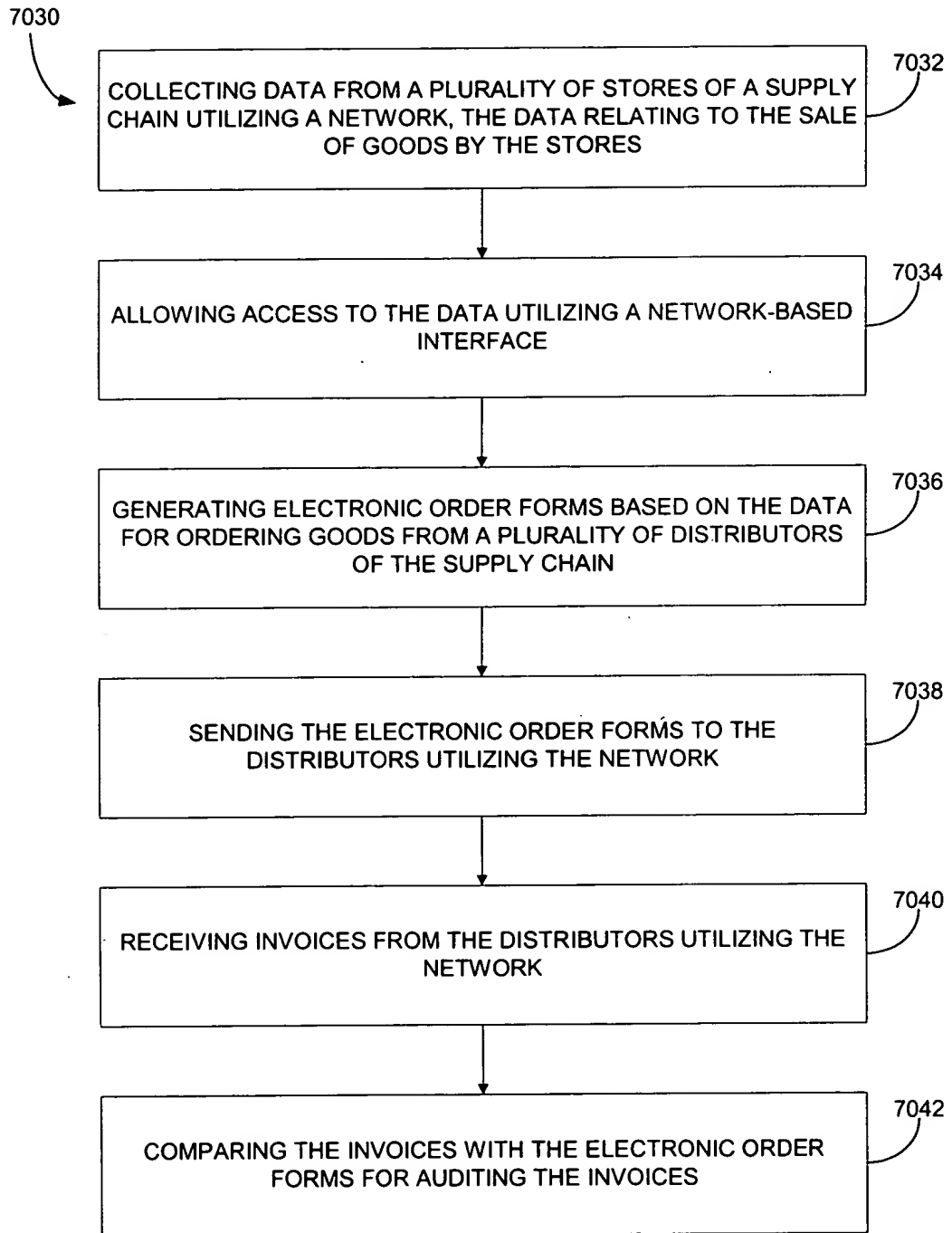


FIG. 70

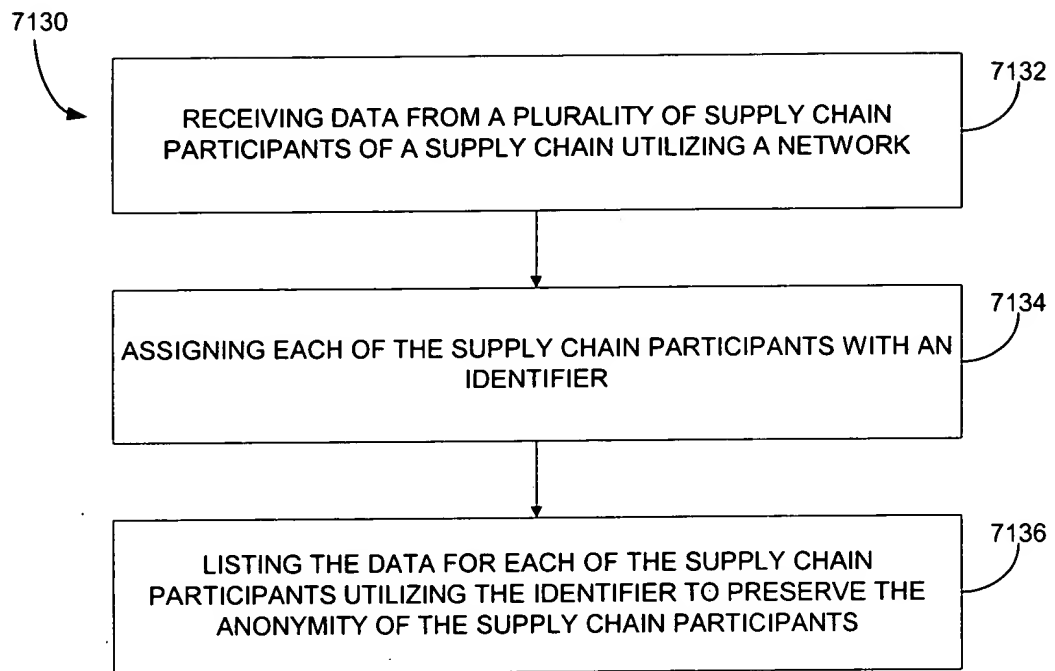


FIG. 71

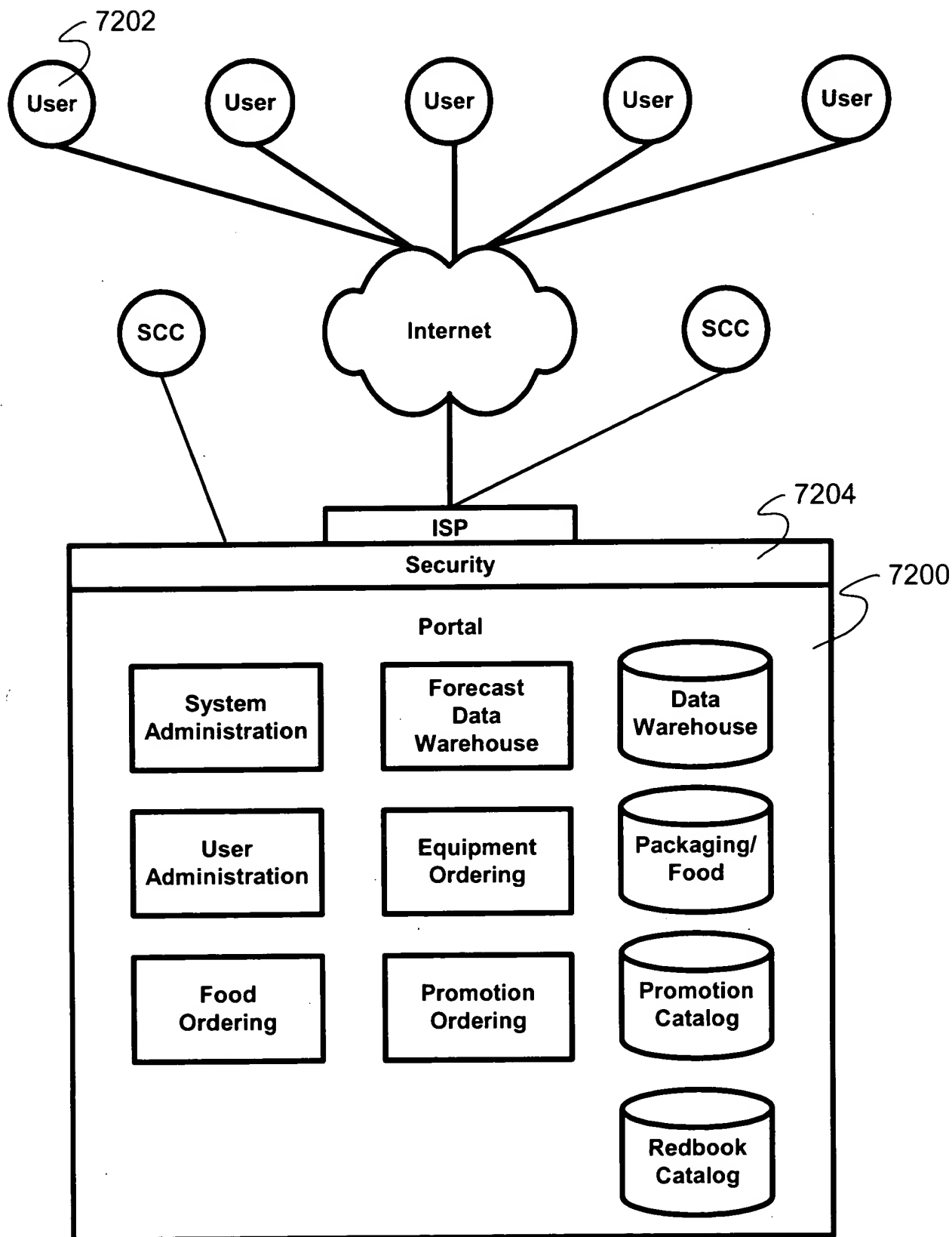


FIG. 72

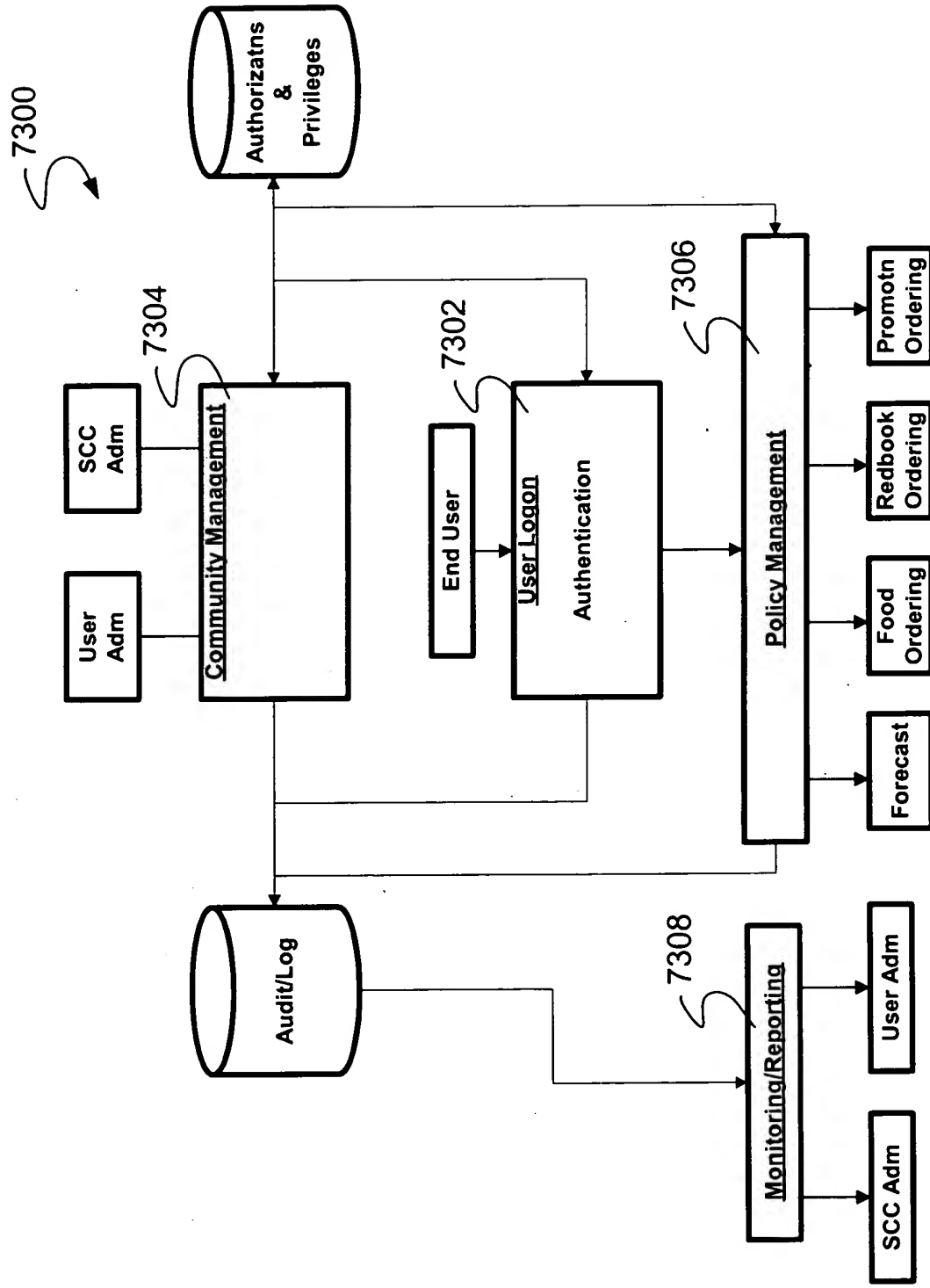


FIG. 73

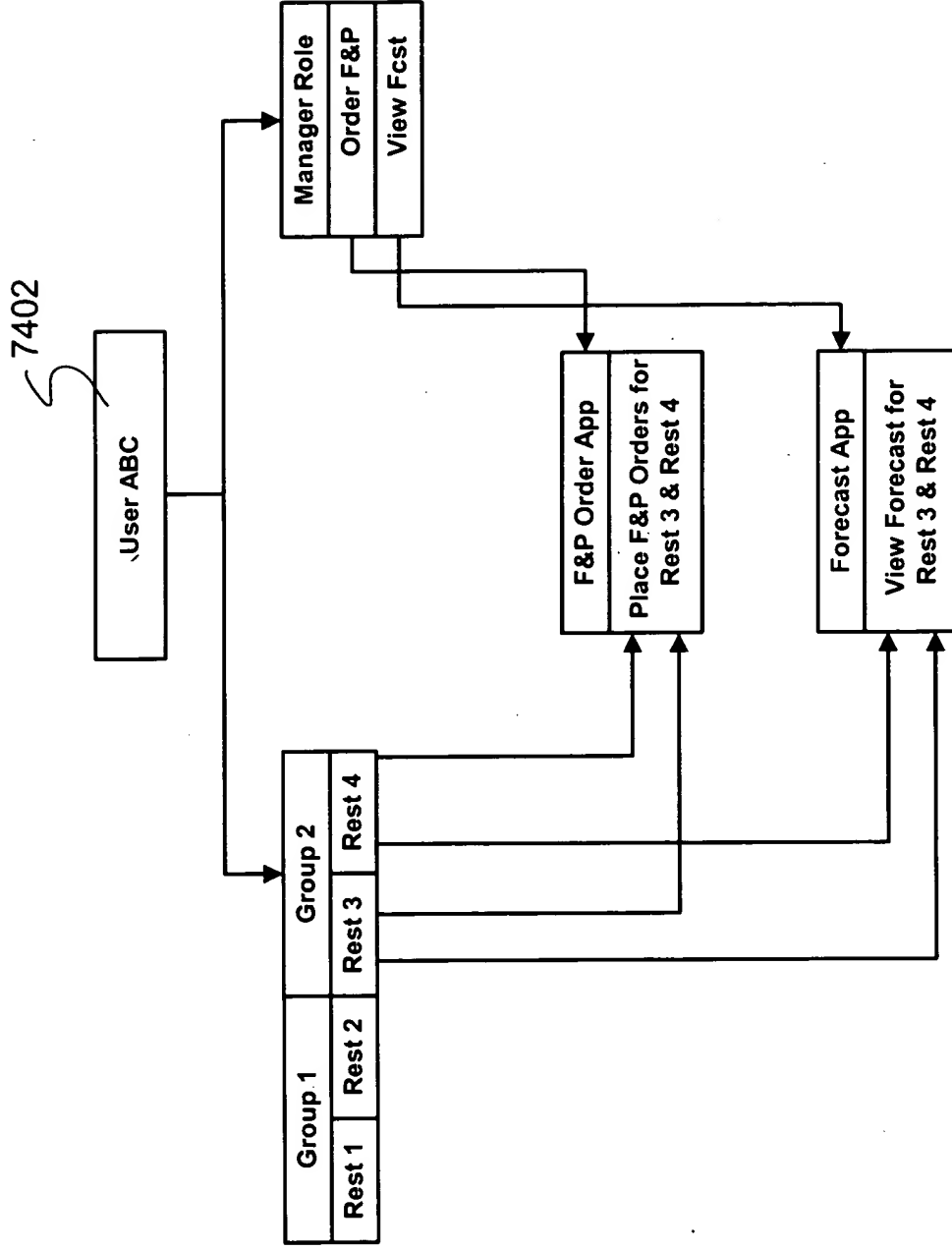


FIG. 74

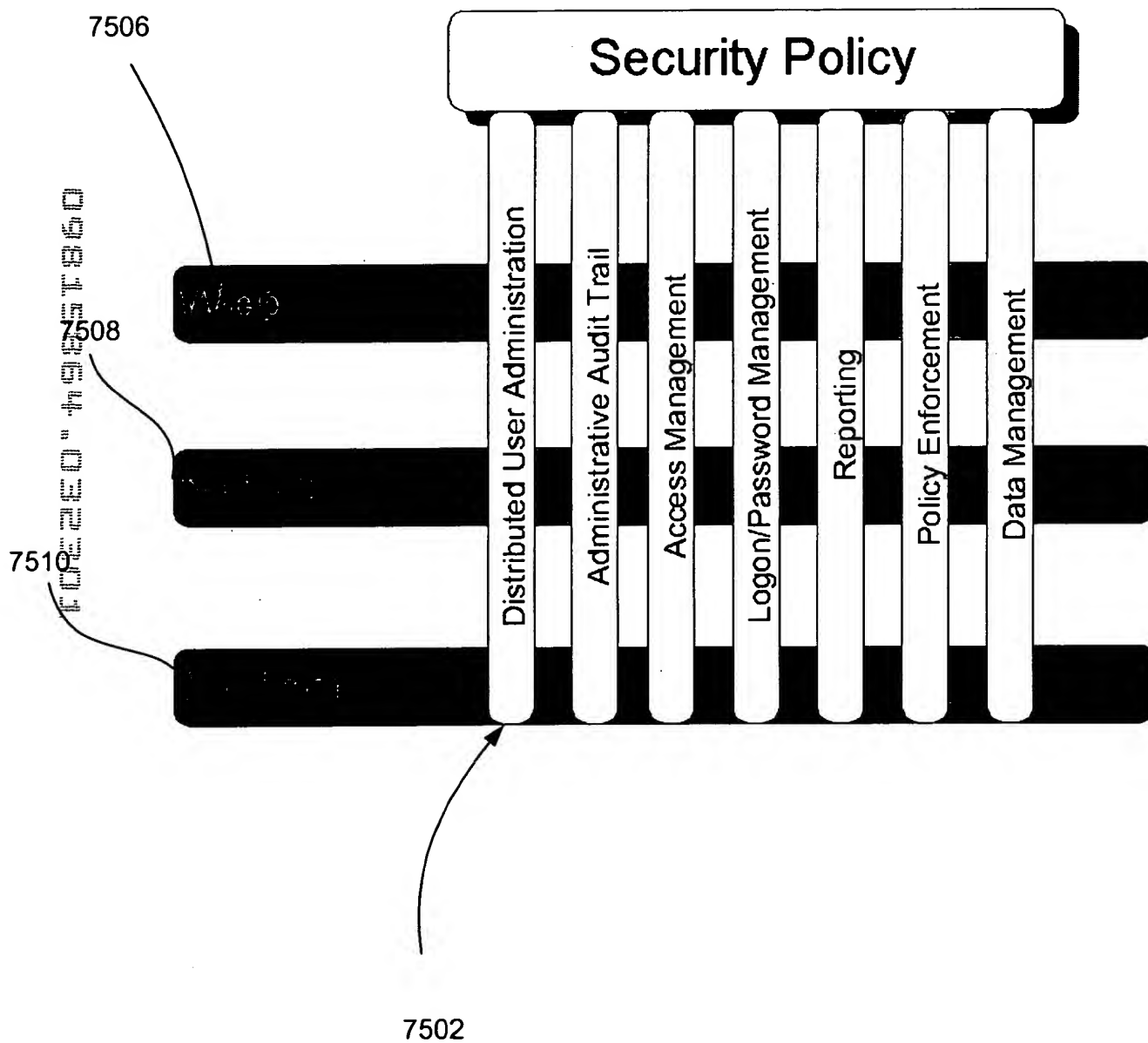


Fig. 75

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FOE22E0-4985T860

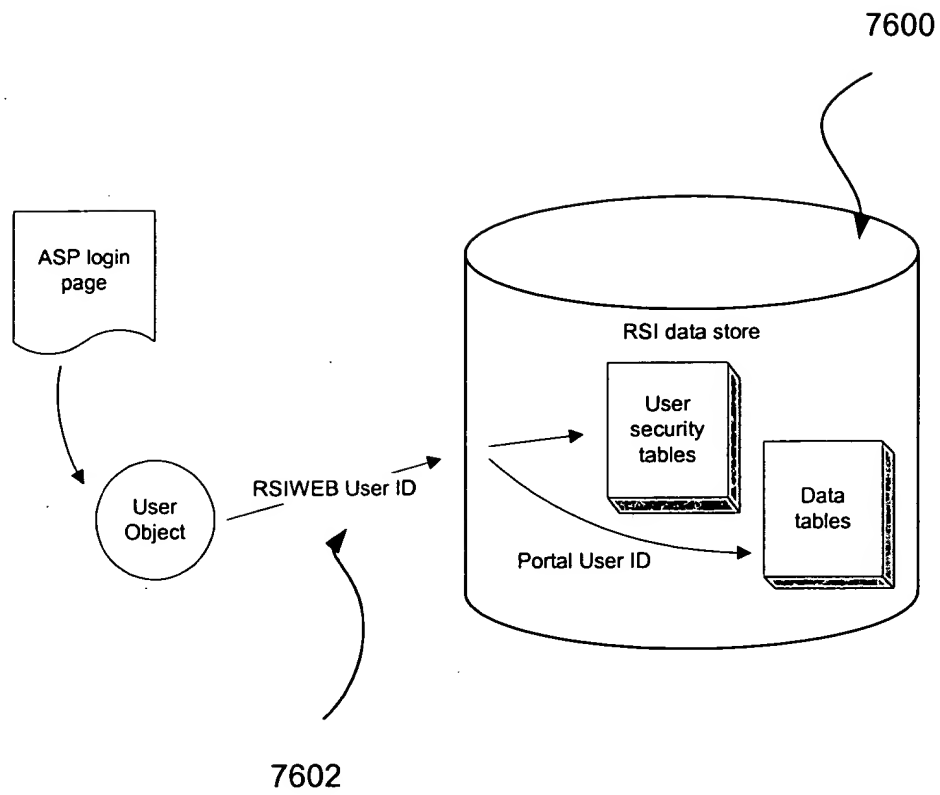


Fig. 76

0931564-032301

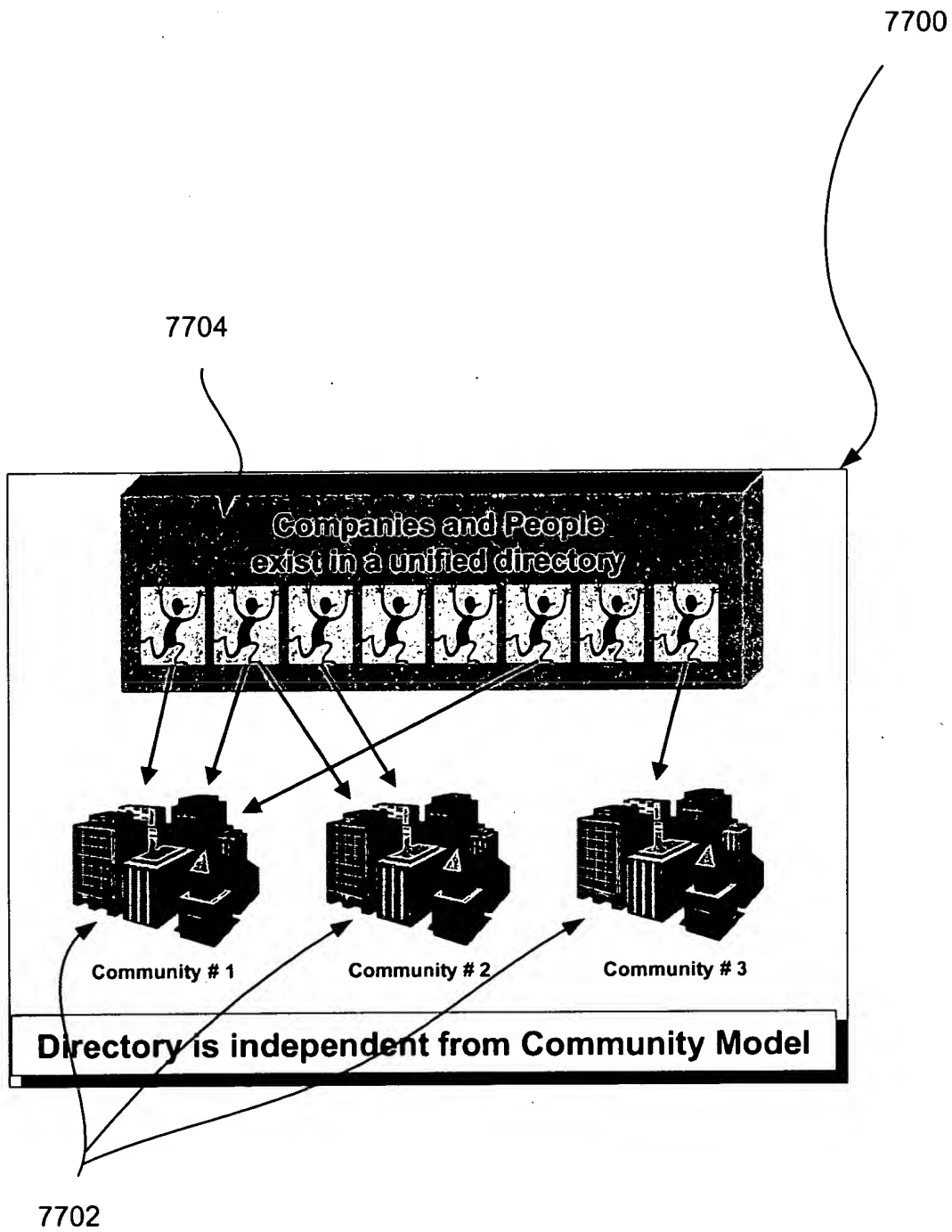


Fig. 77

7804

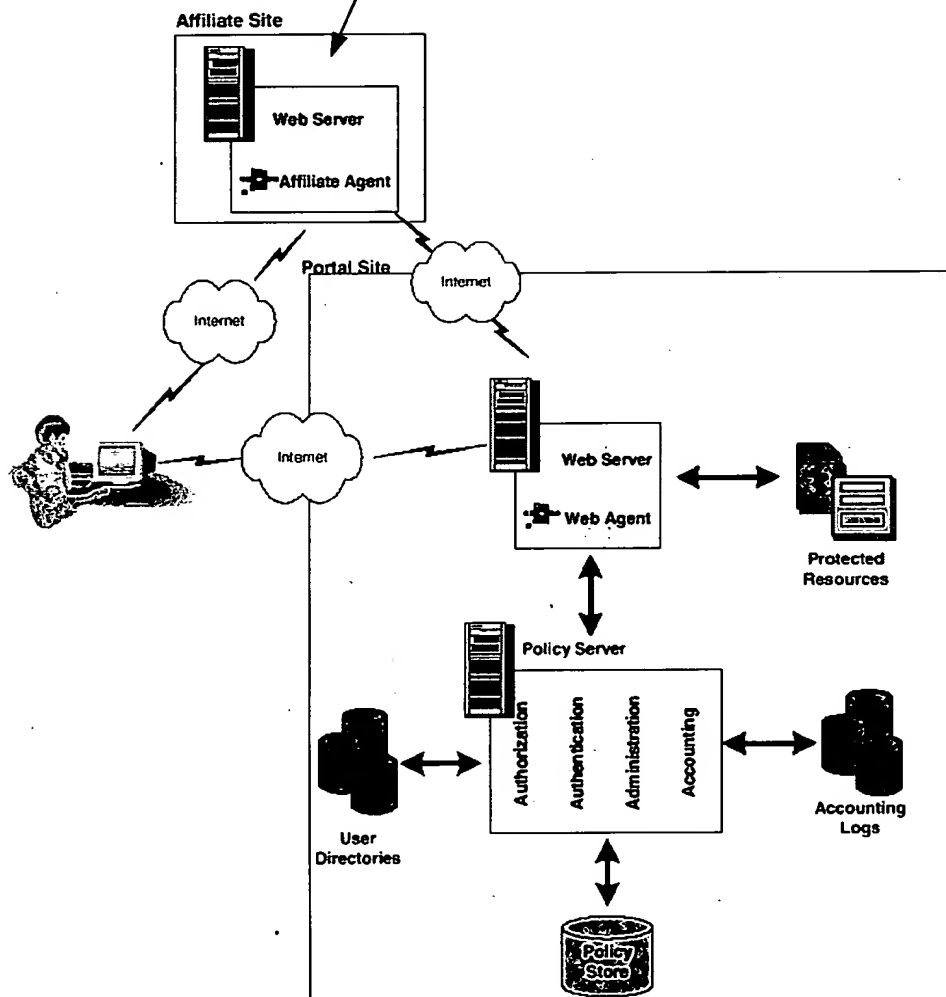


Fig. 78

7900

7902

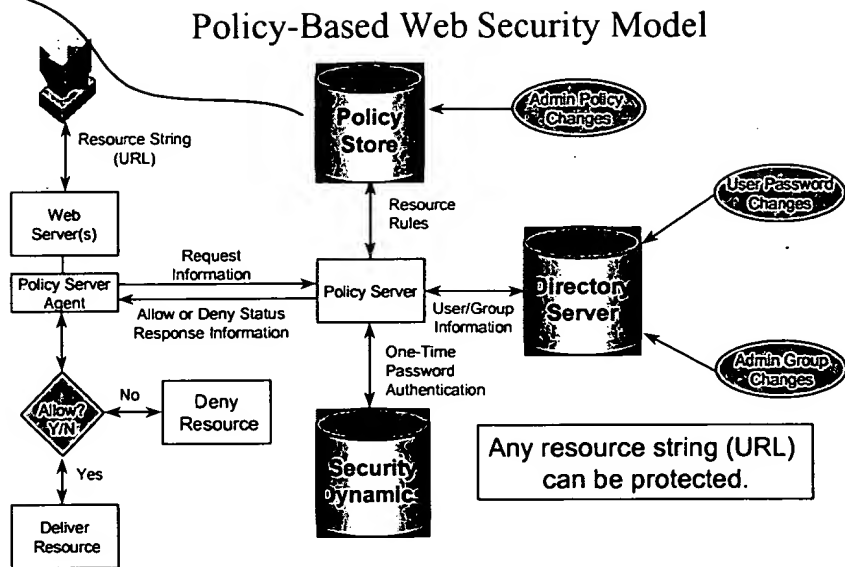


Fig. 79

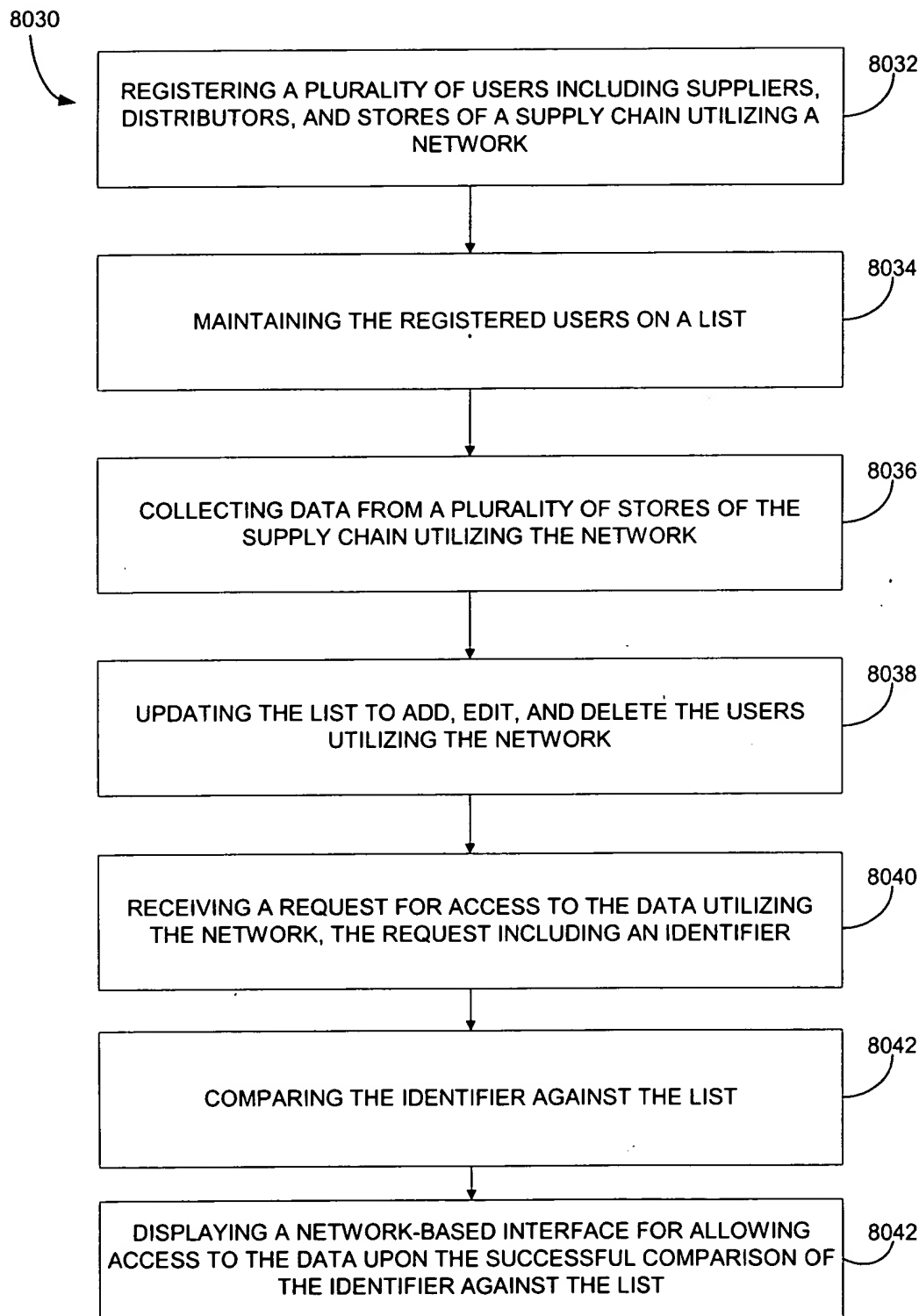


FIG. 80

094534-0390

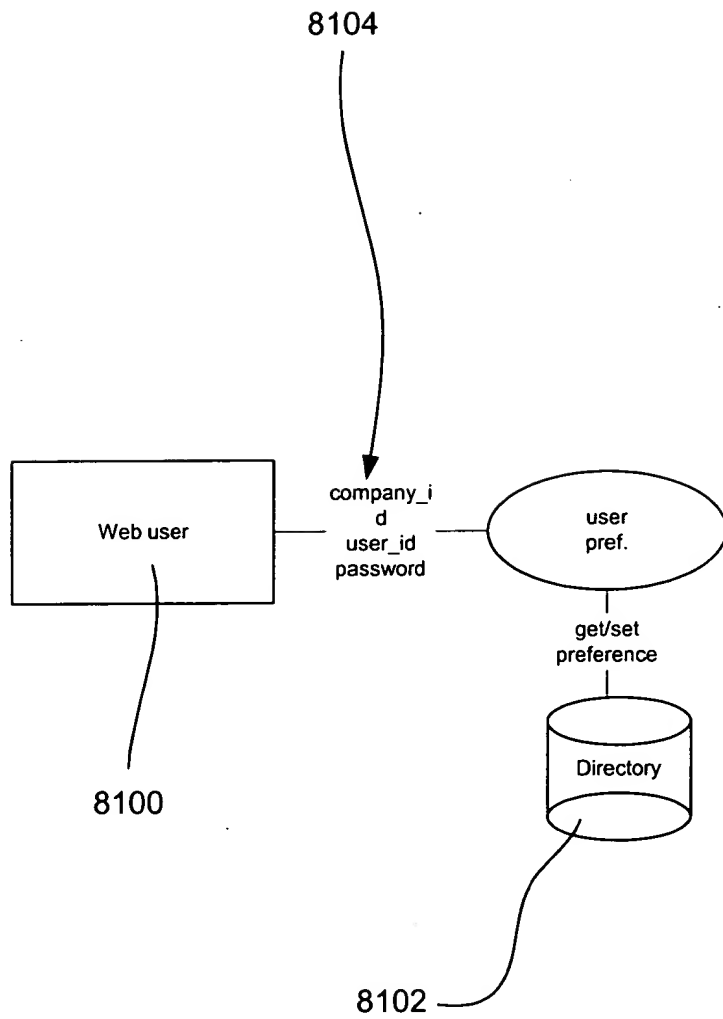


Fig. 81

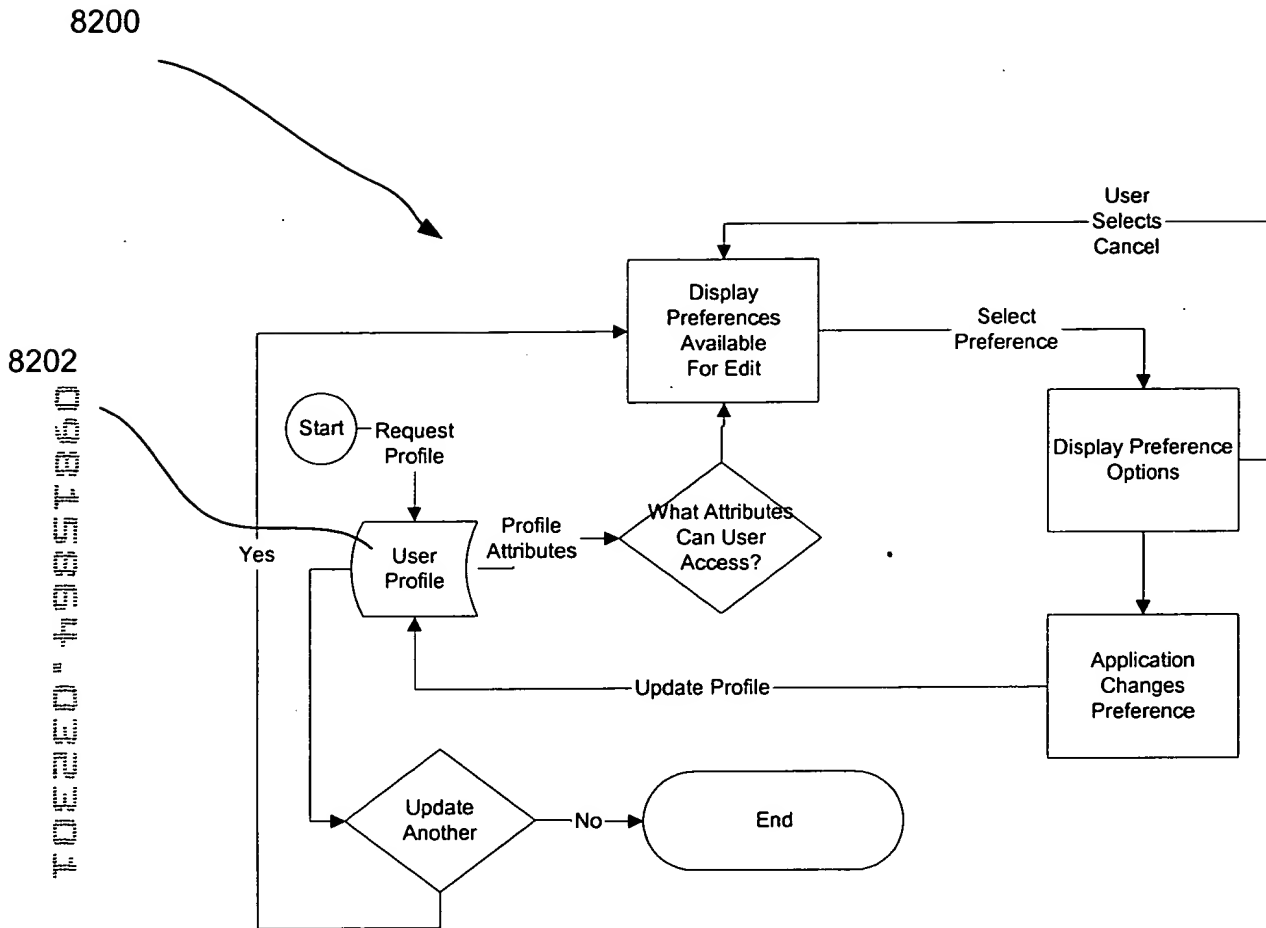


Fig. 82

091594-03201
FOI 2025-00000

8302

8304

8306

8300

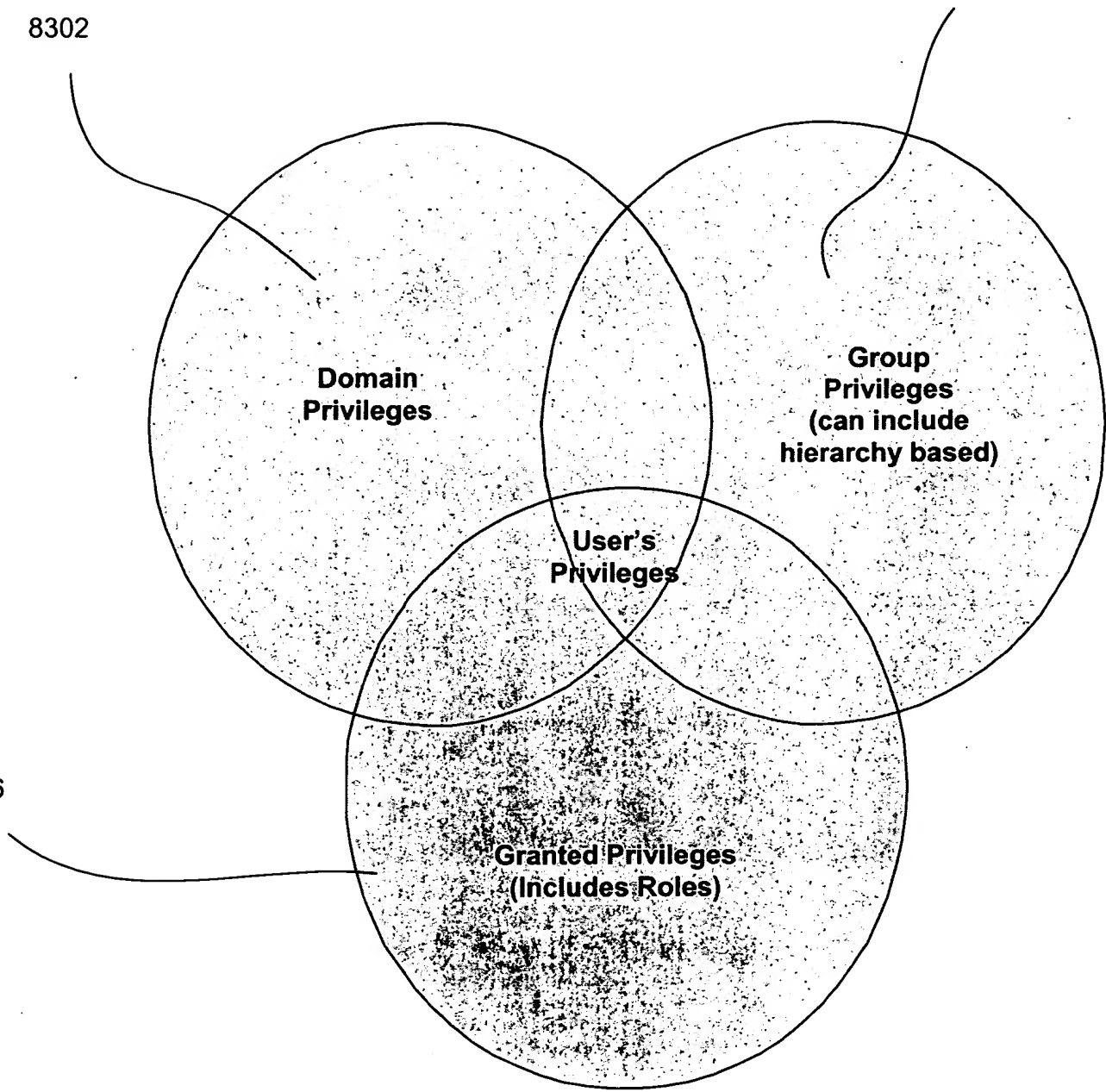


Fig. 83

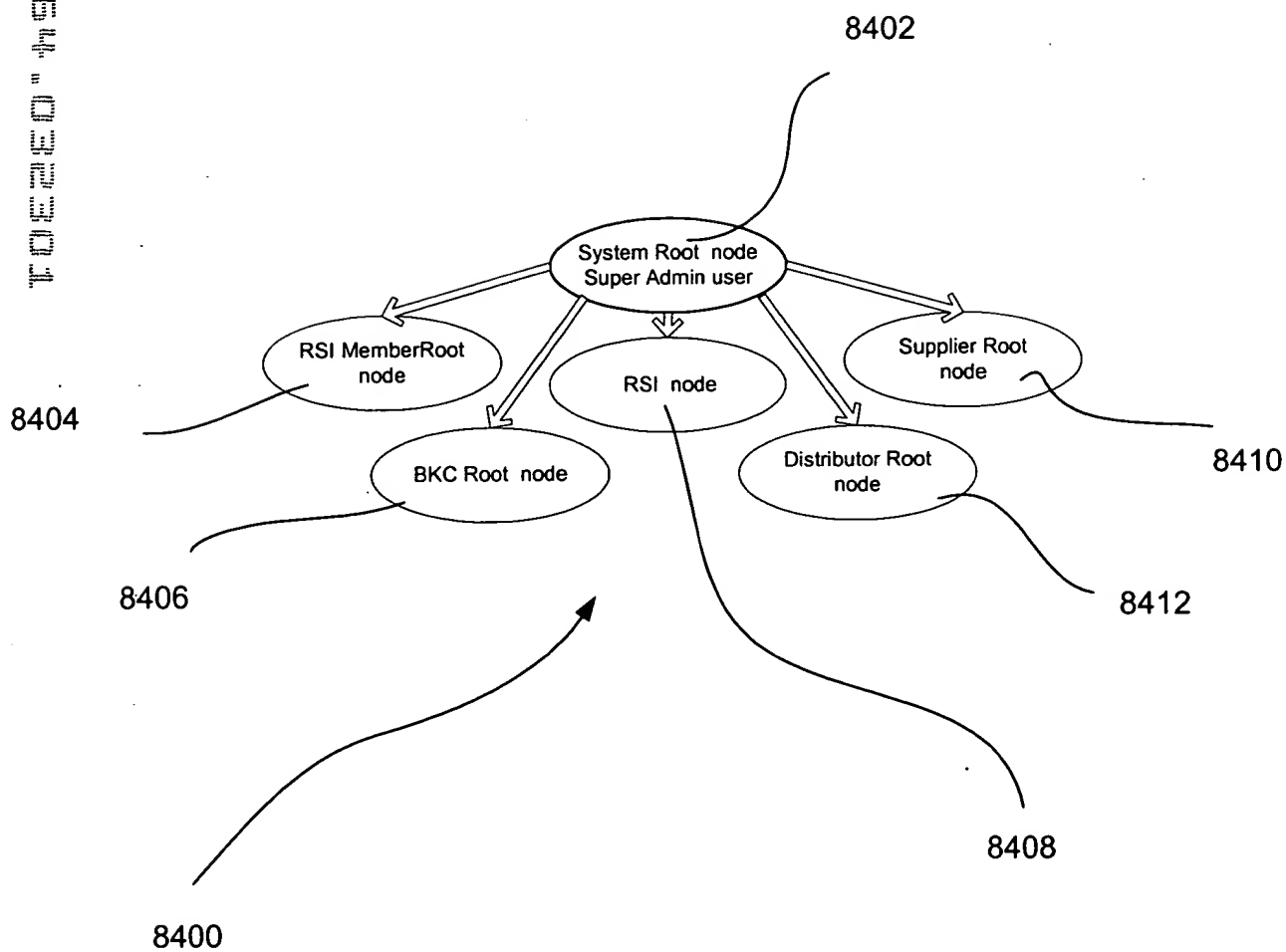


Fig. 84

09315364-032301

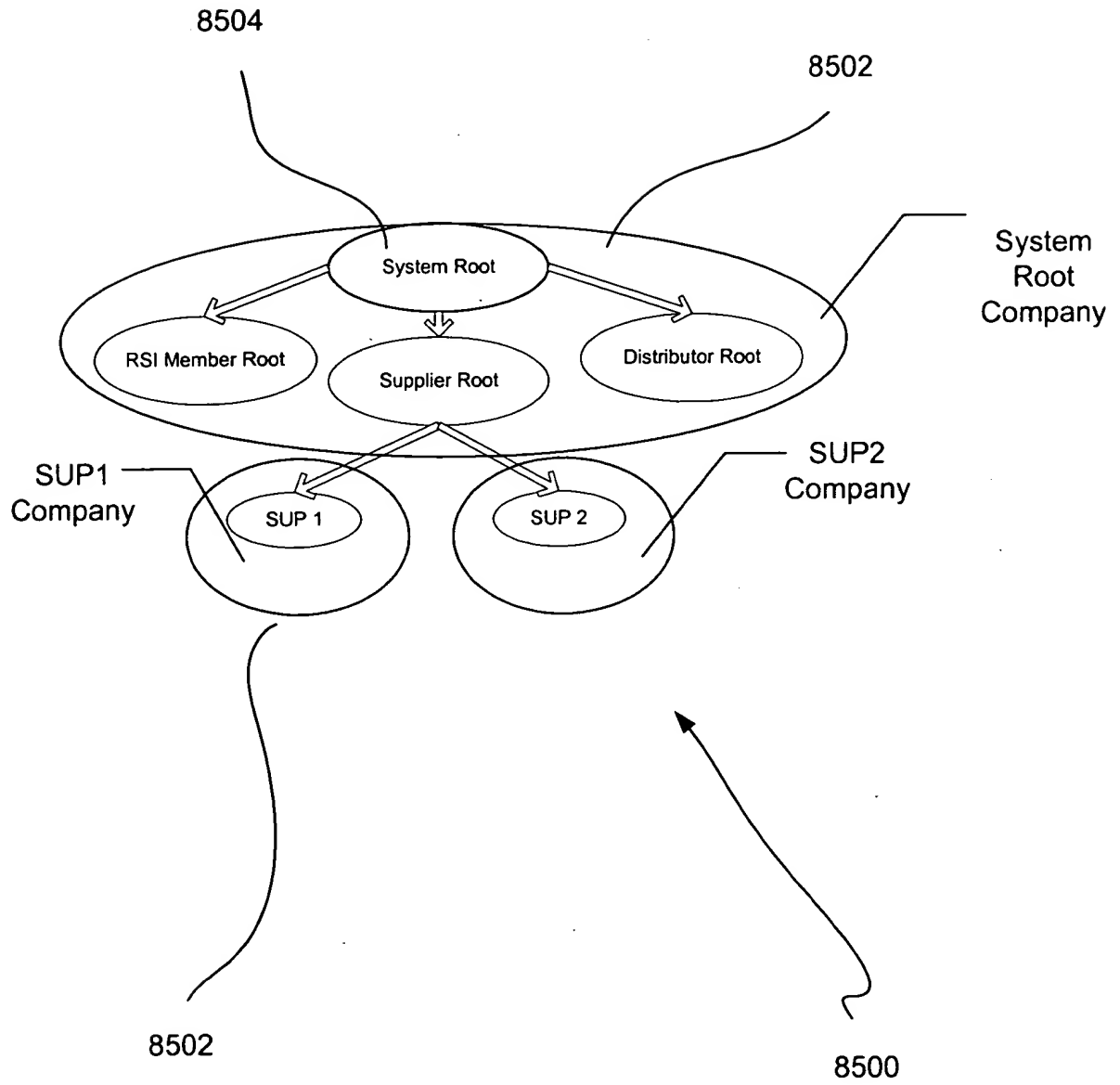


Fig. 85

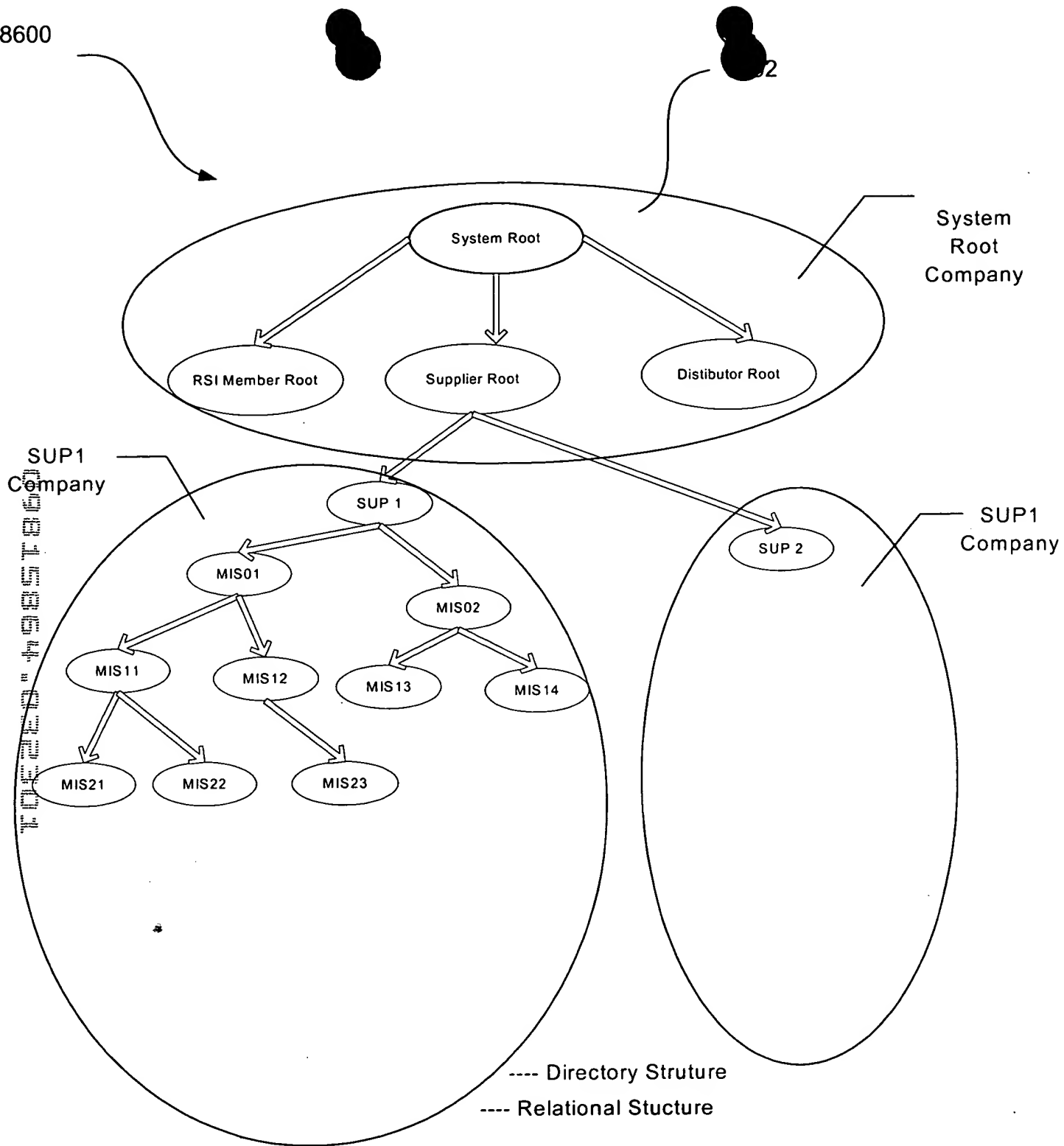


Fig. 86

Group Hierarchy Management: Data Flow

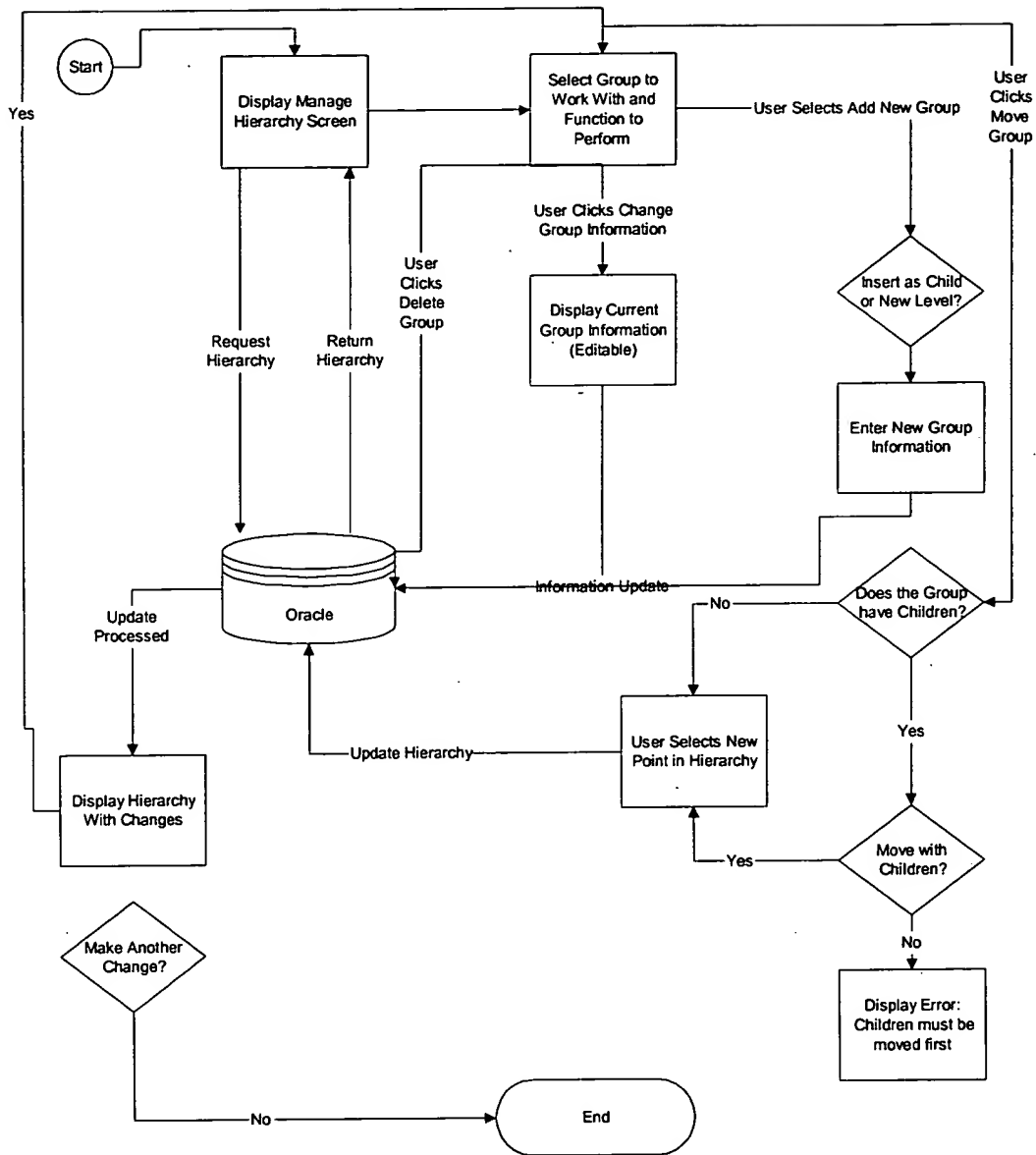


Fig. 87

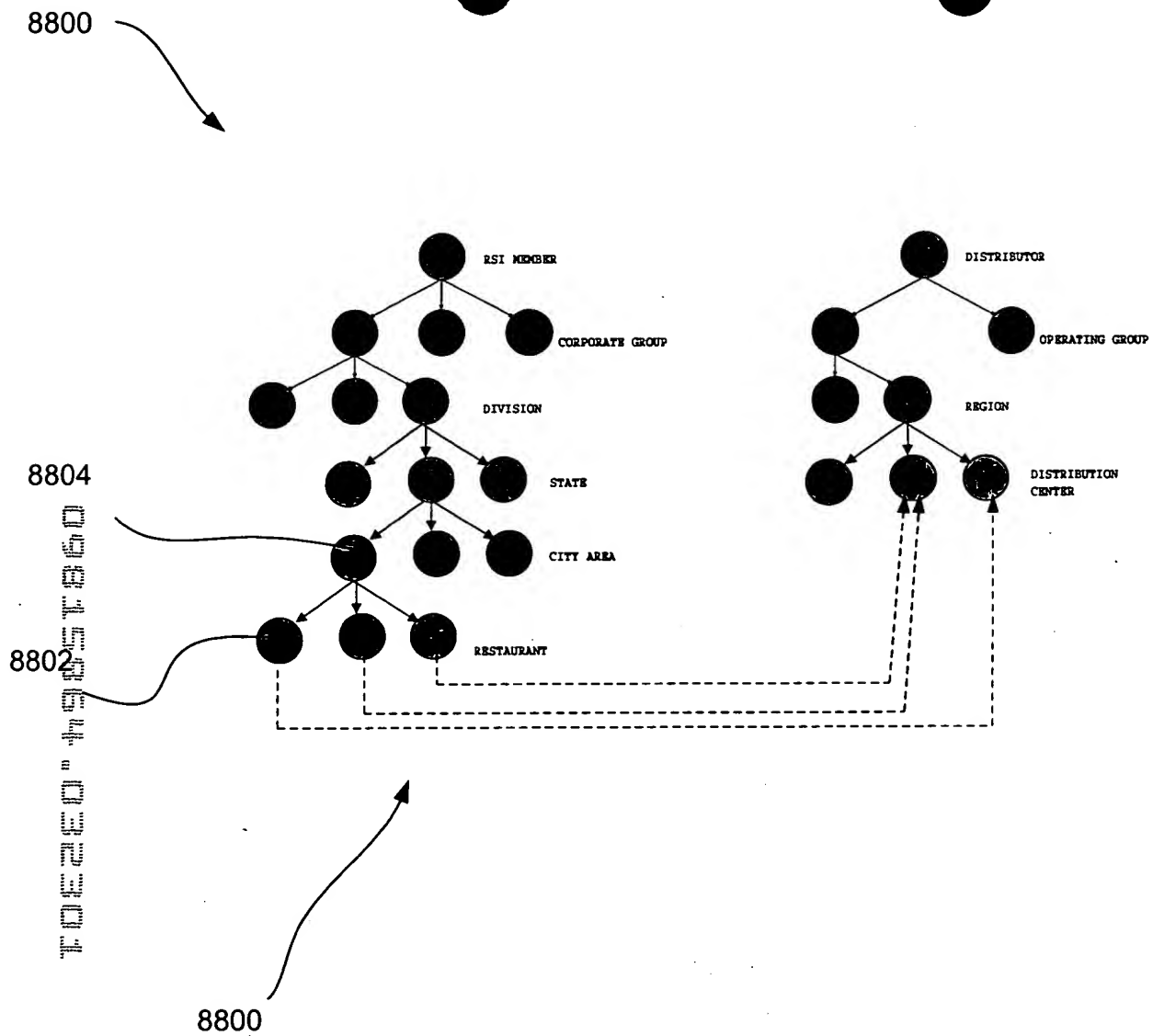


Fig. 88

8902

FIG. 89

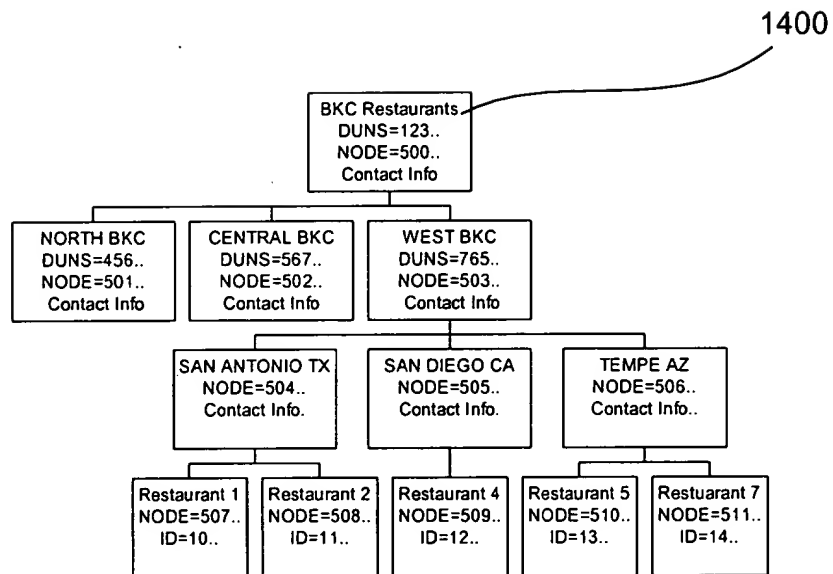


Fig. 89

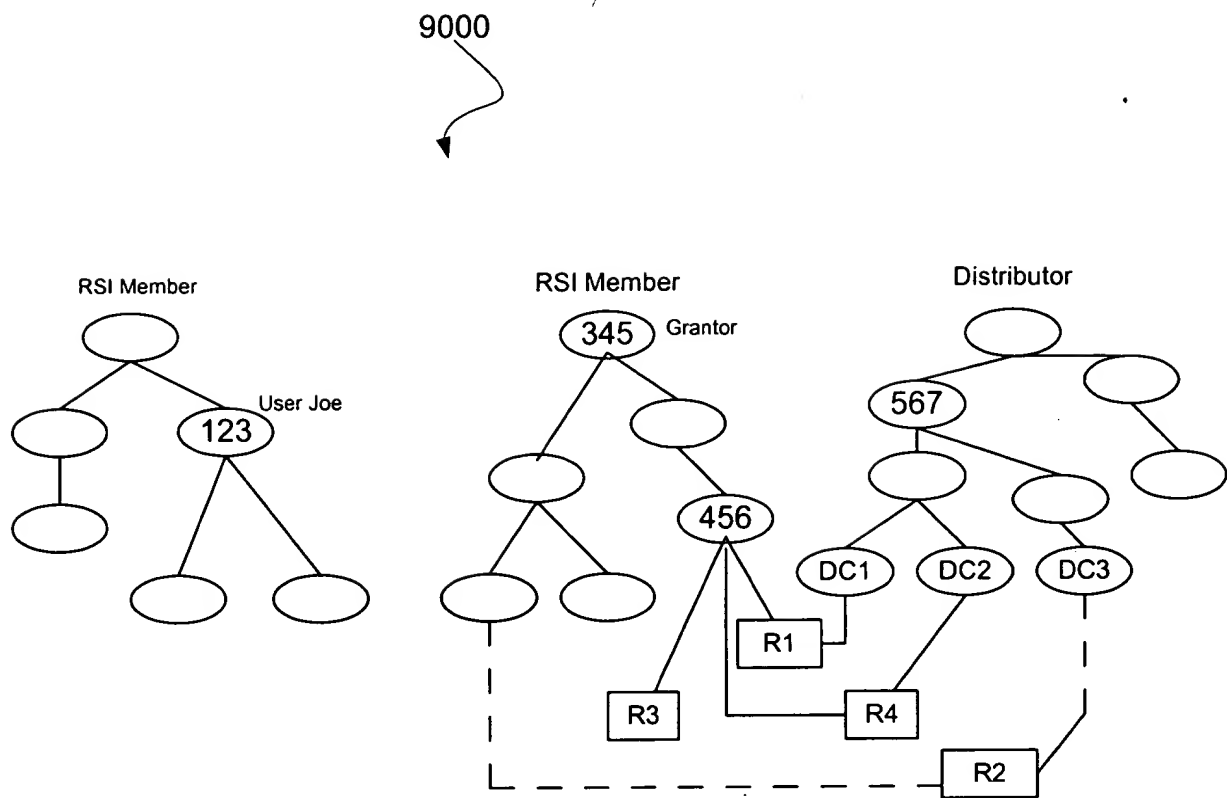


FIG. 90

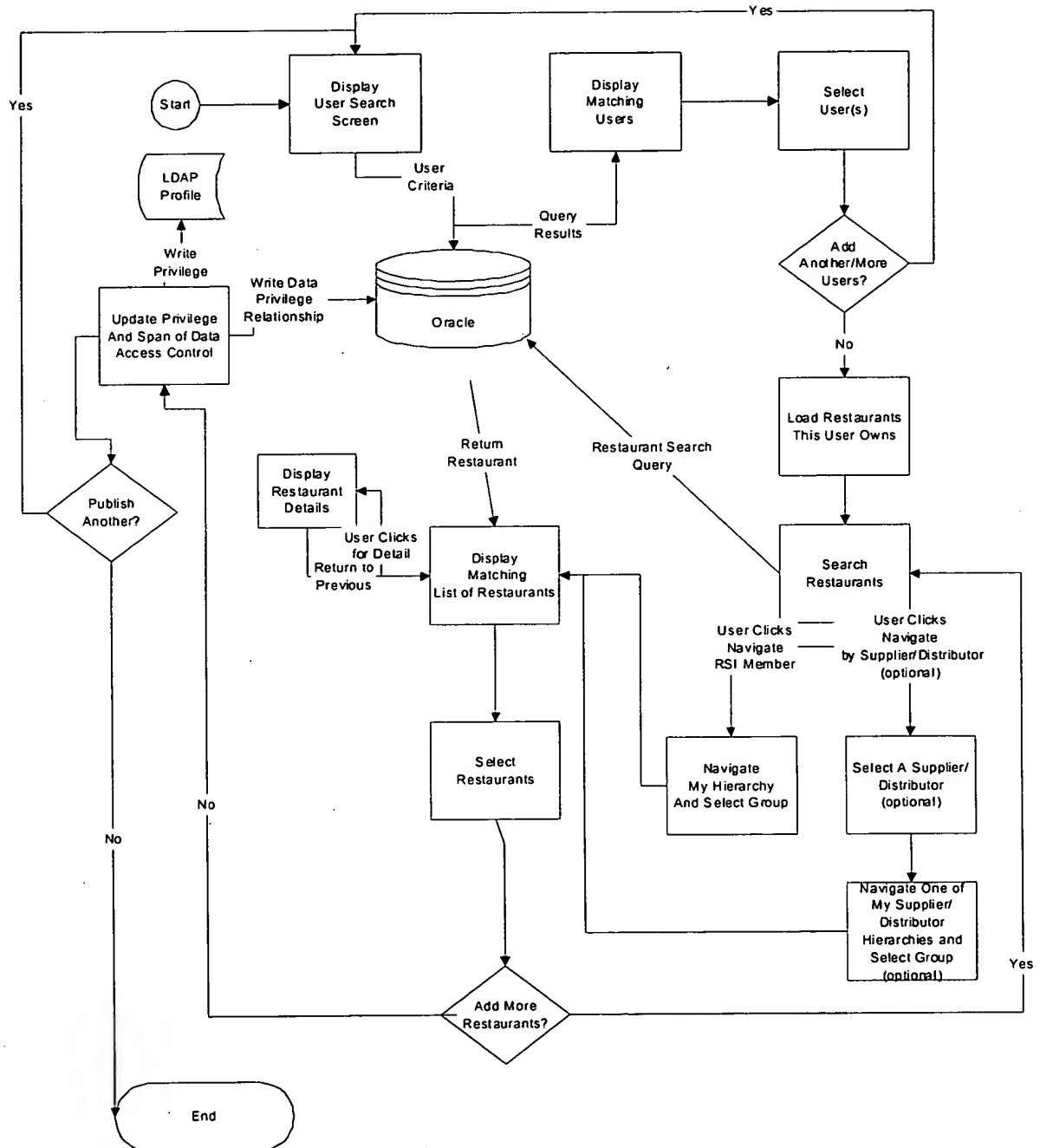


Fig. 91

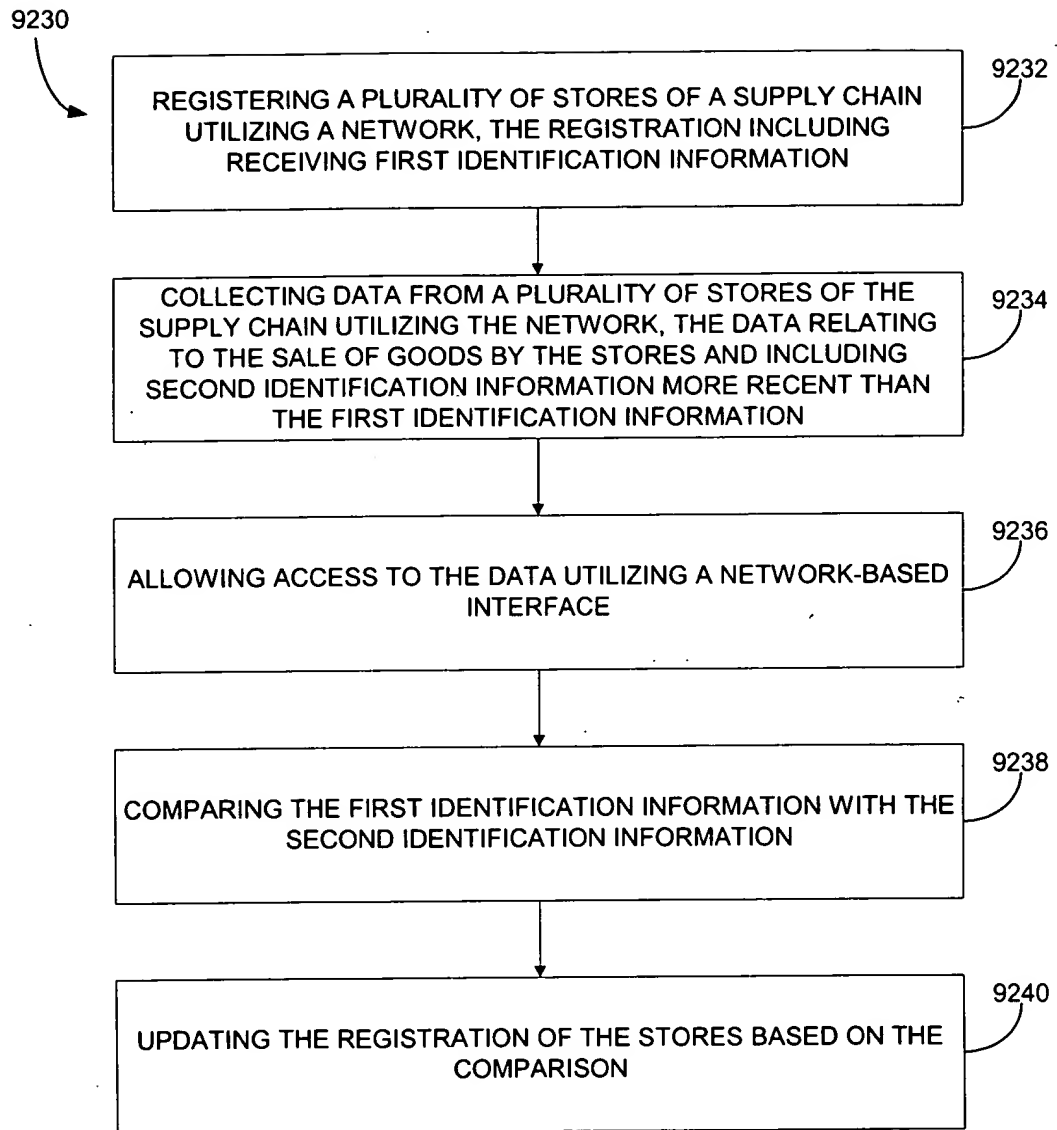


FIG. 92

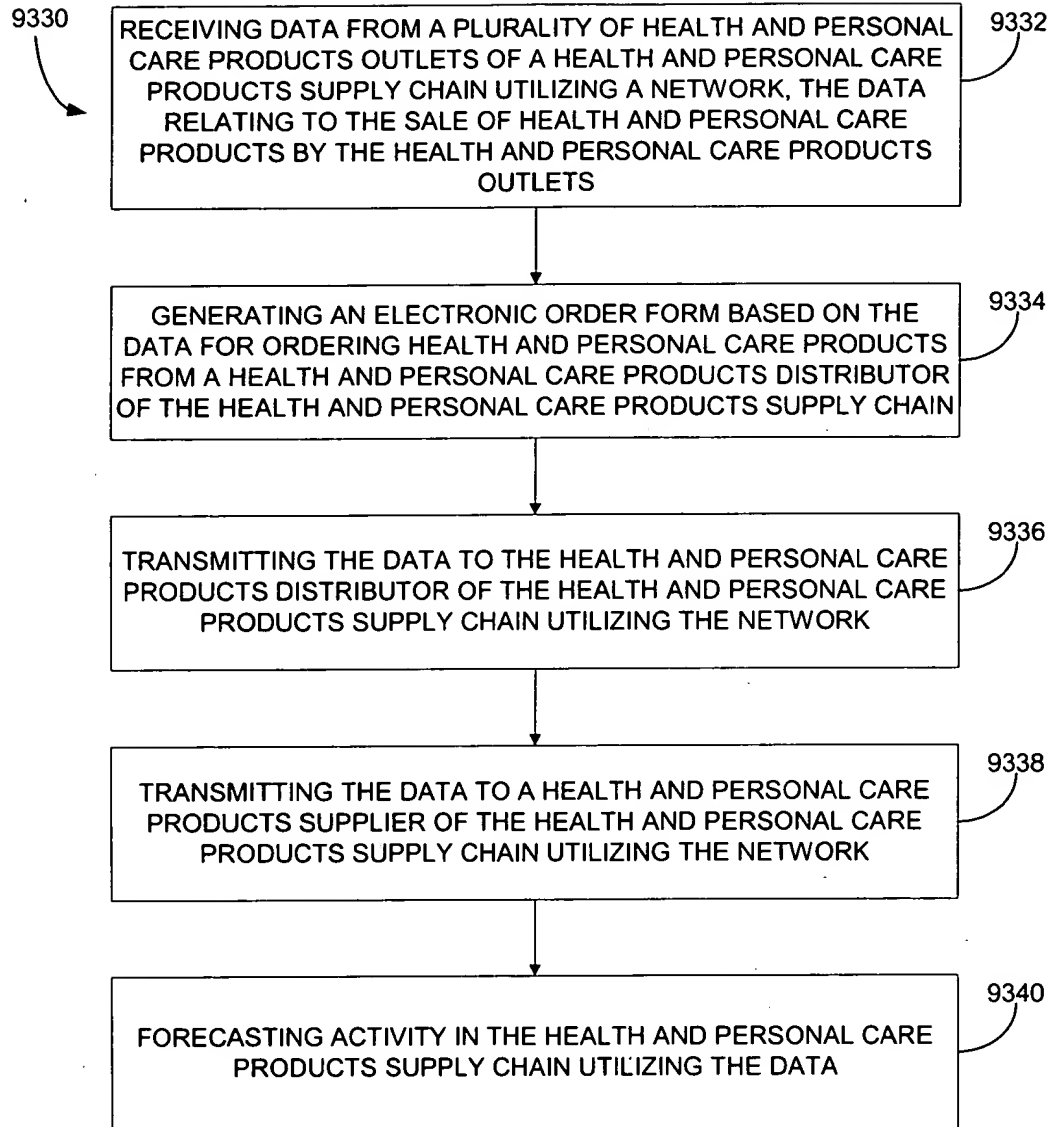


FIG. 93

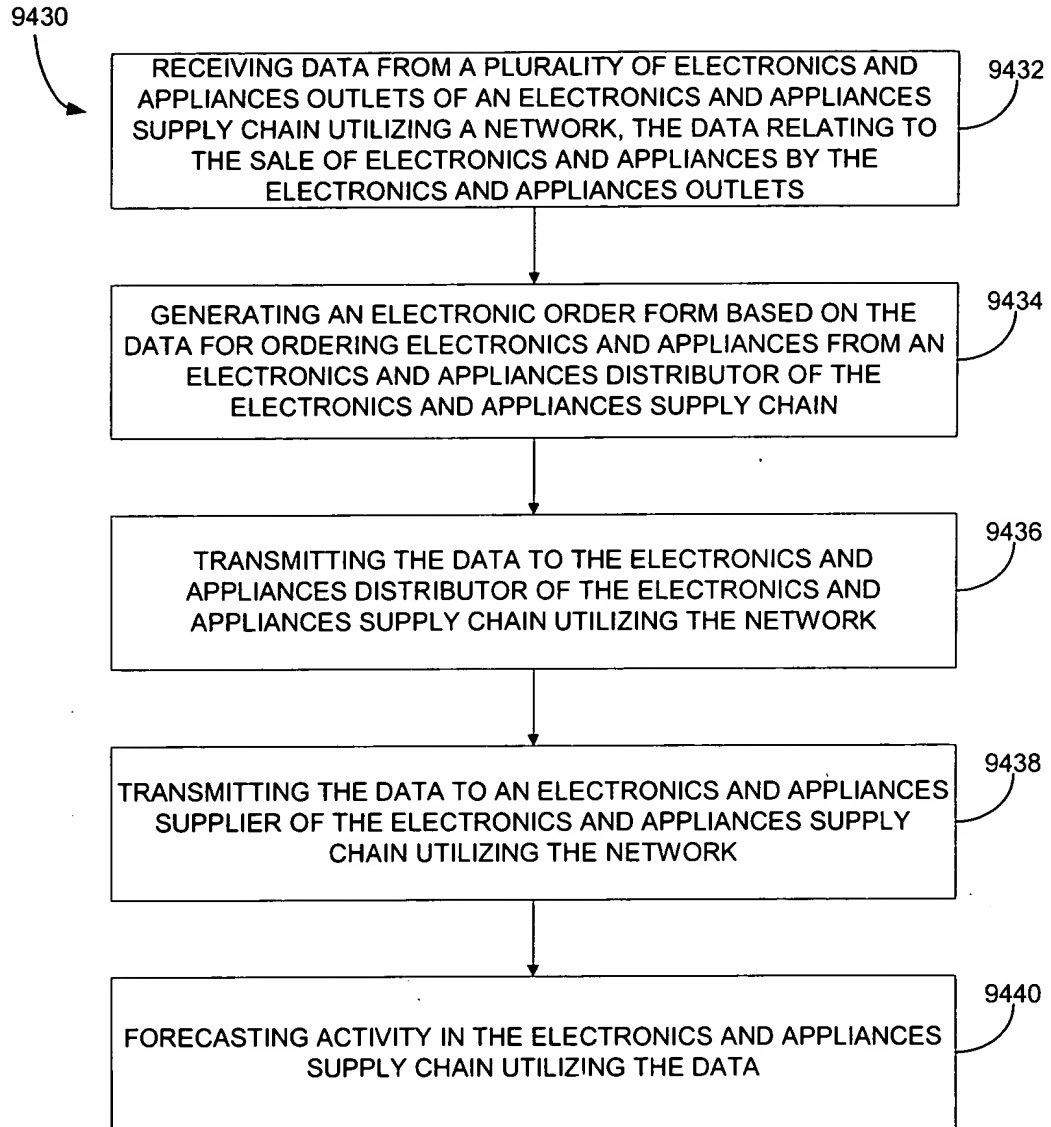


FIG. 94

09015864.032301

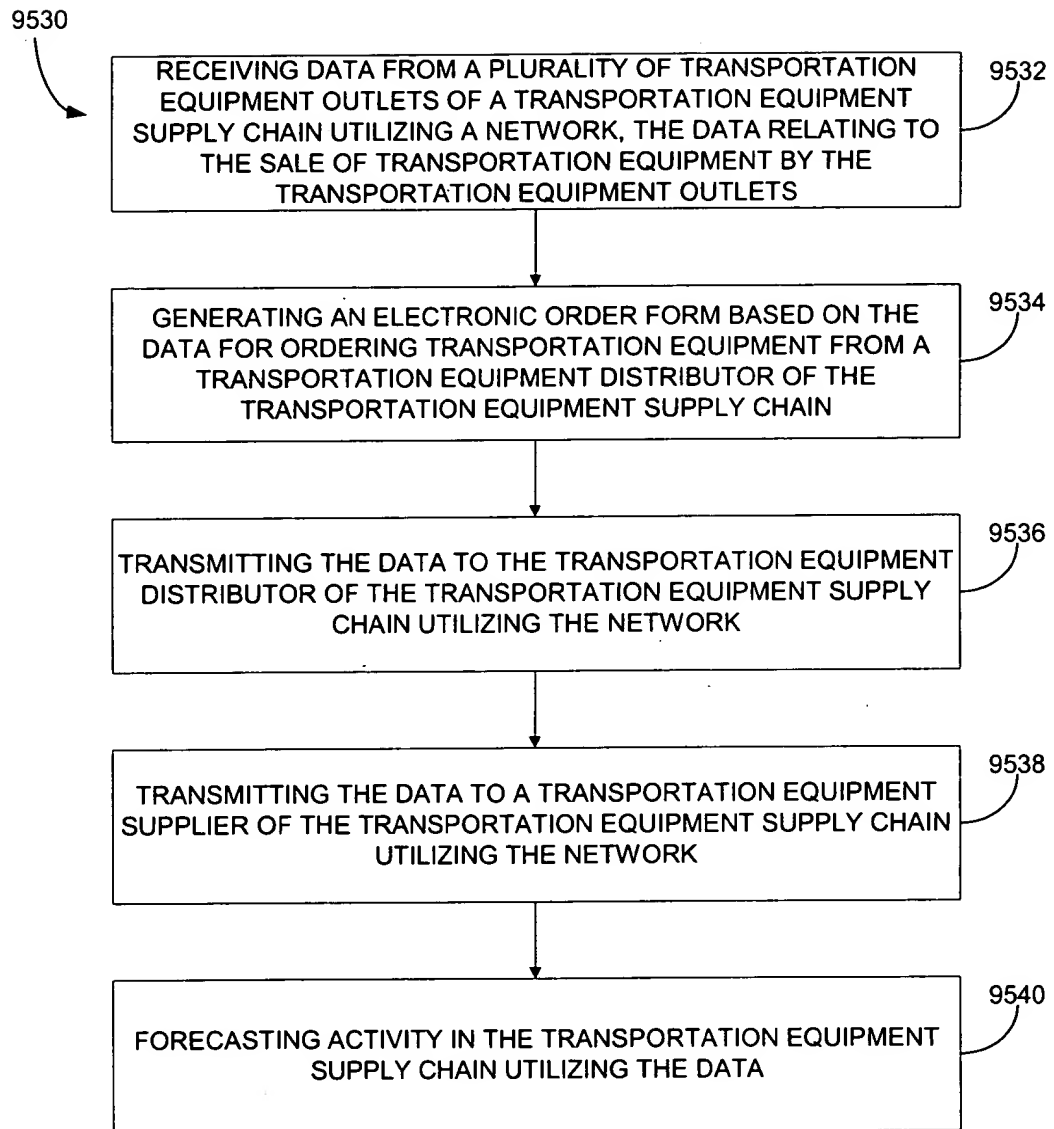


FIG. 95

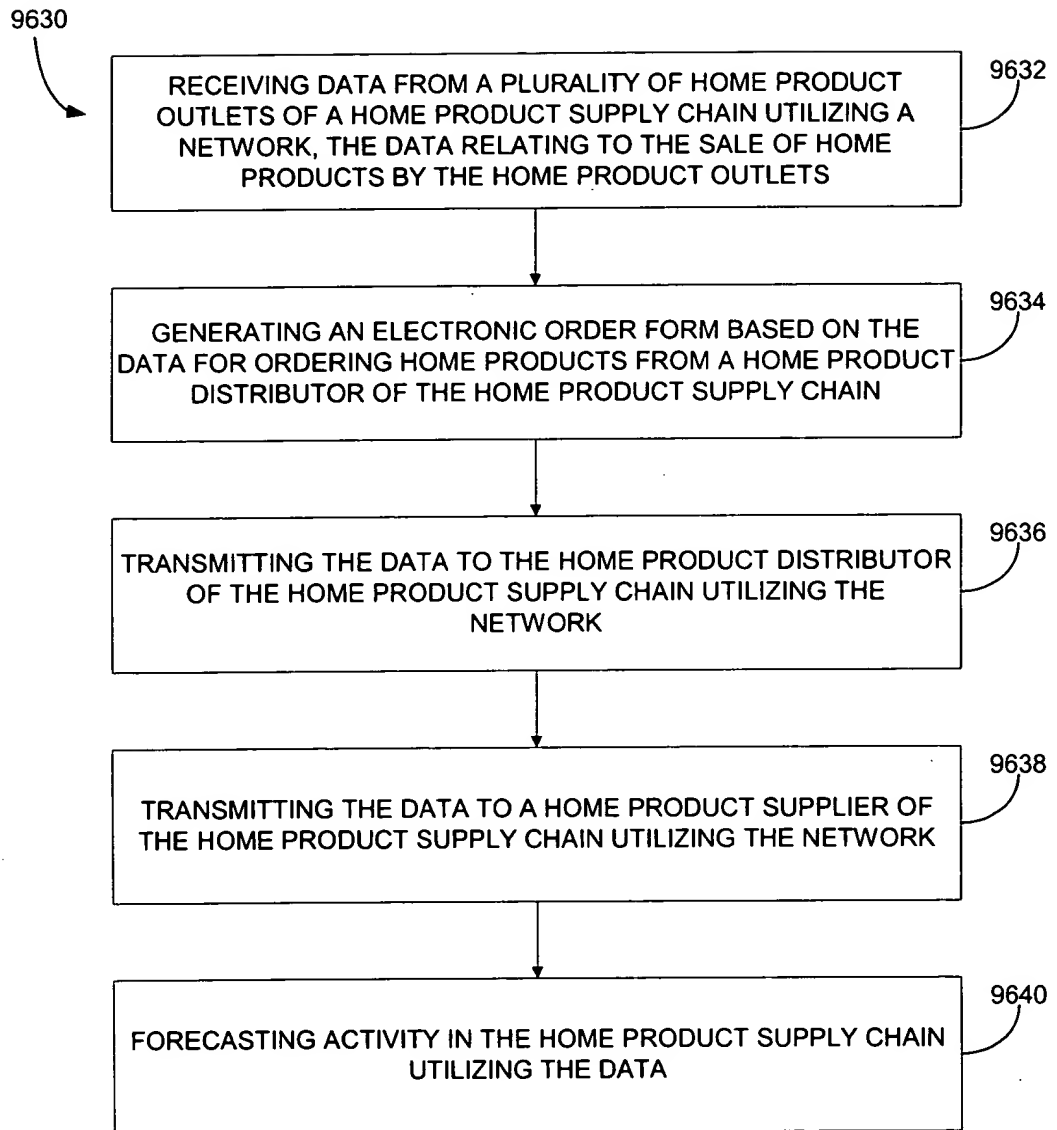


FIG. 96

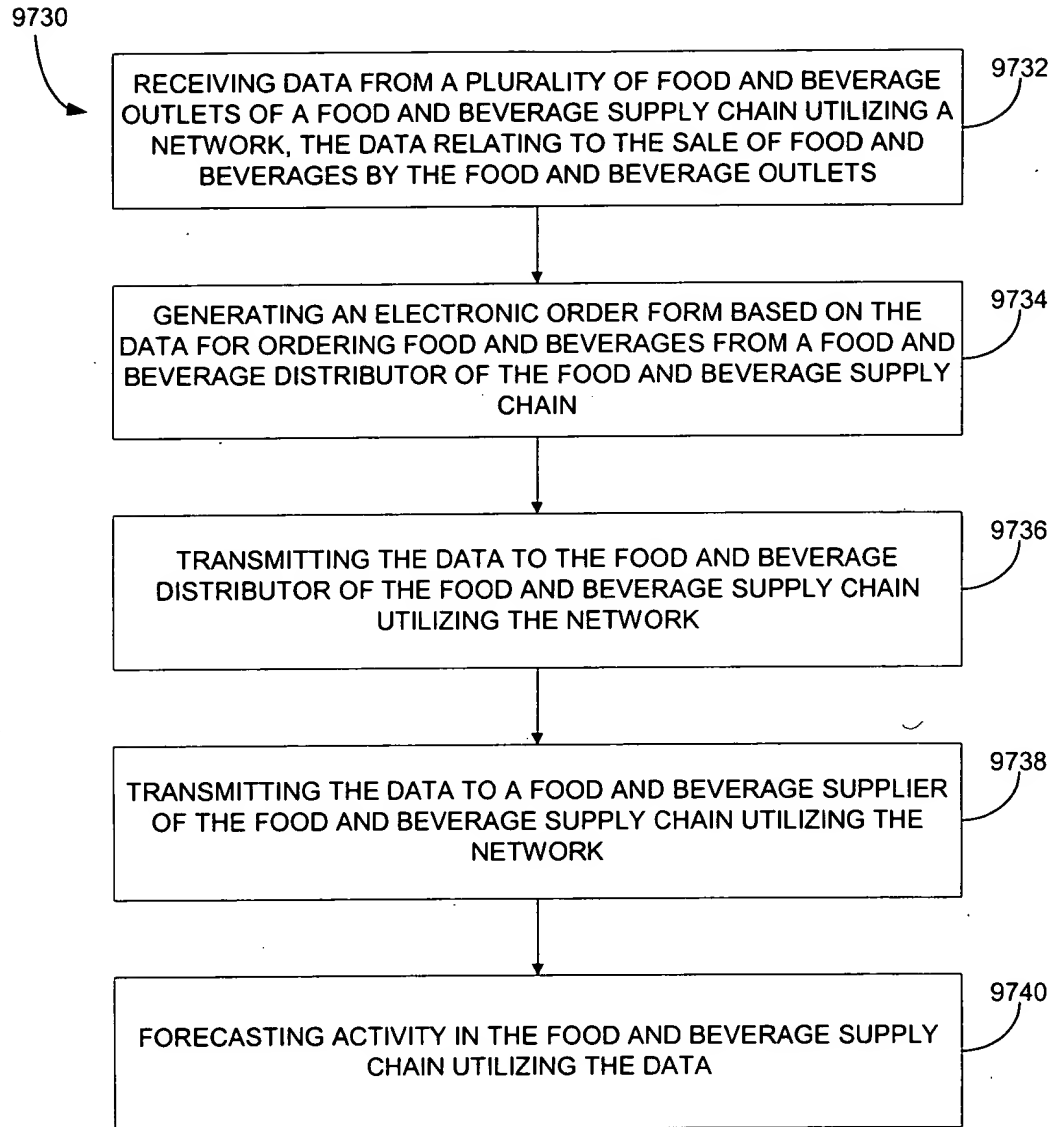


FIG. 97

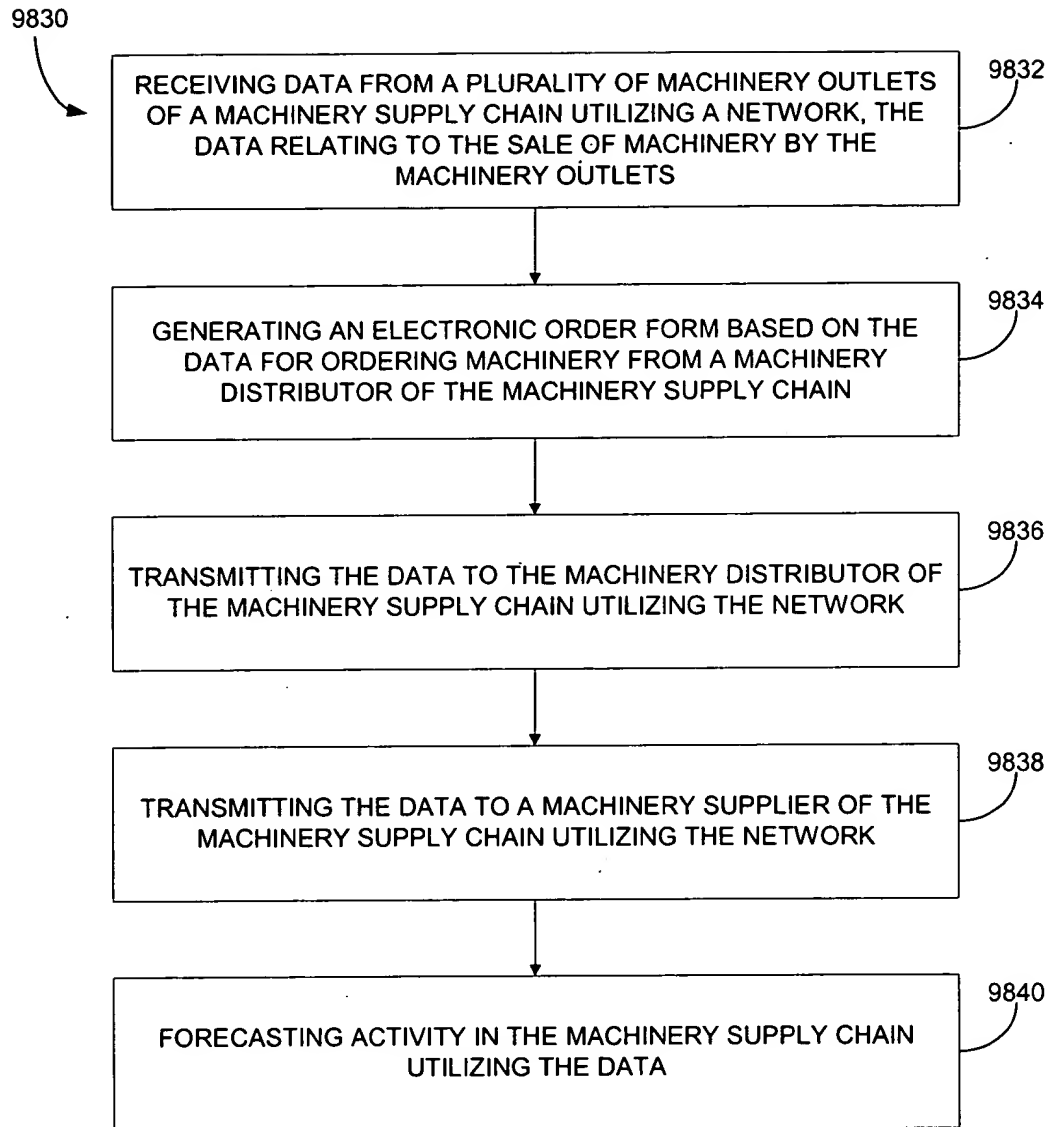


FIG. 98

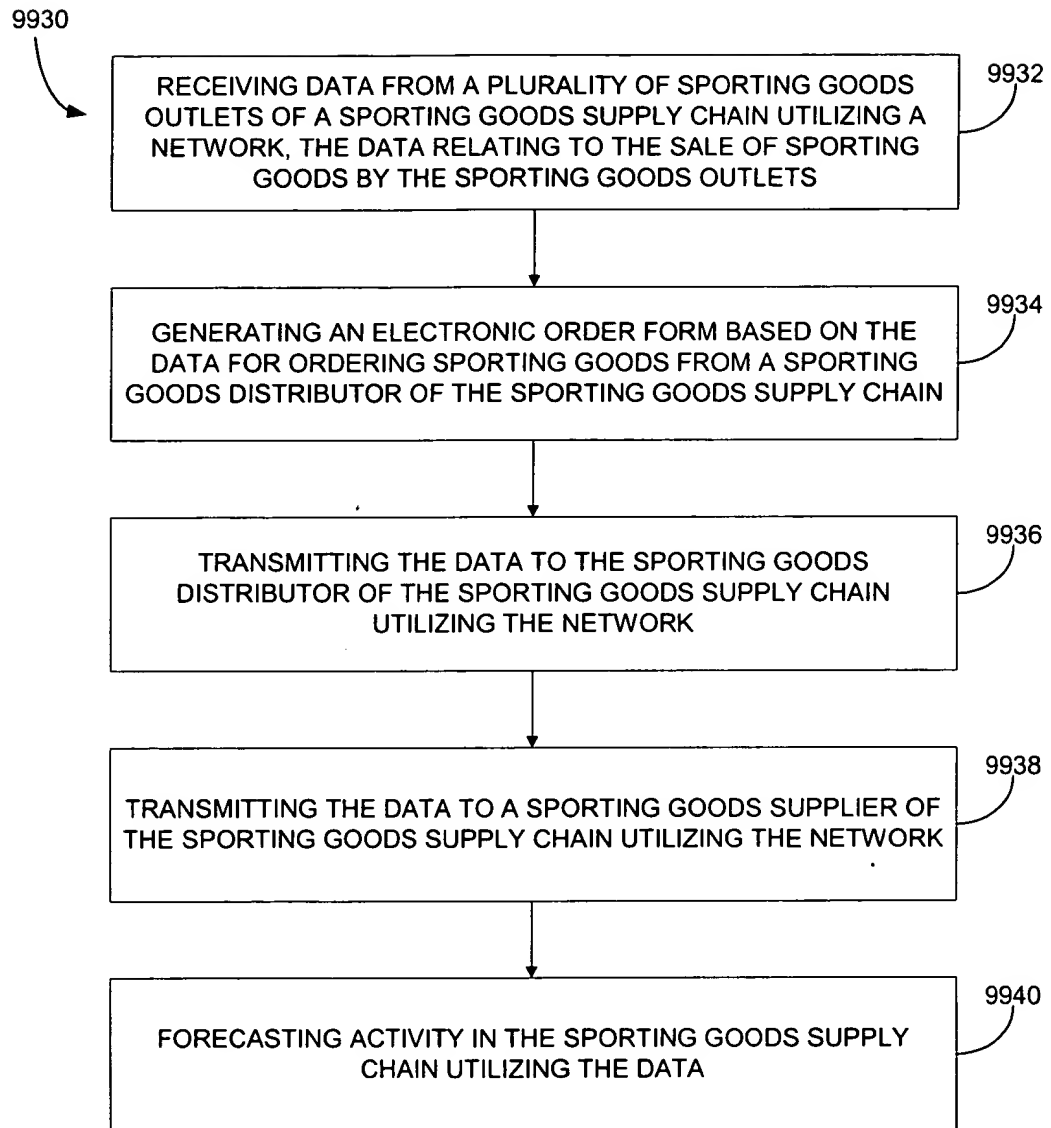


FIG. 99

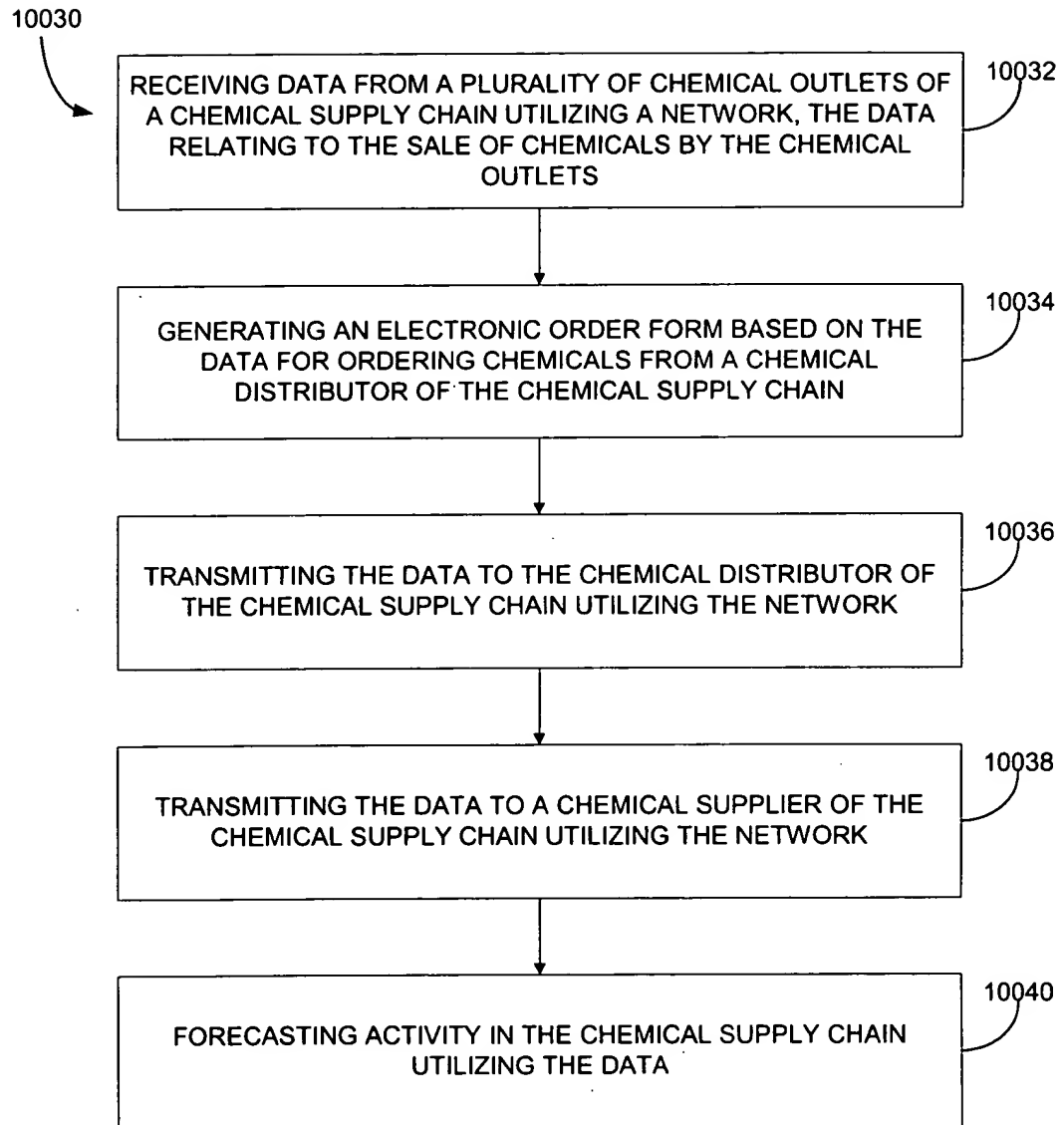


FIG. 100

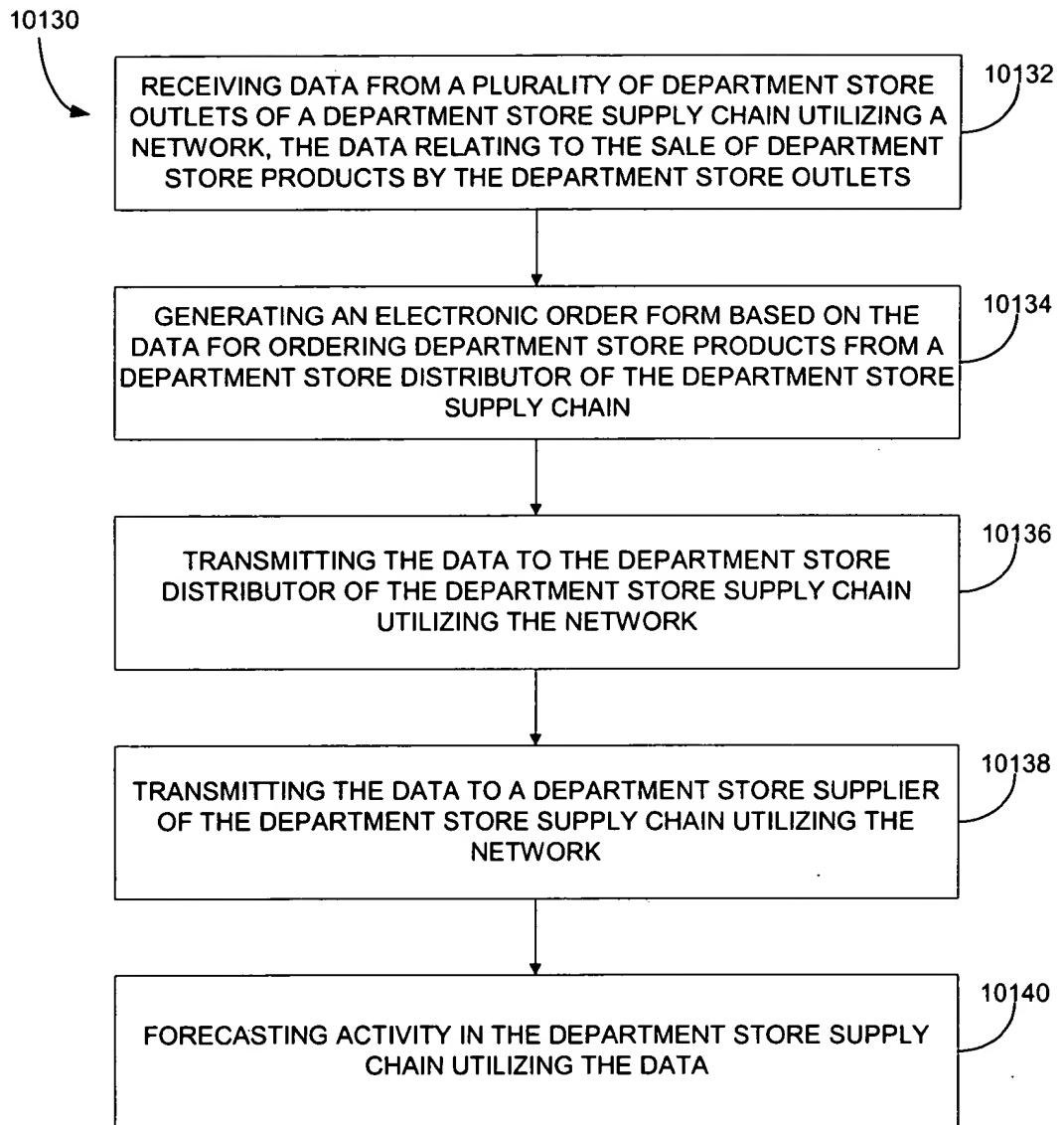


FIG. 101

```
graph TD; 10230 --> 10232[RECEIVING DATA FROM A PLURALITY OF OFFICE PRODUCT OUTLETS OF AN OFFICE PRODUCT SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF OFFICE PRODUCTS BY THE OFFICE PRODUCT OUTLETS]; 10232 --> 10234[GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING OFFICE PRODUCTS FROM AN OFFICE PRODUCT DISTRIBUTOR OF THE OFFICE PRODUCT SUPPLY CHAIN]; 10234 --> 10236[TRANSMITTING THE DATA TO THE OFFICE PRODUCT DISTRIBUTOR OF THE OFFICE PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK]; 10236 --> 10238[TRANSMITTING THE DATA TO AN OFFICE PRODUCT SUPPLIER OF THE OFFICE PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK]; 10238 --> 10240[FORECASTING ACTIVITY IN THE OFFICE PRODUCT SUPPLY CHAIN UTILIZING THE DATA];
```

10230

10232 RECEIVING DATA FROM A PLURALITY OF OFFICE PRODUCT OUTLETS OF AN OFFICE PRODUCT SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF OFFICE PRODUCTS BY THE OFFICE PRODUCT OUTLETS

10234 GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING OFFICE PRODUCTS FROM AN OFFICE PRODUCT DISTRIBUTOR OF THE OFFICE PRODUCT SUPPLY CHAIN

10236 TRANSMITTING THE DATA TO THE OFFICE PRODUCT DISTRIBUTOR OF THE OFFICE PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK

10238 TRANSMITTING THE DATA TO AN OFFICE PRODUCT SUPPLIER OF THE OFFICE PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK

10240 FORECASTING ACTIVITY IN THE OFFICE PRODUCT SUPPLY CHAIN UTILIZING THE DATA

FIG. 102A

10260

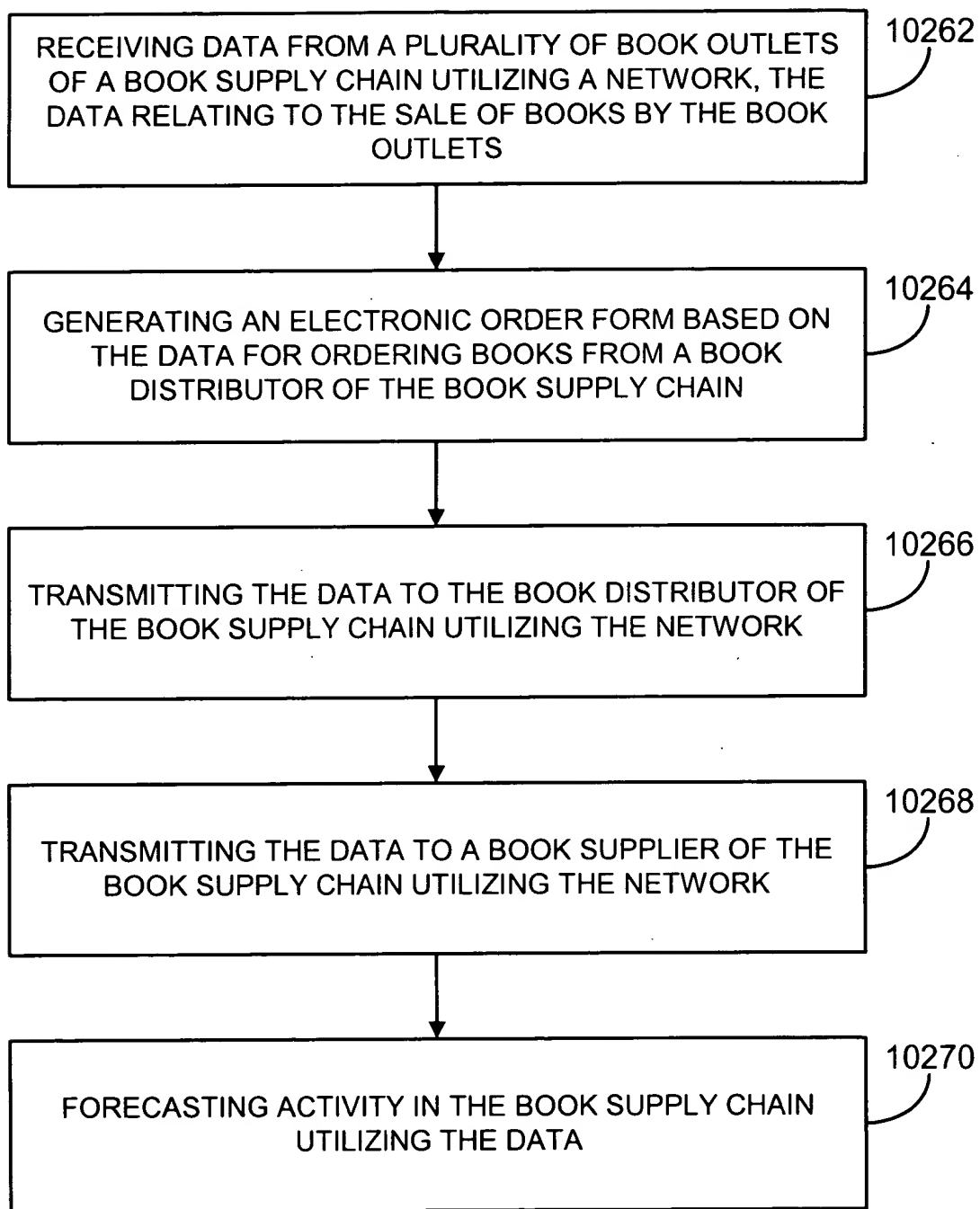


FIG. 102B

09815864 "032301

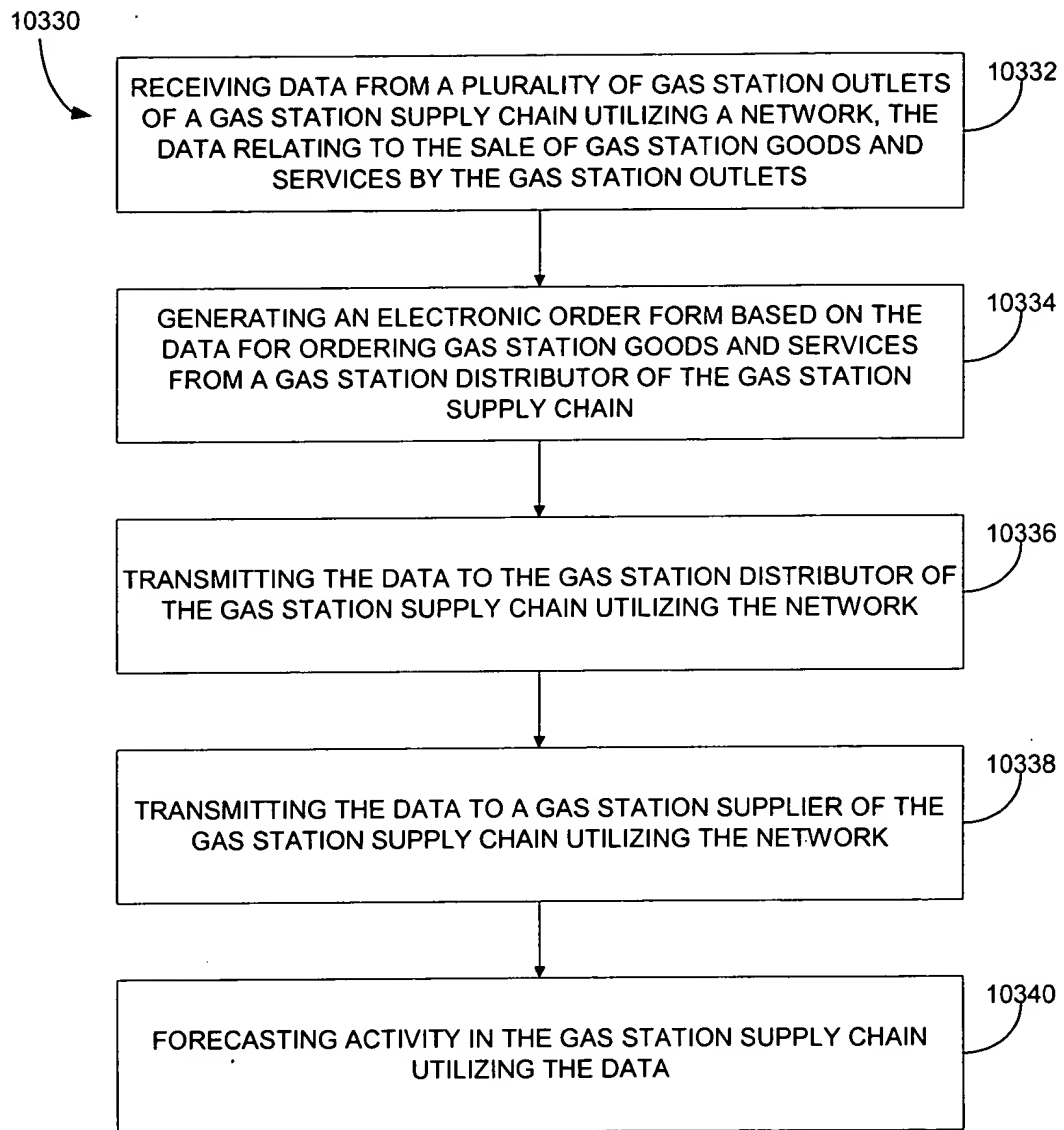


FIG. 103

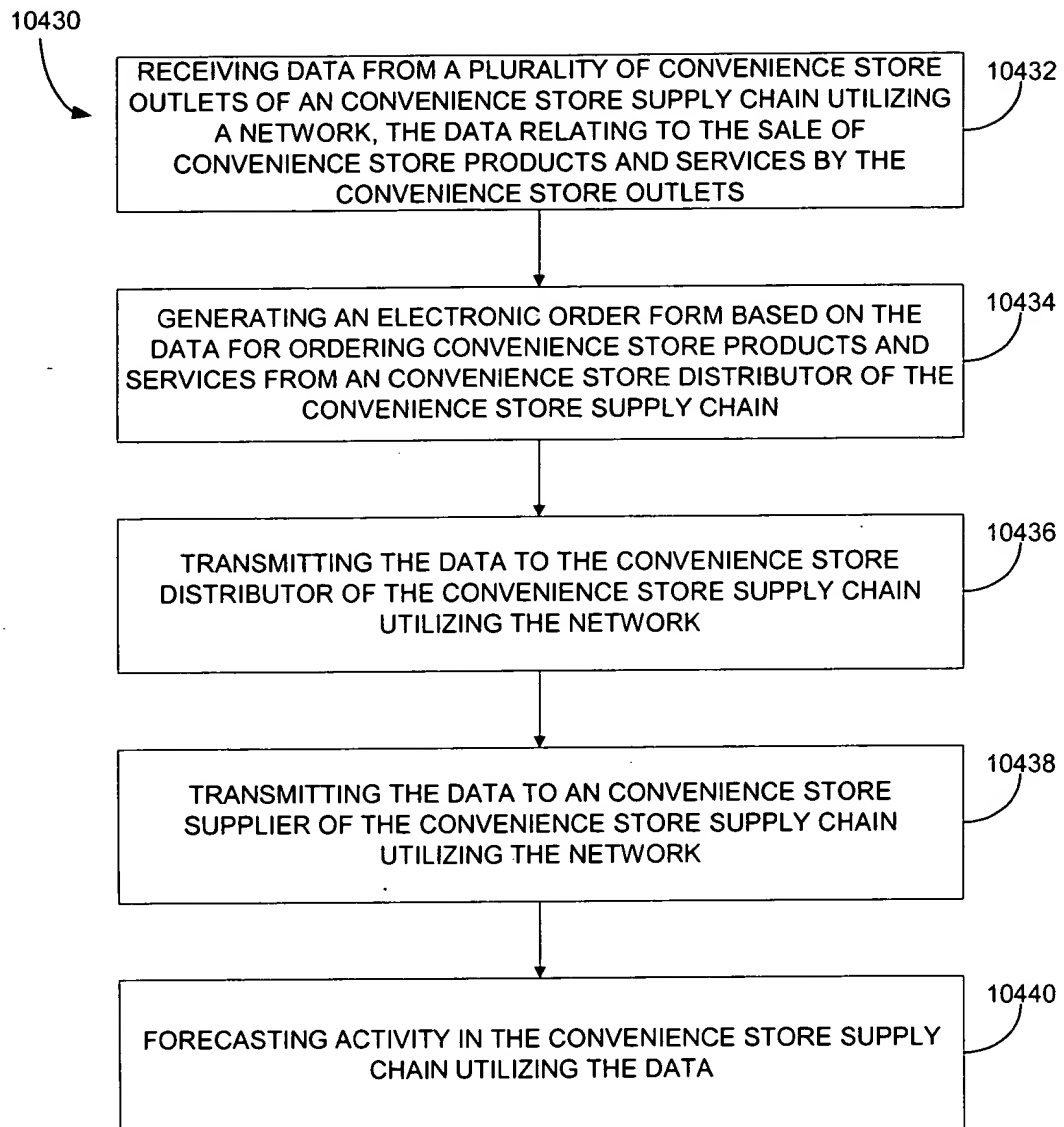


FIG. 104A

10460

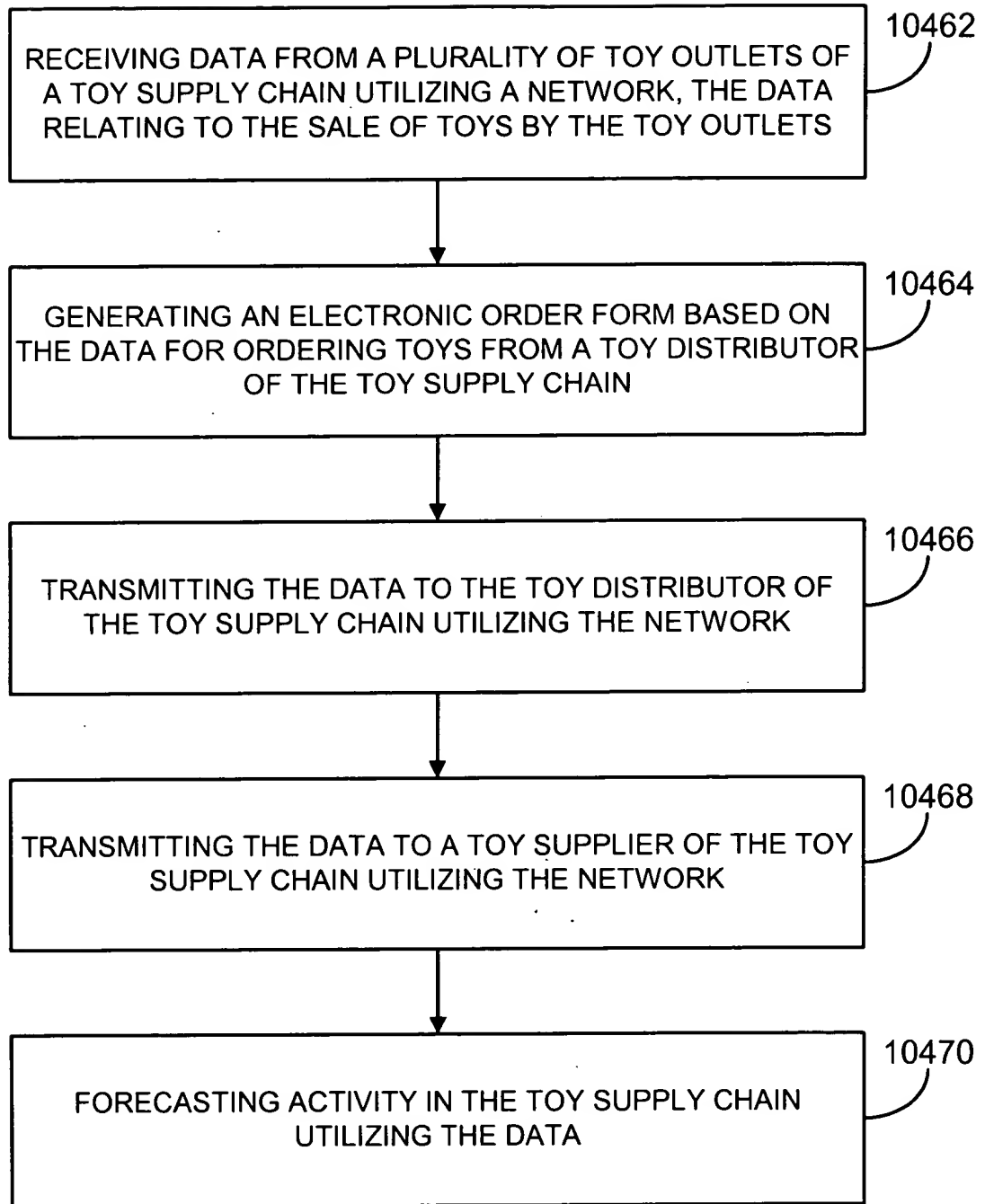


FIG. 104B

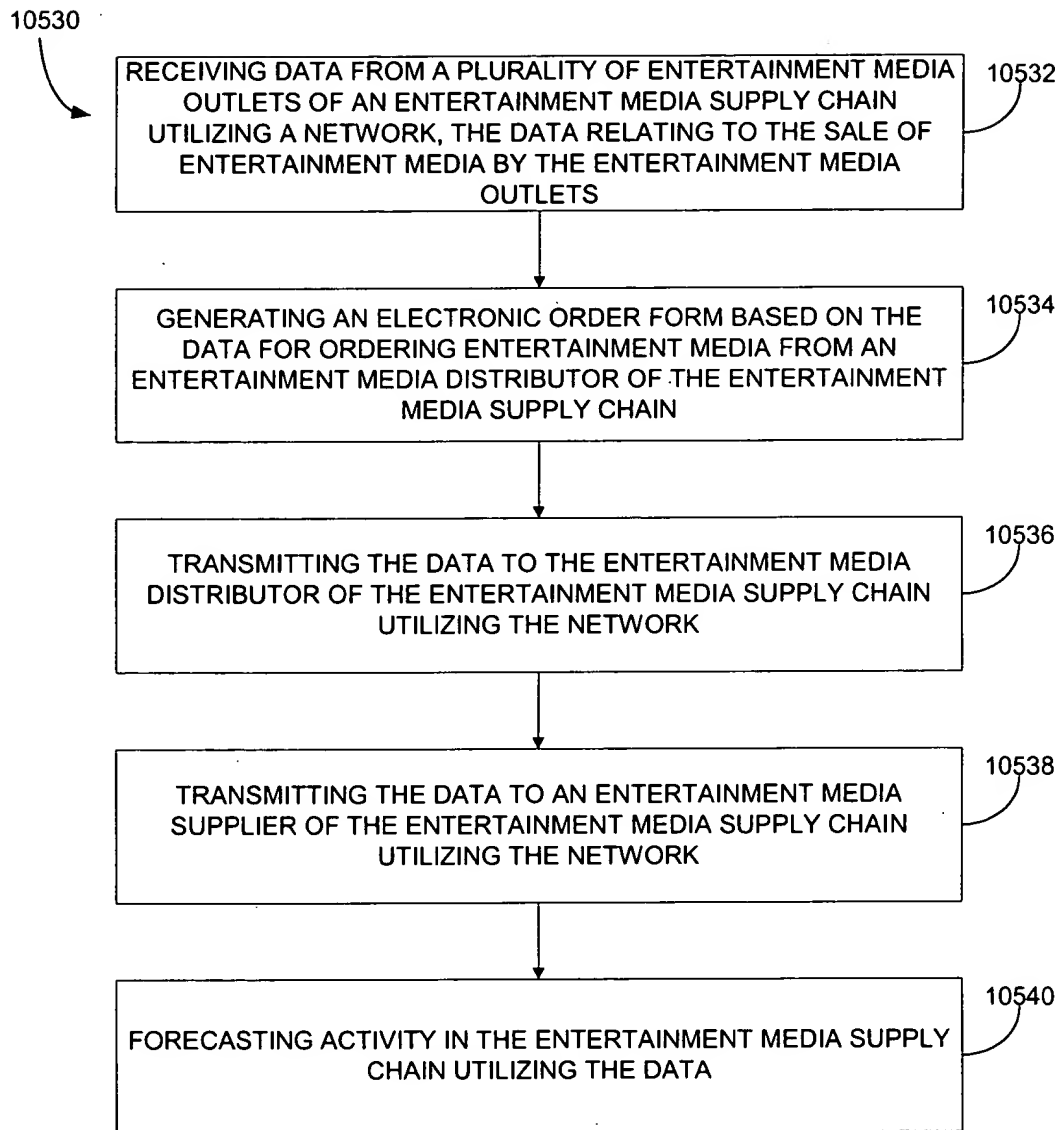


FIG. 105

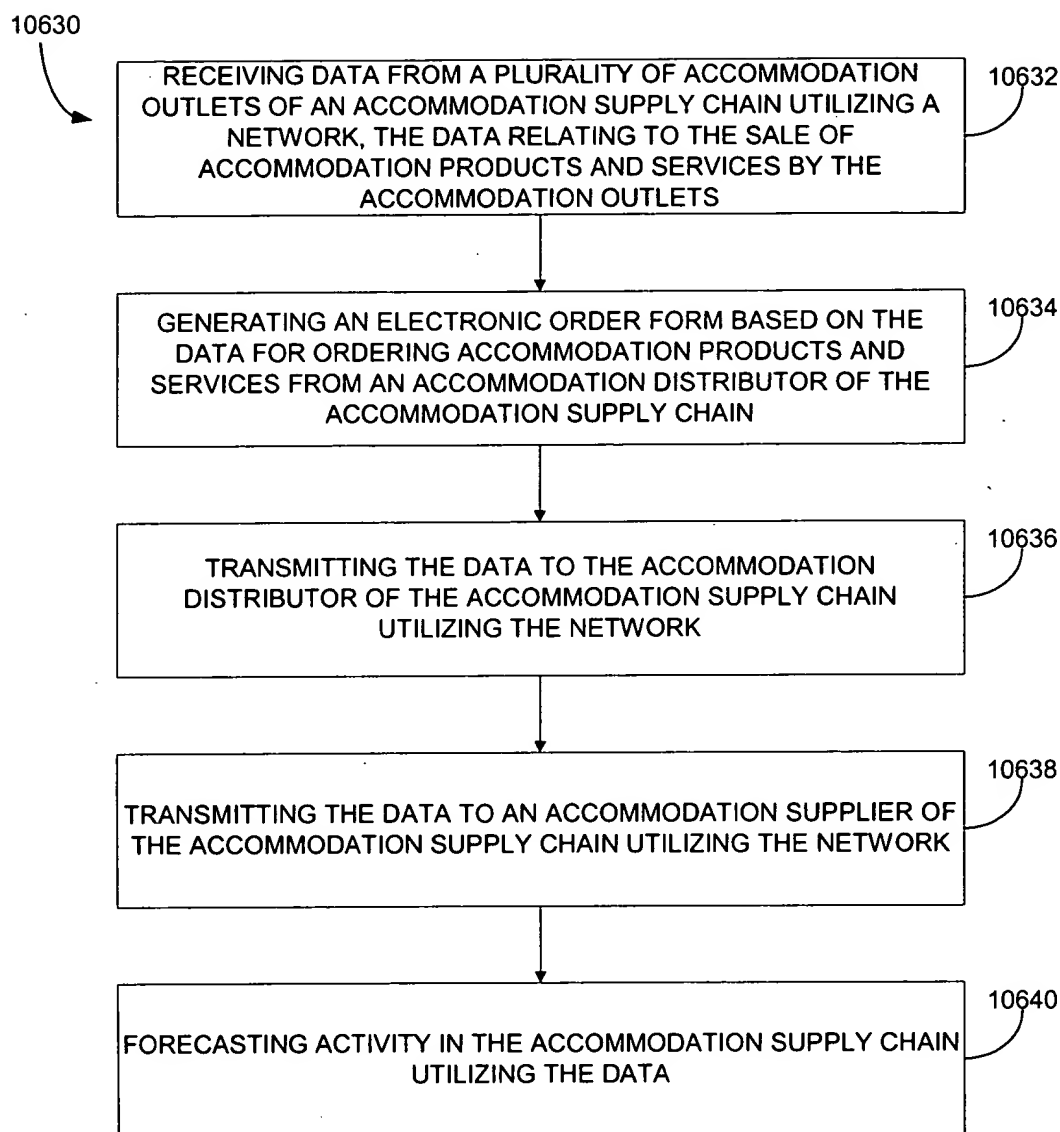


FIG. 106

09:15:14.03301
T0E004935T860

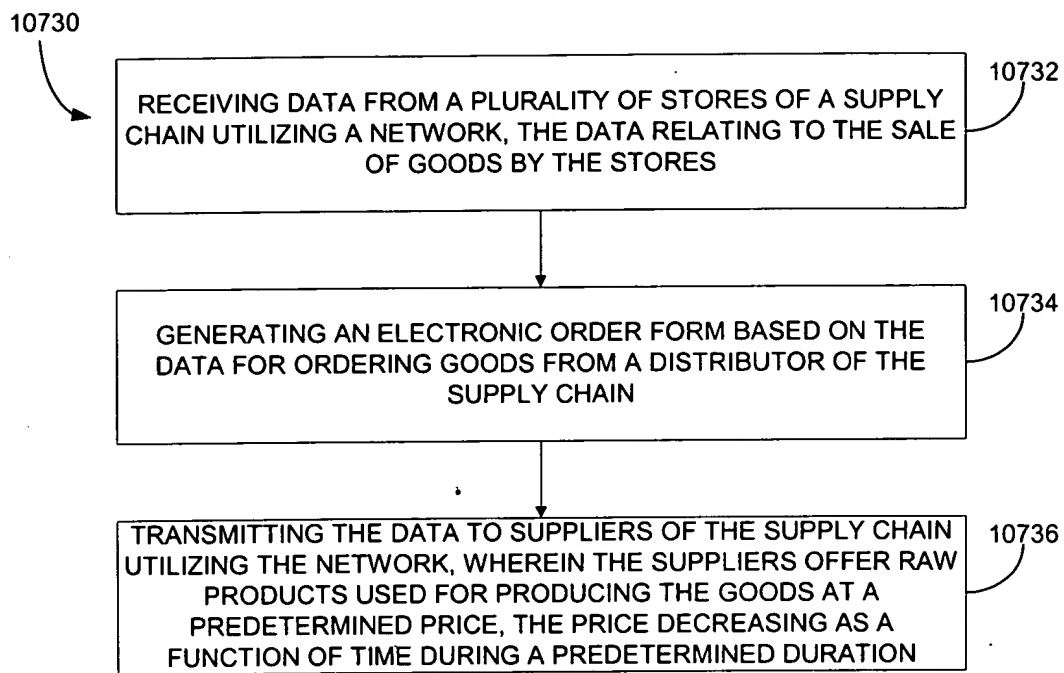


FIG. 107

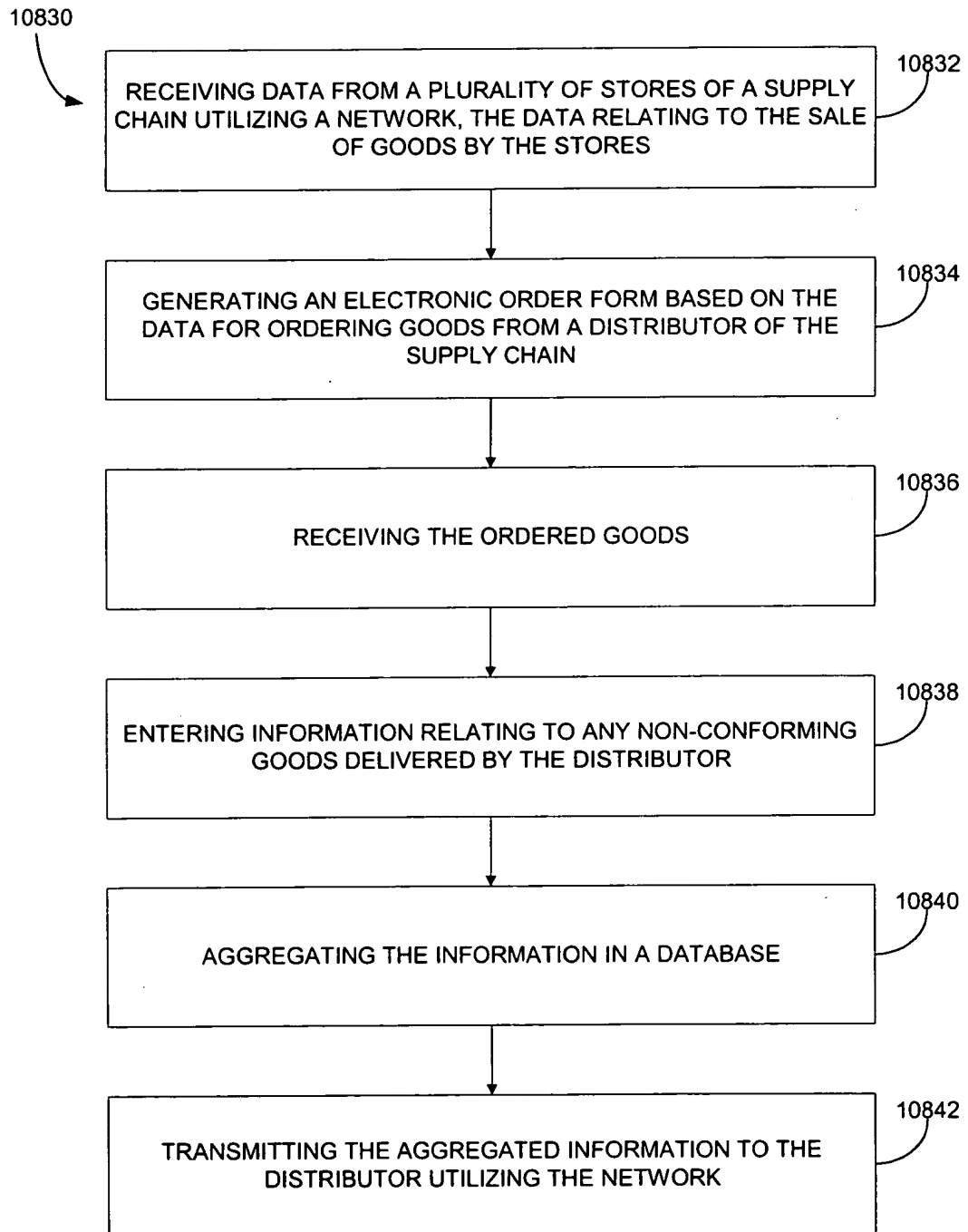


FIG. 108

10900

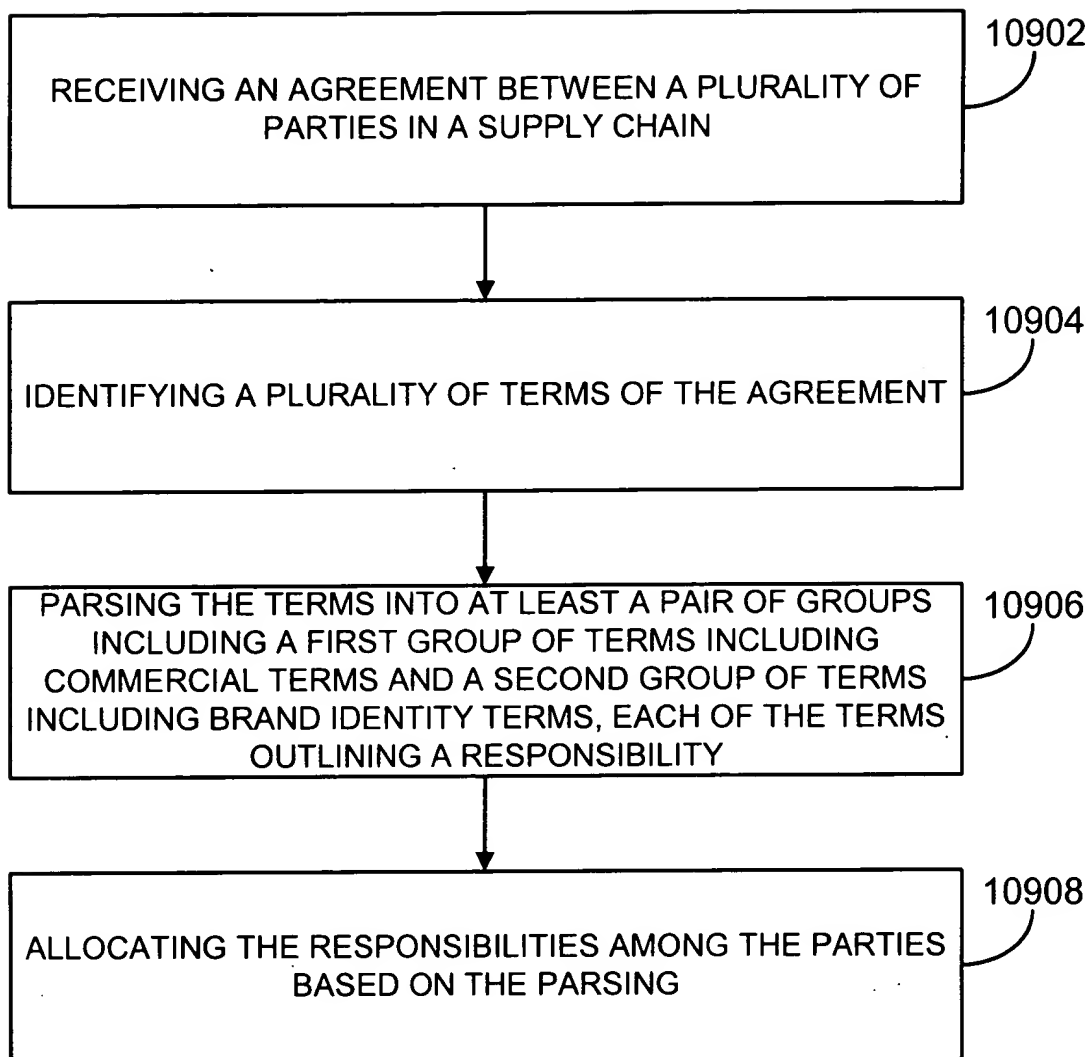


FIG. 109

11000

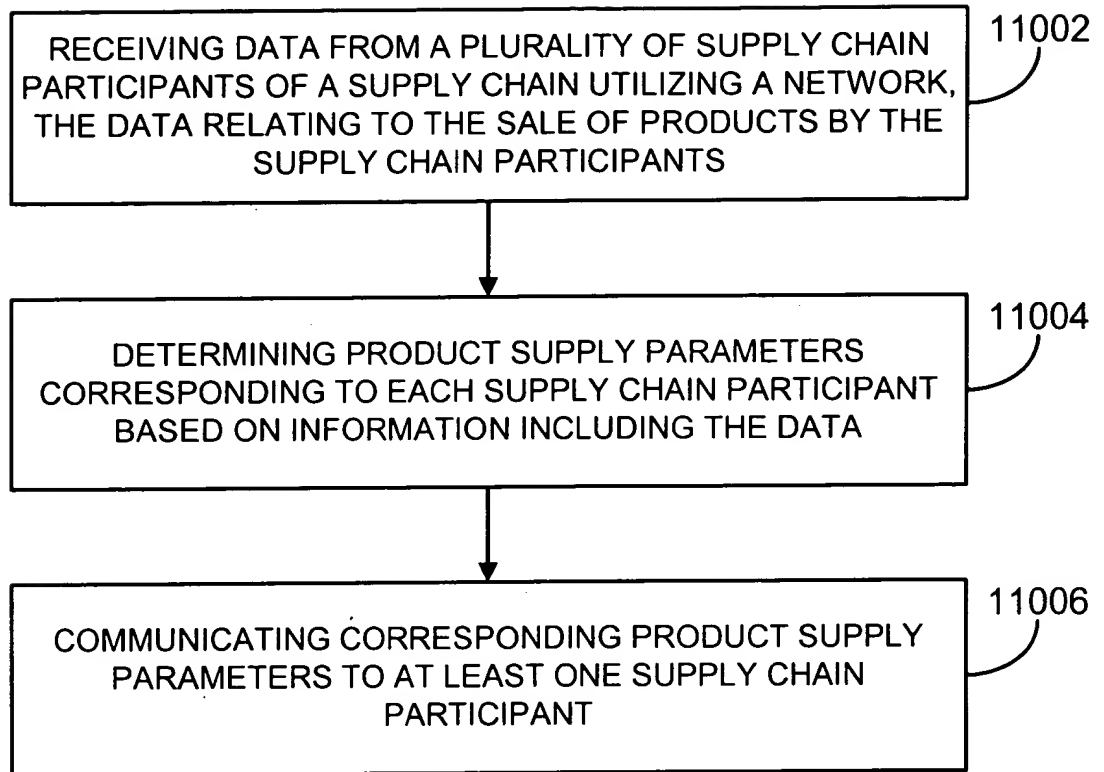


FIG. 110

11100



RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102



DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104



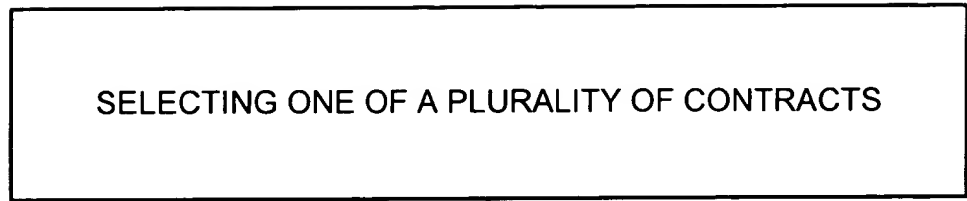
APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

FIG. 111

09815864-032301

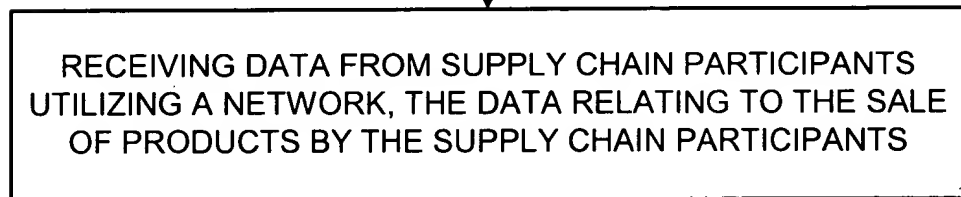
11200



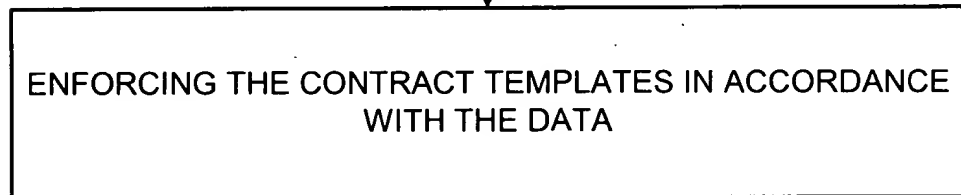
11202



11204



11206



11208

FIG. 112

FIG. 112

11300

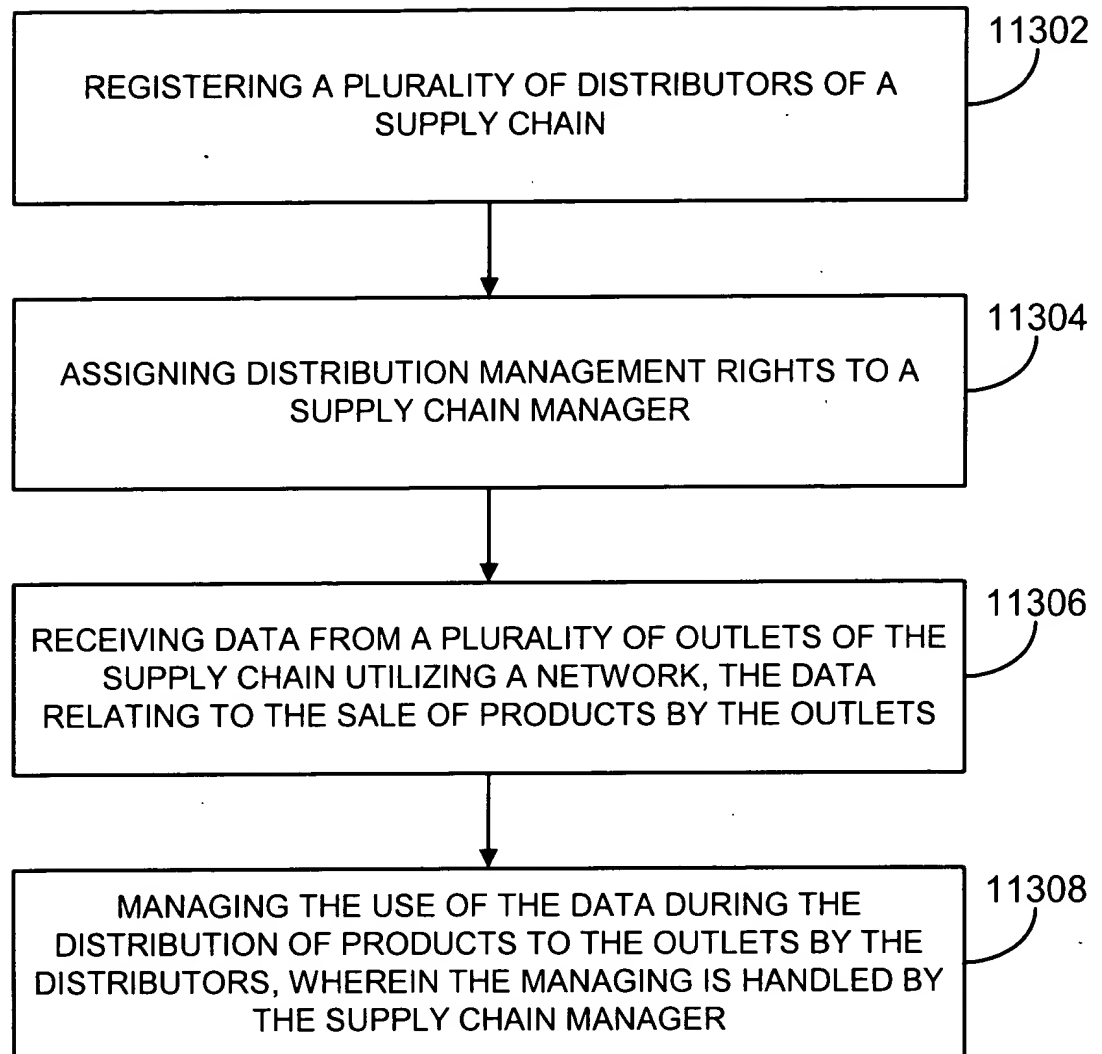


FIG. 113

11400

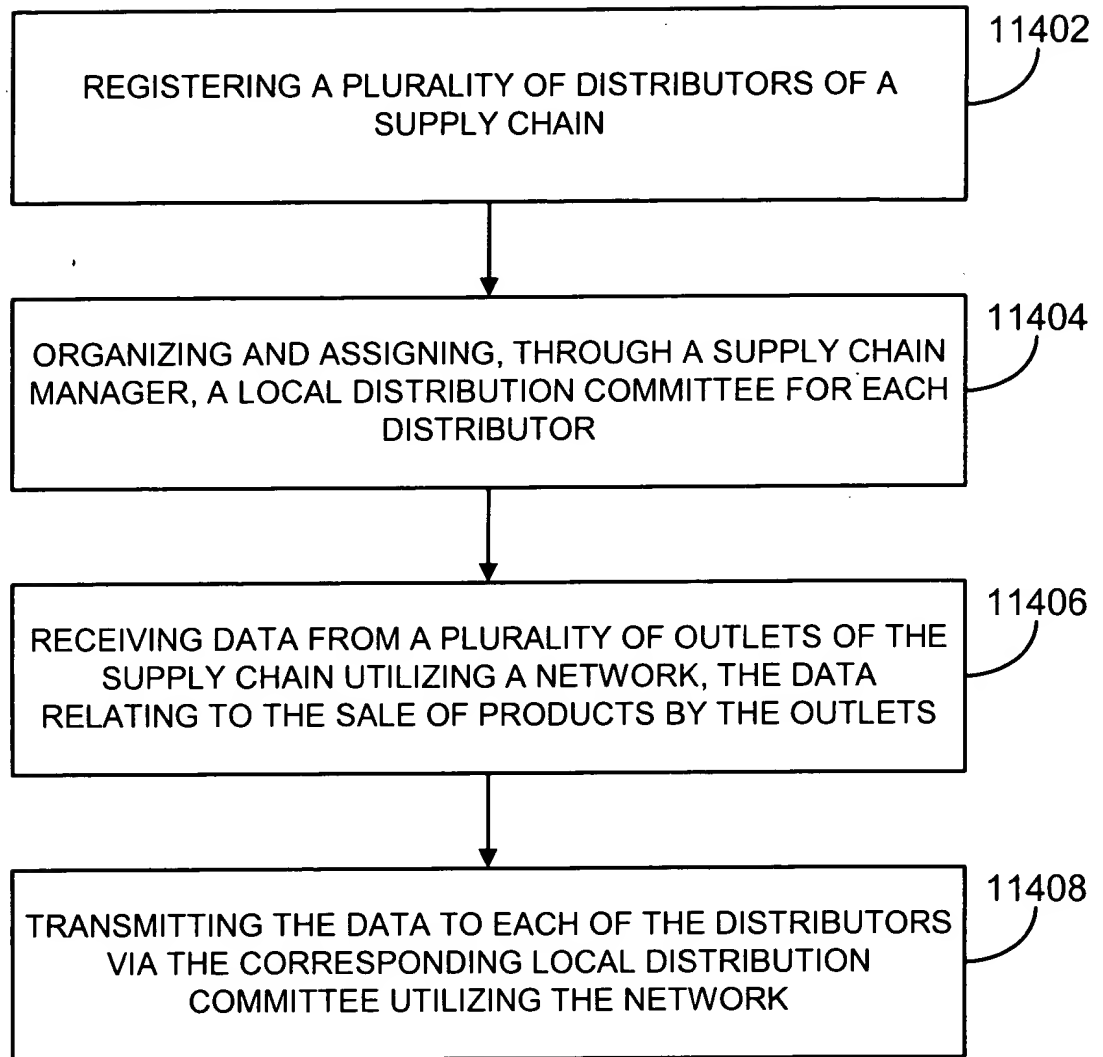


FIG. 114

FIG. 114

11500

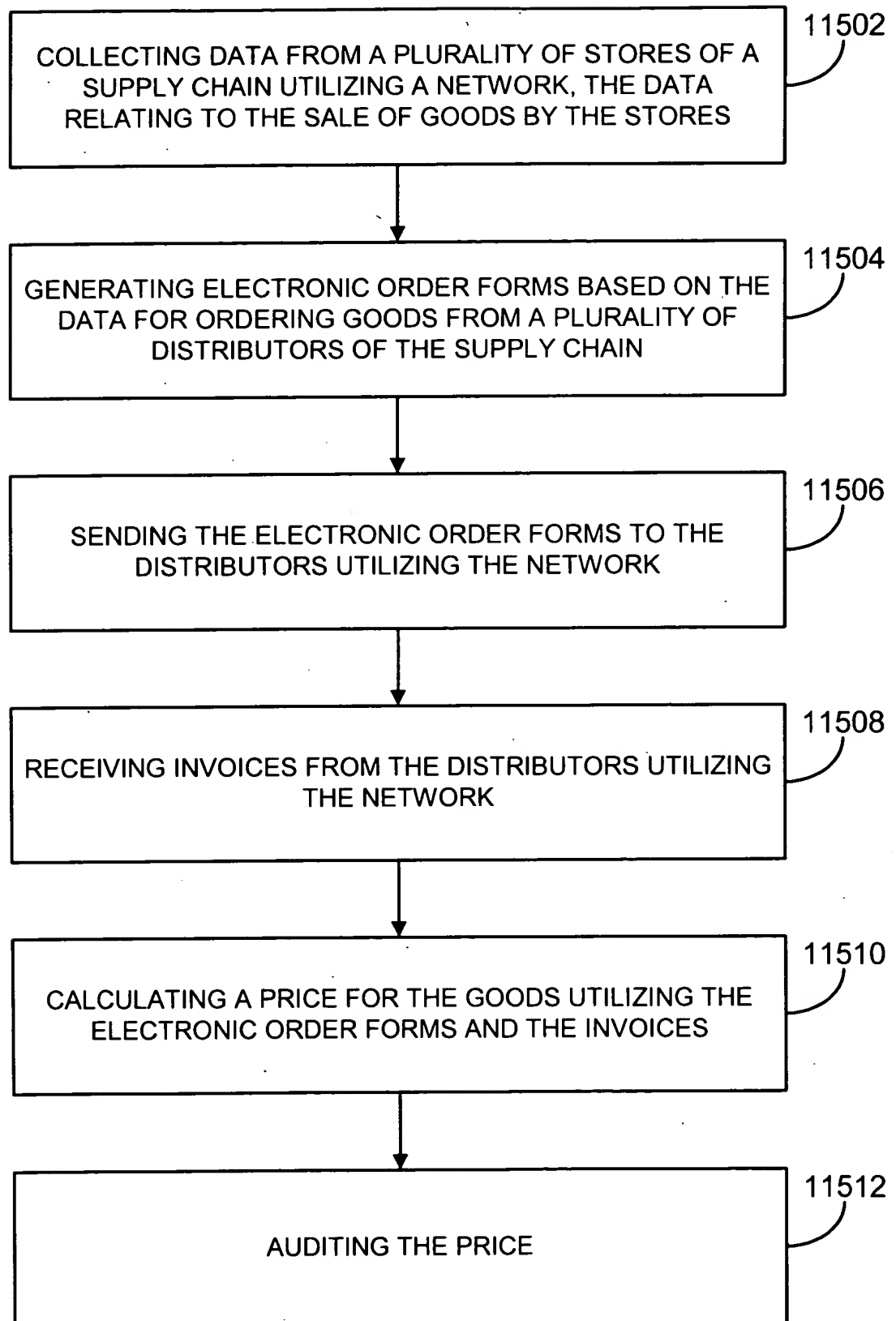


FIG. 115

11600

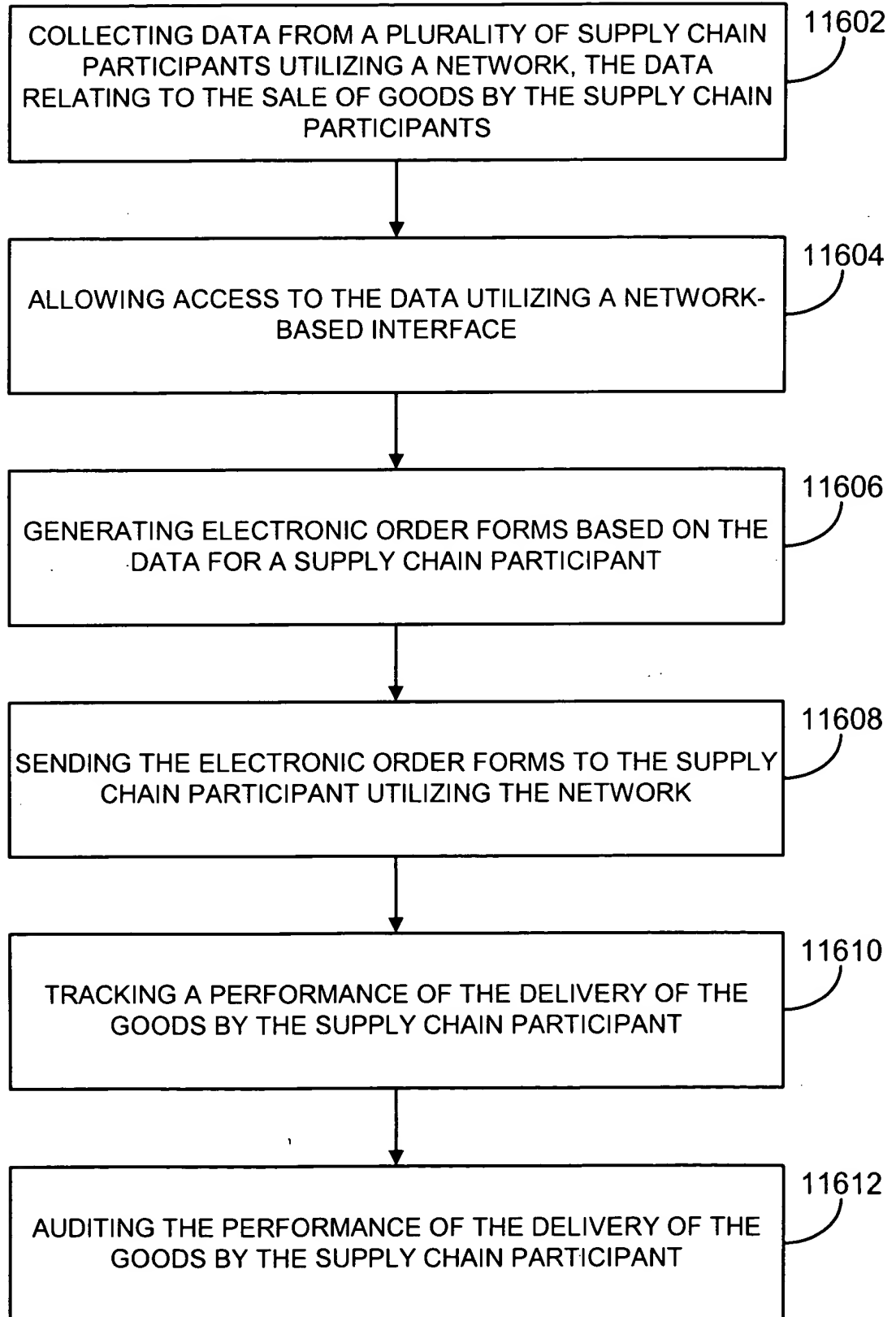


FIG. 116

11700



COLLECTING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF GOODS BY THE OUTLETS

11702



ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-
BASED INTERFACE

11704



PROCESSING THE DATA

11706



SENDING THE PROCESSED DATA TO AT LEAST ONE OF A
SUPPLIER, A DISTRIBUTOR AND THE OUTLETS IN THE
SUPPLY CHAIN UTILIZING ELECTRONIC MAIL TRANSMITTED
OVER THE NETWORK

11708

FIG. 117

09815864.032301

11800

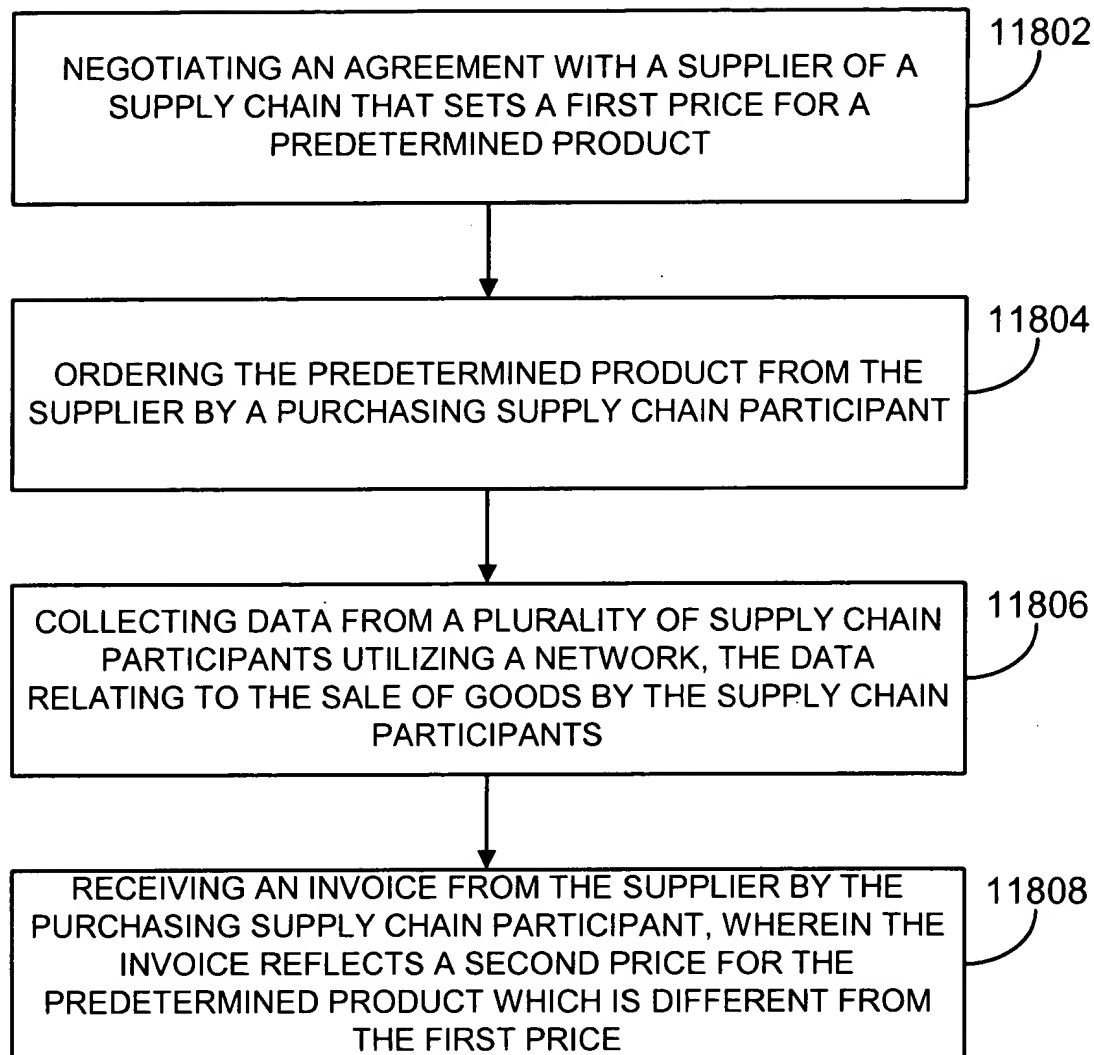


FIG. 118

11900

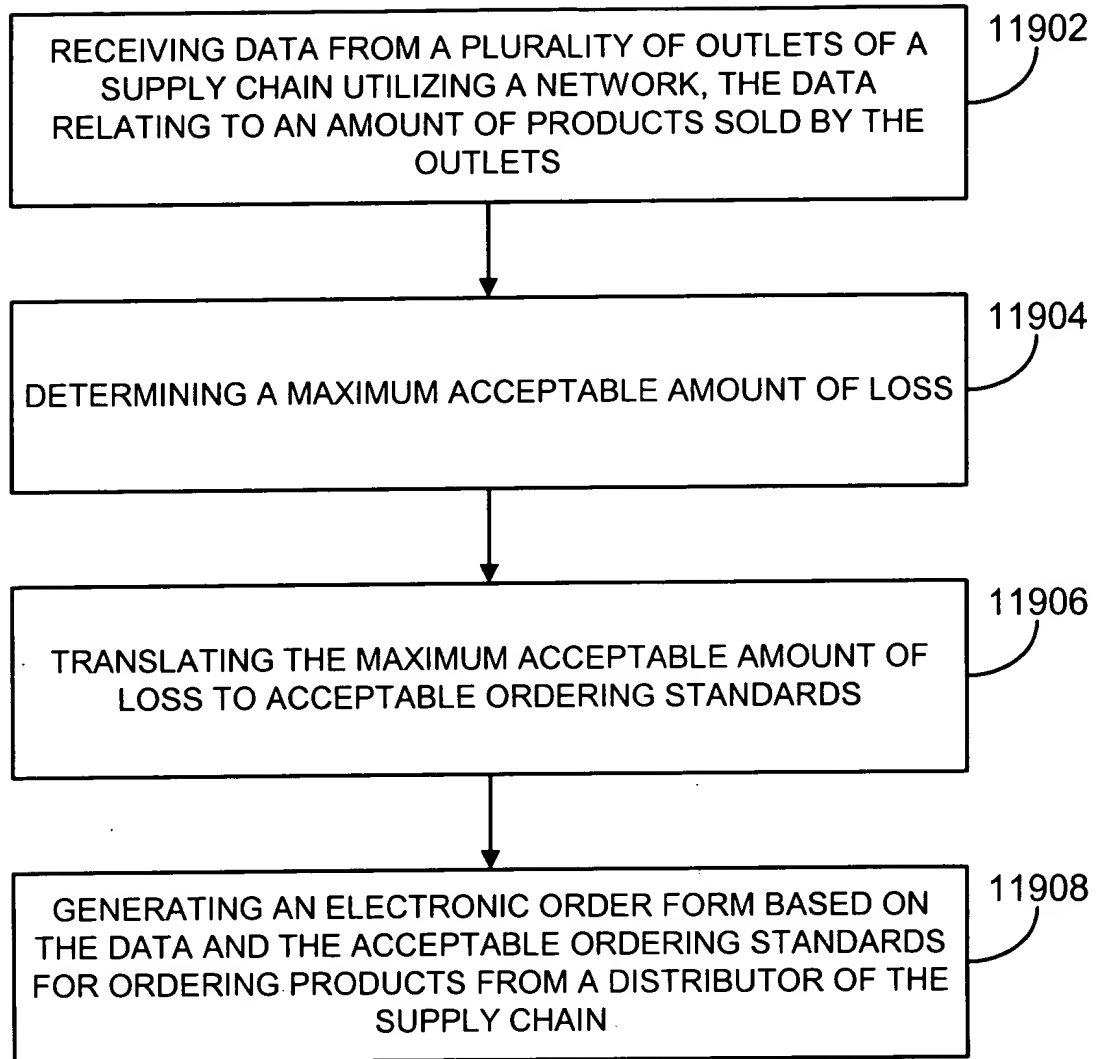


FIG. 119

09815864-032301
FOEED-4985T850

12000

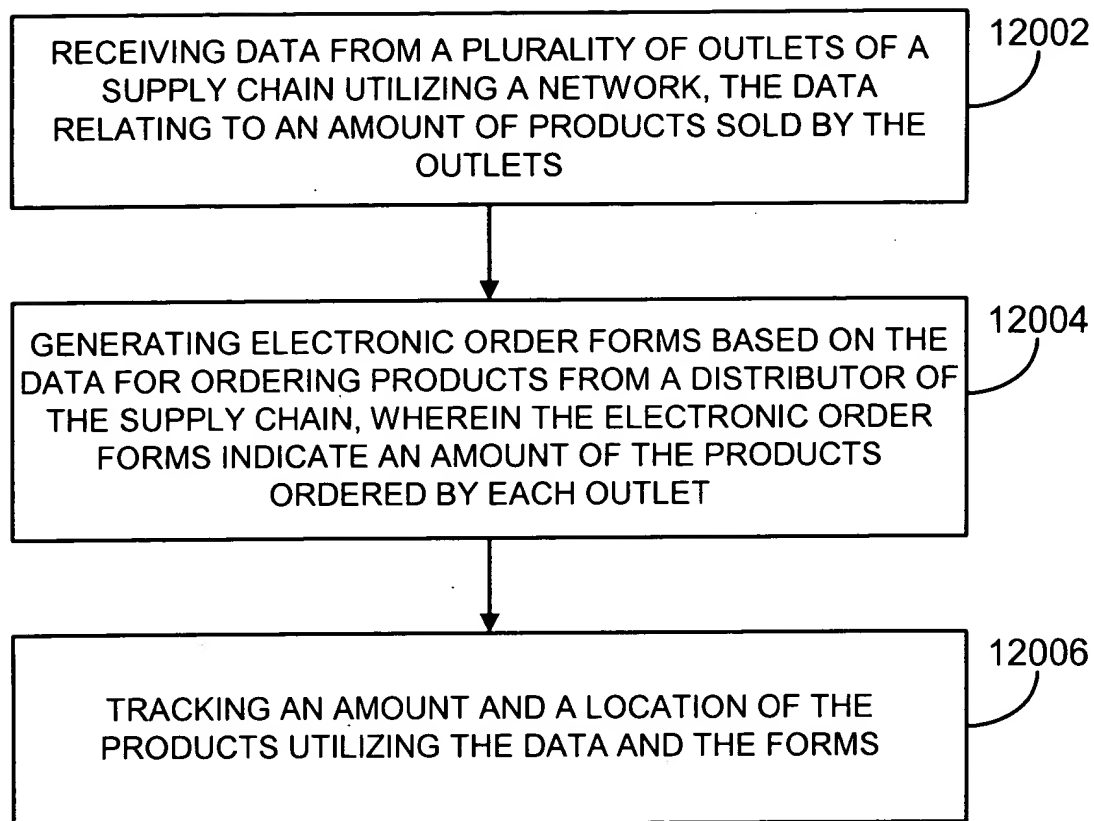


FIG. 120

09:15:54.032:301

12100



RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE
OUTLETS

12102



MAKING THE DATA ACCESSIBLE TO THE OUTLETS,
DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK
BASED INTERFACE

12104



AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF
THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

FIG. 121

12200

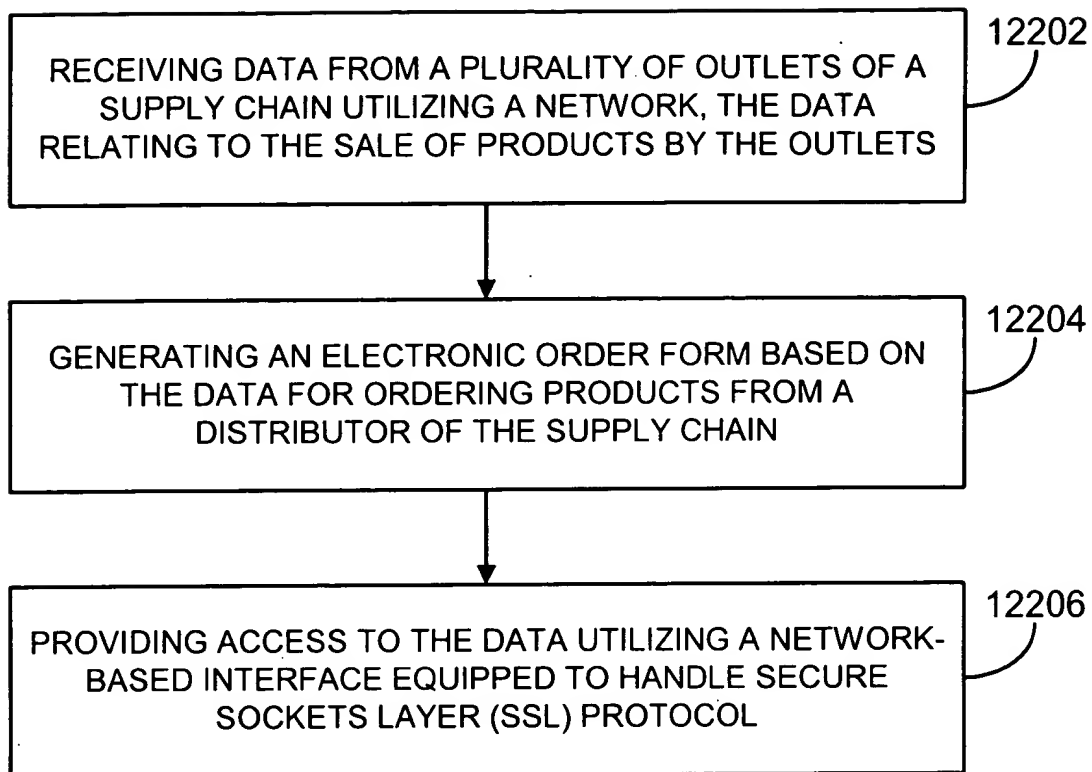


FIG. 122

09/25/2014 09:29:01

12300

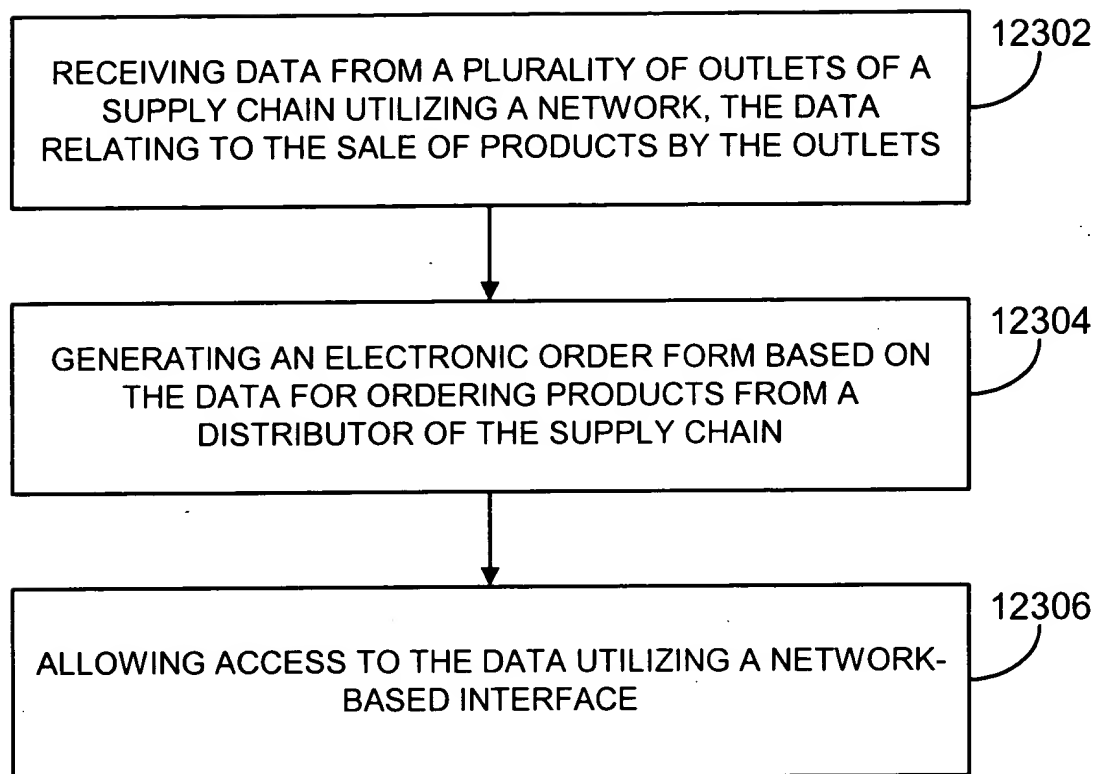


FIG. 123

12400

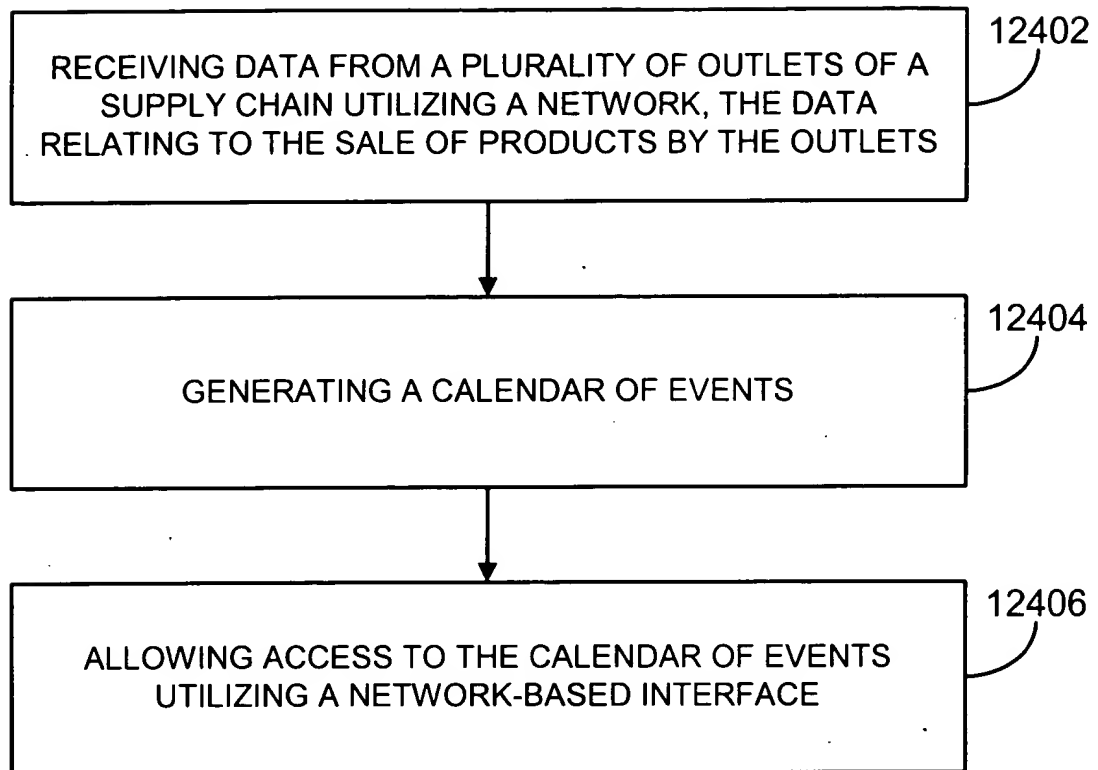


FIG. 124

12500

12502

FIG. 125

12600

12602

FIG. 126

12700

12702

FIG. 127

0981564-032301
FOE22E0-4985T860

TOELED "4985T860

12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

09815864-0300

12900



FIG. 129

13000

Supplier Item Desc:		Item No:	
Current:	<input type="radio"/> Yes <input type="radio"/> No	Tie Qty:	
Items per Case:	5000	High Qty:	
Innerpack Contents:	5/1000	Cases Per Pallet:	
Item Size:		Stacking Allowed:	
Case Length:		Universal Product Code:	
Case Width:		Cases Per Truckload:	1350
Case Depth:		Net Weight:	39.00
Case Dimension U/M:	INCH(S)	Gross Weight:	39.00
Item Cube:	0.95 CUBIC FEET	Weight U/M:	POUND(S)
Item Shelf Life:		BarCode:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information	Site Id: 17355	Site Role: FOB Shipping Point
Site Name:	TYSON FOODS - NEW HOLLAND, PA	

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name:
Status:	Active <input checked="" type="checkbox"/>	Rail Sidings: <input type="checkbox"/>

FIG. 132

09815864-032301
FOE22E0-79857860

13300

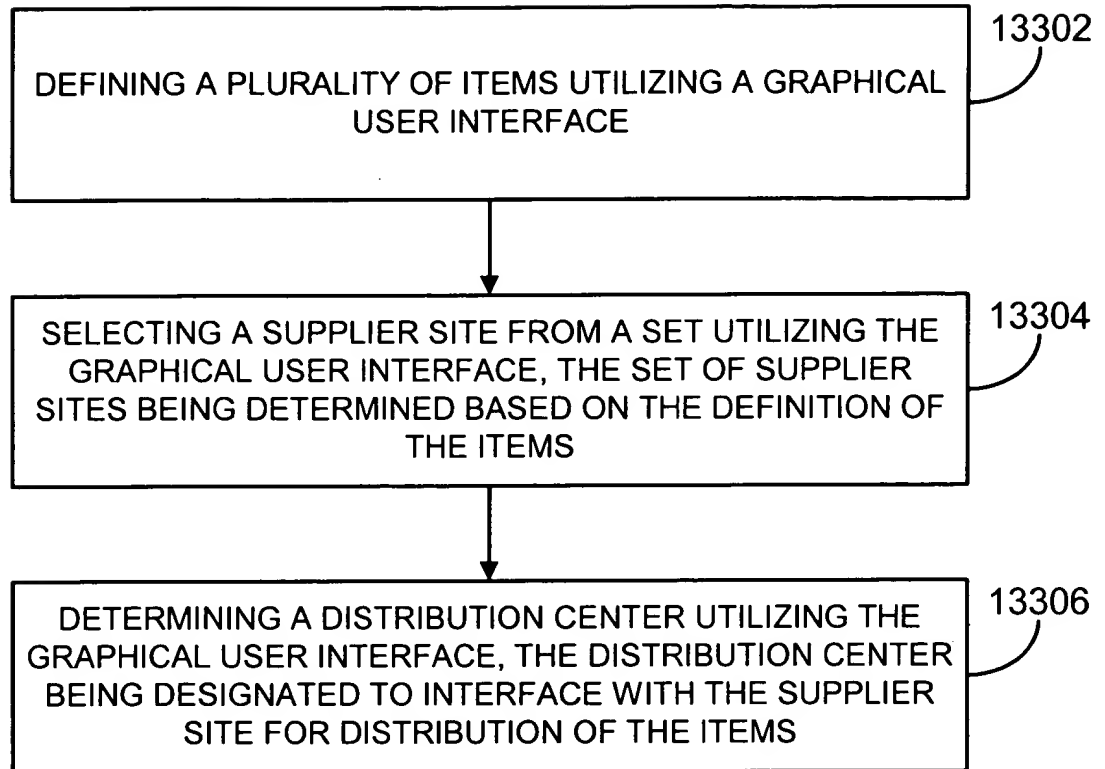


FIG. 133

09154-03301
TOE2EO-4985T850

13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:		<input type="radio"/> Yes <input checked="" type="radio"/> No		Apply By:		Cell <input type="text"/>	

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

13800



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

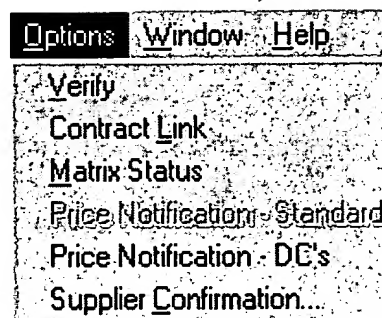


FIG. 141

14300

<u>C</u> ost	▶	<u>E</u> dit / View ...	F3
Commodities	▶	New (using previous matrix) ...	F4
		New (build matrix) ...	F5
<u>V</u> endor Rating	▶		
Contact <u>M</u> anagement	▶	Multi Item Price Notification ...	

FIG. 143

14400

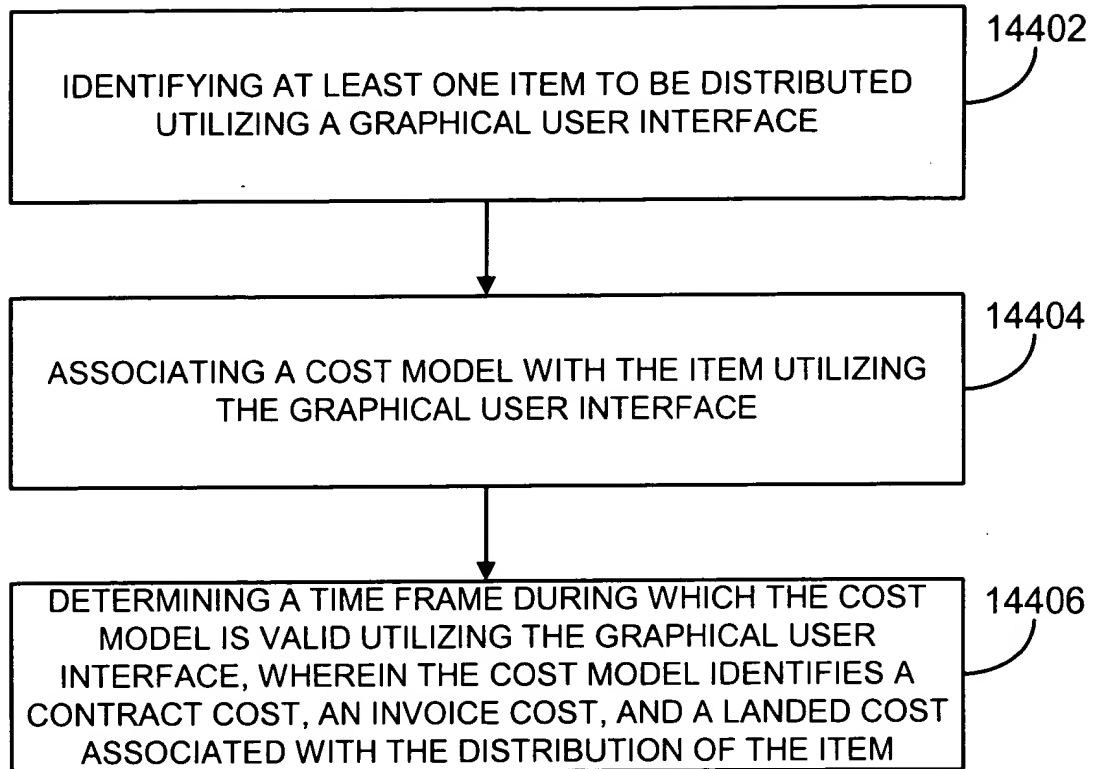


FIG. 144

FIG. 144

14500



FIG. 145

14600

Contract ID:	673 - TYSON FOODS	
Initial Buyer Name:	Jamie Hersh	Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date:	05/15/98
Contract End Date:	12/31/02
Execution Date:	5/15/98
Effective:	Shipment Date
Payment Terms:	Net 10

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

FIG. 145

15100

Select the End Dates to Use on the Exhibit			
Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98	<input type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

Options Window Help

New Items...

Delete Item...

Exhibit A

Exhibits B

Exhibits C

Replacement Exhibit B

FIG. 152

15300



FIG. 153

09815864.03301
T0E2E0"4985T860

15400

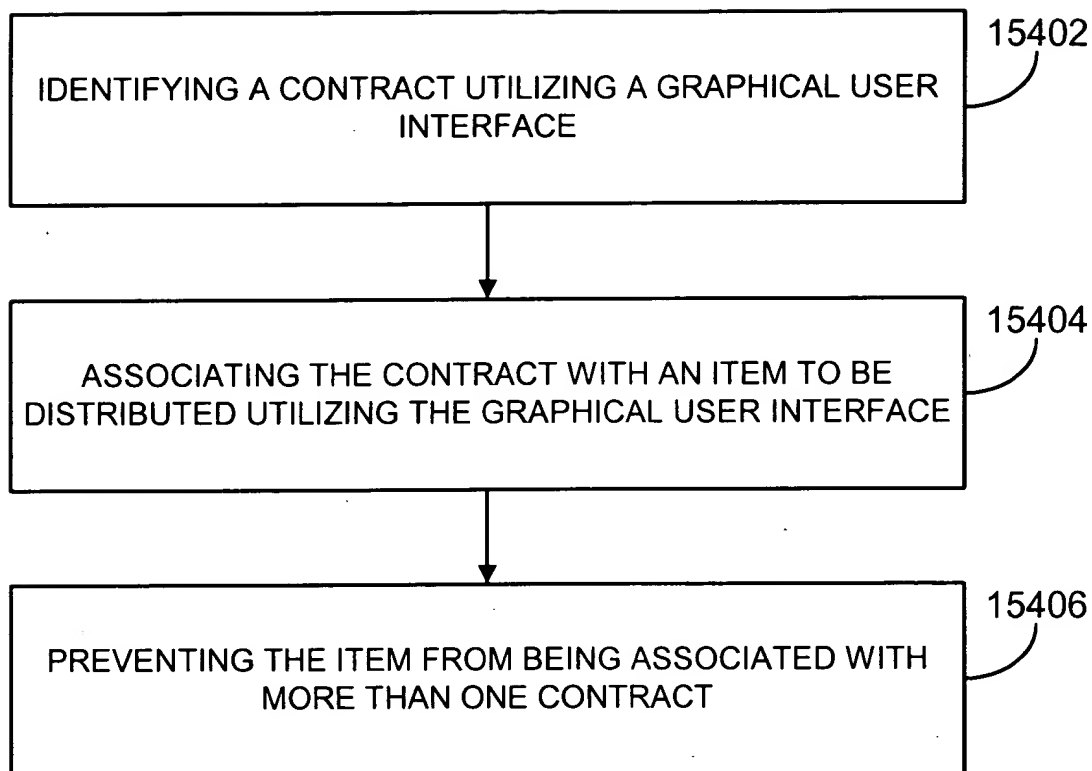


FIG. 154

09151564.03301

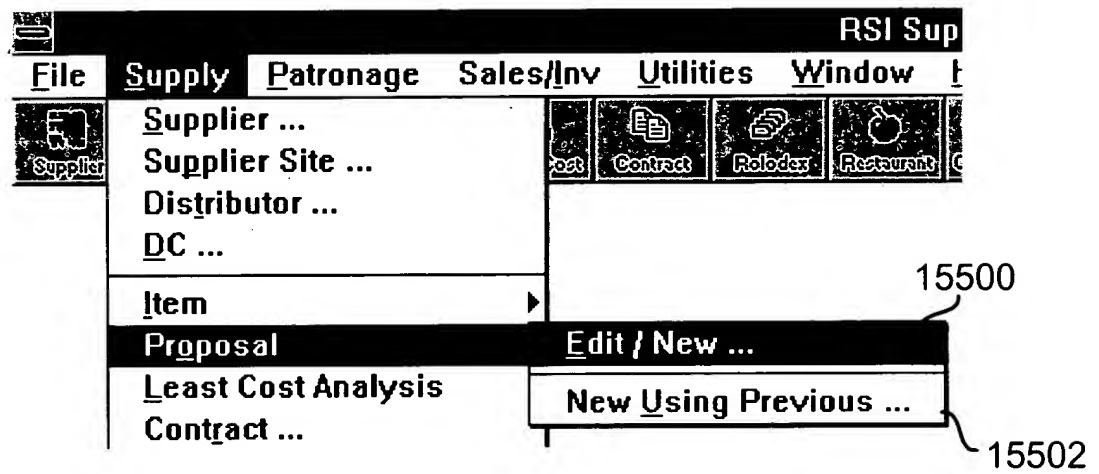


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids		
Main Info	Items	Suppliers
DCs	FOB Price	DC/Rest.
Usage	Templates	View Bid
Proposal Information		
Proposal ID:	1021	Proposal Due Date:
Proposal Name:	Foam Hot Cups & Polystyrene Lids	Contract Begin Date:
Buyer Name:	Dennis Clabby	Contract End Date:
Actions		
#	Date:	Action Description:
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

09152154.032301

15700



FIG. 157

FOE22E0"4985T860

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info Items Suppliers DCs FOB Price DC/Rest Usage Templates View Bid

Search Query Reset

Query Values

Item Description
CUP-HOT

2 Rows Selected

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

> >> << <

FIG. 158

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info Items Suppliers DCs FOB Price DC/Rest. Usage Templates Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description	Quantity
CUP-HOT 12 OZ (PAPER) DRY	15902
CUP-HOT 16 OZ (PAPER) DRY	15904
CUP-HOT 8 OZ (PAPER) DRY	15906
CUP-HOT 12 OZ (DRY)	15908
CUP-HOT 16 OZ (500 CT) (DRY)	
CUP-HOT 8 OZ (DRY)	
LID-HOT 12/16 OZ (DRY)	
LID-HOT 8 OZ (DRY)	

FIG. 159

16000

Main Info	Items	Suppliers	DCs	FOB Price	DC/Rest.	Usage	Templates	Recreate Br
-----------	-------	-----------	-----	-----------	----------	-------	-----------	-------------

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	<div>Mayonaise Components</div> <div>(None Selected)</div> <div>Generic FOB Pricing</div> <div>Mayonaise Components</div>

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37

FIG. 161

FOIEUO"4985T860

16200

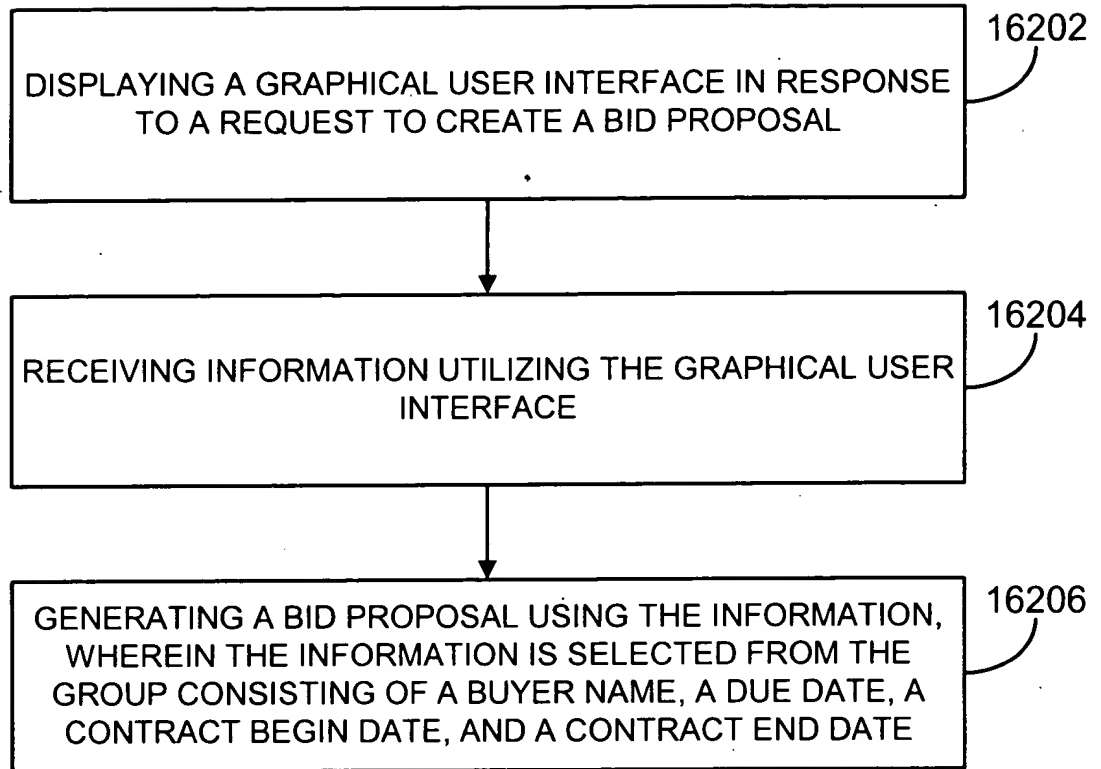


FIG. 162

FIG. 162

16300



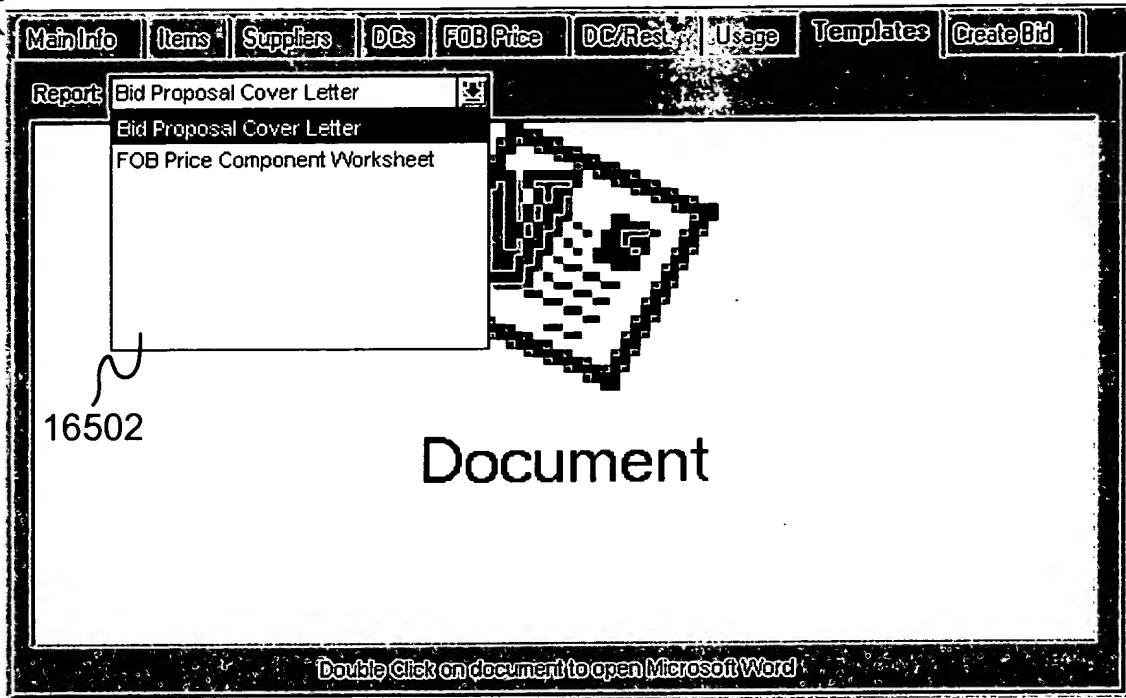
FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
Bid Proposal Cover Letter		?	Y
General Terms and Conditions		?	N
Usage Estimates	?		N
Supplier Facility Worksheets	?		N
Item Information Worksheets	?		N
Sample Supply Agreement		?	N
BK Specification Request		?	N
FOB Price Component		?	Y
Truckload Freight Worksheet	?		N
LTL Freight Worksheet	?		N

FIG. 164

16500



16502

Document

FIG. 165

16600

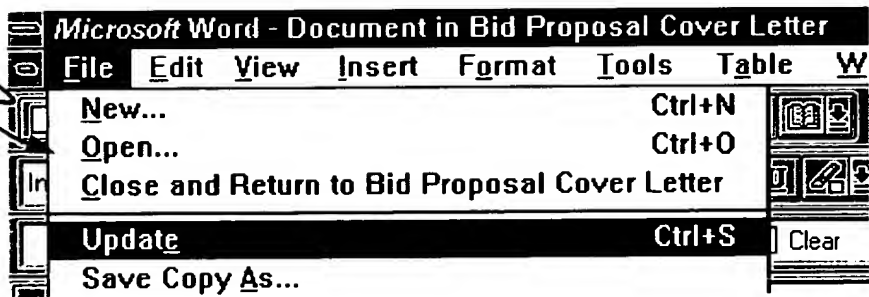


FIG. 166

090815064-032301
FOE2E0-7985T850

16700

Main Info Items Suppliers DCs FOB Price DC/Rest. Usage Templates Create Bid

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General

- Bid Proposal Cover Letter ☒
- General Terms & Conditions ☒
- Usage Estimates ☒
- Supplier Facility Worksheet ☒
- Item Information Worksheet ☒
- Sample Supply Agreement ☒
- BK Specification Request ☒

Cost

- FOB Price Component Worksheet ☒
- Truckload Freight Worksheet ☒
- LTL Freight Worksheet ☒

Blank Sheets

- Supplier Facility Worksheet ☒
- Item Information Worksheet ☒
- FOB Price Component Worksheet ☒
- Truckload Freight Worksheet ☒
- LTL Freight Worksheet ☒

* LTL Freight Worksheet will be printed by system if necessary

FIG. 167

16800

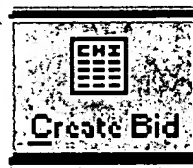


FIG. 168

16900

Report: Item Information Worksheet

7/2/97 Bid Proposal Cover Letter

FOB Price Component Worksheet

General Terms & Conditions

Item Information Worksheet

LTL Freight Worksheet

Sample Supply Agreement

Supplier Facility Worksheet

Supplier: (all)

Restaurant Services, Inc.

Item Information Worksheet

ATTY

DS

FIG. 169

17000



FIG. 170

17100

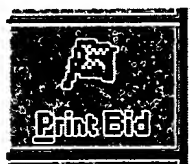


FIG. 171

17200

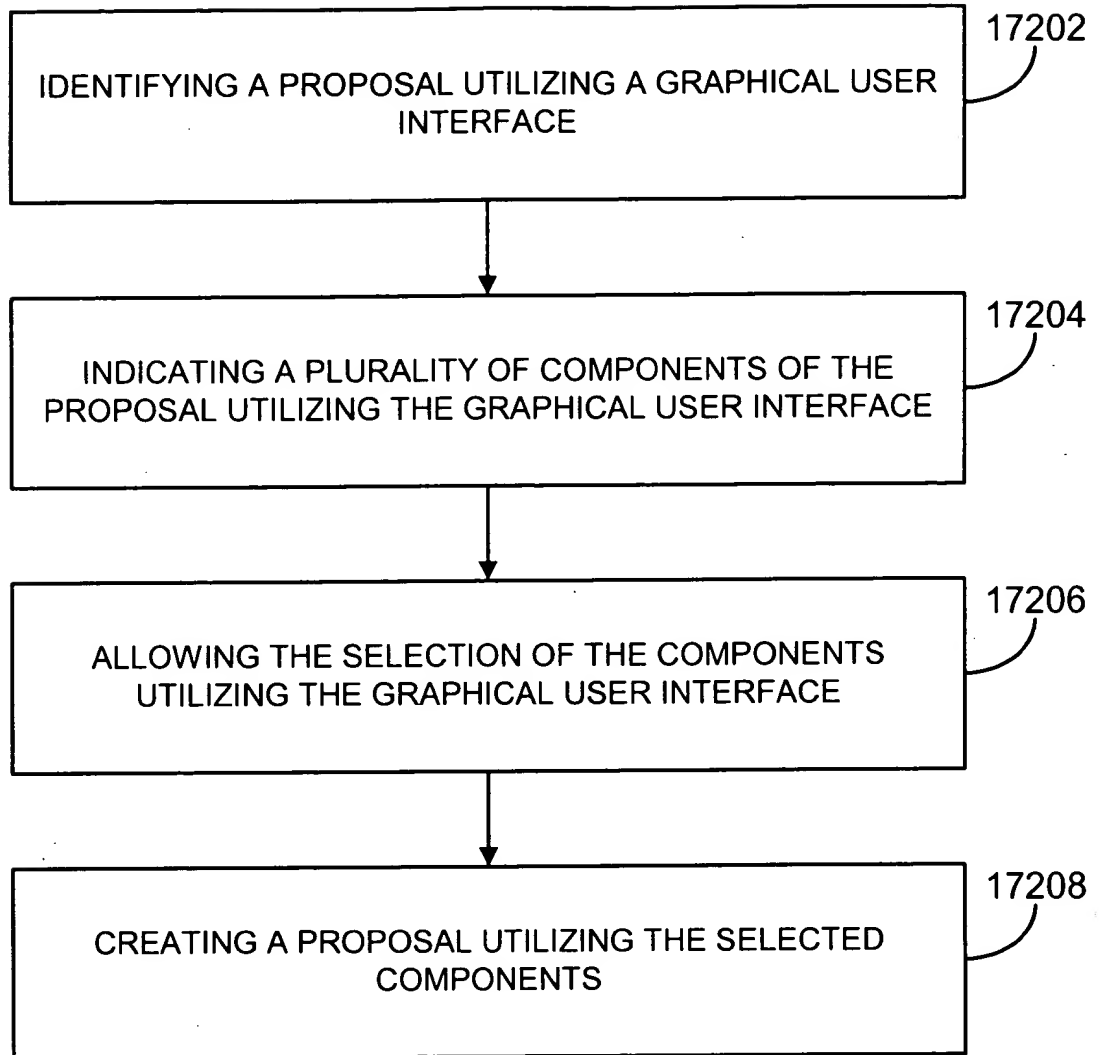


FIG. 172

00015864-032301
FOE2E0"4985T850

17300



FIG. 173

17400

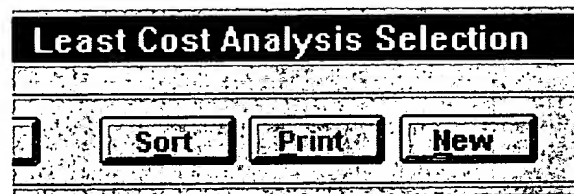


FIG. 174

17500

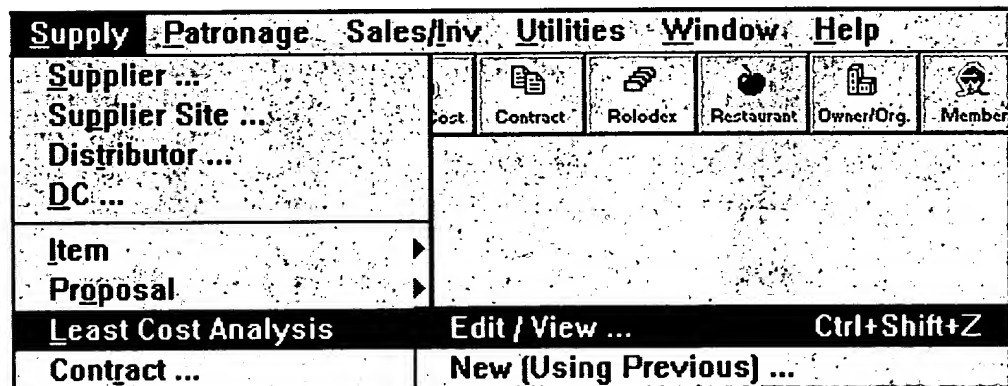


FIG. 175

Bid Proposal Name:	(None)	
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)	
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)	

17600



FIG. 176

09815864-032301
FOE22E0-4985F860

17700



SELECTING BETWEEN A PLURALITY OF OPTIONS UTILIZING
A GRAPHICAL USER INTERFACE, EACH OPTION
CORRESPONDING TO A SEPARATE TECHNIQUE OF
CREATING AN ANALYSIS

17702



GENERATING A NEW ANALYSIS UPON THE SELECTION OF A
FIRST OF THE OPTIONS

17704



EDITING A PREVIOUS ANALYSIS UPON THE SELECTION OF
A SECOND OF THE OPTIONS

17706



INTEGRATING A BID PROPOSAL WITH AN INTEGRATED
ANALYSIS UPON THE SELECTION OF A THIRD OF THE
OPTIONS

17708

FIG. 177

09015664-032301

FOE2ED " 4985T860

17800

Analysis Name:	Hash Brown Actual		
Analysis ID:	1036		
Buyer:	Dennis Clabby		
Period of Agreement:	10/1/97	THRU	9/30/98
Unit Of Measure:	CASE(S)		

FIG. 178

17900

Version (1) of (9)		Base version
What is the max # of FOB points to allocate to each DC ?	One FOB	
What is pricing method for this version ?	FOB + Freight	
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000	
Override RDC Truckload Validation?	No	
Solution Strategy:	Standard	Last Revision: 9/15/97 1:04 PM

FIG. 179

18000



FIG. 180

18100

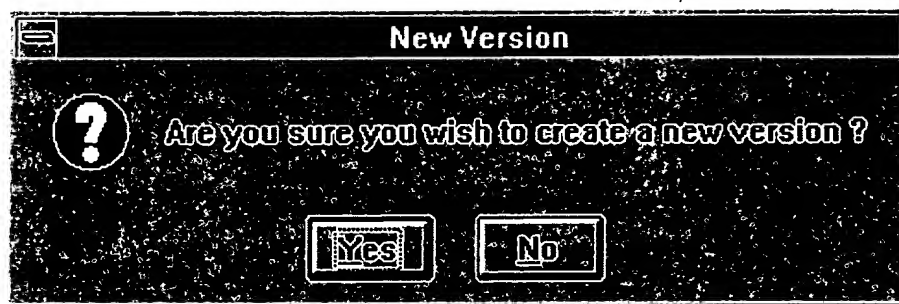


FIG. 181

FOR E2E0" 4985T860

18200

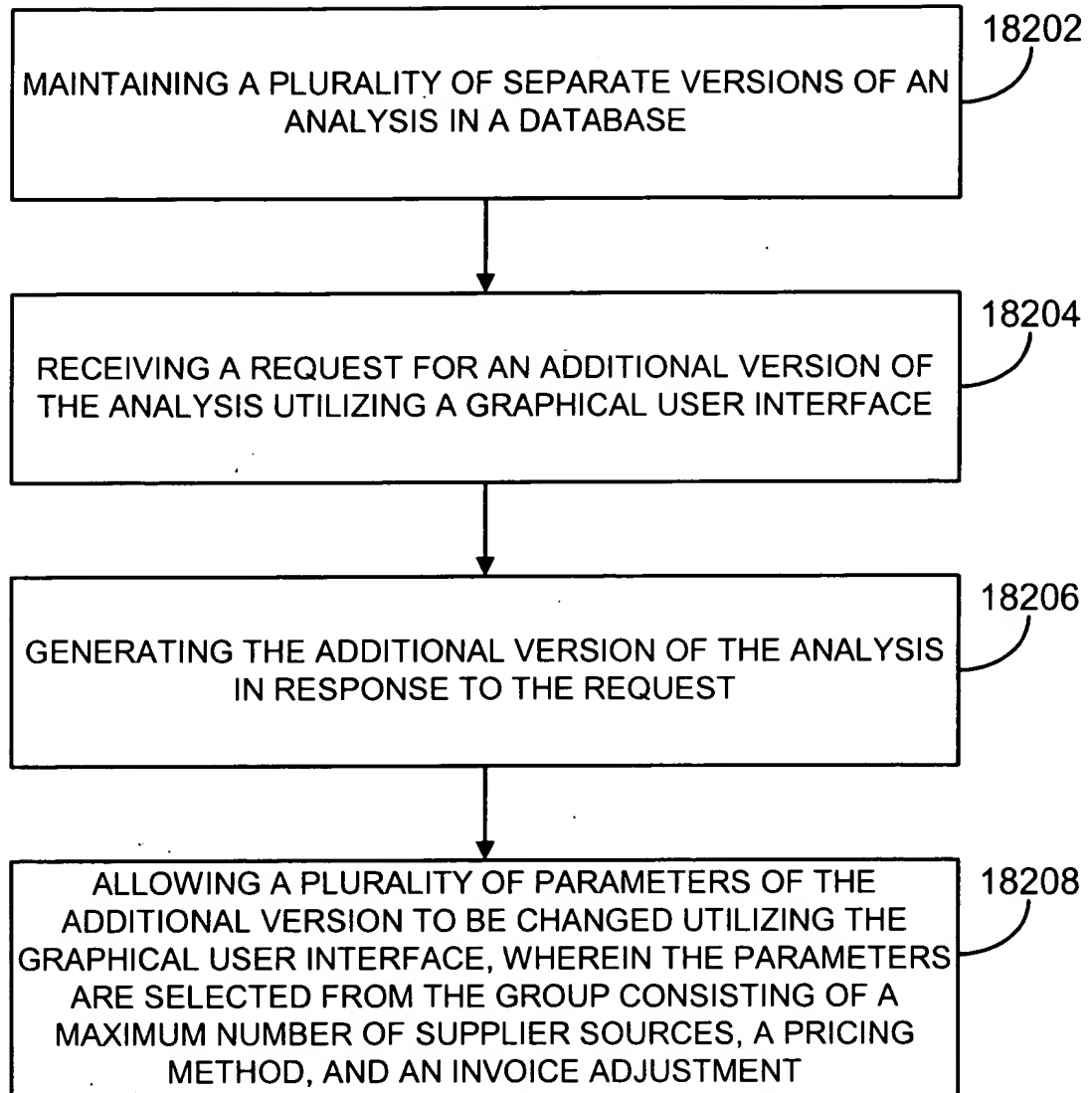


FIG. 182

0981584.03301

18300

Search Query Reset												
Query Values: 7 Rows Selected												
<table border="1"><thead><tr><th>Supplier FOB</th></tr></thead><tbody><tr><td>DOP</td></tr><tr><td></td></tr><tr><td></td></tr><tr><td></td></tr></tbody></table>	Supplier FOB	DOP				<table border="1"><thead><tr><th>Supplier FOB</th></tr></thead><tbody><tr><td>DOPACO-DOWNINGTOWN, PA</td></tr><tr><td>DOPACO-KINSTON, NC</td></tr><tr><td>DOPACO-ST. CHARLES, IL</td></tr><tr><td>DOPACO-STOCKTON, CA</td></tr><tr><td>IMPERIAL BONDWARE-SHELBYVILLE, IL</td></tr></tbody></table>	Supplier FOB	DOPACO-DOWNINGTOWN, PA	DOPACO-KINSTON, NC	DOPACO-ST. CHARLES, IL	DOPACO-STOCKTON, CA	IMPERIAL BONDWARE-SHELBYVILLE, IL
Supplier FOB												
DOP												
Supplier FOB												
DOPACO-DOWNINGTOWN, PA												
DOPACO-KINSTON, NC												
DOPACO-ST. CHARLES, IL												
DOPACO-STOCKTON, CA												
IMPERIAL BONDWARE-SHELBYVILLE, IL												

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

09815864-032301
T0E2E0-4985T850

18500

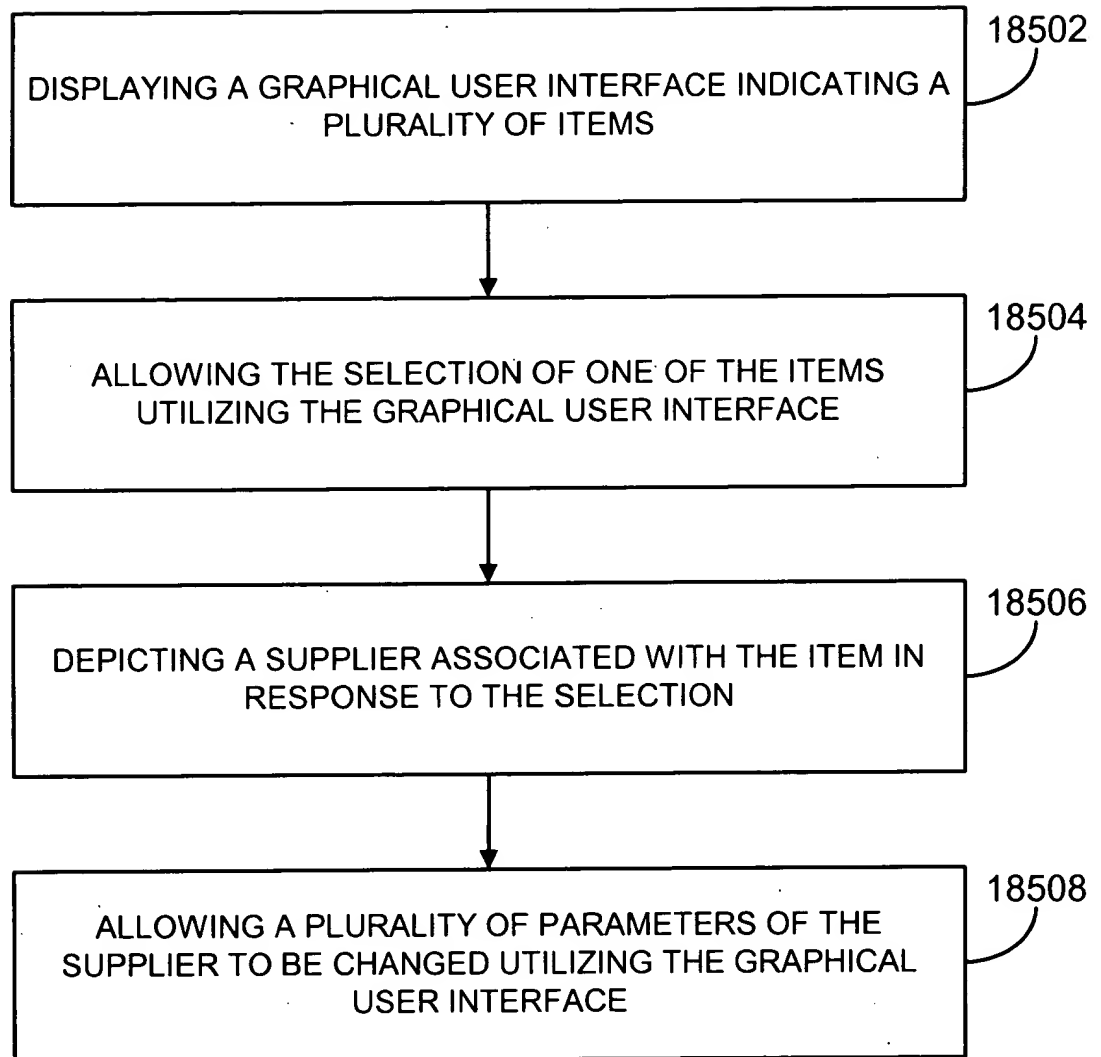


FIG. 185

FIG. 186

18600



Item Description		Supplier FOB	
CUP-COLD 16 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 22 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 32 OZ		DOPACO-DOWNINGTOWN, PA	

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M	INCH(S)	Net Weight:	27.28 POUND(S)

FIG. 186

18700

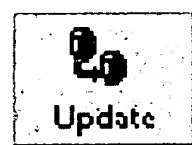


FIG. 187

18800

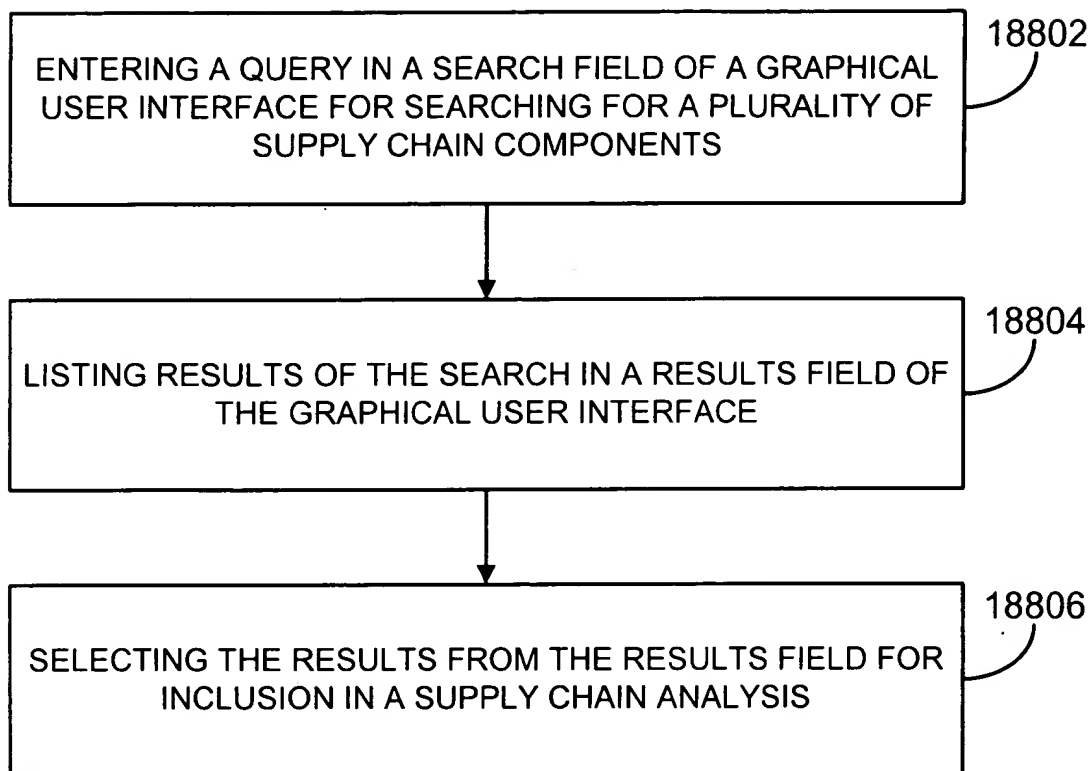


FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
LAMB-WESTON, INC.-PASCO, WA	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-RICHLAND WA	0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-AMERICAN FALLS ID	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
MCCAIN FOODS, LTD.-PRINCE EDWARD ISLAND	18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD.-PORTAGE LE PRAIRIE	45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC.-OTHELLO, WA	27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

FOIEB00"4985T850

19100

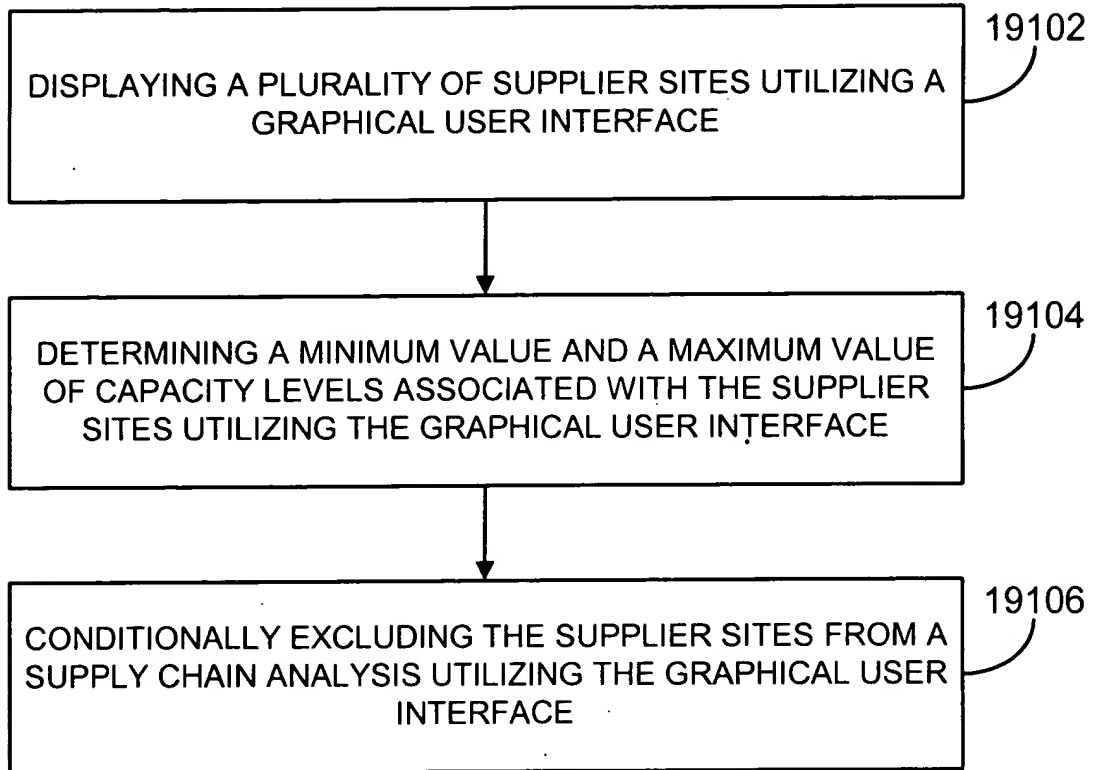


FIG. 191

FOE2E0"4985F860

19200

Supplier	#	Volume			
HUDSON INDUSTRIES	0				
INTERNATIONAL DIVERSE FOODS	0				
SUPERIOR COFFEE & FOODS	0				

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier, FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

FOE2ED " 4985T860

19500

Item Description		Supplier FOB	
FRIES-COATED		CAVENDISH-PRINCE EDWARD	
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON	
FRIES-COATED		LAMB-WESTON, INC.-PASCO, WA	

Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKESHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

FOE22E0"4985T860

19600

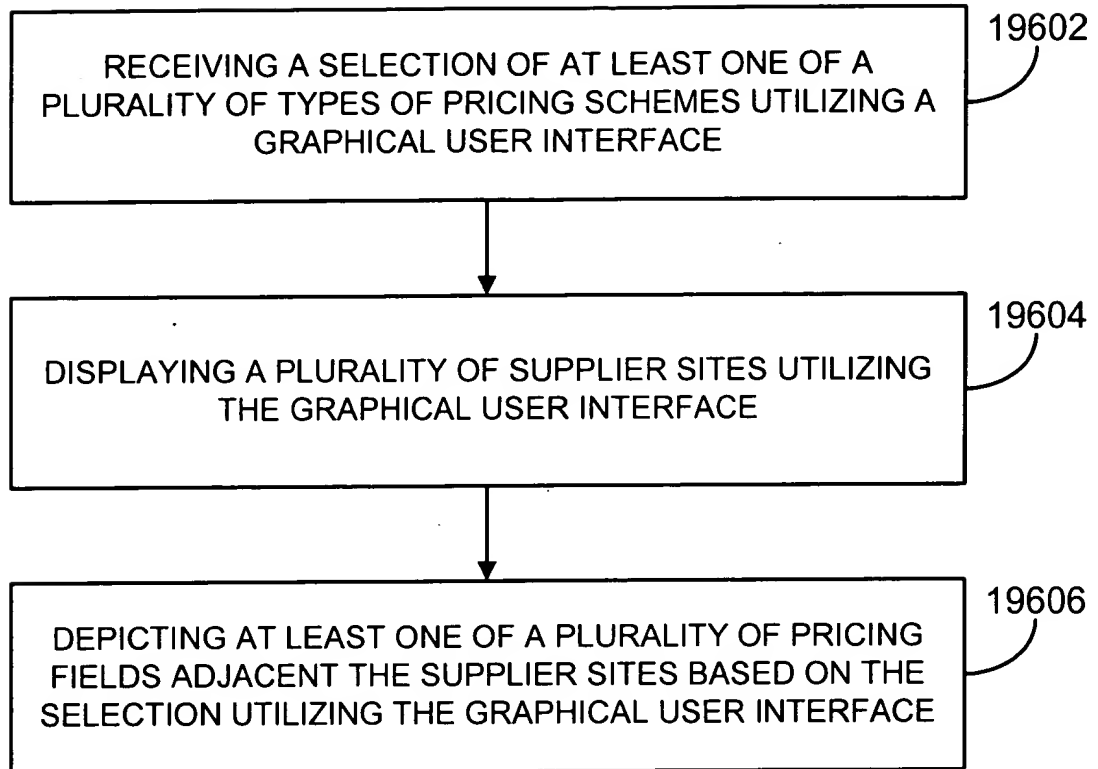


FIG. 196

FIG. 197

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period				
CHICKEN-PATTY	0.00					
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

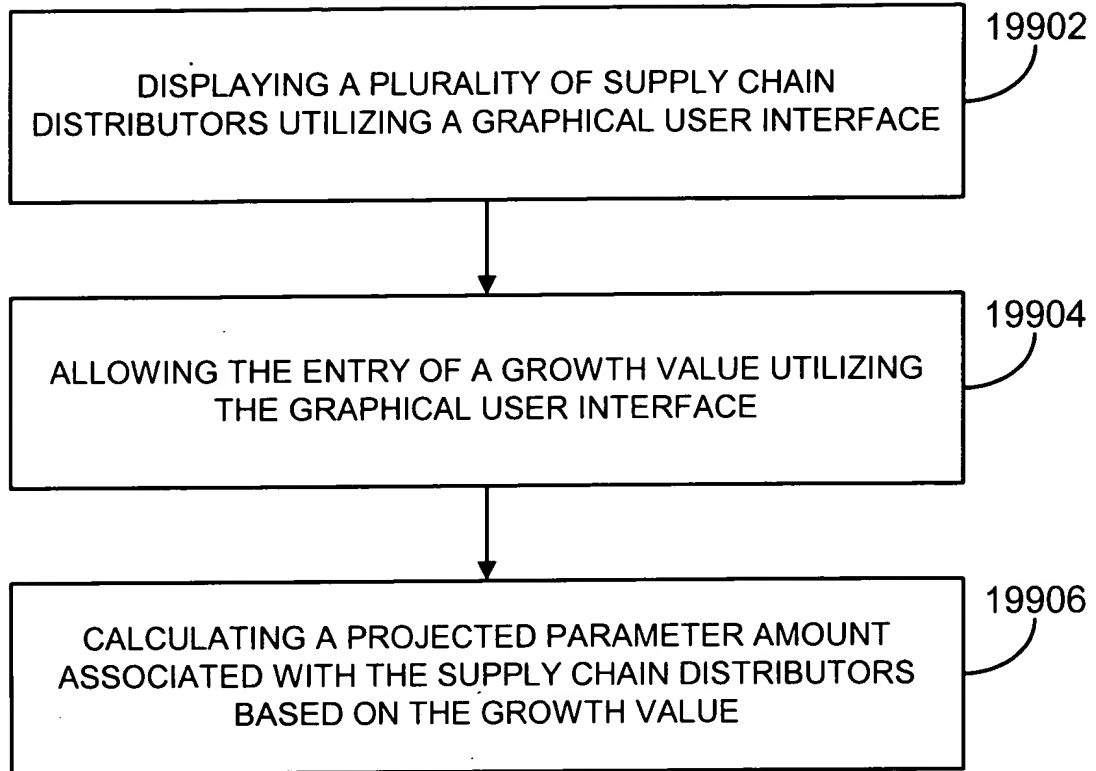


FIG. 199

09315364-032301

20000

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction		Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>

FIG. 200

20002

20100

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded

FIG. 201

20200


Invalid Selection	
	AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.
<input type="button" value="OK"/>	

FIG. 202

20300

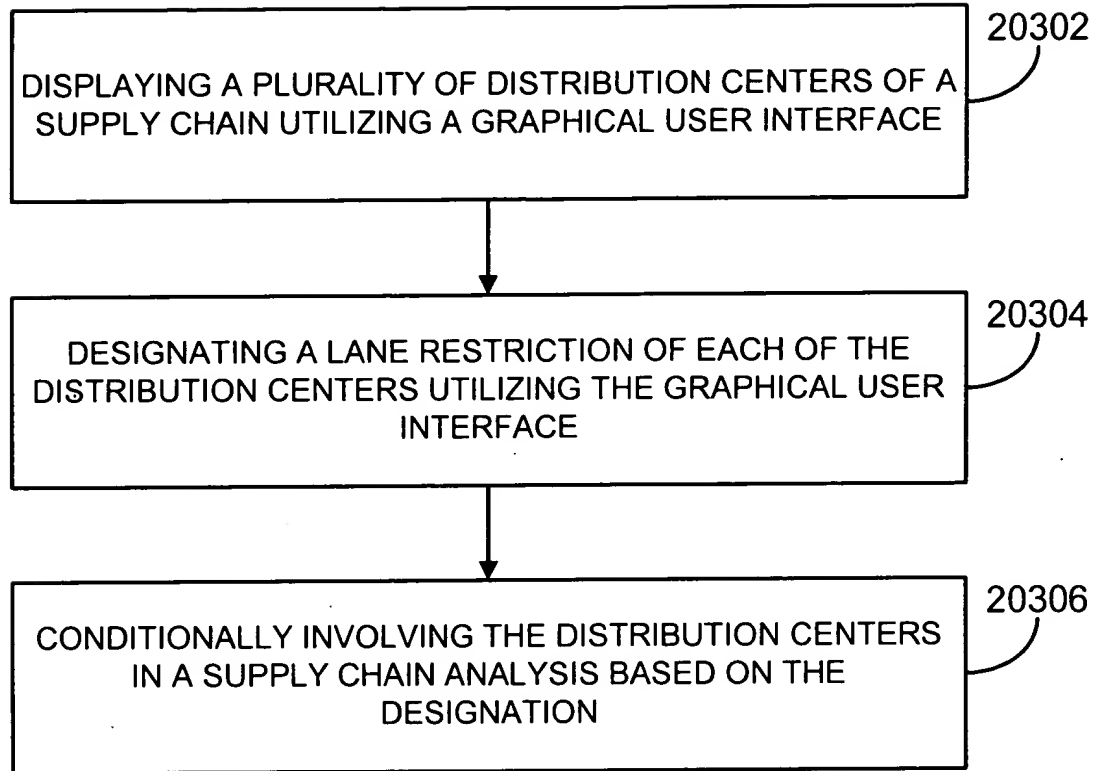


FIG. 203

20400

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC.-AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE,UT	691	

FIG. 204

20500

Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR		Fort Smith	AR 72904
TYSON FOODS-GREEN FORREST, AR		Green Forest	AR 72638
TYSON FOODS-RUSSELVILLE AR		Russelville	AR 72801

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

FIG. 204-032301

20600

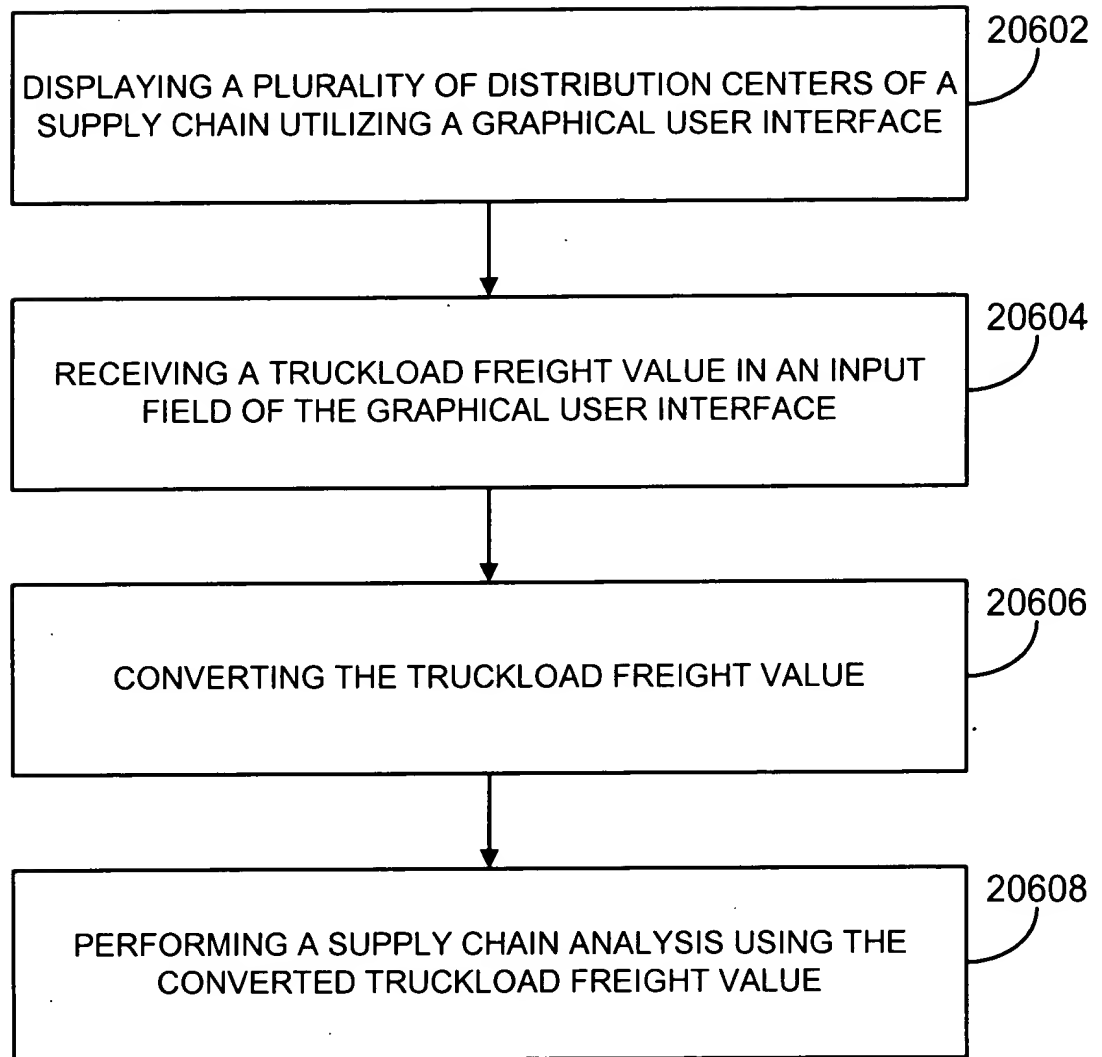


FIG. 206

FOE2E0"49B5T360

20700



Analysis Region		Force FOB
MCCABE-PORTLAND/RMW-ANCHORAGE		<input checked="" type="radio"/> Yes <input type="radio"/> No
Distribution Center Name		Site Role
MCCABE QUALITY FOODS-PORTLAND		Corporate & FOB Point
RESTAURANTS RMW-ANCHORAGE		Corporate & FOB Point

FIG. 207

20800

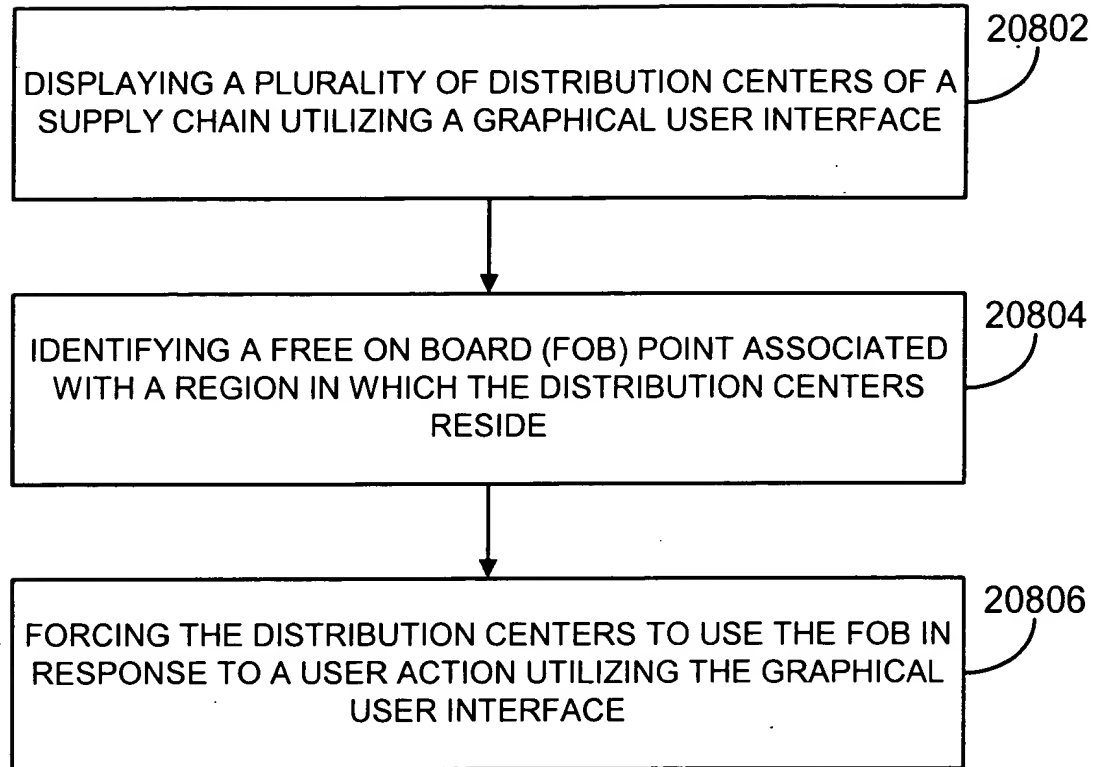


FIG. 208

091564-03201

20900

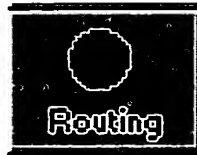


FIG. 209

21000

Report Selection	
Report Type:	Report Name:
Optimal Product Routing	Freight Information Provided
Report Parameters	
Supplier:	(All)
Supplier FOB:	(All)
Distribution Center:	(All)
Version:	Base Version
Freight Information Provided LTL Routing Grid By Lane Routing Results By Lane Routing Results By Lane, Item Routing Results w/ RDC Breakout By Lane Routing Results w/ RDC Breakout By Lane, Item TL Freight Variance Analysis	

FIG. 210

FIG. 209

21100

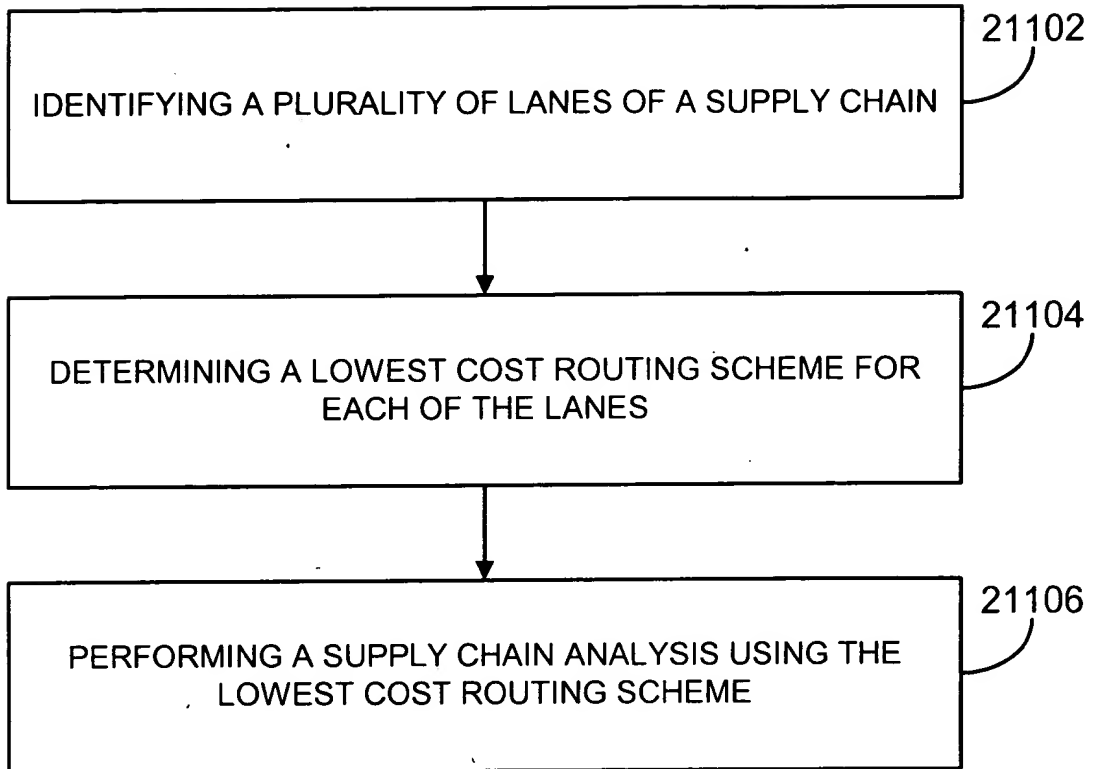


FIG. 211

FIG. 211

21200

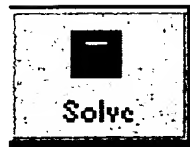


FIG. 212

21300

21302

Report Selection

Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213

- 21400
- Awarded Volume by Item - Detail
 - Awarded Volume by Item - Detail
 - Awarded Volume by Item - Freight
 - Awarded Volume by Item - Summary
 - Competing DC Freight Analysis by Item
 - Lane Assignment Matrix
 - Lane Weighted Average Delivered Cost

FIG. 214

- 21500
- Assigned Volume Percentages (no conversion)
 - Assigned Volume Percentages (with conversion)
 - Invoice FOB Detail Comparison (no conversion)
 - Invoice FOB Detail Comparison (with conversion)
 - Invoice FOB Savings Comparison (no conversion)
 - Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

- 21700
- Report Name:
 - Assigned Volume Percentages (no conversion)
 - Assigned Volume Percentages (no conversion)
 - Assigned Volume Percentages (with conversion)
 - Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☒ No ☐

FIG. 218

21900

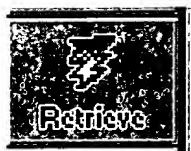


FIG. 219

FOE2E0"4985T860

22000

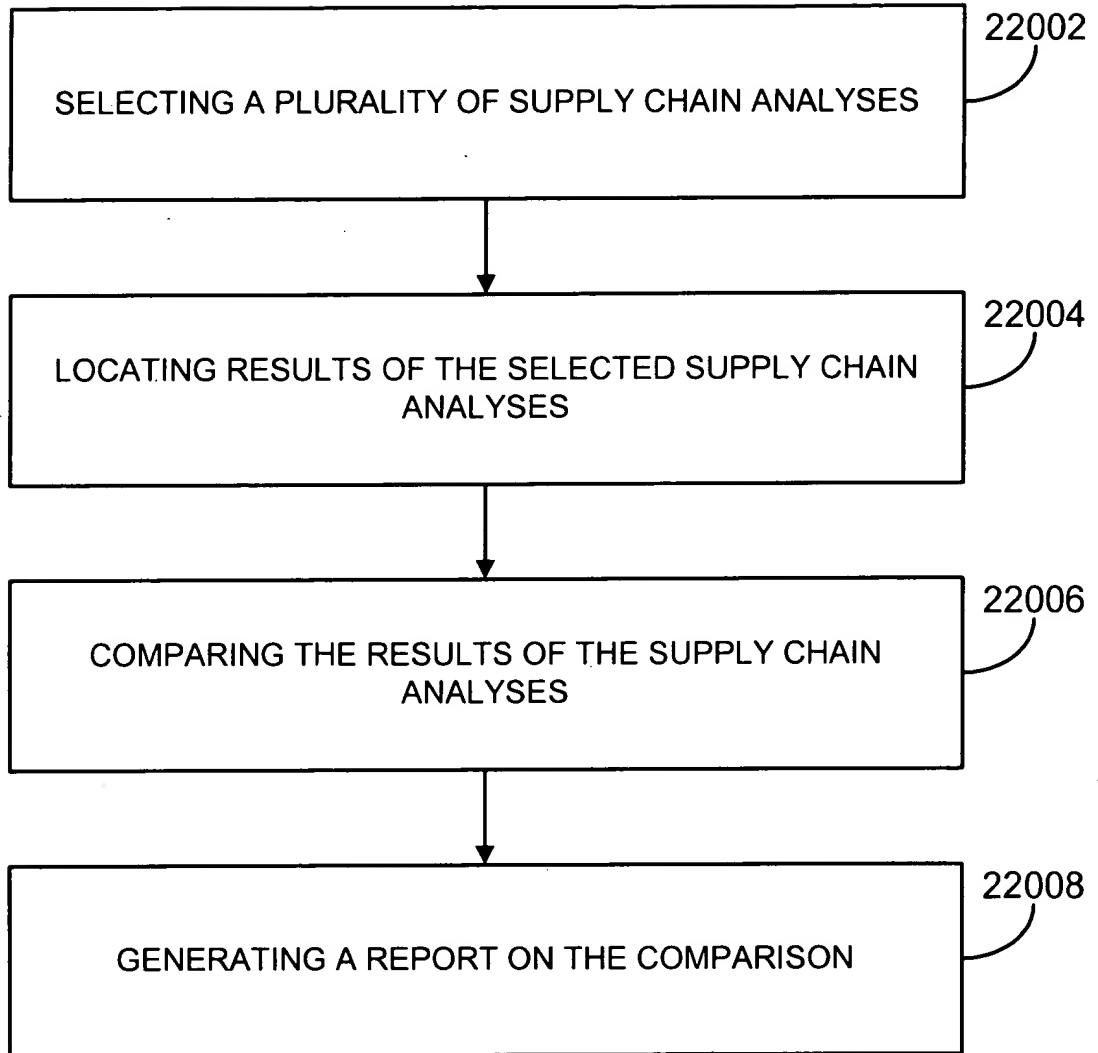


FIG. 220

22100

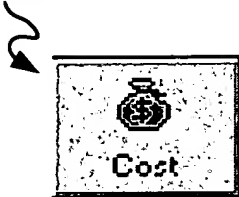


FIG. 221

22200

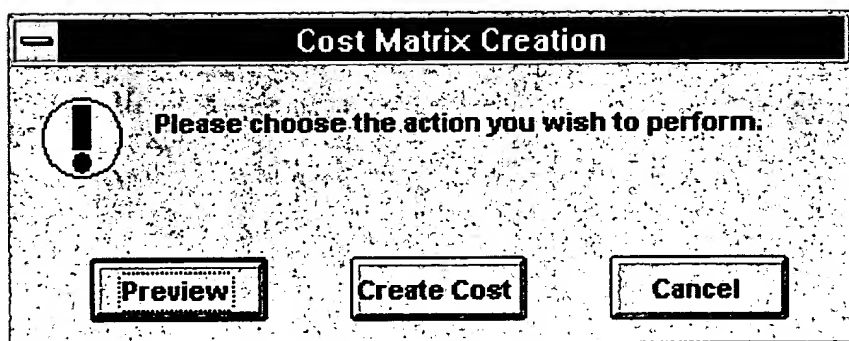


FIG. 222

FOE2E0-4935T350

Supply Patronage Sales/Inv Utilities Data Options

Supplier ...
Supplier Site ...
Distributor ...
DC ...

Item
Proposal
Least Cost Analysis

Formula Pricing
Contract ...
Cost

Vendor Rating
Contact Management

Logistics & Distribution

Bakery Coverage

Least Cost Contract

Edit / View
New (Using Previous)

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info Pricing Freight Formulas Block Cost Adjustments

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 80% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN DOM 90% LEAN BL	IMP AUS 90% LEAN	Lean Fine Tatr Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7980
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.8700	0.9200	0.9393	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8500
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

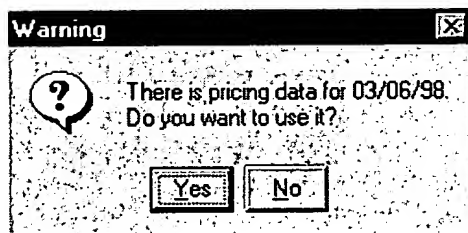


FIG. 226

22700

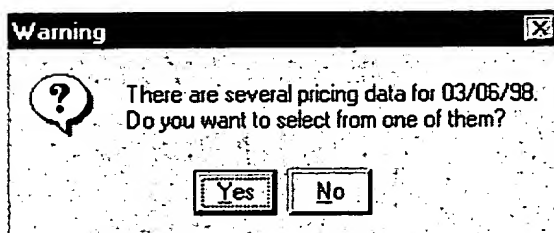
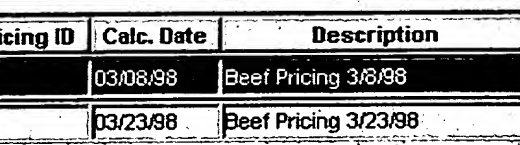


FIG. 227



Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

Formula Pricing - BEEF - 77% - 04/06/98																									
<div style="display: flex; justify-content: space-between; border-bottom: 1px solid black; margin-bottom: 5px;"> General Info Pricing Freight Formulas Block Cost Adjustments </div>																									
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left; padding: 5px;">Supplier FOB</th> </tr> </thead> <tbody> <tr> <td style="padding: 5px;">AMERICAN FOOD SERVICE</td> </tr> <tr> <td style="padding: 5px;">DIVERSITY FOOD PROCESSING-VIRGINIA</td> </tr> <tr> <td style="padding: 5px;">GOOD SERVINGS PRODUCTS-NH</td> </tr> </tbody> </table>	Supplier FOB	AMERICAN FOOD SERVICE	DIVERSITY FOOD PROCESSING-VIRGINIA	GOOD SERVINGS PRODUCTS-NH	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left; padding: 5px;">Address</th> </tr> </thead> <tbody> <tr> <td style="padding: 5px;">King of Prussia, PA 19406</td> </tr> <tr> <td style="padding: 5px;">Petersburg, VA 23805</td> </tr> <tr> <td style="padding: 5px;">Manchester, NH 03108</td> </tr> </tbody> </table>	Address	King of Prussia, PA 19406	Petersburg, VA 23805	Manchester, NH 03108																
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Manchester, NH 03108																									
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%; text-align: left; padding: 5px;">Material Type</th> <th style="width: 50%; text-align: left; padding: 5px;">Freight Amt</th> </tr> </thead> <tbody> <tr><td style="padding: 5px;">Fresh Domestic 50% Trim</td><td style="padding: 5px;">0.0450</td></tr> <tr><td style="padding: 5px;">Fresh Domestic 65% Trim</td><td style="padding: 5px;">0.0000</td></tr> <tr><td style="padding: 5px;">Fresh Domestic 73% Trim</td><td style="padding: 5px;">0.0000</td></tr> <tr><td style="padding: 5px;">Fresh Domestic 75% Trim</td><td style="padding: 5px;">0.0000</td></tr> <tr><td style="padding: 5px;">Fresh Domestic 80% Lean</td><td style="padding: 5px;">0.0000</td></tr> <tr><td style="padding: 5px;">Fresh Domestic 85% Lean</td><td style="padding: 5px;">0.0000</td></tr> <tr><td style="padding: 5px;">Fresh Domestic 90% Lean</td><td style="padding: 5px;">0.0400</td></tr> <tr><td style="padding: 5px;">Fresh Domestic 90% Lean-Blue</td><td style="padding: 5px;">0.0000</td></tr> <tr><td style="padding: 5px;">Fresh Domestic 90% Lean-Yellow</td><td style="padding: 5px;">0.0000</td></tr> <tr><td style="padding: 5px;">Frozen Domestic 90% Lean</td><td style="padding: 5px;">0.0000</td></tr> <tr><td style="padding: 5px;">Imported Australia 90% Lean</td><td style="padding: 5px;">0.0150</td></tr> </tbody> </table>		Material Type	Freight Amt	Fresh Domestic 50% Trim	0.0450	Fresh Domestic 65% Trim	0.0000	Fresh Domestic 73% Trim	0.0000	Fresh Domestic 75% Trim	0.0000	Fresh Domestic 80% Lean	0.0000	Fresh Domestic 85% Lean	0.0000	Fresh Domestic 90% Lean	0.0400	Fresh Domestic 90% Lean-Blue	0.0000	Fresh Domestic 90% Lean-Yellow	0.0000	Frozen Domestic 90% Lean	0.0000	Imported Australia 90% Lean	0.0150
Material Type	Freight Amt																								
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Fresh Domestic 90% Lean-Yellow	0.0000																								
Frozen Domestic 90% Lean	0.0000																								
Imported Australia 90% Lean	0.0150																								

FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98																	
General Info			Pricing			Freight			Formulas			Block Cost			Adjustments		
Formula	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Total
AFS-1	0.3120	0.2671															0.9840
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368											0.9941
GS-1	0.3270	0.3042															0.9866
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386			0.1050	0.0956	0.9721
SER-1	0.3250	0.2926															0.9684
TEX-1	0.3090	0.2766															0.9916
WHI-1	0.3250	0.2958															0.9765
WIS-1	0.3325	0.2977															1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

FIG. 231

23200

Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount	Adjustment Desc
0.1500	Upcharge

FIG. 232

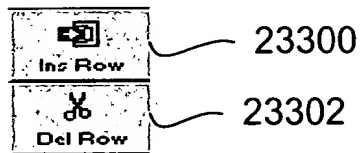


FIG. 233

23400



FIG. 234

23500

Formula Maintenance

Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%

Number of Rows: 6

100.0000%

FIG. 235

Supply	Patronage	Sales/Inv	Utilities	Window	Hel
Supplier ...					
Supplier Site ...					
Distributor ...					
DC ...					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract ...					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

Least Cost Contract

Edit / View
New (Using Previous)
Formula Maintenance

23600

FIG. 236

09815864-03304